

Real Forestry for Real Estate
Roanoke
October 14

****Please register by October 5th****
\$50/person - includes breaks, lunch,
materials and continuing education credits.

Return this form along with check
(payable to Virginia Tech Treasurer) to:
Brooke Warrington
228 Cheatham Hall (0324)
Blacksburg, VA 24061
Or register on-line and pay by credit card
at <http://forestupdate.frec.vt.edu>

Please print or type.

Name(s) _____

Street/P.O. _____

City _____

State _____ Zip _____

Phone _____

E-mail _____

Dietary restrictions? _____

Special assistance required? ☐ Yes ☐ No

Do you want CE _____ credits?

Additional Program Sponsors



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If you are a person with a disability and desire any assistive devices, services or other accommodations to participate in this activity, please contact Jennifer Gagnon at 540/231-6391 during business hours of 8 a.m. and 5 p.m. to discuss accommodations 5 days prior to the event. DD number is (800) 828-1120.

Do you sell rural land? If so, **Real Forestry for Real Estate**

can help you become more
knowledgeable about your
product!
VDPOR Approved for
8 CE/Appraiser Credits



October 14 - 9:00 - 4:45
Registration begins at 8:30
Roanoke Valley
Association of Realtors Office
Roanoke
Sponsored by:



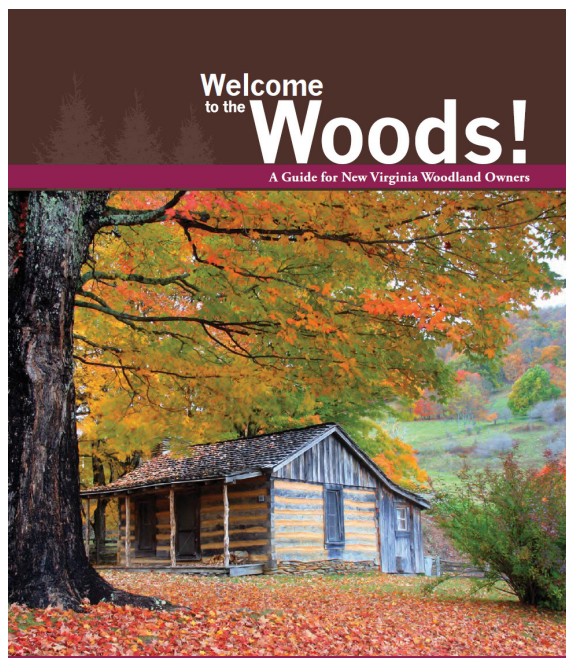
Real Forestry for Real Estate

Virginia has over 15.8 million acres of forestland, most of which will change ownership in the next 5-10 years.

Real Forestry for Real Estate is part of a strategy to put sound forest management information into the hands of the new owners.

Location:

**Roanoke Valley
Association of Realtors Office
4358 Starkey Road
Roanoke, VA 24018
540/772-0526**



Copies of our new book, *Welcome to the Woods! A Guide for New Woodland Owners*, will be available for participants to pick up and distribute to their clients who are buying rural land.

***\$50 registration fee includes breaks, lunch, materials,
and 8 CE/Appraiser credits.***

Real Forestry for Real Estate Agenda

- **Background**
 - Importance of forestry in Virginia
 - What is sustainable forestry?
 - Who are family forest owners and why are they buying land?
- **Challenges to Sustainable Forestry**
 - Fragmentation
 - Exotic invasive plants
 - Diseases
 - Fire
- **Managing to Meet These Challenges**
- **Things to Know About Forestry Which Can Help Sell a Piece of Land**
- **Basic tree id**
- **Land use history**
- **Site quality determination**
- **Income opportunities & available assistance**
- **Welcome to the Woods! Guides**
 - How can real estate professionals participate?
 - What is in the Guide and why?
 - Follow-up
- **Wrap-up**
 - How can we improve?
 - Additional continuing education topics?

No prior forestry knowledge is required.

All presentations will be available on-line at:
<http://forestupdate.frec.vt.edu>

For more information contact

Jennifer Gagnon
228 Cheatham Hall 0324
Blacksburg, VA 24073
540/231-6391
jgagnon@vt.edu
<http://forestupdate.frec.vt.edu>

What Real Forestry for Real Estate participants are saying:

"Thank you for bringing your class to South Boston. It was one of the best classes I have ever attended and I learned a tremendous amount of useful information!"

"So good to get CE and really learn something."

"Please continue to include Realtors. We want to be involved"