

CompuTrek

Automotive Management Systems

A leader in on-site coaching, training and implementation
of proven Management, Production and Selling Systems.

www.CompuTrekSystems.com



DAVE SCHEDIN, CEO
COACH & TRAINER

HOW TO PRESENT what you KNOW needs to be SOLD!

This **COMPUTREK SEMINAR** will **EMPOWER** and **TRAIN**
your *Service Advisors* by demonstrating “HOW TO” not only
PRESENT, but how to **SELL** the repairs that will increase
your average Repair Order by .5 to 2.0 hrs/RO!

VALUABLE TOOLS YOUR ADVISORS WILL LEARN:

- A *toolbox* of effective vocabulary every Advisor needs to present and sell properly and profitably.
- *Relational Selling Techniques* – selling **VALUE** rather than price.
- How to **BUILD, PRICE, PRESENT** and **SELL VERY PROFITABLE** Diagnostic & Preventative Maintenance Repair Orders.
- How to use **VALUE** words and reasoning to create *significant increase*.
- The **COMPUTREK 3-PART VALUE PRESENTATION SYSTEM** is designed to yield an average 3.5 – 4.0+ repair order.
- Most **Advisors** who implement and use the CompuTrek 3-Part Value Presentation System earn back the seminar fees the **FIRST WEEK** and many, the first day!! These basics will jumpstart new **VICTORIES** to help move your company forward.

2016
SATURDAY
MAR. 5TH
8 AM - 4 PM

\$295* /person
Early Bird Reg.
Deadline FEB. 26TH
\$329 after the
deadline

HUNTER STEAK
HOUSE

2445 Hotel Circle Place,
San Diego, CA 92108



COMPUTREK COACHING & TRAINING
Physically, Virtually & Remotely Connecting in the
USA & Canada – *Where you are, we will be!*

All this for only \$295* PER PERSON!

*Includes Seminar, Training Materials, Continental Morning Snack, Coffee,
LUNCH & Afternoon Snacks!*

VALUE ADDED PRICE BREAK!

***\$50 OFF for each add'l team member from the SAME SHOP!**

RSVP: Dave Schedin

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