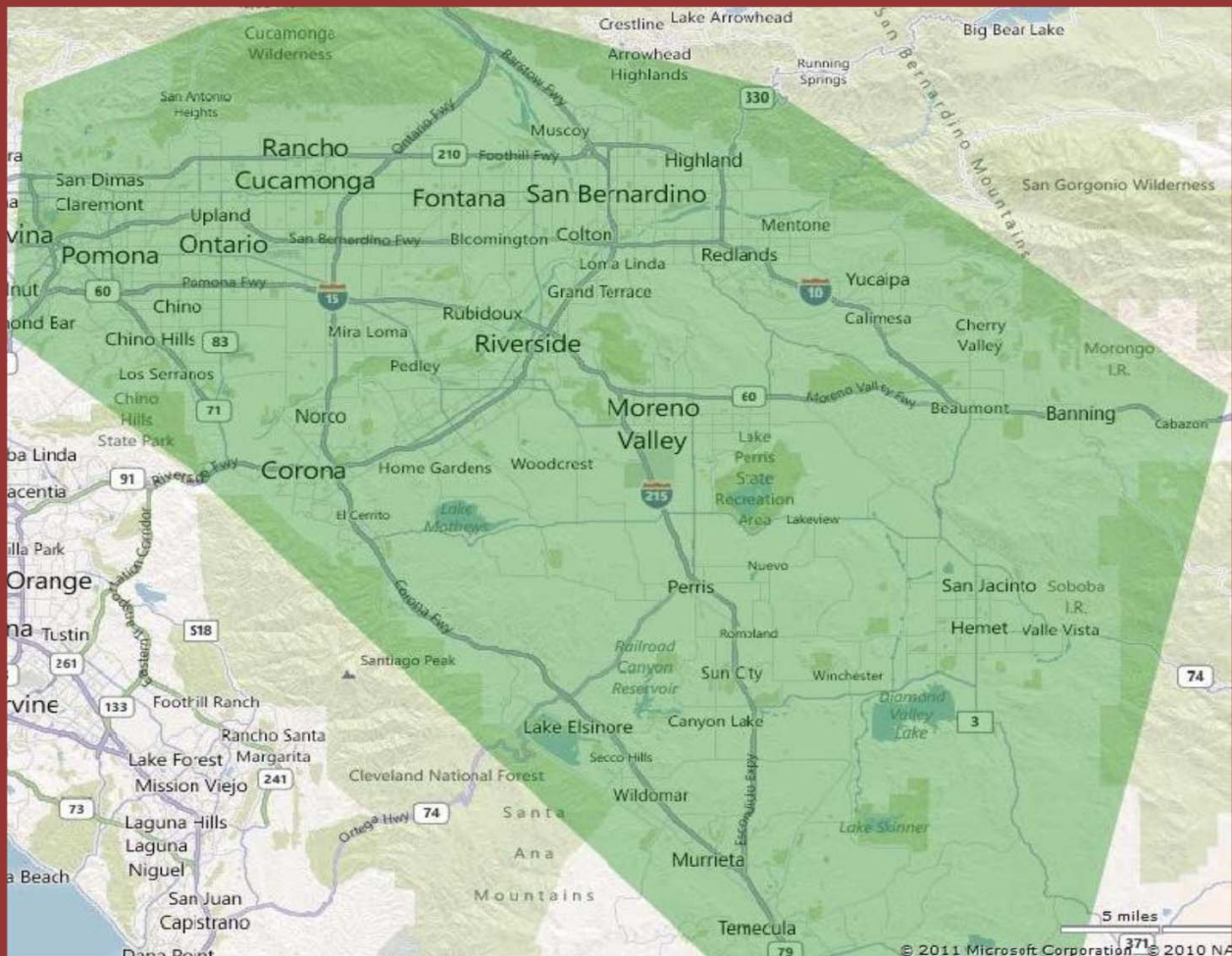


Housing Data – January 2016



Inland Valleys Association of REALTORS® (IVAR)

www.ivaor.com

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Office: 909-527-2133

Jan 2016 - Monthly Report

Inland Valleys Regional Summary

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Mark Dowling, Chief Executive Officer

Welcome to the Inland Valleys Association of REALTORS (IVAR) monthly housing update. As a member benefit, IVAR produces monthly and quarterly housing reports to help members and area leaders better understand what's going on in the regional housing market. When reviewing the latest housing data from the region, there are a few noticeable trends emerging over the last several months:

- The housing market continued to show strength by starting off the year with solid year-over-year increases in Pending Sales, Sold Listings, Median Sales Price and Sales Volume.
- However, New Listings lagged for the month of January with a 7.1% decrease. Although this is only one month's data, this is an important indicator to watch closely over the coming months.
- The market continued to reflect a steady Median Sales price gain for the region, demonstrated by a year-over-year increase of 7.8%. However, the regional median sales price at \$320,000 is the same as the median sales price in May of 2015. Accordingly, increases in Median Sales price has been mostly stagnant for the last eight to nine months.

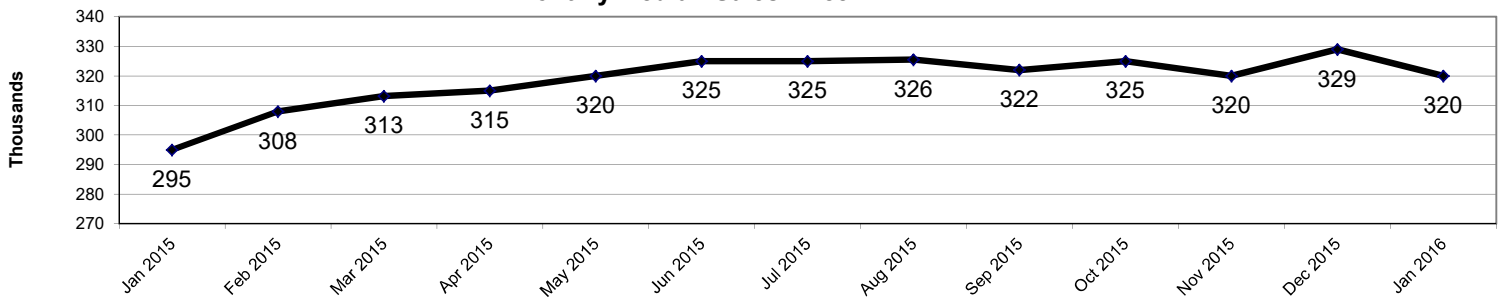


	Jan-2015	Jan-2016	Annual Change
Monthly New Listings			
New Listings	4,591	4,286	↓ -7.1%
Pending Sales	2,972	3,210	↑ 7.4%
Sold Listings	2,419	2,532	↑ 4.5%
Median Sales Price	\$295,000	\$320,000	↑ 7.8%
Sales Volume (\$M)	\$779	\$880	↑ 11.5%
Monthly Closed Listings			
Price/Sq.Ft.	\$169	\$182	↑ 6.8%
Sold \$/List \$	97.28%	97.94%	↑ 0.7%
Days on Market	61	58	↓ -5.2%
CDOM	73	69	↓ -5.8%

All data used to generate these reports comes from the California Regional Multiple Listing Service, Inc. If you have any questions about the data, please call the CRMLS Customer Service Department between the hours of 8:30am to 9:00pm Monday thru Friday or 10:00am to 3:00pm Saturday and Sunday at 800-925-1525 or 909-859-2040.



Monthly Median Sales Price



Jan through Jan 2016 - YTD Comparisons

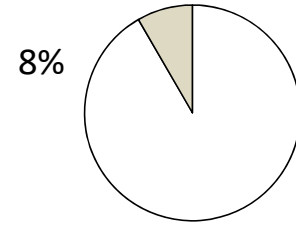
Inland Valleys Regional Summary

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We are 1 month through the year:

The statistics shown below are only for the single month of January for the years represented.

Month to month comparisons give you a quick way to see what is recently changing in the region. However, by comparing Year-To-Date (YTD) information across several years, you can observe more significant trends.

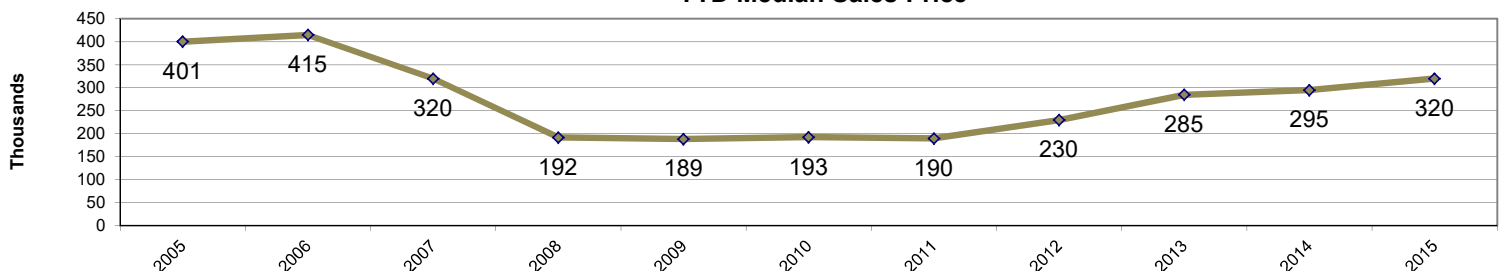


	Jan-Jan 2015	Jan-Jan 2016	Year-Over-Year Change
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YTD Median Sales Price



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Jan 2016 City Overview

As a service and convenience to our members, IVAR is pleased to offer several "Quick Look" reports. This is one more way for IVAR members to stay informed with minimal effort.

The following monthly data shows "YEAR-OVER-YEAR" (YOY) changes as well as current conditions in the real estate market

	YOY Sales Transactions	YOY Median Sales Price %	Median Sales Price \$	Price per Sq.Ft.	Total Days on Market
Alta Loma	↑ 117%	↑ 38%	\$ 568,000	\$ 248	87
Banning	↑ 6%	↑ 8%	\$ 200,000	\$ 148	93
Beaumont	↑ 2%	↑ 17%	\$ 280,000	\$ 133	102
Calimesa	↑ 117%	↑ 46%	\$ 334,900	\$ 163	71
Canyon Lake	↑ 7%	↑ 10%	\$ 317,000	\$ 170	124
Chino	↑ 35%	↓ -2%	\$ 389,000	\$ 230	62
Chino Hills	↓ -8%	↓ -2%	\$ 489,000	\$ 282	80
Claremont	↓ -24%	↑ 14%	\$ 600,000	\$ 302	79
Colton	↓ -11%	↑ 21%	\$ 240,000	\$ 186	47
Corona	↑ 8%	↑ 6%	\$ 405,000	\$ 220	78
Diamond Bar	↑ 33%	↑ 8%	\$ 568,800	\$ 336	74
Eastvale	↑ 11%	↑ 2%	\$ 467,134	\$ 173	106
Fontana	↓ -27%	↑ 5%	\$ 325,000	\$ 191	69
Hemet	↑ 6%	↑ 22%	\$ 210,000	\$ 122	62
Highland	↑ 11%	↑ 26%	\$ 275,000	\$ 168	62
Jurupa Valley	↑ 71%	↑ 25%	\$ 365,000	\$ 210	64
La Verne	↓ -35%	↑ 1%	\$ 525,000	\$ 290	93
Lake Elsinore	↑ 1%	↑ 4%	\$ 290,000	\$ 149	68
Menifee	↑ 21%	↑ 11%	\$ 310,000	\$ 152	65
Montclair	↓ -13%	↑ 7%	\$ 341,000	\$ 231	28
Moreno Valley	↑ 5%	↑ 15%	\$ 274,000	\$ 159	71
Murrieta	↑ 9%	↑ 12%	\$ 370,000	\$ 158	68
Norco	↑ 15%	↑ 32%	\$ 523,844	\$ 204	126
Ontario	↑ 12%	↑ 11%	\$ 343,000	\$ 246	57
Perris	↑ 14%	↑ 10%	\$ 265,000	\$ 141	68
Pomona	↑ 10%	↑ 6%	\$ 325,000	\$ 246	68
Rancho Cucamonga	↓ -8%	↑ 9%	\$ 425,000	\$ 237	62
Redlands	↑ 34%	↑ 6%	\$ 327,000	\$ 207	82
Rialto	↑ 55%	↑ 16%	\$ 290,000	\$ 185	59
Riverside	↓ 0%	↑ 8%	\$ 312,495	\$ 205	68
San Bernardino	↓ -6%	↑ 14%	\$ 210,000	\$ 161	56
San Dimas	↑ 71%	↑ 12%	\$ 550,000	\$ 324	81
San Jacinto	↑ 24%	↑ 6%	\$ 212,000	\$ 124	62
Sun City	↑ 79%	→ 0%	\$ 170,000	\$ 139	65
Temecula	↓ -9%	↑ 16%	\$ 425,000	\$ 181	69
Upland	↓ -12%	↑ 15%	\$ 490,000	\$ 265	89
Wildomar	↓ -21%	↑ 3%	\$ 330,000	\$ 146	48
Winchester	↑ 10%	↑ 5%	\$ 355,000	\$ 141	60
Yucaipa	↓ -7%	↑ 6%	\$ 302,500	\$ 186	65

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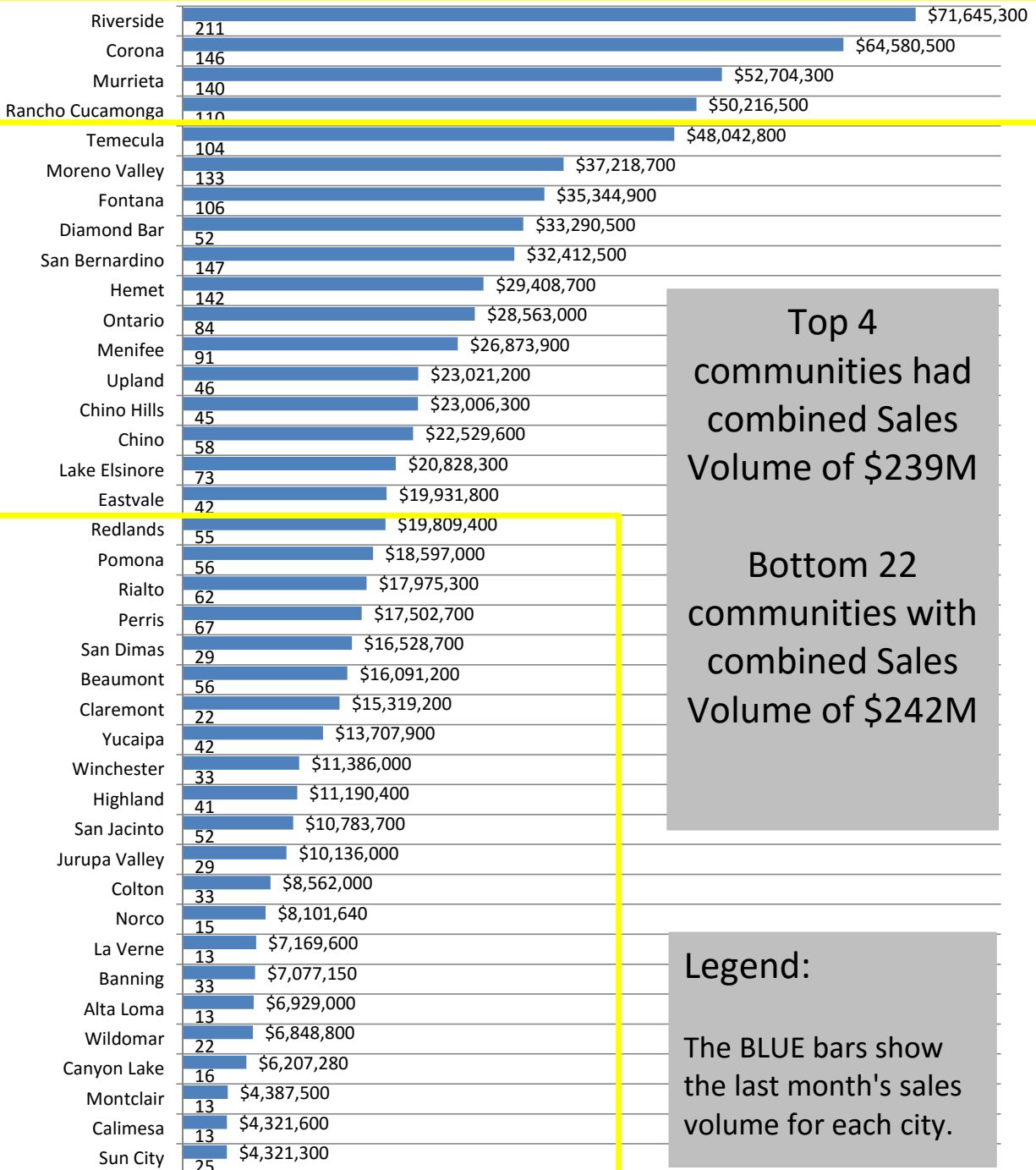
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Jan 2016 - Sales Volume per City

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Top 4 communities had combined Sales Volume of \$239M

Bottom 22 communities with combined Sales Volume of \$242M

Legend:

The BLUE bars show the last month's sales volume for each city.

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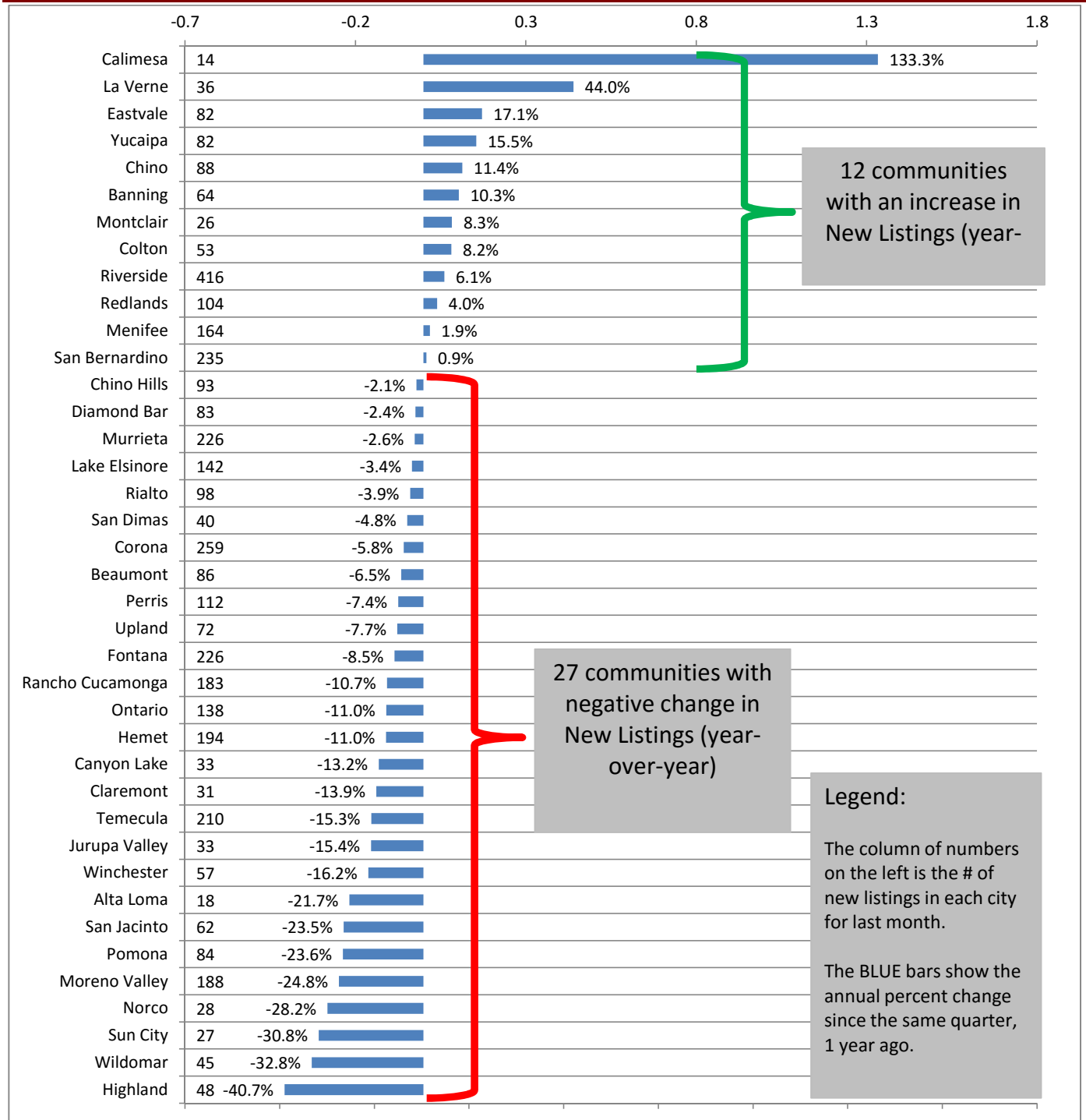
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Jan 2016 - Top Communities with New Listings (year-over-year)

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12 communities with an increase in New Listings (year-over-year)

27 communities with negative change in New Listings (year-over-year)

Legend:
The column of numbers on the left is the # of new listings in each city for last month.
The BLUE bars show the annual percent change since the same quarter, 1 year ago.

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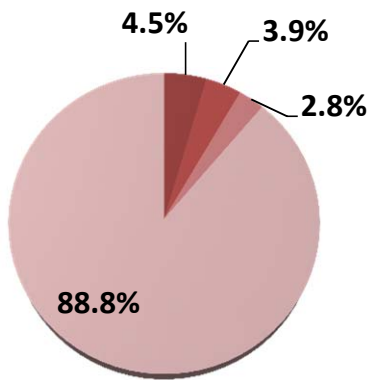
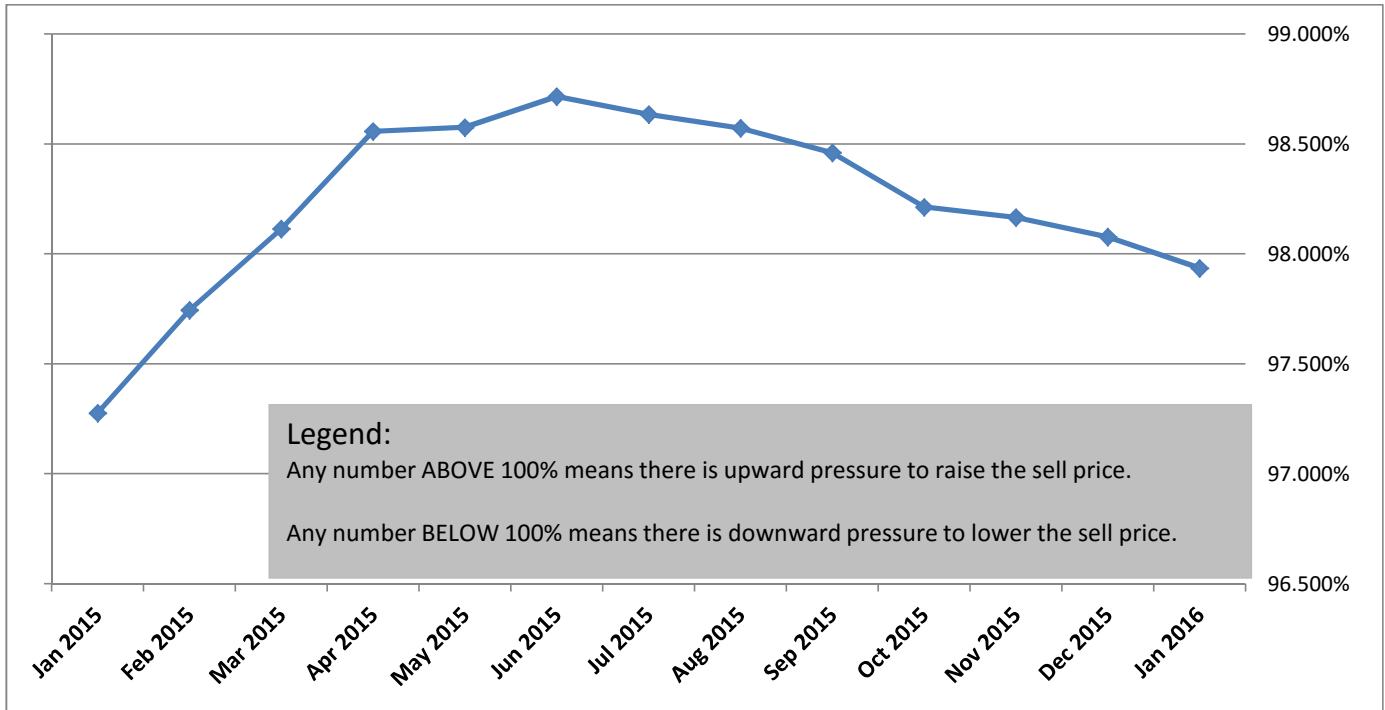
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Sell Price vs Original List Price

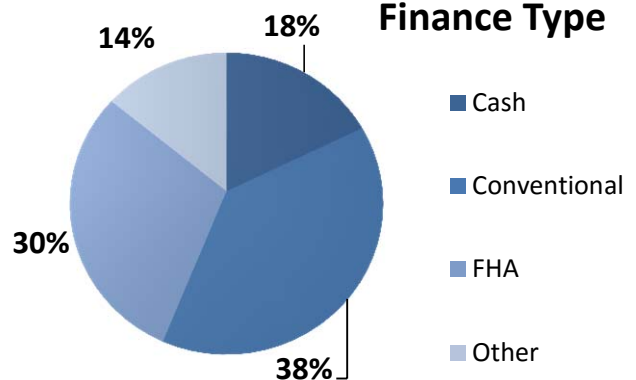
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Sale Type

- Other
- REO Sales
- Short Sales
- Standard Sales



Finance Type

- Cash
- Conventional
- FHA
- Other

The IVAR team has worked hard to improve services and make IVAR a better business association. IVAR is committed to defining its service and building member relationships not with promotional gimmicks and giveaways, but rather by refining a business-minded approach to serve our members' professional needs with our problem-solving approach. By focusing on value-added services, IVAR is committed to being the board of choice for Inland Empire REALTORS.

If you have any questions or suggestions on how IVAR can provide better services, please feel free to contact us.

Mark Dowling, Chief Executive Officer