



BMSA's 2016 Building Products Show Seminar & Program Registration

February 1-4, 2016
Hickory, North Carolina

Grow, Position and Strategize your business to take full advantage of the opportunities that await in 2016. Start by registering today for the programs below!

PLEASE REGISTER # PARTICIPANTS BELOW

Monday	<u>Introduction to Building Material Sales</u> February 1 from 8:00 AM to 5:00 PM – At Courtyard by Marriott Instructor: Casey Voorhees, President, WBMA Cost: \$199 for 1 st Member Employee & \$185 additional employees; \$399 non-members Tuition includes: Seminar instruction and all handout materials	_____ # Attending
Tuesday & Wednesday	<u>Basic Blueprint Reading & Material Take-off</u> February 2-3 from 8:00 AM to 4:30 PM – At Courtyard by Marriott Instructor Casey Voorhees, President, WBMA Cost: \$455 for 1 st Member Employee & \$425 additional employees; \$655 non-members Tuition includes: Seminar instruction and all handout materials	_____ # Attending

Wednesday Programs: Special Deal! Register for all Wednesday Programs for just \$99!

Register us for all 3 of the programs below for just \$99 a Person
(Pre-registration Required for Reduced Rate) _____ # Attending

To Register For Programs Individually Fill Out Below:

- 1. Strategy: Lowering Delivery Expenses**
February 3 – From 8:30 AM to 9:30 AM _____ # Attending
Panelists: Safrit's, The Lester Group, Lamberth Building Supply and TW Perry
Cost: \$40 per advanced registration; \$50 at the door
- 2. Position: Cyber & White Collar Crimes Affecting You & Your Business**
February 3 – From 9:35 AM to 10:35 AM _____ # Attending
Speaker: We have invited the FBI to address you on this Most Important Issue
Cost: \$40 per advanced registration; \$50 at the door
- 3. Growth: How to Calculate the Value of Service In Hard Dollars & Cents**
February 3 – From 10:45 AM to Noon _____ # Attending
Speaker: Greg Brooks, Building Supply Channel, Inc.
Cost: \$50 per person advanced registration; \$60 at the door

Thursday Programs:

"Looking Ahead at the Housing Industry" Breakfast!
Full Breakfast Included - **PRE-REGISTRATION REQUIRED** _____ # Attending

BMSA Membership Meeting followed by
Dr. Robert Dietz, Vice President for Tax and Market Analysis for NAHB
February 4 – From 7:30 AM to 9:00 AM
NO CHARGE FOR MEMBERS - NONMEMBERS \$40

Advanced Estimating & Material Take-off: NEW SEMINAR AS REQUESTED!
February 4 from 8:00 AM to 4:30 PM - At Courtyard by Marriott _____ # Attending
Instructor: Casey Voorhees, President, WBMA
Cost: \$289 for 1st Member Employee & \$260 additional employees; \$489 non-members
Tuition includes: Seminar instruction and all handout materials

Company Registering: _____ **Mailing Address:** _____

Payment Options: ☐ Check Enclosed ☐ Bill Us (members only) ☐ American Express ☐ VISA ☐ MasterCard

Card # _____ Exp. Date: _____ / _____ Security Code: _____ Cardholder's Name _____

CC Billing Address _____ Email Address for Receipt _____

Fax completed form to Jane at 704-331-9663; Email: janeg@mybmsa.org or mail to BMSA, PO Box 18667, Charlotte, NC 28218



***To enter the Building Products Show, you must have a badge!**