How to Provide Pre-Op/Coordination Visits

to Increase Market Share

A 90-Minute Lunch & Learn Audio Conference

by

**Elizabeth E. Hogue, Esq.**

**Thursday, April 28, 2016  
\*\*\*\*1:00 p.m. to 2:30 p.m. Eastern Time\*\*\*\***

Encore Date: May 5, 2016 (Playback available “on demand”)

**Audio-Conference Description**Physicians who regularly perform elective surgeries, especially joint replacements, are eager for home health, private duty agencies and HME suppliers to establish relationships with patients prior to their surgeries. Many hospitals perceive that patients will have better outcomes and avoid readmissions if home care providers establish relationships with them prior to their surgeries. The provision of pre-op/coordination visits raises a number of legal issues. Can these types of visits be performed from a legal point of view? What does the OIG say about them? When can visits be performed? What requirements must be met before visits can be made? What are the types of activities in which providers can engage during pre-op/coordination visits? Who can perform visits? Licensed or unlicensed personnel? Is reimbursement available? The issue of patients’ right to freedom of choice after pre-op/coordination visits will also be addressed. Specific information will be provided about how to handle this issue so that providers limit the number of visits to patients who do not return to them following surgery. This will be a very practical, hands-on presentation. The goal is to teach providers how to use these types of visits to increase market share.

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| **About the Speaker:**  Elizabeth Hogue is an attorney in private practice with extensive experience in health care. Prior to becoming an attorney, she was employed as a personnel manager by a Blue Cross-Blue Shield Plan. She studied at the University of Maryland School of Law, concentrating in health law, and gained considerable clinical experience, course work, and employment experience in this area. Following her admission to the Bar, she developed an active practice in health law. She represents clients all over the country. Her clients are professional associations, managed care providers, and institutional health care providers; including hospitals, long-term care facilities, home health agencies, private duty agencies, durable medical equipment companies, and hospices. Ms. Hogue gives numerous presentations each year on health-related topics. Her articles are regularly included in trade association publications and other journals. She is a member of the American Health Lawyers Association. | **This is how it works:** Complete the attached Registration Form for your organization and return to Elizabeth Hogue. Registered locations will be sent an email confirmation **two days** **prior to the teleconference** with dial-in information and handout materials and/or resources. On the day of the conference, simply join the call by dialing the toll-free number and giving your organization name and conference ID number. Gather your staff and listen via speakerphone to the presentation, following along with the handouts.  **PLEASE NOTE:** Registration fees are based on each dial-in connection; multiple call-ins from your organization will be charged. We are unable to accommodate more than one organization per call-in.    **REGISTER TODAY!**  **Save time and travel costs.**  **Include all staff members who will benefit from this program!** | |
| **Elizabeth E. Hogue, Esq.**  107 Guilford Drive  Summerville, SC 29483-5583  Office: (877) 871-4062 Fax: (877) 871-9739  ElizabethHogue@ElizabethHogue.net | | |
| How to Provide Pre-Op/Coordination Visits  to Increase Market Share  A 90-Minute Lunch & Learn Audio Conference  by  **Elizabeth E. Hogue, Esq.** Health Care Attorney  **Thursday, April 28, 2016 \*\*\*\*1:00 p.m. to 2:30 p.m. Eastern Time\*\*\*\*** Encore Date: May 5, 2016 (Playback available “on demand”) **THREE SIMPLE WAYS TO REGISTER** **BE SURE TO INCLUDE ALL INFORMATION REQUESTED BELOW:**   1. **E-mail** this completed form to: ElizabethHogue@ElizabethHogue.net 2. **Fax** completed form to: (877) 871-9739 3. **Mail** completed form to: Registration, 107 Guilford Drive, Summerville, SC 29483-5583  |  |  | | --- | --- | | Name of Organization: | | | Contact Person: | | | **Address:** | | | **City/State/Zip Code:** | | | **Phone:** | | | **E-mail (*required field*):** | | | **Registration Fees**  This fee includes one dial-in connection. Additional fees will be charged for multiple dial-ins.  There are no refunds. | [\_\_] 4/28/16 – $199 per call-in  [\_\_] 5/5/16 Encore Date – $199 per call-in | |   **PAYMENT METHOD**  [\_\_] Check (payable to Elizabeth E. Hogue, Esq.) [\_\_] VISA      [\_\_] MasterCard [\_\_] American Express  Cardholder’s name (print) \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Card Number \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Exp. Date \_\_\_\_\_ \_\_\_\_\_\_\_\_\_\_\_\_\_  Signature \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  **Elizabeth E. Hogue, Esq.**  107 Guilford Drive  Summerville, SC 29483-5583  Office: (877) 871-4062 Fax: (877) 871-9739  ElizabethHogue@ElizabethHogue.net | |