



3 Hours CE Credits

Please join us

The Closing Transaction

What Every Real Estate Agent Should Know

This Continuing Education (CE) course provides valuable information and insight on the following topics:

- Understanding the new loan estimate and closing disclosure forms
- How the closing agent prepares for closing in accordance with the contract provisions, title commitment requirements and lender's closing instructions
- Preparing the sellers and buyers for the day of closing, including: proper identification, funds to close, who must attend the closing and the lender-required documents that must be brought to closing
- A review of the documents required to be signed by the sellers and buyers at the time of closing such as deeds, notes, mortgages and affidavits
- The Foreign Investment in Real Property Act (FIRPTA) and how it may apply to real estate transactions
- Why a buyer should obtain an Owner's Policy of Title Insurance and an overview of the coverage provided
- Common title and closing issues that may delay or prevent a transaction from closing

Presented by:

Sue Dutcher

Education and
Special Projects Director
First American Title



Thursday, July 7th

1:00pm - 4:00pm

**Englewood Area Board
of REALTORS®**

3952 North

Access Road

Englewood, Florida 34224

Course cost: \$10.00 | Lunch provided

Brought to you by:

Beth Garcia, Owner

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RSVP by July 1st to:

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*To receive CE credit, please provide your Florida
Real Estate License number at registration.*

Name _____

License # _____