

CINEMA BUYING GROUP

Constant Contact Survey Results

Survey Name: Member Survey1

Response Status: Partial & Completed

Filter: None

5/7/2016 11:24 PM CDT

Please rank the following components in order of importance in a Xenon Lamp Program.

1 = most important

Answer	1	2	3	4	5	Number of Response(s)	Ranking Score*
Customer Service						183	3.5
Reliability/Performance						183	1.5
Lamp Rupture Damage Coverage						183	2.9
Cost per Warranty Hour						183	2.7
Brand of Lamp						183	4.3

^{*}The Ranking Score is the weighted average calculated by dividing the sum of all weighted rankings by the number of total responses.

Answer	0%	do you buy most frequently?	Number of Response(s)	Response Ratio
Christie			66	35.4 %
Philips			17	9.1 %
Osram			47	25.2 %
Ushio			44	23.6 %
Other			11	5.9 %
No Response(s)			1	<1 %
		Totals	186	100%

*Would you cons	ider testing a differen	t xenon lamp	than the brand you buy c	urrently?	
Answer	0%		100%	Number of Response(s)	Response Ratio
Yes				159	85.4 %
No				26	13.9 %
No Response(s)				1	<1 %
			Totals	186	100%

*What is the maximum	SKU count that you would	d consider as part of a Cand	y Rebate Program	1?
Answer	0%	100%	Number of Response(s)	Response Ratio
3			56	30.1 %
4			44	23.6 %
5			25	13.4 %
6			31	16.6 %
I have no interest in saving money on candy purchases			28	15.0 %
No Response(s)			2	1.0 %
		Totals	186	100%

*Do you curren	tly sell company-branded	(your theater company brand) drink ar	nd popcorn cont	ainers?
Answer	0%	100%	Number of Response(s)	Response Ratio
Yes			18	9.6 %
No			167	89.7 %
No Response(s)			1	<1 %
		Totals	186	100%

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Answer	0%	100%	Number of Response(s)	Response Ratio
Coca-Cola			98	52.6 %
Pepsi			87	46.7 %
No Response(s)			1	<1 %
		Totals	186	100%

Will you commit to participate in at least one turn-key 2016 Concession Program (as outlined in the November issue of "Informant: The Member Newsletter")?

Answer	0%		100%	Number of Response(s)	Response Ratio
Yes				125	67.2 %
No				58	31.1 %
No Response(s)				3	1.6 %
			Totals	186	100%

Please prioritize the listed Digital Projection Operating Programs based on your company needs.

1 = highest priority

Answer	1	2	3	Number of Response(s)	Ranking Score*
NOC/Monitoring Program				183	2.3
Parts Program				183	2.0
Service Program				183	1.7

^{*}The Ranking Score is the weighted average calculated by dividing the sum of all weighted rankings by the number of total responses.

*Who is your current third-party online ticketing provider? Number of Response Answer 0% 100% Ratio Response(s) MovieTickets.com 33 17.7 % 14 Fandango 7.5 % Both 7 3.7 % I do not currently provide online ticketing for my 72 38.7 % customers Other 58 31.1 % 2 No Response(s) 1.0 % **Totals** 186 100%

Answer	rent point-of-sale soft	100%	Number of Response(s)	Response Ratio
NCR/Radiant			4	2.1 %
Vista			13	6.9 %
Veezi			12	6.4 %
Retriever			20	10.7 %
RTS			62	33.3 %
Other			70	37.6 %
No Response(s)			5	2.6 %
		Totals	186	100%

1 2016 my company will likely do one or more of the following: (please choose any/all options that are relevant to your possible plans)

Answer	0%	100%	Number of Response(s)	Response Ratio
Purchase new auditorium seating			80	43.7 %
Install new sound equipment			33	18.0 %
Add a Premium Large Format screen			14	7.6 %
Purchase new concession equipment			72	39.3 %
Purchase new POS equipment			63	34.4 %
Install digital signage			78	42.6 %
Purchase closed-captioning equipment			81	44.2 %
Other			29	15.8 %
		Totals	183	100%

Please rank the listed programs in order of priority for your company. Review November issue of "Informant" for more detail if necessary.

1 = Highest Priority
Answer

Answer	1	2	3	s	4	5	Number of Response(s)	Ranking Score*
Turn-key Concession Promotions							182	3.5
Candy Rebate Programs							182	3.2
Point-of-sale Solution							182	3.5
Digital Operating Costs							182	1.9
Stock Drink & Popcorn Container Program							182	2.9

^{*}The Ranking Score is the weighted average calculated by dividing the sum of all weighted rankings by the number of total responses.

*What is your highest priority need (NOT included in the programs listed in Question 12) for 2016?

178 Response(s)

Please offer your suggestion/s to improve the CBG in 2016. Your feedback is appreciated.

178 Response(s)