

JOHN V. D'ALUSIO, BA, MA, ARM, SCLA

John D'Alusio has over 30 years of experience as an insurance businessman with executive management positions in administration, field operations, strategic business development, and claim technical areas.

Mr. D'Alusio began his career in insurance with Liberty Mutual Insurance Company. From there, he transitioned to Home Office Claims Management with the Home Insurance Company, before being recruited to AIG as Vice President of the Domestic Workers' Compensation Claim Department. After seven years at AIG, Mr. D'Alusio went to Zenith Insurance Company as a Senior Vice President and National Claims Officer. He remained with Zenith for six and a half years, before going to HNC Software (a software vendor to the WC payer market) as SVP of Strategic Business Development. Mr. D'Alusio then worked with Gould & Lamb starting in 2003, a national Medicare Set-Aside Allocation vendor to the WC industry, as VP of Business Development before moving to Health Advocates, in 2006, another MSA vendor, as VP of Industry Training & Education and Client Service.

In November 2008, Mr. D'Alusio was recruited to Avizent, a national Third Party Claims Administrator, as EVP and Senior Claims Officer. After two years at Avizent, Mr. D'Alusio joined MEDVAL, a national MSA provider, as EVP of East Coast Operations. Since 2012, Mr. D'Alusio has been an executive insurance consultant.

In the course of his career, Mr. D'Alusio has given numerous industry presentations at major national conferences (e.g. RIMS, IAIABC, SAWCA, ACE) and is a sought after speaker. He has also served on various advisory boards to insurance industry vendors.

Mr. D'Alusio has many articles published in Risk & Insurance Magazine, Business Insurance, Claims Magazine, The National Underwriter, AmComp Magazine, WorkersCompensation.com, and The Florida WC Conference Magazine. He is a prolific author on the Medicare Secondary Payer law and the Medicare, Medicaid and SCHIP Extension Act claim reporting requirements. Mr. D'Alusio is a contributing author to the LexisNexis published "Complete Guide to Medicare Secondary Payer Compliance."

Mr. D'Alusio is a firearms enthusiast, a member of the Manatee Gun & Archery Club, as well as the National Rifle Association, and an ardent supporter of the Second Amendment. His letters to the editor of the Bradenton Herald on Second Amendment rights have been published on numerous occasions, and he has recently made a presentation on a panel discussing Gun Rights sponsored by the Bradenton League of Women Voters.

He holds a BA degree from St. John's University, an MA from Montclair State University, and two professional insurance designations; ARM (Associate in Risk Management) and SCLA (Senior Claim Law Associate).