

## FACT SHEET

**Asset Class:** Sustainable Agriculture

**Business:** A growth oriented Certified "B Corp" food and farmland company that primarily impacts family farmers with a next generation focus

**Ownership:** Established in 2007, Iroquois Valley Farms LLC is the first private company to connect farmers and investors with organic farmland (over 170 investors)

**Governance:** Seven member Board of Managers elected by majority of voting membership

**Financials:** Assets – \$23 million; Equity – \$16 million

**Farms:** 25 farms in seven states / 19 counties (18 leased to young farmers)

**Crops / Pasture:** Specialty and organic grains, legumes and grasses; pastured dairy, livestock and egg production; diverse forages and cover crops; agroforestry development

**Lease tenures:** Indefinite, initially five years with evergreen renewal options

**Impact Statement:** "In every deliberation one must consider the impact on the seventh generation" - Great Law of Peace of the Iroquois Nation

**Social Impact:** Young Farmer Land Access Program, generational tenured leases, Certified B Corporation – Best in Communities 2014, ImpactAsset 50 Selection (three years in a row), democratic Board governance with farmer representation

**Environmental Impact:** Riparian filter and forest buffers, grassed waterways and field borders, cover crops, pasture and perennial grasses, renewable energy projects, certified organic fields, agroforestry practices

**Financial Impact:** Initial investors have achieved a valuation at 2.5x money

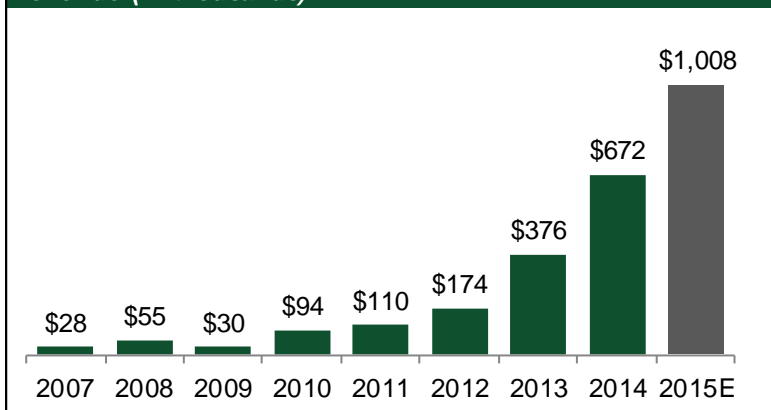
### Select History of Farmland Acquisitions

Farm	State	Acres*	Year	Phase
Earlville 	NY	175	2015	Organic
Saginaw Bay 	MI	230	2015	Transitional
South Grove 	IL	77	2015	Transitional
Mackinaw 	IL	114	2015	Transitional
Lakeville 	IN	259	2014	Transitional
Brindle 	IN	65	2014	Transitional
Mystic River	WV	175	2014	Organic ('15E)
Two Roads	IL	240	2014	Organic
Healing Ground	KY	110	2014	Transitional
Union Fair 	ME	180	2014	Organic
Sparta Woods 	IN	166	2013	Transitional
Taconic Ridge 	NY	163	2013	Organic
One Bottom 	IL	40	2013	Organic ('15E)
Shiawassee 	MI	238	2013	Transitional
Jackman 	IN	71	2013	Transitional
Red Oak 	IN	115	2013	Organic ('15E)
Hedge Creek 	IL	80	2012	Organic ('15E)
Old Oak 	IN	121	2012	Organic ('15E)
Denker	IL	225	2011	Organic
Martin	IL	160	2008	Organic
Hoekstra	IL	142	2007	Organic

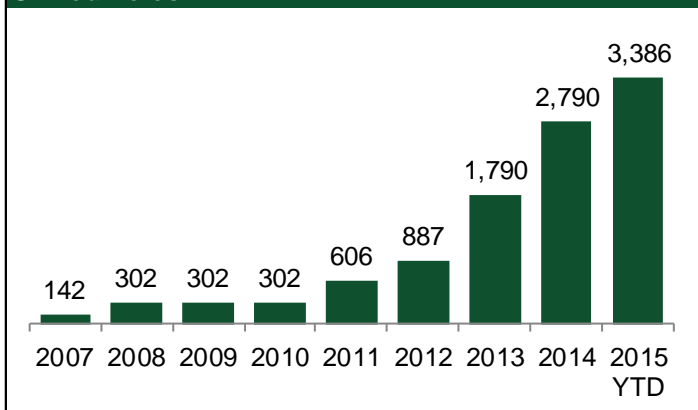
\*Figures include acres sold to farmer subsequent to the acquisition

 Signifies farms participating in the Young Farmers Land Access Program

### Revenue (in thousands)



### Owned Acres



For more information contact Iroquois Valley Farms  
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