

April 2015



WHALER TIOA NEWS

The Whaler on Kaanapali Beach Time Interval Owners Association (TIOA)

Notice of TIOA Annual Meeting

Enclosed:

- **Whaler TIOA Annual Meeting Proxy for Completion and Return before May 11**
- **Postage paid mailing envelope**

Notes of Importance:

See the Whaler TIOA website for updates and the TIOA Owner's Rental & Exchange Information.

Website access information is shown on page 4 of this newsletter.

The Whaler Time Interval Owners Association (TIOA) **Annual Meeting will be held Monday, May 18, 2015** at the Whaler. There will be an election to fill two (2) positions on the TIOA Board of Directors currently held by Graham Vaughan and Christine Kline.

A statement from Owners interested in serving on the Board was required to be submitted by March 1 to be included with this mailing. Directors Graham Vaughan and Christine Kline have submitted their statements included on page 2.

Please show the pride you have in your ownership by participating, if not in person then by returning the enclosed proxy and ballot by May 11. Completing and returning the proxy will ensure that the required quorum is achieved to avoid the additional expense of rescheduling the meeting to obtain a quorum.

The enclosed proxy form includes a few modifications provided by legal counsel. **Please review and complete both sides of the proxy form. The proxy requires the date of your signature. Unsigned and undated proxies will be rejected so please remember to DATE AND SIGN.**

For those who cannot attend in person, we invite you to register to join by phone. You will be able to listen to the meeting and you may email any questions or comments to us—see details on page 2 of this newsletter.

Message from TIOA Directors

Aloha Owners,

We had a successful Board Meeting and Owners' Meeting in January in Las Vegas. We are pleased that the TIOA Budget for 2015 was approved with no increase over 2014. More details will be coming shortly with the billing for the remainder of your annual assessment for 2015.

We would also like to remind you of the upcoming Whaler Association of Apartment Owners (AOAO) **Annual Meeting** to be held Saturday, May 23, 2015. **Once TIOA receives the AOAO notice of the annual meeting and information, we will send it to you by separate mailing.** Your TIOA Board always attends the AOAO Annual Meeting to represent the interests of TIOA Owners and to vote on all motions on behalf of all 48 TIOA apartments, pursuant to our CC&Rs. However, if you would prefer to cast your own ballot, a proxy will be included with the information you will receive from TIOA.

A highlight for us this year is the designation of The Whaler Time Interval Program as a Premier Resort by Interval International. It means that we are comparable, for exchange purposes, to other premier resorts such as the Hyatt, The Marriot, and the Westin's timeshare resorts throughout the US and the World.

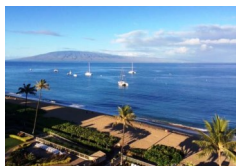
As part of our ongoing efforts to keep our apartments up to a premier standing, we continue to make improvements, as outlined in the updates on the following pages. The AOAO also is continuing to work on improvements to our property, and that is reflected in our rise to # 7 out of 20 resorts in the Kaanapali-Lahaina area. We have a lot to be proud of!

Warm Wishes, Whaler TIOA Directors
Graham Vaughan, Chris Kline,
Evie Huntington, Steve Achtenhagen,
George Nicholas, Dennis Murphy, Marsha Gordon



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**TIOA ANNUAL MEETING AGENDA**

Annual Meeting
Monday, May 18, 2015
The Whaler on Kaanapali Beach

2481 Kaanapali Parkway, Tower 1 Lower Level Meeting Room
Lahaina, HI 96761

- Owner Registration 7:30 AM, Call to Order 8:30 AM
- Roll Call and Introduction Directors, Owners, Staff, Guests
- Proof of Notice and Verification of Quorum
- Motion to Approve May 19, 2014 Annual Meeting Minutes
- Reports of Officers, Committees, Managers
- Motion to Ratify Board Actions
- Report on Audit/Financial
- Resolution to Apply Excess Income to following year Expenses
- Election of Two (2) Directors
- Unfinished Business
- New Business
- Announcements
- Adjournment

Directors are pleased to invite you to attend the meeting by phone in "lecture mode" or listen-only mode.

Here are the steps to call in to the meeting:

At least 48 hours prior to the meeting, register the phone number you will be using to call into the meeting. Send your registration by email to LaurieS@hadleyproperties.com and state your name, apartment, interval, and the phone number you will be calling from. Unregistered numbers will not be provided access to the meeting.

Instructions for call:

At 8:30 AM HST and **11:30 AM Pacific time**, call this phone number which will be a toll call to you, not toll-free: 1-712-432-3066; Enter Conference Code: 594460

You will be attending this in a listen-only (mute) mode and you will be able to hear everything. This meeting is for Whaler TIOA Owners only. Please do not share this information or email to non-Owners. Recording this meeting is a violation of both Hawaii laws and US Federal laws and probably the laws of your state or province as well.

TIOA Candidates for Election of Two (2) Directors

GRAHAM VAUGHAN
(Incumbent)
Calgary, AB
1120 A, 1259 D

Kathy and Graham have been vacationing at the Whaler since 1980 and purchased two units in 1999 and are currently purchasing an additional unit that is in escrow. Graham has served on the TIO Board of Directors since 2004 and on the AOA Board since 2005.

"We have experienced a difficult period in our history with all our unit renovations and common element rehabilitation projects that were required, but in the end, I hope you will agree that it has all been worth it. Our units have been restored to superior status and the Whaler has reclaimed its rightful title as the jewel of Kaanapali Beach".

Graham believes our time interval program remains the finest of its kind, thanks largely to our fabulous on island staff and an extremely hard working Board of Directors. There remains work to be done, however, primarily in the area of working to enhance unit values. This can be accomplished with the aid of increased marketing opportunities we need to pursue. I would be honoured to serve another term to continue the improvements we have made and to further enhance the intrinsic value of our vacation experience at the Whaler.

CHRISTINE KLINE (CHRIS)
(Incumbent)

Vancouver, BC

Owns 115 F, 220 K, 574 X and Y, 614 I, and 1023 J

I am completing my 3rd term as a Director and am seeking support from Owners for another 3-year term. I remain committed to working hard to represent the interests of Owners and to ensure that our apartments provide a quality environment for everyone during their stay. I am proud of what we have accomplished as a Board, especially the huge undertaking to renovate and update our units to restore them to their standing as premier apartments at the Whaler on Kaanapali Beach. It was especially gratifying to be awarded Premier Status by Interval International.

I also am on the Whaler AOA Board. For the AOA, I chair the Operations Committee and I am a member of their Budget Committee. In my various leadership roles, I have contributed to many improvements to our common elements and amenities. Some of these improvements include: more lockers for Owners; the return of poolside coffee and lemonade service; lemon water for the lobby; umbrellas for the pool and upper sundeck; new cabana cushions and hoods; upgraded Wi-Fi and HD Cable TV; improved security; and green initiatives.

I have a Master of Social Work Degree. Before retiring, I held a variety of senior management positions in health and social services. Currently, in addition to my important role as grandmother, and my work at the Whaler, I am President of an addiction-services agency.

My husband and I have enjoyed coming to the Whaler since the 1970's. We have been TIOA Owners since 2004 and have treasured our time each year at the Whaler, often enjoying it with our daughter and son-in-law and our two grandchildren. As Owners we appreciate the important and ongoing work that needs to be done to maintain our beautiful home-away-from home--and that is my motivation for being on the Board.

TIOA Updates

EMAIL ADDRESS CHANGE

You can now reach Rita Plumlee, Whaler TIOA Site Manager, at service@whalertioa.com.

Due to the volume of email received by Whaler TIOA, email has been moved to a new server and the address has been simplified. Any mail sent to the old address will be forwarded for a short time. Thanks for updating your records with Rita's new address.

2015 OCCUPANCY AND SITE SERVICES REMINDERS

TIOA 2015 interval dates begin on Wednesday, Thursday, Friday, Saturday, and Sunday. The TIOA Site office is closed and staff is off each Monday and Tuesday.

The staff cleans at least one-fifth of the 48 TIOA apartments each day of the 5 day TIOA work schedule which averages about 8 to 10 apartments per day unless Owners change their arrival and/or departure dates. At the beginning of each two or three week interval, the staff thoroughly cleans the apartment. A mid-stay cleaning is scheduled 7 days after check in and includes a linen/towel change and a light cleaning. Provided staffing is available, requests for additional cleaning services are scheduled around this daily cleaning schedule.

Owners can submit a request for additional services at least two or more weeks in advance and we will try our best to accommodate with the limited number of TIOA staff. The schedule of TIOA Rates for Additional Cleaning Services is posted to the Whaler TIOA website.

The number of TIOA staff is limited and are scheduled to provide the weekly cleaning for each of the 48 TIOA apartments. The Association budget does not include staffing to provide daily cleaning services or cleaning services on the two days the office is closed (Mon & Tue in 2015).

PLANTATION DOORS AND CLOSET STORAGE

The installation of new plantation louvered doors and closet shelving that began in 2013 will be completed in the remaining 16 apartments this year.

NEW LIVING ROOM CHAIRS:

The Board has approved the replacement of our living room chairs. They will be replaced with a comfortable recliner and a beautiful wood and rattan chair and ottoman with upholstered cushions. The custom fabrics were chosen to fit with the existing color palette and, of course, for their durability. The first chairs were installed in March and it is hoped that the remaining chairs will be installed later this year. So far, Owners seem to be very pleased with these new furnishings, and are happy that the older less-than-comfortable chairs are being replaced at long last!

NEW DRAPERIES

New drapes and black-out drapes were ordered and fabric was manufactured earlier this year. Drapes are in production and expected to be shipped in May. Installation will be scheduled soon after arrival on island.

BEDROOM WALL MIRRORS

The installation of bedroom mirrored walls in all one and two bedroom apartments will be completed in 2015. The original bedroom mirrors are de-silvering and will be replaced. Directors will be reviewing costs at the upcoming Board meeting.

TRAYS AND COASTERS

In response to requests by Owners, plastic trays and bowls have been purchased for all apartments to make it easier for Owners to carry needed items to the BBQs or to their lanais. And, we are investigating options for new coasters that can absorb moisture and be less prone to spilling than our current decorative coasters.

AOAO Updates



OUTER PARKING LOT AND DRIVEWAY REPAVING PROJECT—APRIL 13 TO END OF MAY/EARLY JUNE

As was approved last May, two of the old tennis courts adjacent to the outer parking lot will be converted to parking. A project will start on April 13th to convert these courts to parking, resurface the outer parking lot, add lighting and other related improvements, and resurface the driveway from the front entrance to the underground garage and loading dock.

It is hoped that the work will be completed by the end of May but may extend into early June. As a result, parking will be very limited during this time. The Whaler General Manager has put a plan in place to manage the parking shortage and traffic interruptions that will occur during the project. Staff will have to park off-site and attendant/valet parking will be provided in the underground garage.

A letter has been sent to all Owners via email to explain the plan for parking during this time and to request that Owners consider alternative transportation arrangements. The letter has also been posted on the AOAO website along with a list of options for Owners to consider. It is anticipated that, with this plan in place, all parking needs will be able to be accommodated during the project.

This might be a time for Owners to explore the advantages of using one of the shuttle services available from the airport to The Whaler and to consider using short-term car rentals that are available throughout Kaanapali, and/or taxis or bus service. Information on all of these options was included with the letter and is posted on the AOAO website.

VISIT**The Whaler TIOA Website**www.thewhalertioa.com**User name = whaler****Password=whalertio**

Contact information for TIOA Directors is posted to the TIOA website.

TIOA Board of Directors**Graham Vaughan, President****Chris Kline, Vice President****Evie Huntington, Secretary****Steve Achtenhagen, Treasurer****George Nicholas, Director****Dennis Murphy, Director****Marsha Gordon, Director**whalertioa@hadleyproperties.com**The Whaler TIO Association**

Pacific Building Corporation

Plan Manager

727 Wainee St, Suite 207

Lahaina, HI 96761

Judith A. Sheller, General Manager

808.661.5557 office

808.661.5558 fax

Email judys@hadleyproperties.com**Direct Billing Inquiries to:****Laurie Schmidt, Accounting**

206.508.1126 office

855.804.4663 fax

Email lauries@hadleyproperties.com**Send payments to the Bank lockbox for the Whaler TIOA Account:**

The Whaler TIO Association

PO Box 29960

Honolulu, HI 96820-2360

The Whaler TIOA Site Office

2481 Kaanapali Parkway

Lahaina, HI 96761

Rita Plumlee

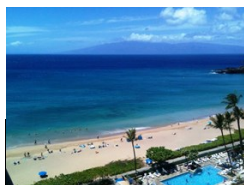
Site Operations Manager

808.661.6017 office

080.661.6928 fax

Email service@whalertioa.com

In 2015, TIOA Site Office days of operation are Wed, Thu, Fri, Sat, and Sun. The staff is off Mon and Tue.

**MORE AOA UPDATES****RESORT FEE -- Effective April 1, 2015**

The Whaler AOA has replaced the parking fee with a resort fee, effective April 1, 2015. The resort fee will be \$15.00 per day (per apartment) for 2015-16 and will increase annually by \$1.00 per year until a maximum of \$20.00 is reached. The resort fee will be used to offset operational costs associated with maintaining our resort service amenities such as: high-speed wireless internet, HD cable television, tennis facilities, fitness center, BBQ facilities, parking, and pool towels.

TIOA Owners were advised of this fee in the January 2015 newsletter, as well as at the TIOA Owners meeting held in January 2014. And a notice regarding the implementation of the fee was sent to all Owners by email. The notices are posted on the AOA and TIOA websites.

The Resort Fee is applicable to all registered Guests, with or without a vehicle. The Front Desk will collect the Resort Fee upon the Guests' departure. All Owners must inform All Guests about the Resort Fee.

As with the parking fee, the Resort Fee does not apply to:

1. **Owners;**
2. **Immediate family members of Owners staying in the Owner's apartment.**
(Immediate family member shall mean the parents and children of an Owner. If family members are not occupying the Owners apartment, the Resort Fee will be collected.)

POOL AREA IMPROVEMENTS

New pool furniture is being ordered to replace the current deteriorating pool furnishings and to provide bar stools for the new BBQ. The new furnishings will include square tables by the BBQ area so that it is easier to group tables together for larger gatherings. New, slightly larger white pool towels will be replacing the blue and white striped towels as they are removed from circulation. And a new router will be installed on the Beach Activity Center to improve Wi-Fi coverage in the pool and BBQ areas.

TENNIS AND FITNESS CENTER

It is anticipated that the new tennis/fitness center project will start in April, 2016. The fitness center will contain mostly aerobic equipment, and will allow a view of the ocean. However, due to limited space in the new center, the plan is to keep the current gym in the lower level and to have a mixture of aerobic and strengthening equipment in both locations. In the meantime some of the deteriorating equipment in the lower level gym will be replaced.

LOBBY RENOVATION

In order to take advantage of construction efficiencies by combining the tennis/fitness center project with the lobby renovation project, a budget to renovate the lobby has been approved, with an estimated start date in August, 2016. Owners will be given an opportunity to review and provide feedback on the proposed plan before it is finalized.

To access the **Whaler AOA website** at www.kaanapaliwhaler.com:

1. If you have not registered and received access information, go to "Owner Login" and submit the form using the name(s) reflected on your title and matching Whaler TIOA records and used by AOA to verify you are a Whaler owner.
2. After submitting the form, and within two days, an email with your login information will be sent to your email address provided at registration.