

# Action report



June 2016

www.metroouthchamber.com

Leading Businesses  
Leading Communities

## ATHENA Award Honors Leader; Features Female TOP GUN



On Friday, June 10, the Metro South Chamber of Commerce and Eastern Bank will present the 18th Annual ATHENA Award during a special Luncheon to Ms. Cheryl Opper, Founder and Executive Director of School on Wheels of MA, an exceptional individual who has achieved excellence in his/her profession, has served the community in a meaningful way, and has assisted women in reaching their full leadership potential. The luncheon will take place at the **Santana Restaurant & Function Hall, 684 Crescent Street in Brockton, from 12:00 pm - 1:30 pm.**

Luncheon tickets are \$30 for members and \$40 for future-members. To register, please visit [www.metroouthchamber.com/calendar](http://www.metroouthchamber.com/calendar). Tables of 12 are still available; to reserve one for your company, contact Athena Lavoie at 508.586.0500 x231, [alavoie@metosouthchamber.com](mailto:alavoie@metosouthchamber.com).

Premier Sponsor:  **Eastern Bank**

### About the ATHENA Award

The ATHENA Awards Program was created in 1982 and has expanded to over 500 cities in the United States, Russia, Canada, China, The United Arab Emirates, and the United Kingdom. The Metro South Chamber believes in the values underlying the ATHENA Foundation's philosophy of incorporating the talents and expertise of women into the leadership of our businesses, communities, and government.

### About the 2016 ATHENA Award Recipient

Cheryl Opper, the Founder and Executive Director of School on Wheels Massachusetts

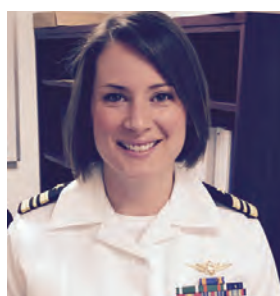


(SOWMA), founded the organization in 2004. She has a BS degree in Early Childhood and Family Life Development from Indiana State University.

Cheryl taught preschool and kindergarten for many years. She has been an educator and child advocate for 30 years. Cheryl has grown SOWMA from a grassroots organization based in her home in Easton to a highly respected leader in the effort to provide educational support services for students impacted by homelessness.

She has received many awards during her time at School on Wheels including: Community Service MVP Award from the New England Patriots, the Bank of America Local Heroes Award, Service Above Self Award from the Brockton Rotary, Distinguished Service Award from Bridgewater State University, Wainwright Distinguished Service Award from the Brockton Day Nursery, and she was named a Champion of the City by the Brockton Youth Council.

### About the Keynote Speaker



Stephanie Latham was born and raised in North Easton, MA, and graduated from Oliver Ames High School in 2001. A graduate of the U.S. Naval Academy, Stephanie earned a Bachelor of Science in

Continued on page 2

## Get 5x More When You Join the Chamber by June 30th

NOW MORE THAN EVER, your business needs that competitive edge. Most people prefer doing business with someone they know. Chamber membership connects you to local business people who want to refer business to fellow chamber members. Through our publications, networking events, and other member programs, you'll be more connected than ever! Join by June 30th to receive 5x more than you invest during our Membership Drive!

See incentives on page 7



## Brockton Plans for Development

With big steps being taken, it is clear that the city of Brockton is moving forward. Take a look at the exciting economic development projects and initiatives taking place in Brockton.



Brockton Furniture building (Enterprise photo)

• **Furniture Building Renovations**  
Concord Square Planning & Development, a Boston-based real estate development group, will be renovating an eight-story former furniture store in downtown Brockton into fifty apartment units and retail space.



• **Blueprint for Brockton**  
The City is launching a city-wide comprehensive planning effort with the goal of increasing the pride in the community and its assets, and creating a framework for the city, covering a wide range of topics.

• **Development Fellow Hired**  
MassDevelopment hired George Durante as an economic development "fellow" for Brockton to help revitalize the city's downtown.

Read More on page 5

## Chamber Awards Small Businesses



See page 9

### CHAMBER MISSION

To best serve the unique interests and needs of member businesses and to champion the broader economic vitality of the Metro South region.



George Durante  
page 5



Monika Whitaker  
page 6



Jessica Mello  
page 8

### CONTENTS

Calendar of Events	3
Good News	4
Small Biz Awards	8
Renewing Members	10
New Members	10
Member Profiles	12



# State of Mass. Seeks New Vendors

June 8th & 15th | Crescent Credit Union Learning Center



The MA Supplier Diversity Office (SDO) and the Metro South Chamber are partnering to present a series of Vendor Training Sessions, sponsored by Crescent Credit Union. All workshops will be complimentary, and held at Crescent

Credit Union's Learning Center, located at 115 Commercial Street in Brockton. You can learn more and register for sessions online at [metrosouthchamber.com/calendar](http://metrosouthchamber.com/calendar).

- **Wednesday, June 8th, 9:30 am - 12:30 pm - COMM-BUYS Essentials for Sellers:** This class provides vendors with all the tools needed to utilize COMMBUYS, the Commonwealth's online bidding & procurement system, with hands-on practice in a computer lab
- **Wednesday, June 8th, 1:00 pm - 3:00 pm - COMMBUYS Account Design & Maintenance:** Attendees learn how to update a COMMBUYS account to best reflect the organization. This hands-on class covers the Associated Organizations, useful for larger businesses registered.
- **Wednesday, June 15th, 9:30 am - 12:30 pm - Demystifying the RFR: Response to MA Bidding Opportunities:** This course shows businesses how to craft a sound response to the various state procurement opportunities available online.
- **Wednesday, June 15th, 1:00 pm - 2:00 pm - COMMBUYS Vendor Registration Assistance:** OSD Trainers will assist attendees with obtaining a free COMMBUYS vendor account (where government bidding opportunities are housed).

Sponsored by:



## ATHENA Program *Continued from page 1*

Friday, June 10 | 12:00 pm - 1:30 pm



English before being selected to become a Navy pilot. She earned her Wings of Gold in 2007, and in 2008 completed two combat deployments. She earned three Air Medals in recognition of her combat flights over Afghanistan. In 2011, Stephanie was selected to attend Navy Fighter Weapons School (TOPGUN) at Naval Air Station Fallon in Fallon, Nevada. Upon graduation, Stephanie became only the 5th single seat female fighter pilot to complete the demanding course. Stephanie was deployed in 2014 for combat missions over both Iraq and Syria, earning her fourth Air Medal. In total, Stephanie has accrued over 1450 hours in tactical aircraft, 304 carrier arrested landings, and has executed 77 combat sorties.

Be sure not to miss this inspirational program, honoring exceptional leaders at the 2016 ATHENA Awards Luncheon. Tickets will sell out! Reserve yours now online at [metrosouthchamber.com/calendar-registration](http://metrosouthchamber.com/calendar-registration).

## Free Small Business Counseling Offered

Wednesday, June , 15th - by Appointment

As a business owner, you have a million decisions to make. You're not alone! The Massachusetts Small Business Development Center (MSBDC) can help you with high quality, confidential, no cost business advice.

Entrepreneurs and small business owners are invited to meet with a Business Advisor, for hour-long sessions, at the Metro South Chamber, 60 School Street in Brockton on **Wednesday, June 15** to discuss anything from new business start ups to existing business strategies.

MSBDC clients range from novice

entrepreneurs to experienced business owners who receive advice in the following areas: Financial management & loan assistance; Increased profit & business growth; Business, marketing & strategic plans; Internet marketing & social media; Increasing sales, Lowering operating costs; Improving customer satisfaction; Assisting with business plans; and more!

Appointments are required & subject to availability. **To schedule a session** at the Metro South Chamber, please call the MSBDC office at (508) 673-9783, extension 10.



# Can't Miss Summer Networking Opportunities!

Register online at [metrosouthchamber.com/calendar](http://metrosouthchamber.com/calendar)

## D'AGOSTINO INSURANCE AGENCY

Thursday, June 16th | 7 Christys Drive, Suite 2, Brockton



On **Thursday, June 16th**, R.F. D'Agostino Insurance Agency will hold a Business After Hours and Ribbon Cutting Ceremony to celebrate their new location at **7 Christys Drive, Suite 2 in Brockton, 5:30 pm - 7:30 pm**.

Founded in 1986 by Ron D'Agostino, R.F. D'Agostino Insurance Agency is a full service insurance agency, whose goal is to be their clients' go to resource for personal and business insurance and financial planning needs. Join us to celebrate their 30th year serving the greater Brockton area in addition to their new location, with a Ribbon Cutting ceremony followed by networking. Visit [rfdinsurance.com](http://rfdinsurance.com).

## THORNY LEA GOLF CLUB

Thursday, July 14th | 159 Torrey Street, Brockton

The Rotary Club of Brockton will be sponsoring a special Business After Hours networking reception, with guests from the Mandela Washington Fellowship for Young African Leaders on **Thursday, July 14th, 5:00 pm - 7:30 pm**, Thorny Lea Golf Club, 159 Torrey Street in Brockton.



Rotary Club of Brockton is a part of Rotary International, one of the largest charitable organizations in the world. Dedicated to the principal of "Service Above Self", Rotarians worldwide span all races and religions to assist those in need. Visit [brocktonrotary.org](http://brocktonrotary.org)

The Mandela Washington Fellowship for Young African Leaders brings 500 dynamic young African leaders, ages 25-35, from across the continent to the U.S. for 6 weeks of leadership training and mentoring at twenty U.S. universities and colleges. Bridgewater State University will be hosting Leaders who will be guests at the event. Learn more at [yali.state.gov/washington-fellowship/](http://yali.state.gov/washington-fellowship/).

## A MIDSUMMER'S NIGHT AT THE GARDEN

Wednesday, August 17th | 51 North Main Street, Easton



Save the date for a midsummer's night of networking, food and drink, and live music in the garden, sponsored by Crescent Credit Union at the Ames Free Library, Queset House Gardens in Easton. This complimentary event will take place from 5:30 pm - 8:00 pm. Register now online at [metrosouthchamber.com/calendar-registration](http://metrosouthchamber.com/calendar-registration).

## Celebrate with Brewster Ambulance

Tuesday, June 14th | Tuesday, June 28th



Please join us in celebrating Brewster Ambulance Service's 'new locations in Brockton with two Ribbon Cutting Ceremonies! The first will take place on **Tuesday, June 14th, 1:00 pm at 790 West Chestnut Street in Brockton**. The second celebration will take place on **Tuesday, June 28th, 10:00 am at 225 North Montello Street in Brockton**. All are welcome to attend!




For over a century, Brewster Ambulance Service has been a family-owned and operated industry leader offering exceptional, high-quality care on which communities and patients rely and trust. Whether responding to an emergency or transporting a patient to and from an appointment, Brewster Ambulance Service offers on-time service, top EMS professionals and world-class care. Visit [brewsterambulance.com](http://brewsterambulance.com) to learn more.

The celebration ceremonies are complimentary to attend and will include light refreshments. To learn more, visit [metrosouthchamber.com/calendar](http://metrosouthchamber.com/calendar).

BOARD OF DIRECTORS	DIRECTORS
<b>OFFICERS</b>	<b>Paul Anghinetti</b> - <i>Bank of America</i>
Chair of the Board <b>Susan Joss</b> <i>Brockton Neighborhood Health Center</i>	<b>Jason Barbosa</b> - <i>Vicente’s Tropical Grocery</i>
President and CEO <b>Christopher Cooney</b> <i>Metro South Chamber of Commerce</i>	<b>Jane Callahan</b> - <i>HR Alternatives</i>
Chair-Elect <b>Gerard Nadeau</b> <i>Rockland Trust Company</i>	<b>Joe Cardinal</b> - <i>National Grid</i>
Treasurer <b>John McGovern</b> <i>McGovern Business Valuation</i>	<b>Joseph Casey</b> - <i>HarborOne Bank</i>
Vice Chair Economic Development <b>Pat Ciamella</b> <i>Old Colony Planning Council</i>	<b>Fred Clark</b> - <i>Bridgewater State University</i>
Vice Chair Government Affairs <b>Ray Ledoux</b> <i>Brockton Area Transit Authority</i>	<b>Peter Dello Russo</b> - <i>Bridgewater Savings Bank</i>
Vice Chair Membership Development <b>Friend Weiler</b> <i>Consultant</i>	<b>Francis Dillon</b> - <i>Stonehill College</i>
Immediate Past Chair <b>William Morse</b> <i>Mutual Bank</i>	<b>Gregory Hart</b> - <i>Cohn Reznick</i>
	<b>Kim Hollon</b> - <i>Signature Healthcare</i>
	<b>Richard Hynes</b> - <i>Barbour Corporation</i>
	<b>John Jurczyk</b> - <i>Good Samaritan Medical Center</i>
	<b>Mahsa Khanbabai</b> - <i>Khanbabai Immigration Law</i>
	<b>Jim Murphy LSP</b> - <i>Tracey Environmental, LLC</i>
	<b>Peter Neville</b> - <i>Concord Foods</i>
	<b>Jonathan “Jay” Pike</b> - <i>Sharkansky LLP</i>
	<b>Andrew Raczka</b> - <i>Abington Bank</i>
	<b>Kathleen Smith</b> - <i>Brockton Public Schools</i>
	<b>Stan Usovicz</b> - <i>Verizon</i>
	<b>Peter Vlaco</b> - <i>Brophy &amp; Philips Company, Inc.</i>
	<b>Dr. Charles Wall</b> - <i>Massasoit Community College</i>
<b>CHAMBER STAFF</b>	<b>508-586-0500    Front Desk x 221</b>

<b>Christopher Cooney, CCE, IOM</b> President and CEO   x 223	<b>Alison van Dam, IOM</b> VP of Business Development/Operations x 225
<b>Athena Lavoie</b> Director of Programs & Events x 231	<b>Marissa Recor</b> Finance x 230
<b>Melanie McGrath</b> Communications Coordinator x 222	<b>Klete Squires</b> Membership Director x 229
<b>Doris Flecchia</b> Office Assistant x 221	
<i>Newsletter Written &amp; Designed by Melanie McGrath</i> <i>Printing Provided by The Enterprise</i>	



ACCREDITED  
CHAMBER OF COMMERCE

**CHAMBER MISSION:** To best serve the unique interests and needs of member businesses and to champion the broader vitality of the Metro South region.

**Metro South Chamber of Commerce**  
Sixty School Street, Brockton, MA 02301-4087  
tel: 508 586-0500/fax: 508 587-1340  
info@metrosouthchamber.com  
www.metroouthchamber.com

**Photography by: Rich Morgan \*    www.richmorganphotography.com**

**ACTION Report      Volume 16 - Issue 6**  
(USPS-410630) is published monthly except for combined July/August for \$5.00 per year by the Metro South Chamber of Commerce, Sixty School Street, Brockton, MA 02301-4087. Periodical Postage Paid at Brockton, MA.  
POSTMASTER: Send address changes to Action Report, Sixty School Street, Brockton, MA 02301-4087

The Metro South Chamber of Commerce is solely responsible for the editorial content of this publication.

The Chamber wishes to assure our members of our intention to provide physically challenged participants equal access to all programs. If you or your employees have special needs in this area, please let us know by calling the Chamber at 508-586-0500 at least 48 hours in advance.

*Networking at Events*  
is one of the most effective ways  
to grow your business!

## JUNE Calendar

<b>7-8</b>	<b>Membership Drive</b> <i>Stonehill College, Easton</i>	8:30 am
<b>8</b>	<b>Vendor Workshop: COMMBUYS Essentials</b> <i>Crescent Credit Union Learning Center, 115 Commercial St., Brockton</i>	9:30 am
<b>8</b>	<b>Vendor Workshop: COMMBUYS Design</b> <i>Crescent Credit Union Learning Center, 115 Commercial St., Brockton</i>	1:00 pm
<b>10</b>	<b>ATHENA Awards</b> <i>Santana Restaurant &amp; Function Hall, 684 Crescent St., Brockton</i>	12:00 pm
<b>14</b>	<b>Ribbon Cutting Ceremony</b> <i>Brewster Ambulance, 790 West Chestnut Street, Brockton</i>	1:00 pm
<b>15</b>	<b>Vendor Workshop: MA Bidding</b> <i>Crescent Credit Union Learning Center, 115 Commercial St., Brockton</i>	9:30 am
<b>15</b>	<b>Vendor Workshop: COMMBUYS Registration</b> <i>Crescent Credit Union Learning Center, 115 Commercial St., Brockton</i>	1:00 pm
<b>16</b>	<b>Business After Hours &amp; Ribbon Cutting</b> <i>D’Agostino Insurance, 7 Christy’s Drive, Suite 2 Brockton</i>	5:30 pm
<b>28</b>	<b>Ribbon Cutting Ceremony</b> <i>Brewster Ambulance, 225 North Montello Street, Brockton</i>	10:00 am

### Coming Up July

<b>4</b>	<b>Independence Day - Chamber Closed</b>	
<b>14</b>	<b>Business After Hours</b> <i>Thorny Lea Golf Club, 159 Torrey Street, Brockton</i>	5:00 pm

### Save the Date August

<b>2</b>	<b>Executive Board Meeting</b>	3:00 pm
<b>17</b>	<b>Midsummer’s Night in the Garden</b> <i>Ames Free Library, 53 Main Street, North Easton</i>	5:30 pm

Note: All meetings are held at the Metro South Chamber Office or Metro South Business Assistance Center (BAC), 60 School Street, Brockton unless otherwise indicated.



# GOODNews

Members - Send Good News to  
mmcgrath@metrosouthchamber.com  
Sponsored by: Good Samaritan



## Good Samaritan Expands Leadership Team

Good Samaritan Medical Center is expanding its leadership team with the addition of Tom Sands, MBA, MHA, FACHE as Chief Operating Officer and Victoria Lobban of Rehoboth as Chief Financial Officer. "Already both Tom and Vicky have proven to be valuable members of our leadership team," said John Jurczyk, FACHE, president of Good Samaritan Medical Center. "They will both assist in the development and implementation of Good Samaritan Medical Center's strategic plan and our ongoing mission to serve the total health-care needs of our communities." Mr. Sands joins Good Samaritan Medical Center after serving 20 years with Navicent Health in Macon, GA. Ms. Lobban has been a part of the Steward Health Care System for nearly 18 years serving in numerous financial accounting roles within the Steward Hospital Division. Visit goodsamaritan-medical.org for more information.

## Massasoit's Foundation Receives Donation

The Massasoit Community College Foundation is pleased to announce that it has received a \$50,000 donation from the New England Sinai Hospital Charitable Foundation in memory of former New England Sinai Hospital Board of Trustees member Jerald S. Savage. The donation will establish the Jerald S. Savage Memorial Nursing Scholarship for Massasoit Community College nursing students. Jerald "Gerry" Savage was a graduate of Bentley College, a Certified Public Accountant, and founder and principal of the firm Wallace, Savage & Davis C.P.A. He was deeply committed to giving back to the community, serving on many local boards and committees. Learn more by visiting massasoit.mass.edu.

## 6th Annual DJ Dream Fund Golf Classic

Presented by W.B. Mason and HarborOne Bank, the DJ Dream Fund will host their 6th Annual DJ Dream Fund Golf Classic on Monday, June 27 at one of New England's finest courses, Thorny Lea Golf Club in Brockton. The day will begin at 11:30 am with boxed lunch available for a shotgun start at 1:00 pm. A fantastic day of golf will be capped off with dinner, auctions, and an awards ceremony. Register now to secure golf spaces. Last year was sold out! Can't make it to golf? Check out the dinner only option. Visit djdreamfund.org to learn more and register. Sponsorships are available.

## Modern Auto Body is Expanding & Hiring!

Modern Auto Body in Brockton has recently expanded and is looking for a collision tech preferably with a minimum of 3 years' experience. Modern Auto Body guarantees top pay and the best benefits offered in the industry including health insurance, short & long term disability, life insurance, 401k plan,

and paid vacations. Tools and references required. To apply, please call 508-580-6422 or visit Modern Auto Body at 561 N. Montello Street in Brockton.

## OCES Marches Against Elder Abuse

World Elder Abuse Awareness Day (WEAAD) is Wednesday, June 15, 2016, and in an effort to raise awareness of elder abuse, OCES, Brockton Council on Aging (COA), and HarborOne have organized a march, which begins at 12:00 pm on this day at Brockton COA, 10 Father Kenney Way in Brockton. Take a stand against elder abuse by joining these organizations as they march down Main Street to the OCES office and back to Brockton COA. Following the walk, a complimentary lunch and a special speaker presentation will be held at the Brockton COA. To reserve your seat, RSVP by June 8th to Krista Jean Forand at OCES 508-584-1561, ext. 302 or email kforand@ocesma.org. Or, RSVP to the Brockton COA at 508-580-7811.

## SEED Corp. Congratulates Honorees

The South Eastern Economic Development (SEED) Corporation congratulates Holly Ferrara of Greenwood Credit Union for being named the 2016 Financial Service Champion by the RI SBA, and Rick Hamilton of Mansfield Bank for being recognized as a Community Bank Hero by The Warren Group. To learn more about SEED Corp.'s services, please visit seedcorp.com.

## SBA Regulatory Fairness Roundtable

Concerned about a level regulatory playing field for your small business? Join Boston area small business owners for a unique opportunity to share your concerns directly with National Ombudsman Earl Gay, Regulatory Fairness Board Member Juliette Mayers, and other SBA Representatives. SBA's Regulatory Fairness Roundtable will be held on Thursday, June 16 from 11:30 am - 1:30 pm at the Greater Boston Chamber of Commerce, 265 Franklin Street, 12th floor in Boston. To register, please email ombudsman@sba.gov by June 10th. Visit sba.gov for more information.

## Brockton Farmers Market Seeks Vendors!

Buy Fresh, Buy Local! The Brockton Farmers Market will take place again this summer at the City Hall Plaza, Fridays from 10 am - 2 pm, and running from July 8, 2016 - October 28, 2016. If you are interested in becoming a vendor to sell goods at the market, please view the guidelines online at brockton.ma.us.

## Mechanics Cooperative Donates to YMCA Campaign

The YMCA received direct contributions again this year from Mechanics Cooperative Bank employees as part of the

Annual Capital Campaign! The idea was simple, the Bank held 8 dress down days over the course of 8 weeks and for a \$5 donation, employees participated in as few or as many dress down days as they wished. The funds raised were donated to the YMCA Strong Kids, an annual fundraising campaign held to raise funds and resources to help support local children, teens and young adults in our community. For more information, visit old-colonyymca.org or mechanics-coop.com.

## Brockton Community Development Corp. Training

In an effort to be part of the solution for the city, The Brockton Community Development Corporation, a modest faith-based community development initiative, is offering job readiness training opportunities. This month, a "Microsoft Access Database" course will be offered. For more information or to sign up, visit champs4life.com or call 508-588-4668.

## South Shore Indie Music Festival at Fuller Craft

The 2nd annual South Shore Indie Music Festival 2016 is an all-day, outdoor live music festival at Fuller Craft Museum, 455 Oak Street in Brockton, from 12:00 to 8:00 pm on June 11, 2016 (rain date June 12), featuring over 18 live bands throughout the course of the day on two stages outside the Museum and on Porters Pond. The day includes: food trucks, Blue Hills Brewery Craft Beer Garden, craft activities for adults and kids, vendors, artist interviews, SolarCity Sustainability Film Series, and artwork inside and outside of the Museum. Tickets: Adults \$25 (\$15 Students) Children under 12 are free with an adult admission. Parking is Free. To learn more and get your tickets, visit fullercraft.org.

## Good Samaritan Pioneers "Patient-User" Website

When Steward Health Care, parent company of Good Samaritan Medical Center, set out to pioneer a new, online patient-user experience, they decided to draw inspiration from the digital presence of major retail brands. As part of the effort, Good Samaritan Medical Center now has a completely revamped online look—one tailored to make it easier for patients to access services, find information, and schedule appointments. Good Samaritan Medical Center, along with its fellow Steward hospitals, is among the first group of acute care providers in Massachusetts to offer a fully mobile-integrated website that will deliver custom content for patients based on their prior in-site visits. Take a look at their new "patient-user" experience online at good-samaritanmedical.org.

## 21st Annual Father's Day Road Race & Fun Walk

Start Father's Day off on the right foot by participating in the Children Museum in Easton's Annual Road Race or Fun Walk on Sunday, June 19 (7:30 am registration, 9:00 am start). Whether you walk or run, you'll enjoy the gently looping course that

begins on Main Street and winds through the tree-lined streets of historic North Easton Village. The cost to register on the day of the event is \$30 for runners and \$10 for walkers. A festive post-race party and an awards ceremony follows the finish, with cash prizes for the top 3 overall male and female runners in each race! To register and learn more, visit childrensmuseumineaston.org.

## Cardinal Spellman Seeks Host Families

Cardinal Spellman High School in Brockton and EduBoston are seeking welcoming families to host international high school students, who mainly hail from China, for the upcoming academic school year. Host families will be compensated for their support with a monthly stipend, designed to cover all associated costs of hosting an international student. For more information or to fill out a host family form, visit eduboston.com or contact Lisa Breen, 1-857-498-5472, lisa@eduboston.com.

## Boys & Girls Club Honors Robert Gustafson at Gala

The Boys & Girls Club recently held their 9th annual Black Tie Gala at the Shaw's Center in Brockton, bringing together the community to invest in local youth and raising over \$200,000 to benefit the Boys & Girls Club in Brockton and the crucial work they do within the city. Robert Gustafson, President and CEO at Crescent Credit Union, was chosen as the 2016 honoree at the event. Robert Sims was also honored with the first Thomas P. Kennedy Community Service Award. For more information, please visit bgcbrockton.org.

## Teen Challenge New England "Tees Off"

On Monday, June 13, 2016 Teen Challenge will be "teeing off" with its friends and partners for a great day of golf at the Halifax Country Club. You can be involved by gathering a foursome to golf, sponsor a hole, or donate an auction prize. It will be a scramble match, so you don't have to be a great golfer to enjoy this day! Funds raised will be used by Teen Challenge to reach and rehabilitate more men and women in need in New England. Register online at tcnengland.org or call 508-408-4368.

## Sponsorships Available for Lip Sync Challenge

The Brockton Area Branch NAACP is hosting a something different- something fun event, and want you to be a part of it. They will be hosting a Lip Sync Challenge fundraiser on Friday, July 1 at the VFW, 283 N. Quincy Street, Brockton. They are asking your help in sponsoring the event and also to participate in the lip sync challenge - groups or individuals. If you have questions or would like to sponsor, please contact Phyllis Ellis by calling 508-944-8212, or email phyllis.ellis@klgates.com.



## Brockton Plans for Development (cont.)

### Furniture Building Renovations



93 Centre Street - Furniture Building

Located at 93 Centre Street in Brockton, the 1906 furniture store building will be renovated by Concord Square Planning and Development, a \$15-20 million project that will result in fifty residential apartments with a ground floor for commercial space.

According to an article published in the Enterprise, the President of Concord Square Planning and Development, Ted Carman, said "We think this is a great building. A lot has been accomplished already in downtown Brockton...We're happy to be here."

### Blueprint for Brockton



The city-wide comprehensive plan for Brockton will cover a wide range of topics including housing, transportation, economic development, land use and zoning, open space, natural resources, and municipal services.

The City is kicking off its comprehensive plan by hosting a series of meetings in the community to allow residents and other interested parties to discuss issues and identify opportunities for consideration in the plan. The meeting will be spread throughout the city in an effort to bring the planning process to the people and to capture issues that may be geographic in nature. All meetings will take place at 7:00 pm in designated school's cafeteria.

- June 14, 2016: North Side @ North Middle School, 108 Oak Street, Brockton
  - June 16, 2016: South Side @ South Middle School, 105 Keith Ave., Brockton
  - June 22, 2016: East Side @ East Middle School, 464 Centre Street, Brockton
  - June 23, 2016: West Side @ West Middle School, 271 West Street, Brockton
- For more information, visit [ablueprintforbrockton.com](http://ablueprintforbrockton.com).

### Economic Development Fellow Hired

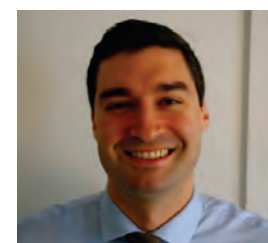


photo from MassDevelopment

George Durante, a former project manager in the Massachusetts Executive Office of Housing and Economic Development, was hired by the state to help revitalize Brockton's downtown. According to an announcement by MassDevelopment, Durante will be the Transformative Development Initiative (TDI) fellow who will work with Brockton's downtown to help it become a "vibrant mixed-use district that is safe, fun, and attractive for people to enjoy."

Durante is headquartered in the Metro South Chamber's downtown office building, in association with the Brockton Redevelopment Authority.

## Chamber Hosts Representative Cronin at Government Affairs



The Metro South Chamber recently hosted Representative Claire Cronin, 11th Plymouth District, at our monthly Government Affairs Luncheon to discuss the state budget, business, and Brockton's great future. Pictured left: Christopher Cooney, Chamber President & CEO; State Representative Gerry Cassidy; State Representative Claire Cronin; Mahsa Khanbabai, Khanbabai Immigration Law, Chamber Board of Directors; Bill Morse, Mutual Bank, Chamber Immediate Past Chair

## Wicked Local Publisher Speaks to Board of Directors

Lisa Strattan was the guest speaker at the last Chamber Board of Directors meeting. Lisa Strattan was recently appointed to Senior Vice President/Executive Editor and Publisher of Wicked Local. She was previously the publisher of GateHouse Media New England's SouthCoast titles including The Herald News, The Taunton Daily Gazette, and O Journal.



## Regional Construction Projects Underway



A construction site on Pearl Street in Brockton will be the future home of Copeland Chevrolet; photo by Murray Velstein, Source4



A construction project is taking place on South Main Street in West Bridgewater; photo by Murray Velstein, Source4

## Help Brockton "Knock Down Diabetes"



This year's week-long Brockton Knocks Down Diabetes event, in its fifth year, will be held from **Saturday, June 11th through Saturday, June 18th** and is expected to welcome over 2,000 attendees. More than 20 FREE events, workshops, activities, and seminars will be offered throughout the Greater Brockton area with opportunities for attendees to win some great prizes!

With the support of over 40 area businesses and organizations, including HarborOne Bank, Brockton Neighborhood Health Center, Brockton Visiting Nurse Association and Old Colony YMCA, this week-long campaign seeks to combat the alarming number of diabetes deaths within the Greater Brockton community – almost double the state average!

Thank you to our generous sponsors, Tufts Health Plan, WB Mason, and Senior Whole Health! For more information, including Signature Healthcare's Health and Wellness Expo, the Leo MacNeil Family Fun Walk and Field Day at Campanelli Stadium, and a Brockton Rox game, visit <http://forhealthycommunities.com/bkddd> or "like" Brockton Knocks Down Diabetes on Facebook.

## Meet Premier Ultrasound Services



William McCurdy, President & CEO, Premier Ultrasound Services; Christopher Cooney, Chamber President & CEO

New member Premier Ultrasound Services, based in Avon, is the leading provider of community, office-based, and hospital diagnostic ultrasound services in New England, performing over 120,000 ultrasound procedures a year in over 100 locations. Premier Ultrasound Services has been delivering high quality ultrasound services to the community with integrity since 1997, at a significantly lower rate than Hospitals, saving patients hundreds of dollars on each ultrasound.

Premier Ultrasound Services also manages their own free-standing locations in Cape Cod, Worcester and Arlington, which are all accredited by the American Institute of Ultrasound in Medicine. Premier offers a unique experience with Bellybaloo, an application that allows expecting mothers to access their ultrasound images and videos online to share with family and friends. Currently, Bellybaloo is only offered at Premier's free-standing locations.

To learn more, visit [premierus.com](http://premierus.com).

## Our Workplaces and the Opioid Epidemic



According to the Boston Globe, "The Massachusetts heroin epidemic is unlike any other in the United States. The overdose rate in the state is more than twice the national average." Due to this serious issue, the Massachusetts Health Council will be hosting a conference for businesses and all employers entitled "Our Workplaces and the Opioid Epidemic: What We Need to Know, What We Can Do."

This conference will offer expert guidance on managing and supporting employees, and will take place on **June 16** at the **Westin Waltham**, from **8:00 am - 12:00 pm**. This important program was created to help employers understand their role in managing the crisis. For more information and to register for the event, please visit [mahealthcouncil.org](http://mahealthcouncil.org).



# Economic Development Tour of Easton

The Metro South Chamber of Commerce was honored to host Maria Marasco, Esq., Regional Director, Southeast of the Massachusetts Office of Business and Development (MOBD), for site visits to some of the great businesses that operate in Easton, MA. Maria's specialty is small business & real estate.

The Massachusetts Office of Business Development (MOBD) is the state's one-stop source for businesses seeking to relocate to Massachusetts and businesses wishing to expand their current operations here. For more information, visit [mass.gov/hed/economic/eohed/bd](http://mass.gov/hed/economic/eohed/bd).

## Simpson Spring Company



Located at 719 Washington Street on Route 138 in South Easton, Simpson Spring is the oldest independent bottling plant in the United States, providing pure spring water and old-fashioned, hand-crafted soda made with 100% pure cane sugar and created in a variety of flavors, classic and new. Learn more at [simpson-spring.com](http://simpson-spring.com). Pictured above: Maria Marasco, MOBD; Christine Bertarelli, Simpson Spring; Pat Ciarabella, Chamber Vice-Chair Economic Development, Old Colony Planning Council

## HUB Technical Services



HUB Technical Services, located at 44 Norfolk Ave, #4 in Easton, is an IT infrastructure and network solutions provider built on a solid foundation of experience and steadfast customer service. Learn about their services at [hubtechnical.com](http://hubtechnical.com). Pictured above: Pat Ciarabella, Chamber Vice-Chair Economic Development, Old Colony Planning Council; Joseph Lovetere, President, HUB Technical; Maria Marasco, MOBD; Christopher Cooney, Chamber President & CEO

## DAK Builders



Douglas A King Builders, Inc. builds family homes, condominium units and rental homes as well as commercial developments. Queset Commons, a current project located at 7 Roosevelt Circle in Easton will provide an attractive option for convenient, safe and healthy living. To learn more visit [dakbuilders.com](http://dakbuilders.com) and [queset.com](http://queset.com). Pictured above: Maria Marasco, MOBD; David Colton, Easton Town Administrator; Doug King, DAK Builders; Dan Murphy, Easton Selectman; Dottie Fulginiti, Easton Selectman; Christopher Cooney, Chamber President & CEO; Pat Ciarabella, Chamber Vice-Chair Economic Development, Old Colony Planning Council

## Willwork, Inc. Exhibit & Event Services



Founded in 1987 and located at 23 Norfolk Avenue in Easton, Willwork, Inc. has evolved into a Nationwide exhibit and event service provider. Learn more at [willworkinc.com](http://willworkinc.com). Pictured above: Maria Marasco, MOBD; Willwork Employees; Christopher Cooney, Chamber President & CEO; Easton Elected Officials

# Annual Abington Bank Business After Hours

Photos by Janet Trask



Tiffany Stichel, Schlossberg LLC; Joe Femia, G.T. Reilly & Company; Caleb Dean G.T. Reilly & Company; Danyl Collings, Schlossberg LLC



Guests enjoy an evening of networking and refreshments catered by Abington Ale House, courtesy of Abington Bank



Laura Bradeen, Primerica; Monica Whitaker, Shop.com



Christopher Cooney, Chamber President & CEO; Robert Kelley, Mutual Bank (raffle winner); Andy Raczka, President & CEO, Abington Bank



Abington Bank, located at 6 Harrison Avenue in Abington, has been serving the local community since 1888. Learn more at [the-abingtonbank.com](http://the-abingtonbank.com)

# Eastern Bank Hosts Night of Networking

Photos by Janet Trask



Jim Murphy, Tracey Environmental; DJ Joe Lupica; Jackie Lupica, Fuller Craft Museum



Pedro de Jesus; Dan Donovan, Vice-President, Eastern Bank; Erica Beverly, Artist



Joanne Schneider, Branch Manager of Eastern Bank Quincy Street location, welcomes guests to the networking event



Attendees enjoyed a wine tasting demonstration led by Tasting Sensations, in addition to catering by Italian Kitchen of Brockton



Eastern Bank, located at 276 Quincy Street in Brockton, has been helping generations of individuals, families, and businesses reach their financial goals for nearly two centuries. Visit [easternbank.com](http://easternbank.com)

Since 1927  
3rd Generation  
Family Owned  
& Operated

"EVERY BLOOMING THING"

## HOLMES-McDUFFY FLORISTS, INC.

### Specializing In...

Elegant Floral Designs • Balloons  
Fruit Baskets  
Corporate Specialist • Wedding Consultants  
Funeral Consultants

DAILY PROMPT DELIVERIES  
TO BROCKTON AND VICINITY  
OR ANYWHERE IN THE WORLD

All Major  
Credit Cards  
Accepted...

110 North Leyden Street  
Brockton, MA 02302  
508-586-2000  
visit our website at [www.holmesmcduffy.com](http://www.holmesmcduffy.com)

NW-CN13421955



## Advertising Opportunity Available; Metro South Regional Street Map - Wall Size

The Metro South Chamber of Commerce receives numerous daily requests from new arrivals, tourists, and businesses for maps of the area. You'd be amazed at how many people still like to use maps to find your business!

Due to the high demand, the Chamber will be producing a new Metro South Regional Street Map! This is your opportunity to advertise and promote your business to over 15,000 people. The Regional Street Map is a double-sided, 4-color process publication printed on high quality paper. It contains a street guide including libraries, post offices, police departments, schools, hospitals, and more.

In addition to your color ad, you will receive:

- A business listing on the back side of the map with contact information and business description
- Listing on Chamber website as sponsor, with a hotlink to your website (20,000 views annually).
- A bundle of printed maps to distribute to your customers

Don't have the time to create an advertisement? Our in-house designer will create one for you, free of charge. Don't miss this opportunity! **The deadline to sign up is June 15th.** For more information, contact Melanie McGrath, 508.586.0500 x222, mmcgrath@metrosouthchamber.com.

**METRO SOUTH CHAMBER OF COMMERCE**  
Regional Economic Development Organization

**MA MASSACHUSETTS**  
IT'S ALL HERE!

**Abington • Avon • Bridgewater  
Brockton • Canton • E. Bridgewater  
Easton • Halifax • Hanover • Hanson  
Holbrook • Norwell • Randolph • Rockland  
Sharon • Stoughton • W. Bridgewater • Whitman**

**1/2 Panel Your Ad Here**  
**1/4 Panel Your Ad Here**  
**1/4 Panel Your Ad Here**

Advertise to over 15,000 Residents, Tourists, and Businesses! The regional map includes 18 towns and communities that make up the region.

Advertising Rates:

- **1/2 Panel:** \$695
- **Full Panel:** \$995
- **Directory Listing:** \$295

**advertise**

## Join the Chamber, Receive \$1,500+ in Incentives



Becoming a member of the Metro South Chamber of Commerce provides your business opportunities to accelerate its growth. When you join the Chamber, you become a leader within the business community and a member of the region's most dynamic advocacy organization. Membership means potential new business prospects, new savings, access to valuable resources and information, a variety of marketing opportunities, and more, for you and your business. Chamber membership

is affordable no matter how small your business, and it provides your business with tremendous opportunity.

**Join During This Spring Promotion to Receive:**

- FREE** Member Listing in the Action Report newsletter (distributed to over 30,000)
  - FREE** Member Profile in Action Report newsletter, distributed through *the Enterprise*
  - 2 FREE** Listings in the 2017 Book for Business
  - FREE** 2016 Book for Business
  - FREE** Chamber Business List in Excel or mailing labels, \$150 value
  - FREE** Enhanced member listing on the Chamber website with hotlink to website
  - FREE** admission to your first 3 Business After Hours networking events
  - FREE** admission to ATHENA Awards Program, \$35 value
  - FREE** access to members-only page of website to post discounts, events, and more
  - FREE** opportunity to host business workshops for other Chamber members
  - FREE** opportunity to promote company in the Action Report and the e-Update
  - FREE** access to business assistance programs and other Chamber affiliation programs
- Health Insurance Opportunities, Energy Power Purchasing Program, and savings **And More!!**

**= OVER \$1,000.00 IN PROMOTIONAL BENEFITS**  
(Base Rate is \$300 + \$5 per full time employee)

For more information or to set up an appointment, contact Klete Squires at 508.586.0500 x 229 or email ksquires@metrosouthchamber.com.

### Membership Drive Kick-Off Breakfast



The Metro South Chamber Membership Drive kicked-off at a breakfast in May, bringing Drive volunteers together to learn about what to expect during the Drive, and tips for best leveraging time and resources to achieve success. The breakfast was sponsored by Eastern Bank, Small Business month sponsor, and was hosted by the Old Colony YMCA Stoughton branch.

## Health & Home Care Training Center Opens



Health and Home Care Training Center of New England recently celebrated the Grand Opening of their new location at 162 Main Street in Brockton. Mayor Bill Carpenter, members of the City Council and legislators were on hand to celebrate. The Health & Home Care Training Center of New England will offer classes for home health aide, medication administration programs, CPR, and first aid. For more information, please call 508-846-2387 or visit them at 162 Main Street in Brockton or healthandhomecareNE.com

**Get More.  
Pay Less.**

Introducing the  
**UNCOMMON**  
**"MORE"gage**



Available for first-time homebuyers!

**Plus, lock in a low rate at preapproval with Lock & Shop!**

**BridgewaterSavings**  
**UNCOMMON BANKING**

➔ BridgewaterSavings.com

☎ 800.356.8622

NWCN13434758



Member FDIC Member DIF Equal Housing Lender

**That's Uncommon Banking.**



# Former Stop & Shop Exec., Business Expo, Awards at Small Business Celebration



The Metro South Chamber's Annual Small Business Awards Luncheon featured a Business EXPO with over 25 local companies showcased, as well as great speakers, business awards, and more. Photos by C&C Design Studio, ccdesignstudio.com. Sound by www.robpetersonentertainment.com Recorded by Brockton Community Access (check local listings), Covered by The Enterprise

Sponsored by: Bank of America Small Business Services



State Treasurer Deb Goldberg speaks about her experience as a Stop & Shop Executive and how her family grew the business into a \$1.2 billion NYSE company



Robert Nelson, District Director  
U.S. Small Business Administration



Sue Joss, Chamber Chair, Brockton Neighborhood Health Center, emceeds the program



Paul Anghinetti, Senior Vice-President speaks on behalf of Bank of America, Small Business Awards sponsor



Scott Ferrigno & Chris McManus  
Sign Design, Inc.



Stan Sykes & AC Anders  
FUN Enterprises, Inc.



Fedra Ferro  
Tufts Health Plan



Pauline Swanson & Donna O'Connor  
U.S. Small Business Administration



Rob Sheldon  
ABC Specialties



Humberto Santiago & Jeffrey Yost  
Bank of America



Marjorie Hewitt  
Fisher College



Susan Canedy, Janet Baxter, & Rita Johnson  
Jack Conway & Company, Inc.



Al Lawrence, Jr.  
Capital Lease Group, LTD.



Harmony Cleary & Scott Davis  
Datel Communications



Christy Kendrick  
Pop Top Sportswear



Diane Pereira  
Bridgewater Savings Bank



Jessica Mello  
SEED Corporation



Billy Lynch  
Brockton Rox



Christine DaSylva, Jane Wells, Leah Page  
Crescent Credit Union



## 2016 Small Business Award Recipients

### Entrepreneur of the Year

**Elvera's Cafe • Sandra Martin**  
 132 Main Street, Brockton • (508) 510-4292  
[www.facebook.com/Elveras-Cafe-71616172512216](http://www.facebook.com/Elveras-Cafe-71616172512216)



Bob Nelson, District Director, U.S. Small Business Administration; State Treasurer Deb Goldberg; Sandra Martin, Elvera's Cafe; Paul Anghinetti, Bank of America (sponsor); Christopher Cooney, Chamber President & CEO

Sandra Martin grew up working in a family coffee house. After graduating from college with a business-marketing degree, Sandra worked in the restaurant industry, eventually becoming manager at the Stoneforge Grill in Easton.

Around 2013, Sandra aspired to combine her experience and passion by opening her own coffee house restaurant. Sandra started by performing extensive market research of the desired location, a former luncheonette at 132 Main Street in Brockton. Twice a week for a year, she would spend hours outside the building, taking notes on people passing by including their age, gender, and buying habits. In 2015, Sandra transformed the space and opened the bright and inviting Elvera's Café, within walking distance to two Brockton courthouses, City Hall, and the Enterprise Block Development.

Elvera's Café specializes in gourmet coffee, homemade bagels, pastries, select gourmet sandwiches, marinated kielbasa and more. Elvera's has grown from 1 employee to 3 employees and from 0 customers to a regular customer following and hundreds of social media followers. In the community, Elvera's Café has hosted "coffee with a cop", donated food to local non-profits, collected donations for Signature Health Care's "Champions Fighting Cancer", and hosts poetry readings. Elvera's Café plans to expand its services to offer catering and private parties in the near future.

### Small Business of the Year

**Strange Planet Printing • Justin Mantell, Tim Hurley & Alexa Noe**  
 • 1041 Pearl Street, Suite J, Brockton • (508) 857-1816  
[www.strangeplanetprinting.com](http://www.strangeplanetprinting.com)



Bob Nelson, District Director, SBA; Alexa Noe, Strange Planet Printing; State Treasurer Deb Goldberg; Tim Hurley & Justin Mantell, Strange Planet Printing; Paul Anghinetti, Bank of America (sponsor); Christopher Cooney, Chamber President & CEO

Strange Planet Printing was started in 2012 by three recent college graduates as a screen printing shop in a 10' x 10' spare bedroom. They were self-educated in the industry, watching YouTube tutorials and digging through innumerable screen printing forums. 90% of their starting equipment was hand-made, making an exposure unit out of ply -wood and an old parking lot lamp, and a wash-out booth made from an old tarp, moving bin and recycled wood strapping. They also purchased a \$1,000 press that same year.

In 2013 they moved to a 1,600 sq. ft. facility. From 2012-2014, they re-invested every dollar they made back into the company. They now operate out of a 2,400 sq. ft. space located at 1041 Pearl Street in Brockton. They employ 6 people and have expanded their services to include embroidery, custom cut vinyl decals and graphics, all produced daily on \$300,000 worth of equipment. They are currently planning to construct a new 8,000 sq. ft. space to accommodate their growing business.

Strange Planet is a company of flexibility, intelligence, intuition, passion, precision and speed. Customers have recognized the ongoing dedication and professionalism of the company earning a three-year in good standing award from the Better Business Bureau. In the community, Strange Planet donates t-shirts annually to Paws in the Park and provides printing discounts for worthy causes.

## Brockton Rox Season in Full Swing!



The Brockton Rox 2016 Baseball Season is in full swing; make sure to visit for a game this summer. Every Tuesday this season, Pearl Hot Dog will be sponsoring Tasty Tuesday, where fans can get \$2 Pearl Hot Dogs throughout the game. You can also save games directly to your personal calendar and buy tickets online at [brocktonrox.com](http://brocktonrox.com).

### 2016 Brockton Rox Home Game Calendar June

7	Tuesday	4:05	North Shore Navigators
9	Thursday	7:05	Torrington Titans
10	Friday	7:05	Marthas Vineyard Sharks
11	Saturday	7:05	Wachusett Dirt Dawgs
12	Sunday	4:05	Bristol Blues
15	Wednesday	10:05	Seacoast Mavericks
17	Friday	7:05	Pittsfield Suns
18	Saturday	11:35	North Shore Navigators
18	Saturday	7:05	North Shore Navigators
21	Tuesday	6:35	Nashua Silver Knights
24	Friday	7:05	Seacoast Mavericks
26	Sunday	4:05	Marthas Vineyard Sharks
29	Wednesday	6:35	Torrington Titans

## Eastern Bank Sponsors Small Biz Month



Thank you to Eastern Bank for sponsoring Small Business Month at the Metro South Chamber of Commerce this year in support of small businesses who are members of the Chamber and a part of the Metro South community.

Eastern Bank is the #1 SBA Lender in New England for five consecutive years. They are invested in you and your business by providing the resources, expertise and personal service you need to thrive. For more information about businesses services offered, please visit [easternbank.com/site/business](http://easternbank.com/site/business).

### GRO-N-THINGS, INC. Interior Plant Maintenance and Design Service

**P.O. Box 1246**  
**Middleboro, MA 02346**  
**508.947.8433 (p)**  
**781.767.2244 (f)**



**Shelley Tierney**  
**OWNER**  
**SERVING AREA**  
**BUSINESS SINCE 1975**



# WELCOME *New Members*

## *Making an Investment in Our Community!*

### **All American Gasket**

Mr David Payne  
291 Howard Street  
Brockton, MA 02302  
(800) 470-7501  
*Manufacturers*

### **Concord Wealth Management**

Mr Tim Ehlers  
170 Briarcliff Road  
Brockton, MA 02301  
(781) 206-6788  
www.cwmofnewengland.com  
*Financial Services*

### **In Good Health, Inc.**

Mr. David Noble  
1200 West Chestnut Street  
Brockton, MA 02301  
www.ingoodhealth.com  
*Health Care Products*

### **Landerholm Electric Company, Inc.**

Mr. Peter Landerholm  
P.O. Box 3038  
Brockton, MA 02304-3038  
(508) 580-4645  
www.landerholmelectric.com  
*Electrical Contractors*

### **Market America Shop.Com**

Ms. Monica Whitaker  
86 Battles Farm Drive  
Brockton, MA 02301  
(508) 287-2766  
www.shop.com/monwhit  
*Retail*

### **Paul E Saperstein Company, Inc.**

Ms Samantha Saperstein  
144 Centre Street  
Holbrook, MA 02343  
(617) 227-6553  
www.pesco.com  
*Auctioneers*

### **Pop Top Sportswear**

Ms. Christy Kendrick  
10 Plymouth Drive  
South Easton, MA 02375  
(508) 580-2580  
www.poptopssportswear.com  
*Advertising Specialties/ Promo Products*

### **Premier Diagnostic Services, Inc**

Mr. William McCurdy  
54 Bodwell Street  
Avon, MA 02322  
(508) 584-5600  
www.premierus.com  
*Health Care Products*

### **Prisco's Market**

Mr. Stephen Prisco  
8 Romney Road  
Bridgewater, MA 02324  
(508) 687-2273  
www.priscosmarket.com  
*Grocers/Deli*

### **Reliant Financial Group**

Alison Zogheib  
30 Braintree Hills Office PK, Ste 203  
Braintree, MA 02184  
(617) 922-0556  
www.financialguide.com/alisonzogheib  
*Financial Services*

### **Start 2 Finish Solar Inc.**

Mr. Michael Powers  
125 Scotland Blvd  
Bridgewater, MA 02324  
(774) 300-1158  
www.start2finishesolar.com  
*Solar Energy*

### **Trauma to Wellness**

37 Belmont Street  
Brockton, MA 02301-5251  
(508) 559-1792  
www.traumatowellness.com  
*Health Care*

**\*Receive valuable incentives when you join by June 30th. (See page 7)**  
For more information, contact Klete Squires, 508.586.0500 x 229,  
ksquires@metrosouthchamber.com.

## Spectra Energy Offers "All of the Above"

Spectra Energy is proud to join the MetroSouth Chamber of Commerce and partner with its members to help lower energy costs throughout the region. Spectra Energy, partnering with Eversource Energy and National Grid, has proposed the Access Northeast project -- a regional "all of the above" solution to New England's energy problem. It will increase natural gas capacity to electric generators and support renewable energy sources, acting as a backup when wind doesn't blow or the sun doesn't shine.

Access Northeast -- 95% of which updates exiting pipeline infrastructure - will increase energy reliability and moderate price spikes that hurt consumers, low-income families, seniors on fixed incomes and business owners trying to keep jobs in the region. The project will bring cleaner, more affordable, domestic energy supply to New England to reduce electricity costs by more than \$1 billion annually -- and much more during harsh winters. Visit [spectraenergy.com](http://spectraenergy.com).

# RENEWING *Members Thank You !*

Allegra Design Marketing Print  
Avon Co-operative Bank  
Brewster Ambulance Service  
Bridgewater State University  
Brockton Area Workforce Investment Board  
Brockton Youth Foundation  
Cars Transport, Inc.  
Chase Corporation, Global Operations Ctr  
Cobblestone Management, LLC  
Collins Crane & Rigging Service, Inc.  
Cory Manufacturing, Inc.  
Customized Properties Inc.  
Edwina Martin House /  
EMH Recovery INC.  
Energy Conservation, Inc.

Good Days Restaurant, Inc.  
H.W. Temps, Inc.  
Jack Conway & Company, Inc.  
John Corcoran & Company  
John DeCosta Jr., Inc. Lock & Security  
Law Office of Victor and Goldman  
McCormick & Sons Insurance Agency, Inc.  
Micro Wire Products, Inc.  
Philip Nessralla, Jr., Esq.  
Primerica  
Proteas Consulting  
R.F. D'Agostino Insurance Agency  
Robert Berks, Attorney at Law  
Rockland Ice Rink  
Stonebridge Homes Inc.  
Wainwright Law Office, P.C.

## Chamber Affiliate News & Events

*To become an affiliate organization of the Chamber, contact Christopher Cooney at 508.586.0500 x 223 or email [chris@metrosouthchamber.com](mailto:chris@metrosouthchamber.com).*



The **Bridgewater Business Association (BBA)** will hold its monthly meeting on Thursday, June 16 from 6:30 pm - 8:00 pm at Owling Dog Art Gallery, 455 West Center Street, Unit 1 in West Bridgewater. Visit [bridgewaterbiz.biz](http://bridgewaterbiz.biz) for more information.

The **Stoughton Chamber of Commerce** will host celebrity guest speaker Ted Reinstein, Journalist & Reporter for WCVB Channel 5 Chronicle on Monday, June 13, 5:30 pm - 8:00 pm at Chinatown Restaurant, 103 Sharon Street in Stoughton. Visit [stoughtonma.com](http://stoughtonma.com) for more information and to register.



The mission of the **Norwell Chamber of Commerce** is to promote the civic, economic, and social welfare of its members and the Town of Norwell. To learn more, visit [norwellchamberofcommerce.com](http://norwellchamberofcommerce.com).

The **East Bridgewater Business Association (EBBA)** will hold a Scavenger Hunt on Saturday, June 11th from 9:00 am - 12:00 pm at East Bridgewater businesses. To learn more about the event and how you and/or your business can participate, visit [www.eastbridgewaterbiz.com](http://www.eastbridgewaterbiz.com).



The **Avon Industrial Park Association** is a non-profit group seeking to advance the advocacy and business of its members in public and private affairs. Membership is open to all companies who operate within the confines of Avon Industrial Park. Visit [avonindustrialpark.org](http://avonindustrialpark.org) for more information.

The **Randolph Chamber of Commerce** will hold a Business After Hours Networking event at The Lodge Bar & Grill, 1064 North Main Street in Stoughton, on Wednesday, June 8 at 5:00 pm. Enjoy networking, appetizers, and a cash bar. Register online at [randolphchamberofcommerce.org](http://randolphchamberofcommerce.org).



**ProLink Networking Group**, now in its third year, is a unique, category-exclusive business networking group in the Metro South region where members enjoy long-term friendships, referrals, informative presentation, and more. Meetings are held on alternating Tuesdays, 7:30 am at the Metro South Chamber of Commerce. For meeting schedule or more information, visit [www.prolinknetworking.com](http://www.prolinknetworking.com).

The **South Shore Women's Business Network (SSWBN)** will hold a June Networking Breakfast for Domestic Violence on Tuesday, June 30, 7:30 am - 9:30 am at Linden Ponds, Derby Clubhouse located at 203 Linden Pond Way in Hingham. Learn more and register online at [www.sswbn.com](http://www.sswbn.com).





# MEMBERProfile

**Banner Environmental Services**  
254 Bodwell St, Unit C,  
Avon, MA 02322  
866-934-2374  
bannerenvironmental.com

**Year Established:** 1991

**Products or Services:**  
Environmental Services

**Number of Employees:** 15

**What is unique or special about your firm and the products and services you offer?**

Big project or small, planned or unexpected, Banner Environmental should be your first call when you have environmental issues that need to be addressed in Greater Boston, Cape Cod, and the Islands. Call us at 866-934-2374 or schedule your free estimate today!

**What is your market area?**  
Greater Boston, Cape Cod, and the Islands

**What markets do you serve?**  
Residential, Commercial, Business,



Industrial, Municipal, Institutional, Hospitality, Healthcare, Etc.

**Please list awards, honors, or special mentions your firm has received:**

Banner Environmental Services, Inc., has over 25 years of experience in asbestos remediation, mold and mildew removal, and asbestos sampling in Greater Boston, Cape Cod, and the Islands. With a full staff of licensed and insured technicians, we handle residential, municipal, commercial, and institutional projects in compliance with OSHA and EPA best practices.

**What is your main business objective concerning your customers and the business community?**

With over 25 years of environmental experience covering the Greater Boston area including Cape Cod and the Islands, Banner Environmental Services, Inc., focuses on promoting positive change for our clients, the community, and the environment.

## Solar Energy Makes Sense for Savings

Would you like to:

- ☒ Spend less money on your utility bill?
- ☒ Know your future energy costs?
- ☒ Save money with attractive financing options and state and federal incentives?
- ☒ Increase the resale value of your property?
- ☒ Positively impact your business brand?

If you answered "yes" to any of these questions, solar energy may be the answer for you!



The Metro South Chamber is providing you with an opportunity to install solar at low to no-cost through the EnergySage Solar Online Marketplace, "the Expedia of solar installation."

All it takes is 5 minutes to get started. Go to [www.energysage.com/p/metroouthchamber](http://www.energysage.com/p/metroouthchamber) and type in your business' physical address, an estimate of your monthly electricity bill, and how you prefer to be contacted. You will soon be connected to local installers who will compete for your business, providing you quality service at the best possible price.

Are you a solar installer and not registered on EnergySage? Let us connect you to EnergySage so that you don't miss out on the opportunity for more business!

For more information, contact Alison van Dam, [avandam@metrosouthchamber.com](mailto:avandam@metrosouthchamber.com), 508-586-0500 x 225.

You can also reach out to Chamber Member Ian Denelle of SolarCity to learn how you can save on energy. SolarCity can install a solar power system on your home for free and sell you the energy it produces for less than you currently pay. To find out more, **contact Ian Denelle and mention your Chamber membership at 508-510-9950, [idenelle@solarcity.com](mailto:idenelle@solarcity.com).**

This program is brought to you as part of the Massachusetts Chamber Solar Challenge, a state-wide Chamber sustainability initiative that help members save on energy costs while encouraging local economic development.

## Apply Now for Wellness Tax Credit!



Small businesses (200 or fewer employees) that establish a certified wellness program may be eligible to apply for a state tax credit of up to 25% of the cost of their wellness program (maximum credit is \$10,000 per year).

Businesses must meet certain eligibility requirements and must apply by **December 31, 2016** to be considered.

Tax Credit Checklist:

- ☐ See if your business and wellness program qualify: [www.mass.gov/wellnesstaxcredit](http://www.mass.gov/wellnesstaxcredit)
- ☐ Certify your wellness program by completing a short, online application available at [www.mass.gov/wellnesstaxcredit](http://www.mass.gov/wellnesstaxcredit)
- ☐ Submit your Certificate and Seal of Approval with your 2016 tax return (You will receive a Certificate and Seal of Approval upon approval for the tax credit).

If you are a small business, take advantage of this cost saving opportunity! Learn more at [www.mass.gov/wellnesstaxcredit](http://www.mass.gov/wellnesstaxcredit).

## Get Workplace Wellness with REACH Program

Workplace wellness programs assist employees in making voluntary behavior changes that can reduce their health and injury risks as well as enhance their productivity and well-being. Employers who offer onsite wellness programs such as "lunch-and-learns", group fitness classes, and health screenings enable staff to assume an active role in maintaining and improving their health.

Companies that invest in workplace wellness programs are likely to yield a return on their investment. **Healthy employees tend to be more productive and absent from work less frequently.** Employee health is directly linked to a business's bottom line: the healthier a company's employees are, the less likely they are to seek medical care or sustain injuries, reducing both health care and workers' compensation costs for the employer.

Old Colony YMCA's REACH (Racial and Ethnic Approaches to Community Health) initiative, funded by the CDC, supports public health

efforts to reduce chronic diseases, promote healthier lifestyles, reduce health disparities, and control health care spending in Stoughton and Brockton. REACH offers businesses whose employees reside in census tracts deemed to be at risk for chronic diseases such as diabetes, hypertension, and obesity workplace wellness strategies and services for those who qualify. For example, holding health



screenings such as BMI, blood pressure, cholesterol, and blood sugar can help identify possible chronic diseases that may have otherwise gone undiscovered due to linguistic, cultural, or financial barriers. Through REACH's workplace wellness program, businesses in Brockton and Stoughton have the resources to provide their employees with the tools and resources necessary to prevent, detect, and manage chronic disease and to live a healthier lifestyle. For more information please contact Susan Spiller, REACH Program Director at [sspiller@oldcolonymymca.org](mailto:sspiller@oldcolonymymca.org).

## Prostate Cancer Screening to Raise Awareness

Did you know that prostate cancer is the most common and the second most lethal malignancy in American men? The disease strikes as many as one in five black men, who are 2.5 times more likely to die compared to other ethnic groups. **In Brockton, prostate cancer mortality in Black men is 39 percent higher than the state average**, according to the Department of Health's MassChip database. Screening allows for the early detection of prostate cancer, which is critical for saving lives.

That's why the Brockton NAACP, City of Brockton, AdMeTech Foundation, and Good Samaritan Medical Center are partnering to hold a Prostate Cancer Awareness event, honoring Father's Day, on Friday, June 17, from 6:00 pm - 10:00 pm at the Brockton VFW, 83 North Quincy Street in Brockton. The event will include light refreshments and entertainment, knowledgeable speakers, and group, family, and individual consultations. For more information, visit [admetech.org/FathersDay](http://admetech.org/FathersDay) or call the Steward DoctorFinder to register at 1-800-488-5959.



## Buy Local From These Chamber of Commerce Members

### Sullivan Tire & Auto Service



#### Multiple Locations • [sullivantire.com](http://sullivantire.com)

Sullivan Tire is a locally owned, family business started by Robert J. Sullivan in 1955 with the foundation "treat everyone, customers and fellow employees, as you would a member of your family." Today Sullivan Tire is New England's home for automotive care, with 67 full service auto repair locations and 15 Commercial Truck Tire Centers throughout Massachusetts, New Hampshire, Connecticut, Rhode Island and Maine. For more information about Sullivan Tire or to find a location, visit [www.sullivantire.com](http://www.sullivantire.com).

### GenCon



323 Manley Street, West Bridgewater  
508-580-4626 • [gencondb.com](http://gencondb.com)

GENCON was founded in 1976 and has become a leading provider of construction services in New England, specializing in healthcare renovations and new construction. Our unique medical construction knowledge allows us to partner with clients to ensure that their design is effective and constructed within their timeline, as well as budgets. The GenCon team takes great pride in every aspect of the project from pre-construction to completion.

### New York Life - Rodney Kornegay



1 Lakeshore Center, Suite 202-204, Bridgewater  
508-857-8710 • [rodneymkornegaynynlagents.com](http://rodneymkornegaynynlagents.com)

Rodney Kornegay has been a financial professional with New York Life for over 3 years. He holds a Bachelors degree in Management and Finance. Mr. Kornegay focuses on funding for qualified and non qualified plans, wealth accumulation, college funding, estate preservation, disability income insurance, employee benefits and tax advantaged strategies.

### Join the Chamber!

## YOUR BUSINESS PROFILE HERE...

...When You Join the Chamber.  
Call 508.586.0500 x229 or email

Klete at [ksquires@metroouthchamber.com](mailto:ksquires@metroouthchamber.com)

60 School Street, Brockton • 508-586-0500  
[www.metroouthchamber.com](http://www.metroouthchamber.com)

Join the Chamber and network your business to success! The Chamber hosts informative meetings, networking events, and puts you in touch with your legislators. We also offer marketing and advertising opportunities, referrals, publicity and exposure. In addition, we offer Health Insurance packages and access to Comcast Savings, Discounts, and more. Call to learn more today! Special incentives when you join by June 30th!

### When Metro South is Home, Everything's Within Reach

Hundreds of Dining Options • Great Conference Space  
Over 500 Hotel Rooms • Many Parks & Lakes



The Metro South region offers the best of all worlds: cultural and corporate advantages, natural beauty, and the serenity of historic New England.

The region features **top notch education**, including three institutes of higher education, **exceptional health care facilities**, including four major hospitals. **Rich in culture**, the region is also home to symphonies, a craft museum, children's museum, and various historic museums. It also contains many **recreational activities**, including baseball outings, golfing and many parks and lakes for walking, hiking, and fishing. With over 500 hotel rooms, the Metro South region is a **great place to stay** and competitive housing costs offer affordable and varied living opportunities.

Whether for Business or Pleasure, The Metro South region provides exceptional value in the heart of Eastern Massachusetts, centrally located between Boston, Providence, Plymouth and Cape Cod. *Ride the rail to Boston in only 35 minutes!* Call 508.586.0500 for your free map.



Metro South Regional Economic Development Organization  
For more info, contact the Metro South Chamber of Commerce,  
508.586.0500 • [www.metroouthchamber.com](http://www.metroouthchamber.com)



## Metro South Site Finder

[metrosouthsitefinder.com](http://metrosouthsitefinder.com)

Search for available commercial sites for purchase or lease in the Metro South region, or list a property!



## BUSINESS EVENTS Planner

### June 7-8

#### Membership Drive

8:30 am - 4:30 pm  
Stonehill College, Merkert Tracy Hall  
320 Washington Street, North Easton

The Metro South Chamber is growing its membership with a Membership Telephone Drive! (see p. 2)

To learn more, contact Klete Squires, 508.586.0500 x229, [ksquires@metroouthchamber.com](mailto:ksquires@metroouthchamber.com)

### June 8 & 15

#### Vendor Workshop Series

Morning & Afternoon Sessions  
Crescent Credit Union Learning Center  
115 Commercial Street, Brockton

The Metro South Chamber & SDO are teaming up to offer a complimentary Vendor Training Series, sponsored by Crescent Credit Union (see p. 2)

Cost: Complimentary  
To register, visit [metroouthchamber.com/calendar](http://metroouthchamber.com/calendar)

### June 10

#### ATHENA Awards Luncheon

12:00 pm - 1:30 pm  
Santana Restaurant & Function Hall  
684 Crescent Street, Brockton

Honoring women, this luncheon will feature keynote speaker Stephanie Latham, U.S. Navy Top Gun, awards, and more (see p. 1)

Cost: \$30 members, \$40 future-members  
Register online at [metroouthchamber.com/calendar](http://metroouthchamber.com/calendar)

### IT'S EASY TO REGISTER!

508-586-0500 x 231 ☎

508-587-1340 📠

E-mail: [alavoie@metroouthchamber.com](mailto:alavoie@metroouthchamber.com)

Online: [www.metroouthchamber.com](http://www.metroouthchamber.com)

Send reservation and payment to: 🏠

**Metro South Chamber of Commerce**  
Sixty School Street  
Brockton, MA 02301-4087

### FIND US



[facebook.com/metroouthchambercommerce](https://facebook.com/metroouthchambercommerce)



[twitter.com/MetroSouth](https://twitter.com/MetroSouth)



[linkedin.com/groups?gid=1830527](https://linkedin.com/groups?gid=1830527)



[youtube.com/user/metroouthchambercom](https://youtube.com/user/metroouthchambercom)



[flickr.com/photos/metroouthchamber](https://flickr.com/photos/metroouthchamber)



[issuu.com/metroouthchamber](https://issuu.com/metroouthchamber)

### June 14 & 28

#### Ribbon Cutting Ceremony

1:00 pm / 10:00 am  
Brewster Ambulance Service  
790 W. Chestnut St., Brockton / 225 N. Montello St., Brockton

Celebrate with Brewster Ambulance Service at two of their new locations in Brockton, on two different days this month. Light refreshments provided (see p. 2)

Cost: Complimentary  
Visit [metroouthchamber.com/calendar](http://metroouthchamber.com/calendar) for info

### June 16

#### Business After Hours/Ribbon Cutting

5:30 pm - 7:30 pm  
R.F. D'Agostino Insurance Agency  
7 Christys Drive, Suite 2, Brockton

Join us to celebrate R.F. D'Agostino's new location with a Ribbon Cutting and complimentary networking, refreshments, and more (see p. 2)

Cost: Complimentary for Members/Future-Members  
Register online at [metroouthchamber.com/calendar](http://metroouthchamber.com/calendar)

### July 14

#### Business After Hours

5:00 pm - 7:30 pm  
Thorny Lea Golf Club  
159 Torrey Street, Brockton

The Rotary Club of Brockton will sponsor this special networking event, with guests from the Mandela Washington Fellowship for Young African Leaders (see p. 7)

Cost: Complimentary for Members/Future-Members  
Register online at [metroouthchamber.com/calendar](http://metroouthchamber.com/calendar)