

2015 NEPHO Pharmacy Opportunities
Potential Savings Switch from Non-Preferred Agent to Preferred Agent

Therapeutic Class	2014 Average Cost / Script	Savings / Script	2014 Scripts	% Switch	Potential Annual Savings
Cardiovascular					
Crestor	\$166	\$133	1778	75%	\$177,356
atorvastatin	\$33				
Central Nervous System					
Cymbalta	\$281	\$187	45	20%	\$40,093
duloxetine	\$214		1027		
venlafaxine ER	\$27				
Respiratory					
Flovent	\$167	\$28	1191	50%	\$16,674
Pulmicort	\$140				
QVAR	\$139				
Advair	\$268	\$52	1017	50%	\$26,442
Symbicort	\$216				
fluticasone Nasal Spray	\$11	\$11	5113	50%	\$28,122
Flovent Allergy OTC	Switch to OTC = \$0 cost to				
Nasacort Allergy 24 HR	NEPHO				
		Sub total Projected Savings PMPM			\$288,686 \$0.94

Potential Savings from projected generic availability in 2015:

Therapeutic Class	2014 Average Cost / Script	Savings / Script	2014 Scripts	Total Expenses	Potential Annual Savings
Central Nervous System					
Abiify	\$943	\$96	466	\$439,258	\$44,736
aripiprazole (generic)	\$847 about 10% less at first				
Multiple Sclerosis					
COPAXONE 20 MG/ML	\$5,119	about 10%	83	435,142	\$43,400
glatimarar acetate (Glatopa)	\$4,607 IF 10% less; still > 40 mg conc.				
COPAXONE 40 MG/ML	\$4,577		25	114,420	
Sub total Projected Savings					\$88,136

Total Projected Annual Savings
\$376,822
MM 306550
PMPM \$1.23
Savings % of Total 2014 Pharmacy Expenses 2%
Total 2014 Pharmacy Expenses \$20,662,992