



**PHILIPS**

Dictation

Success story

# Free up your schedule

Busy energy-industry CEO captures data with voice technology in fraction of the time of typing

In the power generation industry, companies are constantly innovating new methods of creating energy more efficiently to reduce costs and improve service. Control Systems Technologies, a power engineering technology company in Orlando, FL, offers an array of products and services designed to modernize, upgrade and retrofit outdated or obsolete control panel systems and interfaces for turbine equipment and power plants. Ron Walker, CEO, understands how important efficiency is to his customers as well as his own company.

Until recently, however, it was Walker himself who realized he was not working as efficiently as possible—that is, until he discovered voice technology. Like most CEOs, Walker has a very busy workday. From early in the morning to late in the evening, he meets with managers from different departments inside the company, such as operations, maintenance, legal, HR, and also has many discussions with customers, vendors and other external organizations.

Walker would handwrite notes from these encounters and then type them into his laptop at the end of his workday, which rarely captured the level of detail he needed. Typing was also time-consuming, occasionally requiring hours to document his day. Walker turned to his Philips certified partner Execu-tech Business Systems, to help determine the right solutions for him and the business. By integrating voice technology into his daily workflow, Walker is now able to better invest his time, improve the quality of the information he captures and eliminate a non-essential activity. In short, he makes his workday count.

# The facts

## Customer

Control System Technology  
Orlando, FL  
[www.controlssystemtechnologies.com](http://www.controlssystemtechnologies.com)

## The solution

Philips SpeechLive  
cloud dictation solution  
Philips Pocket Memo 8000  
voice recorder

## Philips voice technology supercharges efficiency

In Walker’s highly technical industry, capturing precise and complete information is crucial, but it is also a challenge due to the complexity of the issues and the many parties involved. Apart from the limitations handwritten notes presented, Walker would occasionally become distracted during the workday by other phone calls, meetings or encounters. Inevitably, details from earlier discussions would be lost or confused before he could handwrite a note, and Walker would need to double-check information, costing even more time.

In 2015, Walker discovered Philips voice technology, which transformed the efficiency of his daily workflow. Using the Philips Pocket Memo handheld recorder, Walker now speaks into the device after every meeting or discussion to capture the more granular-level detail was more challenging to document or to put into context when he was handwriting notes.

At the end of the day, Walker plugs the recorder into his laptop and the recordings are automatically uploaded to Philips SpeechLive, a secure, cloud-based dictation management solution designed for seamless integration with Philips handheld recorders, and the Philips dictation recorder apps for smartphones. Walker also takes advantage of SpeechLive’s professional transcription services with rapid turnarounds. Having recordings captured in the cloud is especially helpful for busy CEOs who need to travel, like Walker, but who also cannot wait until they return to the office to upload recordings. SpeechLive can be accessed from anywhere with Internet access using a web browser.



Philips Pocket Memo voice recorder  
DPM8000 series





“  
*The time  
savings is  
easily two  
to three  
hours  
each day.”*

**Ron Walker**  
CEO of Control System Technologies

#### **Make the workday count**

Walker estimates that speaking his highly detailed notes into the Philips Pocket Memo and having them transcribed in SpeechLive saves him one to three hours a day of typing and editing his notes. Spread out over a year with 250 workdays, Walker is saving nearly 10.5 days even he was spending just one hour a day typing his notes. Philips voice technology has delivered the equivalent of more than two workweeks that Walker can now invest in growing his business or enjoy with family and friends, instead of typing.

Since we speak seven times faster than we can type, Philips voice technology helps Walker, and all professionals, capture more information in less time and with less effort. With Philips voice technology, professionals, regardless of their industry, can really make their workday count.



#### **Philips SpeechLive cloud dictation solutions**

Get a 30-day free trial with 10 free transcription minutes

[www.speechlive.com](http://www.speechlive.com)

