



FACT SHEET

Asset Class: Sustainable Agriculture

Business: A Certified B Corporation farmland finance company that provides leasing and mortgage funding with a focus on the next generation of organic farmers

Ownership: Established in 2007, Iroquois Valley Farms LLC is the first private company to connect farmers and investors with organic farmland (over 200 investors)

Governance: Nine member Board of Managers elected by majority of voting membership

Financials: Assets – \$27 million; Equity – \$20 million

Farms: 30 farms in seven states / 21 counties (70% of our tenants are millennials)

Financing: Started mortgage loan financing in 2016. First loan completed to Mint Creek Farm, grass-fed meats on organic prairie pasture, in February 2016.

Production: Specialty and organic grains, legumes and grasses, maple syrup; pastured dairy, livestock production; diverse forages and cover crops

Lease tenures: Indefinite, initially five years with evergreen renewal options

Impact Statement: “In every deliberation one must consider the impact on the seventh generation” - Great Law of Peace of the Iroquois Nation

Social Impact: Young Farmer Land Access Program, generational tenured leases, Certified B Corporation – Best in Communities 2014, ImpactAsset 50 Selection (four years in a row), democratic Board governance with farmer representation

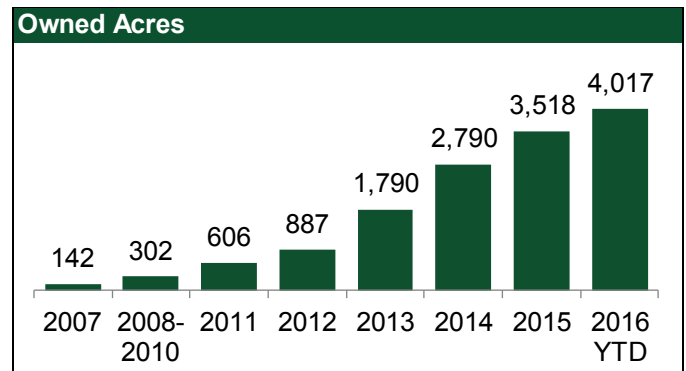
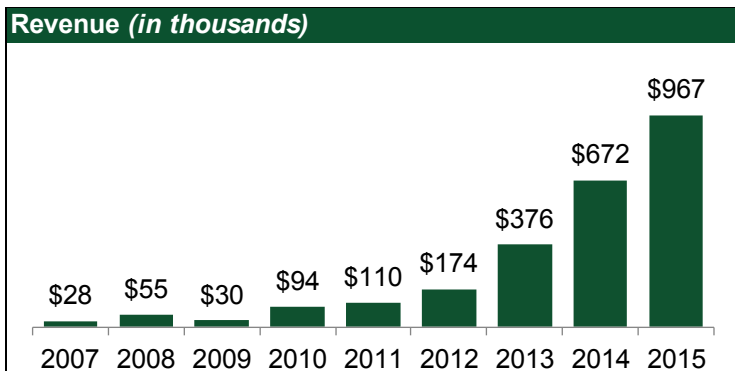
Environmental Impact: Certified Organic fields and production, soil restoration, carbon sequestration, pasture and perennial grasses, renewable energy projects, pollinator and wildlife habitats, agroforestry practices, cover crops

Financial Impact: Initial investors have achieved a valuation at 2.5x money

Select History of Farmland Acquisitions				
Farm	State	Acres*	Year	Phase
Bahasaba	MT	320	<i>pending</i>	Transitional
Lake Wawasee	IN	99	<i>pending</i>	Transitional
Tower Road	IL	80	2016	Transitional
Earlville	NY	175	2015	Organic
Saginaw Bay	MI	230	2015	Transitional
Lakeville	IN	259	2014	Transitional
Mystic River	WV	175	2014	Organic
Healing Ground	KY	110	2014	Transitional
Union Fair	ME	180	2014	Organic
Taconic Ridge	NY	163	2013	Organic
One Bottom	IL	40	2013	Organic
Shiawassee	MI	238	2013	Transitional
Red Oak	IN	115	2013	Organic
Old Oak	IN	121	2012	Organic
Denker	IL	225	2011	Organic
Iroquois West	IL	160	2008	Organic
Iroquois East	IL	142	2007	Organic

*Figures include acres sold to farmer subsequent to the acquisition
 Signifies farms participating in the Young Farmers Land Access Program

History of Mortgage Funding				
Farm	State	\$ Amt.	Year	Phase
Mint Creek	IL	1.25m	2016	Organic
HoneyMade	NY	175k	2016	NOFA Pledge



Note: Fact Sheet data includes pending acquisitions.



For more information contact Iroquois Valley Farms
info@iroquoisvalleyfarms.com
www.iroquoisvalleyfarms.com

