



## Waddington's Fine Wine Auction Analysis-11/23/15

<b>ALL</b>	<b>Mixed and Solid Lots</b>			<b>Solid Lots Only</b>		
	<b>Low</b>	<b>High</b>	<b>Actual</b>	<b>Low</b>	<b>High</b>	<b>Actual</b>
<b>Lots</b>			409			281
<b>Passed</b>			86			66
<b>Sell Thru Rate</b>			79%			77%
<b>Available</b>	\$552,640	\$648,745		\$413,530	\$485,520	
<b>Sold</b>	\$354,940	\$420,145	\$386,741	\$253,980	\$301,020	\$272,530

<b>ALL BORDEAUX</b>	<b>Mixed and Solid Lots</b>			<b>Solid Lots Only</b>		
	<b>Low</b>	<b>High</b>	<b>Actual</b>	<b>Low</b>	<b>High</b>	<b>Actual</b>
<b>Lots</b>			181			112
<b>Passed</b>			26			17
<b>Sell Thru Rate</b>			86%			85%
<b>Available</b>	\$266,505	\$315,695		\$188,930	\$223,120	
<b>Sold</b>	\$191,755	\$227,145	\$199,336	\$129,480	\$153,170	\$133,315

<b>FIRST GROWTH</b>	<b>Mixed and Solid Lots</b>			<b>Solid Lots Only</b>		
	<b>Low</b>	<b>High</b>	<b>Actual</b>	<b>Low</b>	<b>High</b>	<b>Actual</b>
<b>Lots</b>			37			24
<b>Passed</b>			7			4
<b>Sell Thru Rate</b>			81%			83%
<b>Available</b>	\$87,500	\$104,350		\$63,400	\$74,650	
<b>Sold</b>	\$71,100	\$84,450	\$69,950	\$53,600	\$63,250	\$51,050

<b>BURGUNDY</b>	<b>Mixed and Solid Lots</b>			<b>Solid Lots Only</b>		
	<b>Low</b>	<b>High</b>	<b>Actual</b>	<b>Low</b>	<b>High</b>	<b>Actual</b>
<b>Lots</b>			65			58
<b>Passed</b>			26			25
<b>Sell Thru Rate</b>			60%			57%
<b>Available</b>	\$90,050	\$103,450		\$78,850	\$90,750	\$
<b>Sold</b>	\$35,850	\$41,900	\$37,425	\$26,350	\$31,100	\$27,525

<b>RHONE</b>	<b>Mixed and Solid Lots</b>			<b>Solid Lots Only</b>		
	<b>Low</b>	<b>High</b>	<b>Actual</b>	<b>Low</b>	<b>High</b>	<b>Actual</b>
<b>Lots</b>			36			31
<b>Passed</b>			8			7
<b>Sell Thru Rate</b>			78%			77%
<b>Available</b>	\$50,925	\$58,150		\$44,900	\$51,200	
<b>Sold</b>	\$30,725	\$35,550	\$34,200	\$27,230	\$31,500	\$29,675

<b>CALIFORNIA</b>	<b>Mixed and Solid Lots</b>			<b>Solid Lots Only</b>		
	<b>Low</b>	<b>High</b>	<b>Actual</b>	<b>Low</b>	<b>High</b>	<b>Actual</b>
<b>Lots</b>			46			32
<b>Passed</b>			16			10
<b>Sell Thru Rate</b>			65%			69%
<b>Available</b>	\$54,710	\$63,700		\$36,850	\$43,450	
<b>Sold</b>	\$27,000	\$32,100	\$31,375	\$20,550	\$24,650	\$22,875

<b>ITALY</b>	<b>Mixed and Solid Lots</b>			<b>Solid Lots Only</b>		
	<b>Low</b>	<b>High</b>	<b>Actual</b>	<b>Low</b>	<b>High</b>	<b>Actual</b>
<b>Lots</b>			21			10
<b>Passed</b>			1			0
<b>Sell Thru Rate</b>			99%			100%
<b>Available</b>	\$17,250	\$20,650				
<b>Sold</b>	\$17,000	\$20,350	\$22,180	\$6,750	\$8,050	\$8,280