

Spring 2015 FloodLines

## Tame the commercial flood insurance dragon—contact Wright Flood



Large commercial risks often have inaccurate records of flood coverage, have it scattered among several carriers and could be paying more while getting less coverage for their risks.

Serve complex commercial risks with Wright Flood Insurance and you gain value added benefits: consolidated low cost flood coverage tailored to their specific needs, increase new business revenue and create lifetime clients that value your expertise. We are the commercial flood insurance specialists.

If you handle large commercial risks, let Wright Flood sort it out for you. Set a strategy with your Wright Flood Regional Sales Manager to use the commercial insurance specialists at Wright Flood to perform an analysis and review to identify opportunities

- to:
- 1) Improve retention of existing commercial risks, which usually results in new business or at a minimum mitigates potential for E&O losses.
- 2) Identify prospects that may be sensitive to flood losses. Improving the flood line is a great door opener to prove your value to a new client.
- Educate and train your staff to develop an eye for risks that would benefit from flood risk management services.

Wright Flood risk management review can help your agency prevent serious E&O losses suffered by others after storms like Katrina and Sandy

Get two bites of the apple; the opportunity to land new business and add new clients, and invite Wright Flood in to your office for a commercial property review. Contact your RSM or Flood Marketing at 866-373-5663.