



**CCIM Institute**

Commercial Real Estate's Global Standard  
for Professional Achievement



## CI 102: Market Analysis for Commercial Investment Real Estate

**DATES:**

**TIMES:**

**CANDIDATE RATE:**

**NON-CANDIDATE RATE:**

**COURSE LOCATION:**

**REGISTER:**

CCIM Institute's core curriculum emphasizes practical application and represents the essential knowledge expected of commercial real estate professionals. In CI 102, students learn how to apply CCIM's Strategic Analysis Model to test market, location/site, political/legal, and financial feasibility for a proposed development or existing property acquisition. This strategic analysis process is taught using case study formats featuring residential, retail, industrial, and office property types.

Join CCIM instructors and classmates for face-to-face education and networking in our traditional four-day classroom format with online exams.

### **Course Prerequisites**

CI 101 Financial Analysis for Commercial Investment Real Estate

### **Course Credits**

To see if CE credit is available in your state, visit [www.ccim.com/ce](http://www.ccim.com/ce).

### **Technology Notes**

Laptop computer required (tablet not recommended)

PC: Excel 2008 or higher required

MAC: MS Office for Macs versions 2004 or 2011 required

To view a schedule of all CCIM Institute courses, visit  
**[www.ccim.com/course/catalog](http://www.ccim.com/course/catalog)**

