



Floodlines Spring 2016

## Wright Flood CE-xcellence

Aristotle once said, "Excellence is an art won by training and habituation. Excellence then, is not an act but a habit."

This is what we strive to produce when creating and teaching classes and webinars at Wright Flood. Insurance through the National Flood Insurance Program is a great way to create security and protection against the destruction that water and debris can cause. When attending a class on a topic that seems confusing such as Flood, it can be difficult to produce business in creative ways or to ensure a client's safety when there isn't a good level of understanding. It's the training and the habit of producing flood policies that creates excellence for your flood business.

Here at Wright we go above and beyond to bring a level of comfort and knowledge to our agents to better equip them to sell the flood product. Some training highlights that may serve to be useful to our agents are

- Various CE Live webinars we offer for 1-3 credit hours,
- Face-to-face classroom based presentations for 1-4 credit hours
- On-demand webinars (informational purposes only-no credit issued)

We will also have exciting new ventures with training you will see coming very soon so stay tuned!

Seats are limited so contact your Regional Sales Manager for the minimum registration requirements! See you soon!!!

