Integrated Disclosure Closing Tips for Real Estate Agents



Follow these tips to help avoid delays on your closings after October 3, 2015

- 1. Anticipate adding 15 additional days to closing, so extend your purchase agreements now.
- 2. Keep communication tight between you, your clients, other real estate agents, the loan officer, the processor and the settlement agent.
- 3. Complete your walk-through early.
- 4. Avoid last minute changes to closing.
- 5. Be sure clients abide by agreements and don't make any last minute changes that may require loan changes.
- 6. Prepare your clients 7 days prior to closing.

Be prepared to keep your transactions on track with the upcoming changes

The CFPB is going to affect your real estate transactions –prepare now for changes



Virginia Title Center, LLC 20 Bobby's Way, Suite 101 Staunton, VA 24401 1.800.468.5811 virginiatitlecenter.com Here to ensure you experience a smooth residential or commercial real estate transaction.

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