

HOME/HOUSING CREDIT APPLICATION WORKSHOP February 16, 2016

8:30 – 9:00	Registration
9:00 – 9:45	Introductions, Opening Remarks, and Legislative Updates David C. Young - AHFA Multifamily Administrator
	Alabama Homebuilders Association Jason Reid, Regulatory Affairs Director
	Alabama Affordable Housing Association (AAHA) Gary Hall, President
	Federal Home Loan Bank AHP Policy Changes Don Billingsley, Lending and Disbursement Analyst Patrick Rutledge, Assistant Vice President and Public Finance Relationship Manager
9:45 – 10:45	Introduction by Jeff Little, AHFA Multifamily Underwriter Fair Housing Update and HUD's Affirmative Fair Housing Marketing Plan Shirlyn Garner HUD Office of Fair Housing and Equal Opportunity
10:45 – 11:00	Break
11:00 – 12:30	 AHFA HOME and Housing Credit Program Overview Significant Changes for 2015 Barbara Wallace, AHFA Multifamily Manager Dondra Houlditch, AHFA HOME Technician III DMS Online Application Demonstration Chris Hert, AHFA Multifamily Coordinator Underwriting /Construction Update Jeff Little, AHFA Underwriting Manager
12:30 – 2:00	Lunch
2:00 – 2:45	Compliance Update Tom Peaspanen, AHFA Compliance Coordinator
2:45 – 3:45	Question and Answer Sessions with AHFA Staff Closing Remarks David C. Young, AHFA Multifamily Administrator



SPEAKER BIOGRAPHIES

Jason Reid

Alabama Homebuilders Association

A Madison County native from Plevna, Jason Reid graduated from Middle Tennessee State University with a degree in Public Administration and Political Science. For the past ten years he has served as the Home Builders Association of Alabama's Regulatory Affairs Director for the past ten years. He serves the HBAA as a staff lobbyist helping to craft legislation and development regulations that affect the home building industry.

Mr. Reid is the Association's lead on environmental matters, including all of its "green" building activities. He was lead staff on the development of the Green EnergyKey® program that was developed in partnership with the Alabama Department of Economic and Community Affairs. He is actively involved with the marketing aspects of this program, as well as the Energy Star Homes Program and the NAHB Green Building Program. In addition to his green building activities, Mr. Reid serves on numerous environmental boards, including the Alabama Clean Water Partnership Board of Directors.

Gary Hall

Hall Housing Investments, Inc., President
Alabama Affordable Housing Association, President

Gary Hall is the President of Hall Group, Owner, Developer and Contractor providing 4000 units of multifamily homes. He is the current president of AAHA, formerly known as ALCARH.

Don Billingsley

Lending and Disbursement Analyst Federal Home Loan Bank of Atlanta

Don is an analyst in the Community Investment Services (CIS) department which provides financial products and expertise that increase homeownership, affordable rental housing, employment and community economic development through grants and subsidized loans. CIS products create jobs and provide services for low and moderate income families and neighborhoods.

Prior to joining FHLBank Atlanta, Don was the Senior Real Estate Development Manager for Project HOME in Philadelphia. He also served as the Executive Director for Interfaith Housing Development Corporation; Real Estate Developer for Better Homes Incorporated.; and Managing Member of Del Val Developers, LLC. Don attended Roosevelt University where he majored in Information Systems; is a certified Low Income Housing Tax Credit Professional; and is a veteran of the United States Navy.



SPEAKER BIOGRAPHIES

Patrick Rutledge

Federal Home Loan Bank of Atlanta



Patrick Rutledge is Assistant Vice President and Public Finance Relationship Manager for FHLBank Atlanta's district. Prior to joining the Bank, Rutledge spent more than 10 years in commercial, governmental, and nonprofit banking with community, regional, and national banks. Most recently he served as Vice President at State Bank & Trust in Atlanta where he lead the bank's effort in governmental banking in addition to working with commercial and nonprofit clients. He has a wealth of experience in bond transactions and public finance including both taxable and tax-exempt work with publicly

marketed transactions and private placements. He earned his Bachelor of Business Administration in finance from the University of Georgia, completed the Graduate School of Banking at Louisiana State University, and holds the Certified Treasury Designation from the Association of Finance Professionals.

As Public Finance Relationship Manager, Patrick Rutledge speaks to audiences about bond transactions and public finance, economic development opportunities within their communities, structuring transactions, and provides education and awareness about FHLBank Atlanta's letter of credit products and their uses within public finance and other arenas.

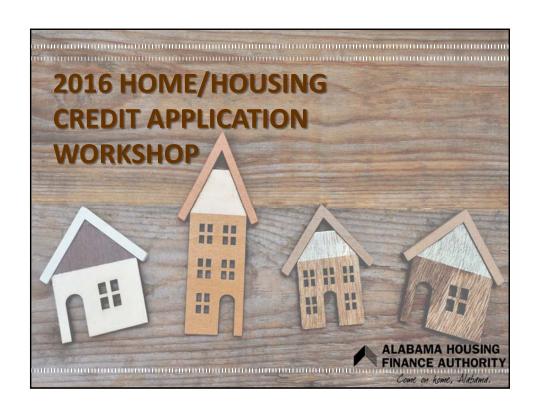
Shirlyn D. Garner

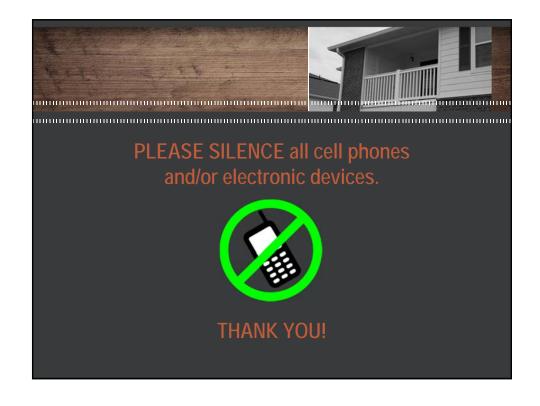
HUD Office of Fair Housing and Equal Opportunity



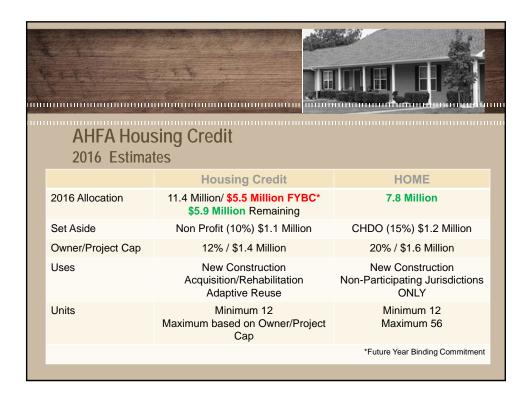
Shirlyn D. Garner is an Equal Opportunity Specialist with the U.S. Department of Housing and Urban Development (HUD), Office of Fair Housing and Equal Opportunity (FH&EO), Programs and Compliance Department at the Alabama State Field Office. Shirlyn has been with HUD for over eight years enforcing the fair housing laws, investigating fair housing complaints and providing fair housing training to recipients

and non-recipients of federal funding. Shirlyn retired from the U.S. Army in February 2007 and prior to retirement served as an Equal Employment Opportunity (EEO) Counselor and Equal Opportunity Advisor (EOA) to the Installation Commanding General, at Fort Leavenworth, KS. Shirlyn has also provided equal opportunity training to the military and civilian communities at Fort McClellan, AL and Fort Carson, CO. Shirlyn is a graduate of the Defense Equal Opportunity Management Institute (DEOMI), Patrick Air Force Base FL. Shirlyn holds a Bachelor of Arts degree from Alabama State University, Montgomery, AL; a dual Master of Arts degree in Human Resources Development and Human Resources Management, Webster University, Saint Louis, MO; and she is currently in her fourth year of study pursuing a Doctor of Management (DM) degree in Organizational Leadership through the University of Phoenix, Phoenix, AZ on line doctoral degree program.





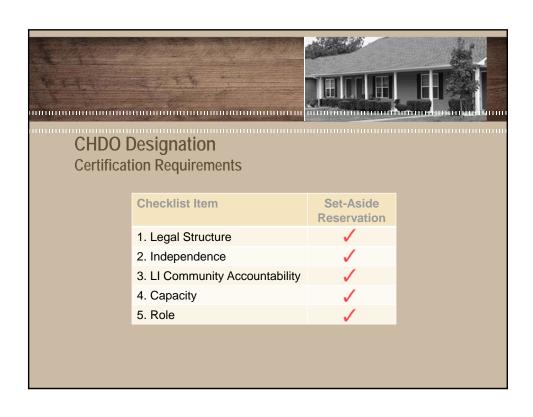


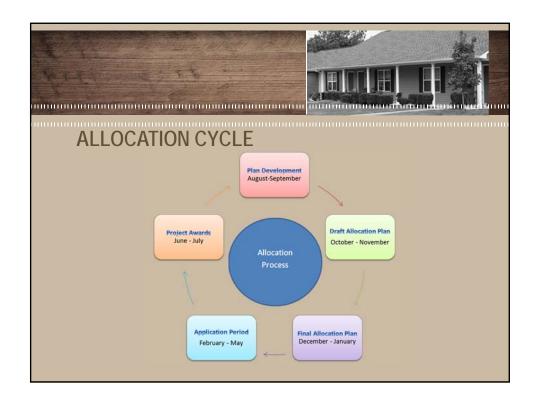


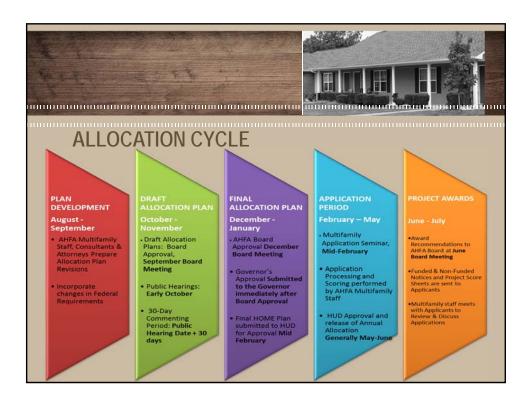


CHDO Designation

- **Certification Process**
- Designation tied directly to a Project Commitment
- Designation Certification Timeline
 - Certification Packages submitted by February 11th and are under review
 - Certification Letters will be issued which must be included with Final Application Packages
- Annual Recertification will be due in April with the Compliance Owner Certification Packages









HOME & Housing Credit

Application Process

- 3-Part Application Process
 - Initial Application
 - AHFA Authority DMS Online Application
 - Final Application
 - Application Forms
 - Printed copy of AHFA Authority DMS Online Application



PART 1

Initial Application - Due by February 11th

- Initial Application Fees
 - Includes Third Party Fees
- Ownership Information
- Market Study/Certification
- Environmental Report/Checklist/Engagement Letter
- AHFA Authority DMS Third-Party Authorization

If Applicable:

- Schedule of Real Estate Owned and Inspection Fee
- Deviation Request Form
- Capital Needs Assessment and Summary
- Other Supporting Documentation (CHDO Certification Application)



PART 2

AHFA Authority DMS Online Application

- Register and Affiliate Organizations
- Returning users should <u>not</u> register in DMS use existing credentials and organization code.



PART 3

Final Application - Due by 5pm CST, March 10, 2016

- \$4,000 Application Fee
- Final Application Forms
- Printed copy of online application

http://www.ahfa.com/multifamily/allocation_application_info/apply_for_funding.aspx



MISSING OR INCOMPLETE DOCUMENT FEES

Missing or Incomplete Documents

5 or fewer items \$1,500 each 6 – 9 items \$3,000 each

10 or more items Application Terminated

AHFA Fees not associated with applications are listed online at

http://www.ahfa.com/multifamily/multifamily_fees.aspx



THRESHOLDS

- Complete Application
 - 10 or more missing or incomplete items will result in termination of application
- Site Control
 - Site restrictions approval(s) or review requirements must be submitted as part of site control.
- Zoning Letter
 - Classification
 - Zoned for Proposed Use











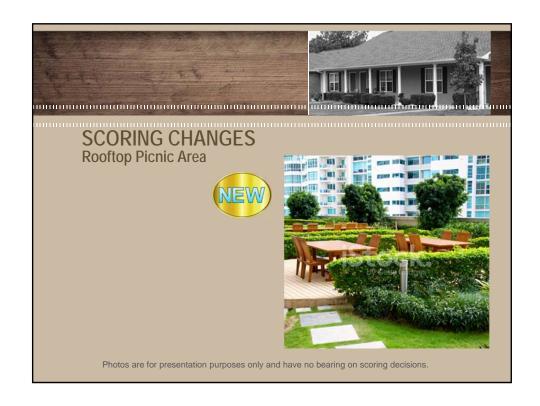




SCORING CHANGES

Amenities

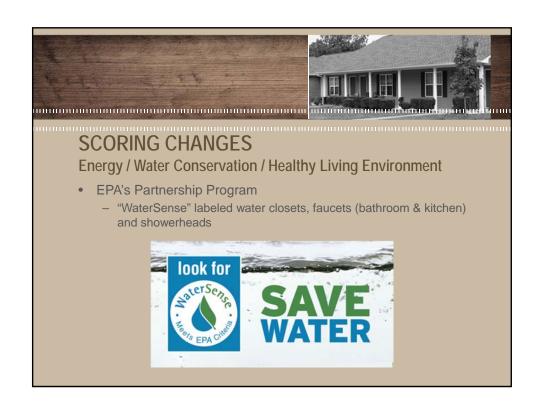
- Clubhouse / Community Building
 - Community TV with Cable, Satellite <u>OR Streaming Services</u> with a minimum 42-inch screen TV and Wireless Internet.
 - Covered Picnic Pavilion
 - Minimum 2 tables with attached bench seating and 2 grills
 - Gazebo
 - Minimum 1 picnic table with attached bench seating
 - Picnic Area with Grills
 - 1 Grill permanently affixed
 - 1 Picnic Table with attached bench seating for every 14 units or
 - Rooftop area with 1 Picnic Table with attached bench seating for every 14 units. (NEW)

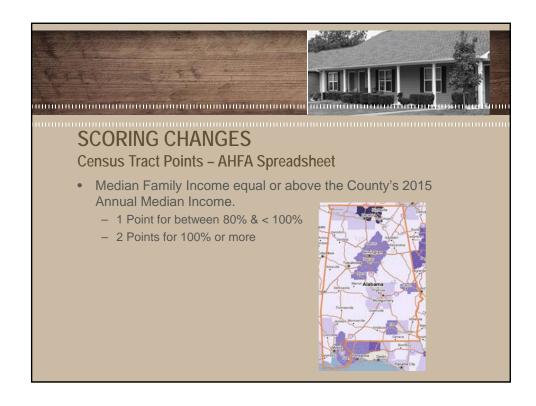
















SCORING CHANGES

Points Lost

- Deductions for Unapproved Changes to Approved/PIS Projects
- Deductions for not meeting requirements outlined in AHFA documents and executed agreements
- Noncompliance (Addendum D of QAP)
 - Monitoring Period January 1 December 31, 2015



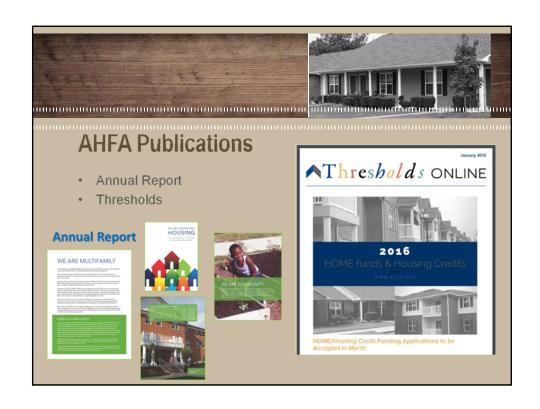


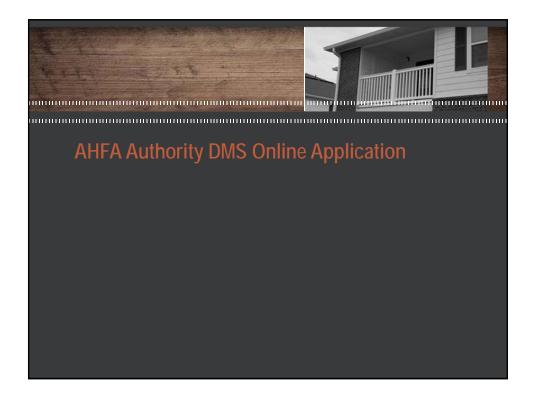


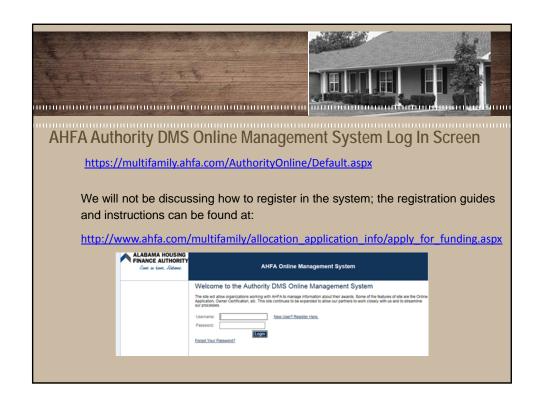
DEADLINES

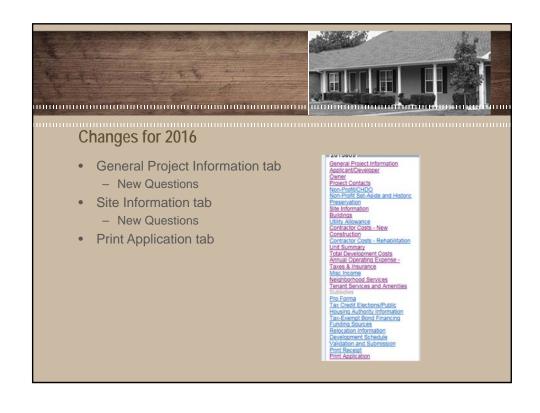
- Application Cycle Window
 - Begins 9am CST Wednesday, March 9th
 - Ends 5pm CST Thursday, March 10th
- · Applications will not be accepted outside the cycle window.
- Dates and times apply to online and paper applications.
- Applications will be time and date stamped.
- Applicants will receive receipts evidencing delivery.
- Funding decisions expected in **June**.







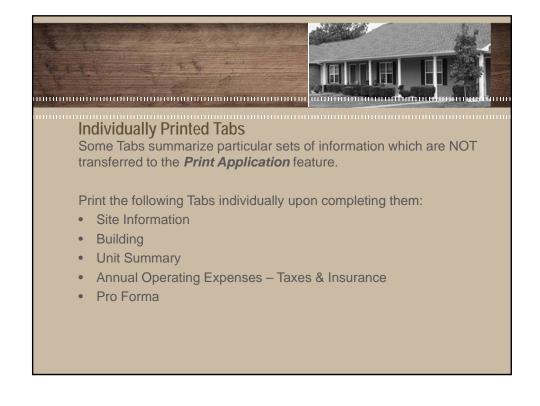


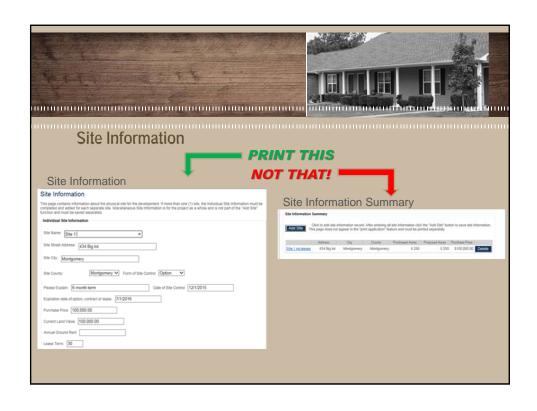


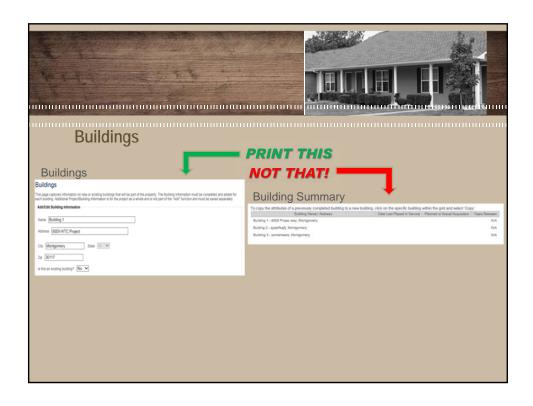


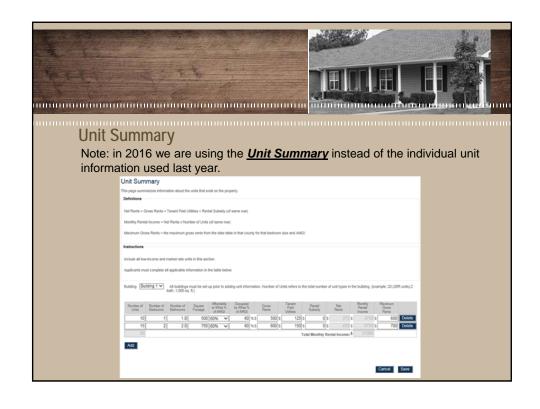




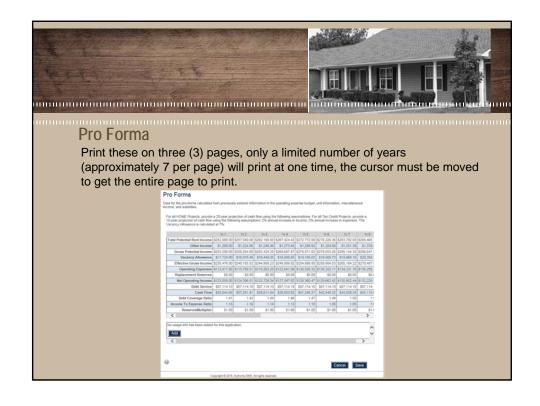


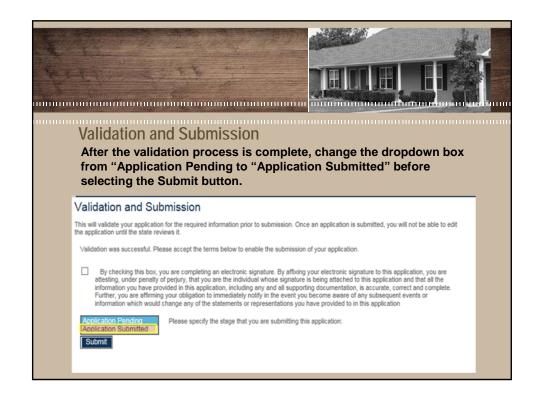


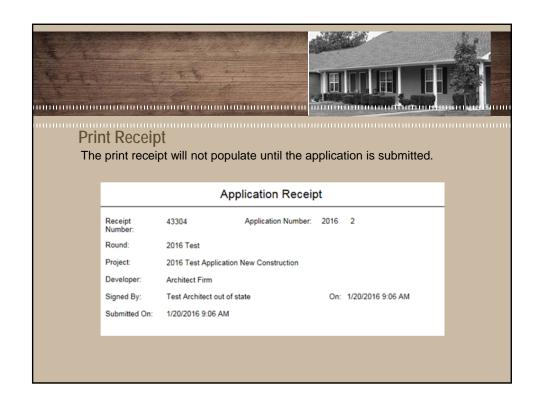




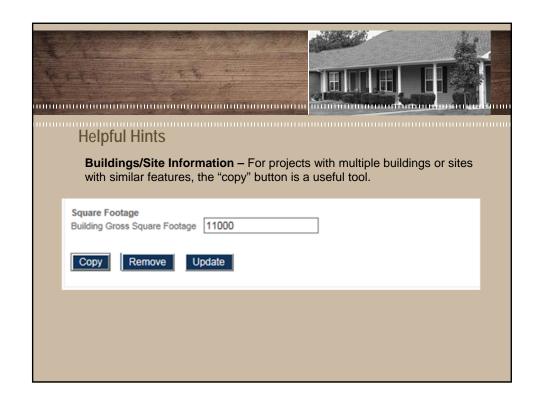


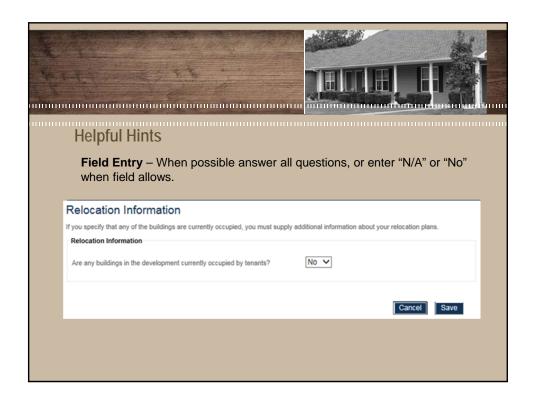








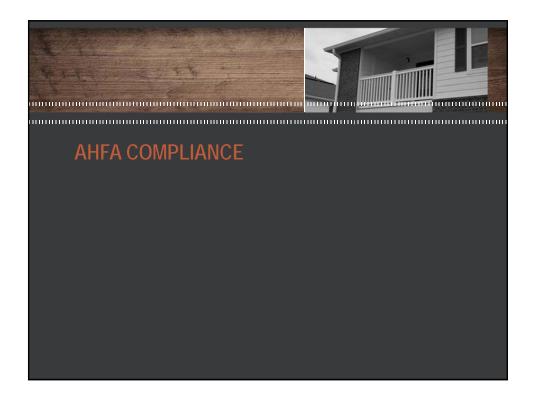














 Changes to Addendum D of the 2016 Housing Credit Qualified Allocation Plan and Addendum D of the HOME Action Plan for 2016 Funds



AHFA COMPLIANCE

- The owner must send a copy of the original Form 8609 once Part II is completed.
- The owner must retain any health, safety or building code violation reports issued by any regulatory or third party until reviewed by AHFA.



- Audits/Inspections conducted January 1st through December 31st of 2015.
- Will generally provide up to a three (3) day notice when scheduling audits.



AHFA COMPLIANCE

- Owners/management companies must notify AHFA immediately if any damage occurs at any of your properties.
- For HOME properties*, owners must submit an updated Capital Maintenance Plan (CMP) by May 1st each year.

*Applies to HOME projects awarded in 2012 or later.



- Ten (10) cumulative penalty points or more will result in a one (1) year suspension.
- Five (5) consecutive years of ten (10) cumulative penalty points or more will result in a permanent ban from participation in AHFA application cycles.



AHFA COMPLIANCE

- Cumulative four (4) point deduction buffer
 - Does NOT apply to non-AHFA projects
- · Removed Section II.E.c.ii and iii.
- Added a category to Section II.E.b for missing amenities as approved in the ownership's application in more than twentyfive percent (25%) of the total units inspected.



- Added language to Section II.E.a.iv to include missing blanks in fuse boxes and treatment of electrical hazards which are located in a locked area where residents cannot gain access.
- Added language to Section II.E.a.vii to inlcude other accessible exterior routes.



AHFA COMPLIANCE CONTACT

For questions or information about compliance, contact:

Tom Peaspanen, Compliance Coordinator 334-244-9200 tpeaspanen@ahfa.com



