

# 2015 CCTFA DIRECTORY



PRESIDENT'S MESSAGE	<b>3</b>
CCTFA MISSION	<b>5</b>
CCTFA OFFICERS AND DIRECTORS	<b>7</b>
CCTFA FOUNDATION OFFICERS AND DIRECTORS	<b>10</b>
CCTFA HONORARY MEMBERS	<b>10</b>
CCTFA PAST CHAIRS	<b>11</b>
CCTFA & CCTFA FOUNDATION MANAGEMENT TEAM	<b>12</b>
CCTFA & CCTFA FOUNDATION STAFF	<b>13</b>
CCTFA 2015 CHECKLIST	<b>14</b>
CALENDAR OF EVENTS	<b>15</b>
CCTFA – ALL MEMBERS	<b>16</b>
BRAND MEMBERS	<b>18</b>
CUSTOM MANUFACTURERS	<b>34</b>
ASSOCIATE MEMBERS	<b>38</b>
CUSTOM MANUFACTURERS/DISTRIBUTORS	<b>50</b>
RETAIL MEMBERS	<b>52</b>
BRAND NAMES	<b>56</b>
MATERIALS AND SERVICES SUPPLIED BY MEMBERS:	
PACKAGING, MATERIALS, GOODS & SERVICES	<b>61</b>
RAW MATERIALS	<b>64</b>
PERSONNEL – ALL MEMBERS	<b>66</b>

420 Britannia Road East, Suite 102, Mississauga, Ontario L4Z 3L5

**T** 905.890.5161 | **F** 905.890.2607 | **E** [cctfa@cctfa.ca](mailto:cctfa@cctfa.ca) | **W** [www.cctfa.ca](http://www.cctfa.ca)

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# A MESSAGE FROM THE PRESIDENT

**WELCOME TO THE 2015 EDITION** of the **Canadian Cosmetic, Toiletry & Fragrance Association (CCTFA) Membership Directory.**

**AS THE NATIONAL ASSOCIATION** representing Canada's \$9.47 billion personal care product industry, the CCTFA plays a leading role in representing our members with governments, stakeholders, media and consumers. We are constantly engaged in areas of importance to the industry and always seek to improve the many benefits we offer to CCTFA members.

## ENJOY THE BENEFITS OF YOUR CCTFA MEMBERSHIP

### YOUR VOICE WITH GOVERNMENT

We provide our members with ongoing regulatory support to assist in managing and keeping ahead of issues that may affect your company now and in the future. All of our services are designed to improve efficiency and ensure that doing business in Canada is as seamless as possible. We achieve this through speaking in one voice on behalf of the industry to regulatory officials at all levels of government, preparing and submitting industry responses to various consultations and leading, co-chairing and participating in a number of external committees and working groups. We also coordinate several internal Regulatory Committees who work hard to address issues and assist CCTFA in forming its position on regulatory matters.

This year, we continue to focus on removing the application of inappropriate pharmaceutical regulations to personal care products through the Consumer Health Products Framework. This Framework will take into account the potential risk of a product in order to ensure an appropriate level of regulatory oversight and establish a consistent and aligned approach to the evaluation of safety, efficacy and quality for all consumer health products. This initiative is a significant step forward for our industry as it provides us with the opportunity to address the many regulatory burdens and costs CCTFA members face as a result of the broad definition of "drugs" under the *Food and Drugs Act*.

### MAINTAINING DIALOGUE WITH ELECTED OFFICIALS

CCTFA carries out government relations to ensure members' needs are met by maintaining a dialogue with political representatives at all levels of government. This guarantees ongoing development and effective representation of industry positions on all regulatory and legislative matters.

### ASSISTING WITH MEDIA RELATIONS AND COMMUNICATIONS

We have developed the expertise and capacity to defend the personal care products and cosmetics industry in the media and work hard to ensure your brand is protected as much as possible. If your company is attacked on an industry-wide issue, such as ingredient safety, we are always happy to step in and speak in one voice on behalf of CCTFA members. The CCTFA's involvement in media issues and public education has expanded and will continue to grow in 2015. Last year we launched a series of videos that tackle some of the myths about the safety of personal care products and cosmetics and highlight the importance of using sound science and safety/risk assessment in the regulation of products and ingredients. This year we will launch a video responding to beauty apps that use inaccurate information to unnecessarily scare consumers. The CCTFA is always happy to assist its members in any communications issues that may arise and also provides support with pressure group campaigns.

### KEEPING CCTFA MEMBERS INFORMED

The CCTFA keeps members informed of current and emerging issues that may impact their business. As a member of the CCTFA, you receive a monthly newsletter, CCTFA's Regulatory Report and updates on any issues of importance as they arise. CCTFA members also have access to our members-only

website which includes a virtual library with quick and easy access to Health Canada documents and guides, our online directory and communications materials for your use. In addition to this, our successful Webinar Program provides members with the opportunity to hear from experts on a variety of topics including regulatory matters, trade, communications and special programs.

### **PROVIDING IMPORTANT EDUCATIONAL TOOLS**

As a Member of the CCTFA, are you wondering how to better train your beauty specialists team so that they can be proactive and stay current with industry information in order to better serve your customers? The CCTFA has developed the Beauty Specialist Certification Program which has been developed using a combination of theory, research and practical experience. This online program helps to ensure beauty specialists are armed with the most current information about the science and safety of personal care products and cosmetics.

### **BUILDING INTERNATIONAL RELATIONSHIPS TO FACILITATE INTERNATIONAL TRADE**

To further international coordination and the sharing of information and limited resources, the CCTFA works closely with our fellow industry associations in the United States, Europe, Australia, Japan and in a host of other regions. Our efforts are aimed at aligning regulations to facilitate international trade and the reduction of unnecessary burdens and costs.

As a service to the cosmetic industry, CCTFA offers our Export Certificate Program to facilitate international trade. This program, which includes Certificates of Free Sale, Good Manufacturing Practices Certificates and NHP International Trade Certificates, is offered to both member and non-member companies. We have also assisted CCTFA members to identify situations where there products have been counterfeited.

### **PROVIDING OPPORTUNITIES FOR NETWORKING**

CCTFA events are a great opportunity for our members to gain valuable information, network and provide important feedback to CCTFA staff. Our events include our Joint Annual Conference with Consumer Health Products Canada, Regulatory Workshops and a variety of networking events. We are pleased to offer CCTFA members interesting programs where they will have a chance to hear from speakers on a variety of topics and stay informed on issues of importance to the personal care products and cosmetics industry.

We hope you find this Membership Directory useful and the CCTFA looks forward to working with you in what is sure to be a positive and productive 2015. As a CCTFA member, you are welcome to drop by our office or contact our staff should you have any questions, comments or require specific information. The CCTFA Team always aims to serve you and your company in the best interests of the industry.

With Best Regards,



DARREN PRAZNIK  
PRESIDENT & CEO

# CCTFA MISSION

***“While playing a meaningful societal role, to encourage trust and confidence in the Canadian cosmetic, toiletry and fragrance industry and in the safety, efficacy and quality of its products.”***

**CCTFA**, through active participation of its members, achieves this mission by serving as the principal voice of the personal care products industry by:

- interfacing with government and elected representatives to ensure development and effective representation of industry positions on all regulatory issues; and
- communicating with the media, consumers and other stakeholders to promote public confidence in the industry.

**CCTFA KEEPS MEMBERS INFORMED** of current and emerging issues that may ultimately impact their business and provides them with an environment where they can network and share ideas through a monthly newsletter; a members-only website, participation on committees, seminars, webinars and workshops, and the Association’s Annual Conference. CCTFA also provides support to members with the following:

**REGULATORY SUPPORT** to assist members in managing and staying ahead of regulatory issues that can affect their organization now and in the future. This includes:

- semi-annual regulatory workshops;
- unlimited access to online members-only regulatory information and updates;
- Regulatory Report; and
- consistent access to industry leading regulatory experts.

**COMMUNICATIONS AND ADVOCACY** to proactively share information with elected officials, regulators, media and special interest groups. CCTFA achieves this by:

- telling the industry’s story;
- defending the industry against “junk science”;
- developing position papers to use with the media;
- promoting public confidence in the industry; and
- working towards a balanced view of the industry by the media.

# CCTFA MISSION

**GOVERNMENT RELATIONS** to ensure members needs are met by maintaining a constant dialogue with government regulators and legislators. This guarantees ongoing development and effective representation of industry positions on all regulatory and legislative matters. CCTFA works to ensure member companies have the ability to pursue creative product development and consistently meets with regulators to enhance consumer safety.

## **PRODUCTS**

- The *Certificate Program* assists members in facilitating international trade through Certificates of Free Sale (CFS) as well as Good Manufacturing Practice (GMP) certificates. CCTFA members receive a significant discount, which provides a significant benefit when companies require multiple certificates.
- Our industry technical and regulatory publications provide support to members with questions and issues related to their products.
- The *Beauty Specialist Certification Program (BSCP)* is an exciting and interactive online training program that aims to set new industry training standards. Its purpose is to empower industry professionals with the knowledge and information necessary to understand the science, safety and regulations of cosmetic and personal care products in Canada. Successful completion of the first three courses (*Product Safety; Science of Cosmetics and Fragrance and Sensitivity*) will enable participants to answer consumer questions on the safety and science behind our products and helps to foster committed and educated professionals within our industry.

# 2015-2016 CCTFA OFFICERS AND DIRECTORS



<b>Stephen Blanchet</b> (Chair)	CSR Cosmetic Solutions
<b>David Cape</b>	Groupe Marcelle Inc.
<b>John Coyne</b> (Immediate Past Chair)	Unilever Canada
<b>Amaury Devallois</b>	Coty Canada Inc.
<b>Fernando Duque</b>	Shiseido (Canada) Inc.
<b>Steve Gettings</b>	Avon Canada Inc.
<b>Louisa Greco</b> (Vice-Chair)	Johnson & Johnson Inc.
<b>David Grisim</b>	Exact Media Network Inc.
<b>Matthew Kohler</b>	Burt's Bees (Clorox Company of Canada Ltd.)
<b>Orietta Minatel</b>	St. Joseph Media Corporation
<b>Paul Nunnari</b>	Kao Canada Inc.
<b>Jacques D.-Pérusse</b>	Prestilux Inc.
<b>Nadia Petrolito</b>	L'Oréal Canada Inc.
<b>Myles Robinson</b> (Vice-Chair)	Centura Brands Inc.
<b>Robert Ross-Fichtner</b>	Focal Point Research
<b>Anne Tillman-Graham</b>	Quadrant Cosmetics Corp.
<b>David Titheridge</b> (Vice-Chair)	LVMH Fragrance Brands Canada Ltd.
<b>Eric Treschuk</b>	Energizer Personal Care
<b>Philippe Warnery</b>	Estée Lauder Companies
<b>Kelly Whitelock</b>	TC Media
<b>Jane Wildman</b>	Combe Incorporated
<b>Simon Worraker</b> (Vice-Chair)	Revlon Canada Inc.



# EXPERCHEM LABORATORIES

## A Full Service Laboratory Offering

- Chemical & Microbiological Raw Material & Finished Product Testing – Pharmaceuticals, NHPs, Cosmetics
- Stability Storage & Testing
- Method Development & Validation
- Extractable & Leachable Testing
- Water System Validation

## Quality & Regulatory Affairs Consulting

- Product Registrations  
– DIN, NPN, & Medical Devices
- SOP Review & Preparation
- GMP Audits – Foreign & Domestic
- Pharmacovigilance

Visit us at [www.experchemlab.com](http://www.experchemlab.com)

Commitment to Total Quality Service

Experchem Laboratories Inc.  
1111 Flint Road, Unit 36  
Downsview, ON  
M3J 3C7

Tel: (416) 665-2134

Fax: (416) 665-9251

Toll Free: 1-866-610-5576

Email: [Experchem@experchemlab.com](mailto:Experchem@experchemlab.com)

# Be part of the **LOOK GOOD FEEL BETTER WORKSHOP EXPERIENCE!**

Since 1992, more than 160,000 Canadian women have benefitted from a Look Good Feel Better workshop. In just two hours their spirits are lifted and they regain a sense of control over the effects that cancer and its treatment can have on their appearance. You can be part of this transformative experience.

## **VOLUNTEER!**

In just three hours a month, you can help women face cancer with confidence. Visit [lookgoodfeelbetter.ca](http://lookgoodfeelbetter.ca) to complete your volunteer profile.

## **DONATE PRODUCT!**

Every workshop participant receives a kit full of cosmetics and personal care products generously donated by CCTFA members. You can help brighten a woman's day by donating items for the 11,000 workshop kits we prepare each year. Contact Patti Corrigan, Manager, Operations, for details: [patti@beautygivesback.ca](mailto:patti@beautygivesback.ca).



**Look Good  
Feel Better**  
Helping Women  
with Cancer

**FOR MORE INFORMATION:  
[LOOKGOODFEELBETTER.CA](http://LOOKGOODFEELBETTER.CA) or 1.800.914.5665**

## 2015-2016 FOUNDATION OFFICERS AND DIRECTORS



<b>Stephen Blanchet</b>	CSR Cosmetic Solutions
<b>John Coyne</b> (Chair)	Unilever Canada
<b>Dennis Darby</b>	Ontario Pharmacists' Association
<b>Margot Grant Witz</b>	Elizabeth Grant International Inc.
<b>Louisa Greco</b> (Vice-Chair)	Johnson & Johnson Inc.
<b>Allan Lever</b>	Hollywood Alliance Canada Inc.
<b>Lorinda Loftonbrook</b>	Estée Lauder Companies
<b>Louanne McGrory</b>	Shiseido (Canada) Inc.
<b>Robin Mitchell</b>	Elizabeth Arden (Canada) Limited
<b>Paul Nunnari</b>	Kao Canada Inc.
<b>Jacques D.-Pérusse</b>	Prestilux Inc.
<b>Nadia Petrolito</b>	L'Oréal Canada Inc.
<b>Myles Robinson</b> (Immediate Past Chair)	Centura Brands Inc.
<b>Lynda Rose</b>	Mary Kay Cosmetics Ltd.
<b>Anne Tillman-Graham</b>	Quadrant Cosmetics Corp.
<b>David Titheridge</b> (Vice-Chair)	LVMH Fragrance Brands Canada Ltd.
<b>Simon Worraker</b> (Vice-Chair)	Revlon Canada Inc.

## CCTFA HONORARY MEMBERS

**Patrick Carroll**

**John Catto**

**David Edge**

**Roger Gawne**

**Michael Kilburn**

**Yvon Lafrenière**

**Charles Low**

**Carlo Michetti**

**Gary Morgan**

**Luc Nadeau**

**Ray Patrick**

**Normand Pitre**

**Yves Quiniou**

**Jim Sturrup**

**Jim Taylor**

**Cyril Wilding**

**Sharron Wissler**

## CCTFA PAST CHAIRS



<b>J. Coyne</b> , Unilever Canada	<b>2012-14</b>
<b>L. Nadeau</b> , L'Oréal Canada Inc.	<b>2010-11</b>
<b>M. Robinson</b> , Centura Brands Inc.	<b>2008-09</b>
<b>D. Darby</b> , Procter & Gamble Inc.	<b>2007</b>
<b>M. D. McLaughlin</b> , Quadrant Cosmetics Corp.	<b>2005-06</b>
<b>M. Kilburn</b> , Del Laboratories (Canada) Inc.	<b>2002-04</b>
<b>J. D.-Pérusse</b> , Prestilux Inc.	<b>2000-01</b>
<b>J. Reiss</b> , Sanofi Beauté Canada	<b>1998-99</b>
<b>P. Carroll</b> , Calvin Klein Cosmetics (Canada)	<b>1997</b>
<b>R. Gawne</b> , Schering-Plough HealthCare Products Canada Inc.	<b>1995-96</b>
<b>N. S. Pitre</b> , Chanel Inc.	<b>1994-95</b>
<b>A. R. Patrick</b> , Mary Kay Cosmetics Ltd.	<b>1992-93</b>
<b>S. Bienstock</b> , Bathurst Sales	<b>1990-92</b>
<b>N. R. Sinclair</b> , Shulton Canada Inc.	<b>1987-90</b>
<b>R. J. Rossi</b> , Gillette Canada Inc.	<b>1987</b>
<b>D. H. Kruse</b> , Coty, Div. Pfizer Canada Inc.	<b>1986-87</b>
<b>W. B. Sturrupe</b> , Kolmar of Canada, Ltd.	<b>1985-86</b>
<b>J. Dagenais-Pérusse</b> , Prestilux Inc.	<b>1984-85</b>
<b>G. K. Ward</b> , PharmaPak Ltd.	<b>1983-84</b>
<b>W. Fauteux</b> , Houbigant Ltée	<b>1982-83</b>
<b>P. D. Mitchell</b> , Johnson & Johnson Baby Products Company	<b>1981-82</b>
<b>K. W. Baker</b> , Chesebrough-Pond's (Canada) Inc.	<b>1980-81</b>
<b>Y. Lafrenière</b> , Herdt & Charton Inc.	<b>1979-80</b>
<b>R. F. Bonar</b> , Colgate-Palmolive Canada	<b>1978-79</b>
<b>R. J. Fairholm</b> , Avon Canada Inc.	<b>1977-78</b>
<b>J. Catto</b> , The Clifton Company Limited	<b>1976-77</b>

# CCTFA & CCTFA FOUNDATION MANAGEMENT TEAM



**Darren Praznik**  
President & CEO



**Linda Quirk**  
Vice President,  
General Counsel



**Beta Montemayor**  
Director, Environmental  
Science & Regulation



**Kathleen Ljubisic**  
Director,  
Regulatory & Scientific Affairs



**Philomena Saldanha**  
Director,  
Finance & Administration



**Michele Davis**  
Manager,  
Member Services & Events



**Dee Diaz**  
Vice-President & COO,  
CCTFA Foundation



**Sherry Abbott**  
Executive Director,  
Education & Advocacy,  
CCTFA Foundation



**Deborah Hannah**  
Director,  
Look Good  
Feel Better



**Mara Bonadie**  
Director, Marketing,  
Communications & Events,  
CCTFA Foundation

## CCTFA & CCTFA FOUNDATION STAFF



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**Sherry Abbott**, Executive Director, Education & Advocacy, ext. 232, [sherry@beautygivesback.ca](mailto:sherry@beautygivesback.ca)

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**Katie Belgrave**, Coordinator, Regulatory Affairs, ext. 285, [kbelgrave@cctfa.ca](mailto:kbelgrave@cctfa.ca)

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**Mara Bonadie**, Director, Marketing, Communications & Events, ext. 241, [mara@beautygivesback.ca](mailto:mara@beautygivesback.ca)

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**Patti Corrigan**, Manager, Operations, ext. 247, [patti@beautygivesback.ca](mailto:patti@beautygivesback.ca)

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**Linda Cottell**, Regional Manager, ON, Look Good Feel Better, 519-641-3490, [lcottell@cctfafoundation.ca](mailto:lcottell@cctfafoundation.ca)

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**Michele Davis**, Manager, Member Services & Events, ext. 229, [mdavis@cctfa.ca](mailto:mdavis@cctfa.ca)

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**Dee Diaz**, Vice-President & COO, ext. 287, [dee@beautygivesback.ca](mailto:dee@beautygivesback.ca)

---

**Deborah Hannah**, Director, Look Good Feel Better, ext. 248, [deborah@beautygivesback.ca](mailto:deborah@beautygivesback.ca)

---

**Lisa Harris**, Coordinator, Regulatory Affairs, ext. 233, [lharris@cctfa.ca](mailto:lharris@cctfa.ca)

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**Sharbani Khan**, Administrative and Development Coordinator, ext. 221, [sharbani@beautygivesback.ca](mailto:sharbani@beautygivesback.ca)

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**Diane Kozak**, Executive Assistant to President & CEO/Member Services/BSCP, ext. 223, [dkozak@cctfa.ca](mailto:dkozak@cctfa.ca)

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**Deborah Kwinter**, Office Administrator/Law Clerk, ext. 226, [dkwinter@cctfa.ca](mailto:dkwinter@cctfa.ca)

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**Earl Leonio**, Database Administrator, ext. 222, [earl@beautygivesback.ca](mailto:earl@beautygivesback.ca)

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**Kathleen Ljubisic**, Director, Regulatory & Scientific Affairs, ext. 238, [kljubisic@cctfa.ca](mailto:kljubisic@cctfa.ca)

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**Beta Montemayor**, Director, Environmental Science & Regulation, ext. 239, [bmontemayor@cctfa.ca](mailto:bmontemayor@cctfa.ca)

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**Anne Isabelle Pedro**, Regional Manager and Spokesperson, QC  Good Feel Better, 514-726-4991, [anneisabellepedro@cctfafoundation.ca](mailto:anneisabellepedro@cctfafoundation.ca)

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**Darren Praznik**, President & CEO, ext. 250, [dpraznik@cctfa.ca](mailto:dpraznik@cctfa.ca)

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**Linda Quirk**, Vice-President & General Counsel, ext. 249, [lquirk@cctfa.ca](mailto:lquirk@cctfa.ca)

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**Chantal Richard**, Manager, Marketing, Communications & New Media, ext. 246, [chantal@beautygivesback.ca](mailto:chantal@beautygivesback.ca)

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**Philomena Saldanha**, Director, Finance & Administration, ext. 231, [psaldanha@cctfa.ca](mailto:psaldanha@cctfa.ca)

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**Andrew Shapovalov**, Accounting Assistant, ext. 243, [ashapovalov@cctfa.ca](mailto:ashapovalov@cctfa.ca)

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**Diana Signothahack**, Coordinator, Marketing & Events, ext. 224, [diana@beautygivesback.ca](mailto:diana@beautygivesback.ca)

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**Amy Sutherland**, Administrative Coordinator, Member Services & Communications, ext. 500, [asutherland@cctfa.ca](mailto:asutherland@cctfa.ca)

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420 Britannia Road East, Suite 102, Mississauga, Ontario L4Z 3L5

**T** 905.890.5161 | **F** 905.890.2607 | **E** [cctfa@cctfa.ca](mailto:cctfa@cctfa.ca) | **W** [www.cctfa.ca](http://www.cctfa.ca)



## 2015 Checklist

Are you getting the most out of your CCTFA membership?

### PARTICIPATE IN OUR ONLINE COMMUNITY AND SERVICES



<input type="checkbox"/>	Review our Membership News and Events Newsletter
<input type="checkbox"/>	Visit the ' <b>member's only</b> ' section of the CCTFA website
<input type="checkbox"/>	Receive our Regulatory Report
<input type="checkbox"/>	Subscribe to our regulatory E-list
<input type="checkbox"/>	Follow us on Twitter
<input type="checkbox"/>	Visit the <i>Look Good Feel Better</i> and <i>FacingCancer.ca</i> websites

### TAKE ADVANTAGE OF OUR RESOURCES & COMMUNICATIONS



<input type="checkbox"/>	Public and Media Relations <ul style="list-style-type: none"> <li>- Brand protection</li> <li>- Ingredient defence</li> </ul>
<input type="checkbox"/>	Government Relations
<input type="checkbox"/>	Position Papers – Communication materials covering a wide variety of issues available to members free of charge
<input type="checkbox"/>	Beauty Specialist Certification Program <ul style="list-style-type: none"> <li>- Educational tool for your staff and beauty professionals</li> <li>- Information about the science and safety of personal care products in Canada</li> </ul>
<input type="checkbox"/>	Annual Membership Directory
<input type="checkbox"/>	Certificates of Free Sale – Facilitating international trade
<input type="checkbox"/>	Virtual library with quick and easy access to important Health Canada documents
<input type="checkbox"/>	Careers Page
<input type="checkbox"/>	Participate in one of our various committees based on your interest and expertise

### ATTEND ONE OF OUR EVENTS



<input type="checkbox"/>	Annual Health and Beauty Conference
<input type="checkbox"/>	Bi-annual regulatory workshops
<input type="checkbox"/>	Six available educational webinars this year
<input type="checkbox"/>	Holiday Luncheon
<input type="checkbox"/>	Annual Charity Golf Classic and Mirror Ball Charity Event

### CONTACT YOUR CCTFA TEAM – WE ARE HERE TO HELP



<input type="checkbox"/>	Michele Davis – Membership Services
<input type="checkbox"/>	Amy Sutherland – Media and Communications
<input type="checkbox"/>	Katie Belgrave – Regulatory Affairs
<input type="checkbox"/>	Mara Bonadie – CCTFA Foundation
<input type="checkbox"/>	For a complete staff list, please visit the 'members only' website at <a href="http://www.cctfa.ca">www.cctfa.ca</a>

102-420 Britannia Rd. E., Mississauga, ON L4Z 3L5, Phone: 905-890-5161, Fax: 905-890-2607

# 2015 CALENDAR OF EVENTS

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**CCTFA Webinar: Health Canada's Consumer Product Safety  
Compliance and Enforcement Program**

January 29, 2015

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**CCTFA Webinar: Protecting Your Brand – Pre, During and Post Recall**

March 25, 2015

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**CCTFA Regulatory Affairs Workshop**

April 16, 2015 – Fairmont Château Laurier, Ottawa

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**CCTFA & CCTFA Foundation Annual General Meeting**

May 21, 2015 – Unilever, Toronto

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**CCTFA Foundation Cocktails & Crystal**

May 21, 2015 – Toronto

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**CCTFA Webinar: Globally Harmonized System of Classification  
and Labelling of Cosmetics**

May 28, 2015

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**CCTFA Foundation Charity Golf Classic**

July 20, 2015 – Weston Golf & Country Club

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**Health & Beauty Conference**

September 17-18, 2015 – Fairmont Le Château Montebello, Québec

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**CCTFA Regulatory Affairs Workshop**

October 22, 2015 – Sheraton Toronto Airport

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**CCTFA Foundation Mirror Ball**

November 21, 2015, Liberty Grand, Toronto

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**CCTFA Holiday Luncheon**

December 10, 2015 – The Old Mill Inn, Toronto

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# INDEX – ALL MEMBERS

## BRAND MEMBERS

### ***Manufacturers and distributors of branded personal care products***

ACI Brands Inc.  
 Acymer Skincare & Cosmetics  
 Ales Group Canada Inc.  
 Amway  
 Avon Canada Inc.  
 BeautiControl, Inc.  
 Beiersdorf Canada Inc.  
 Benefit Cosmetics  
 Burt's Bees (Clorox Company of Canada)  
 Canus Goat's Milk Skin Care Products Inc.  
 Centura Brands Inc.  
 Chanel Inc.  
 Clarins Canada Inc.  
 Colgate-Palmolive Canada Inc.  
 Combe Incorporated  
 Cosnova Inc.  
 Coty Canada Inc.  
 CVL Cosmetics North America  
 Deb Worldwide Healthcare Inc.  
 Deciem Inc.  
 Dermalogica (Canada) Ltd.  
 Elizabeth Arden (Canada) Limited  
 Elizabeth Grant International Inc.  
 Energizer Personal Care  
 Épillys - ESF  
 Estée Lauder Companies  
 Evergreen Consumer Brands ULC  
 Framesi Spa  
 Cosmétiques France Laure  
 Galderma Canada Inc.  
 Gojo Industries, Inc.  
 Henkel Consumer Goods Canada Inc.  
 Institut Esthederm Canada Inc.  
 Isomers Laboratories Inc.  
 Johnson & Johnson Inc.  
 Kao Canada Inc.  
 Klox Technologies Inc.  
 L'Occitane Canada Corp.  
 L'Oréal Canada Inc.  
 La Prairie Group AG  
 Larosh Dermocosmetic Laboratories Inc.  
 Lise Watier Cosmétiques Inc.  
 LVMH Fragrance Brands Canada Ltd.

Groupe Marcelle Inc.  
 Mary Kay Cosmetics Ltd.  
 MD+Spa Source Ltd.  
 Mèreadesso Inc.  
 Miracle 10 Cosmetics Inc.  
 Nisim International  
 Parfums Christian Dior Canada  
 Pierre Fabre Dermo-Cosmétique  
 Prestilux Inc.  
 Procter & Gamble Inc.  
 Puig Prestige Beauty  
 Quadrant Cosmetics Corp.  
 Reckitt Benckiser  
 Revlon Canada Inc.  
 RGR Pharma Ltd.  
 Shaklee Canada Inc.  
 Shiseido (Canada) Inc.  
 Sopar Cosmétiques Inc.  
 Stogryn Sales Ltd.  
 Unilever Canada  
 Valeant Cosméderme  
 Yves Rocher North America Inc.

## CUSTOM MANUFACTURERS

### ***Companies that provide finished personal care products to brand owners***

Apollo Health and Beauty Care  
 Assured Packaging  
 Cosmetica Laboratories Inc.  
 Crystal Claire Cosmetics Inc.  
 CSR Cosmetic Solutions  
 Hunter Amenities International Ltd.  
 KIK Custom Products  
 Knowlton Packaging Inc. – Corporate Division  
 Laboratoire Du-Var Inc.  
 Neuco Image Group Inc.  
 Shandex Personal Care Manufacturing Inc.  
 Sigam Industries Group  
 Total Body Care Inc.

**RETAIL MEMBERS**

***Companies that directly own and operate general retail stores, outlets or channels that are engaged in the sale of personal care products to consumers***

Holt Renfrew & Co., Limited  
 Hudson's Bay Company  
 Katz Group Canada  
 London Drugs Limited  
 Pharmasave Drugs (Pacific) Ltd.  
 Sally Beauty (Canada) Corporation  
 Sears Canada Inc.  
 Sephora  
 Shoppers Drug Mart/Loblaw Companies Limited

**ASSOCIATE MEMBERS**

***Suppliers of media, goods and services related to the production and sale of personal care products***

Imilk2sugars PR  
 Abich Inc.  
 Accuristix  
 Ashland Canada Corp.  
 ATS Healthcare  
 B.A. Consultant Services Inc.  
 BASF Canada Inc.  
 Bellwyck Packaging Solutions  
 Canadian Analytical Laboratories  
 Carl Geffken Consultants  
 The Central Group  
 CeRoy Inc.  
 Charles Tennant & Company (Canada) Ltd.  
 Consultpharm Inc.  
 Croda Canada Limited  
 Dell Tech Laboratories Ltd.  
 Dickinson Wright LLP  
 Dow Corning  
 Exact Media Network Inc.  
 Experchem Laboratories Inc.  
 Fleurarôme Limitée  
 Focal Point Research Inc.  
 Free Daily News Group  
 The Globe and Mail  
 Gowling Lafleur Henderson LLP  
 Graphic Packaging International Canada ULC  
 Guthy-Renker Corp.  
 Hill Top Research  
 Hollywood Alliance Canada Inc.  
 Humber College of Applied Arts & Technology

ICON Digital Productions Inc.  
 International Cosmetics & Regulatory Specialists  
 Intertek  
 The Kit  
 The Logistics Alliance Inc./Kigiriak Consulting Corp.  
 L.V. Lomas Limited/Limitée  
 Lynden International Logistics Co.  
 Maclaren Corlett LLP  
 McCarthy Consultant Services Inc.  
 The Melrose Group  
 Miller Thomson  
 Morneau Shepell Ltd.  
 Nucro-Technics  
 OptumInsight  
 Orchard International Inc.  
 Quadra Chemicals  
 Quality Home Products  
 Reader's Digest  
 Robic LLP  
 Rogers Communications  
 Rouge Media Group  
 Scarlet & Julia  
 SDL Canada  
 Seneca College  
 Sheridan College  
 St. Joseph Media Corporation  
 Steinberg & Associates, Inc.  
 Stericycle, Expert Solutions  
 TC Media  
 Technology Sciences Group (Canada) Inc.  
 Tribute Entertainment Media Group  
 Women in Leadership and Business Conference

# BRAND MEMBERS

## MANUFACTURERS AND DISTRIBUTORS OF BRANDED PERSONAL CARE PRODUCTS

### ACI BRANDS

2616 Sheridan Garden Drive  
Oakville, Ontario L6J 7Z2

**Tel:** (905) 829-1566

**Fax:** (905) 829-1766

www.acibrands.com

**Ash Kumar**, Director, Health & Beauty Division  
Ext. 341

ash.kumar@acibrands.com

**Andrew Eastwood**, Senior Vice President  
Health & Beauty Division  
andrew@acibrands.com

**Brent Van Laare**, Senior Manager, Ext. 233  
brent@acibrands.com

**Jeff Goraieb**, Co-President, Ext. 224  
jeff@acibrands.com

**John Goraieb**, Co-President, Ext. 225  
john@acibrands.com

**John Vlacich**, Human Resources, Ext. 242  
john.vlacich@acibrands.com

**Lisa Sloan**, Senior Brand Specialist, Beauty  
Division, Ext. 337

lisa.sloan@acibrands.com

**Brands:** Stila Cosmetics, Cargo Cosmetics, Paul & Joe Cosmetics, Milani Cosmetics, Fusion Cosmetics, Anna Sui Cosmetics & Fragrances, CLEAN Fragrances, Reem Acra Fragrances, English Laundry Fragrances, Agent Provocateur Fragrances, Dunhill Fragrances, Betsey Johnson Fragrances, Bliss Skincare, Herborist Skincare, Sekkisei Skincare, Freeze 24-7 Anti-aging Skincare, ZIRH Men's Skincare, St Tropez Self Tanning products, Kiss & Broadway Nails, Seché Nail & Colour Treatments, Ceramic Glaze Nail Colour, Rapid Lash Eyelash Renewal Serum, Ardell Lashes & Brow Accessories, DUO Lash Adhesive, Andrea EyeQ's Eye Makeup Remover Pads, Surgi Waxes and Depilatories, Salon Selectives Hair Care, Streaks & Tips Temporary Hair Colour, Onyx Professional Nail Polish Removers, Hoof Nail Implements, Preven's Paris Face & Body Cleansing Wipes, Clubman, Youthair

### A

### ACYMER SKINCARE & COSMETICS

4665 Yonge St., Suite 302  
Toronto, Ontario M2N 0B4

**Tel:** (289) 859-6575

www.yidejia.ca

**Terry Tyler**, Executive Director  
terry.tyler@yidejia.com

**Andy Hoang**, Executive Director  
andy.hoang@yidejia.com

**Brian Wang**, Executive Director  
brian.wang@yidejia.com

**Brands:** Acymer

### ALES GROUPE CANADA, INC.

980 Sainte Catherine ouest, Bureau 6  
Montreal, Quebec H3B 1E5

**Tel:** (514) 932-3636

**Toll Free:** (800) 363-1660

**Fax:** (514) 932-2211

www.lierac.ca

**Rima Amroun**, Marketing & Communications  
Manager, Ext. 232

ramroun@alesgroup.com

**Abdel Oudghiri**, Controller, Ext. 227  
aoudghiri@alesgroup.com

**Marilyn Martin**, Key Account Manager, Ext. 229  
mmartin@alesgroup.com

**Raphael Desrués**, General Manager, Ext. 233  
rdesrués@alesgroup.com

**Brands:** Phyto Paris, Lierac Paris, Phytospecific  
Paris

### AMWAY CANADA CORPORATION

375 Exeter Road, P.O. Box 7777, London Station Main  
London, Ontario N5Y 5V6

**Tel:** (519) 685-7700

**Fax:** (519) 685-4429

www.amway.ca

**Jacqui Jenkey**, Manager, Technical Quality  
Services

(519) 685-7888 Ext 7969

jacqui.jenkey@amway.com

# BRAND MEMBERS

**Carmela Ianni**, Coordinator, Public Relations  
(519) 685-7888 Ext 7925  
carmela.ianni@amway.com

**Jeff Johnson**, Manager, Business Relations  
(519) 685-7888 Ext 7836  
jeff.johnson@amway.com

**Joan Julian**, Marketing Supervisor  
(519) 685-7888 Ext 7897  
joan.julian@amway.com

**Maryon Bruyn**, Technical/Regulatory Analyst  
(519) 685-7888 Ext 7891  
maryon.bruyn@amway.com

**Access Business Group**

7575 E. Fulton Road  
Ada, Michigan 49355

**Tel:** (616) 787-6626

**Fax:** (616) 787-5625

**John Coyle**, Vice President, QA/Global  
Technical Services

john.coyle@amway.com

**Brands:** Artistry, Satinique, Body Series, Glistler,  
Nature Shower, Peter Island

**AVON CANADA ULC**

5500 Trans-Canada Highway  
Pointe-Claire, Quebec H9R 1B6

**Tel:** (514) 630-8346

**Fax:** (514) 630-5400

www.avon.com

**Goran Petrovic**, President  
(514) 630-8742

goran.petrovic@avon.com

**Roberta Lacey**, Director, Marketing  
(514) 630-8328

roberta.lacey@avon.com

**Amy Pedrero**, Sr Manager, Regulatory Affairs,  
Global R&D & NA  
(845) 369-2689

**Fax:** (845) 369-2888

amy.pedrero@avon.com

**Caroline Donati**, Manager - Corporate  
Communications  
514-630-8347

caroline.donati@avon.com

**Christina Abrol**, Regulatory Affairs Analyst  
christina.abrol@avon.com

**Colleen Leithman**, Senior Legal Counsel,  
Legal and Corporate Affairs  
514-630-5473

colleen.leithman@avon.com

**A**

**Gabriela Baltac**, Chemist  
(514) 630-8772 Ext 898  
gabriela.baltac@avon.com

**B**

**Jean Marsolais**, Director of Sales  
(514) 630-8727

jean.marsolais@avon.com

**Josephine Mills**, Executive Director,  
Global Government Affairs  
josephine.mills@avon.com

**Karen Simpson**, Senior Marketing Manager  
(514) 630-8354

karen.simpson@avon.com

**Marie Da Rocha**, BUL Quality Assurance &  
Regulatory Affairs  
514-630-8743

marie.darocha@avon.com

**Steve Gettings**, VP Product Safety, Integrity &  
Regulatory Affairs  
(845) 369-2600

steve.gettings@avon.com

**Brands:** Avon

**BEAUTICONTROL, INC.**

2121 Midway Road  
Carrollton, Texas 75006

**Tel:** (972) 458-0601

**Fax:** (972) 395-0318

**Gregory Berry**, Manager of Regulatory  
gregory.berry@beauticontrol.ca

**Priscilla Valtierra**, Senior Regulatory  
Specialist

priscilla.valtierra@beauticontrol.com

**Yasue Koezuka**, VP Legal  
yasue.koezuka@tupperware.com

**Brands:** Skinlogics®, Beauti™, Regeneration®,  
Time To Go®, Time Capsules™, Sculptique®,  
Secret AGEnt®, Line Arrest™, All Clear®, Spa  
ESCAPE™

**BEIERSDORF CANADA INC.**

2344 Boul. Alfred Nobel, Suite 100A  
Saint-Laurent, Quebec H4S 0A4

**Tel:** (514) 956-4330

**Fax:** (514) 956-4345

**Tobias Collée**, Country Manager  
tobias.collee@beiersdorf.com

**Brands:** Nivea, Eucerin, Elastoplast

## **BENEFIT COSMETICS LLC**

2 Bloor St.W., Suite 1602  
Toronto, Ontario M4W 3E2

**Tel:** (416) 963-6545

**Fax:** (416) 963-6540

www.benefitcosmetics.com

**Jane Nugent**, General Manager, Benefit Canada

janen@benefitcosmetics.com

**Aurelian Lis**, GM Americas

aurelianl@benefitcosmetics.com

**Jennifer Clark**, R&D Manager

jenniferc@benefitcosmetics.com

**Sally Pras**, Regulatory Affairs Manager

sallyp@benefitcosmetics.com

**Tammie Nau**, VP, Research & Development

tammien@benefitcosmetics.com

**Brands:** Benefit

## **BURT'S BEES (CLOROX COMPANY OF CANADA LTD.)**

150 Biscayne Cres.

Brampton, Ontario L6W 4V3

**Tel:** (905) 595-8200

**Fax:** (905) 454-6670

www.burtsbees.ca

**Matthew Kohler**, Vice President, Marketing

matthew.kohler@clorox.com

**Chris Renner**, Business Unit Leader

christopher.renner@clorox.com

**Chris Vickers Tucker**, President

(905) 595-8280

chris.tucker@clorox.com

**Kevin Reiner**, Sr. Regulatory Specialist

kevin.reiner@burtsbees.com

**Robin Gentz**, Director, Government Affairs – North America

robin.gentz@clorox.com

**Shan Chaudhuri**, Regulatory Affairs Manager

shan.chaudhuri@clorox.com

**Soula Kioussis**, Business Unit Leader

(905) 595-8250

soula.kioussis@clorox.com

**Brands:** Burt's Bees

## **CANUS GOAT'S MILK SKIN CARE PRODUCTS INC.**

5924 boul. Henri-Bourassa ouest

St-Laurent, Quebec H4R 1V9

**Tel:** (514) 738-8998

**Fax:** (514) 738-9268

www.canusgoatsmilk.com



**André Beauregard**, President, Ext. 201  
abeauregard@canusproducts.com

**Gilles Ménard**, Director, Sales, Ext. 220

gmenard@canusproducts.com

**Nadege Lenormand-Dauvergne**, General Manager, Ext 202

nlenormand-dauvergne@canusproducts.com

**Sylvie Larochele**, Director, Operations, Ext. 206

slarochelle@canusproducts.com

**Valerie Beauregard**

vbeauregard@canusproducts.com

**Brands:** Caprina, Li'l Goat's Petite Chèvre, Nature

## **CENTURA BRANDS INC.**

1200 Aerowood Drive, Unit 50

Mississauga, Ontario L4W 2S7

**Tel:** (905) 602-1965

**Fax:** (905) 602-1936

www.centurabrands.com

**Myles Robinson**, President, Ext. 226

mrobinson@cbinc.com

**Sam Forgione**, Executive Vice-President, Ext. 228

samforgione@rfgsales.com

**Lawrence Laing**, Executive Vice-President of Production

lawrencel@cbinc.com

**Maria Mavrostomos**, Director of Marketing, Ext. 272

mariam@cbinc.com

**Jim Zeraldo**, Vendor Manager, Ext. 231

jimz@cbinc.com

**Snehal Patel**, Quality Control Coordinator, Ext. 283

snehalp@cbinc.com

**Brands:** Dippity Do, La Coupe; Funcare: Disney (Cars, Princess, Frozen); Nickelodeon:

(Dora, Teenage Mutant Ninja Turtles); Marvel:

(Spiderman, Avengers), Strawberry Shortcake,

Hello Kitty, Skylanders, Little Critters

## **CHANEL INC.**

Head Office:

55 boul Marie-Victorin

Candiac, Quebec J5R 1B6

**Tel:** (450) 659-1981

**Fax:** (450) 659-0032

Toronto Office:

175 Bloor St. E., Suite 802

North Tower, 8th Floor

Toronto, Ontario M4W 3R8

# BRAND MEMBERS

**Tel:** (416) 966-6959

[www.chanel.ca](http://www.chanel.ca)

**Guy Schreiber**, President, Ext. 441

[guy.schreiber@chanel-corp.com](mailto:guy.schreiber@chanel-corp.com)

**Christel Perron**, Marketing Director - F&B, Ext. 427

[christel.perron@chanel-corp.com](mailto:christel.perron@chanel-corp.com)

**Cyndi Ellman**, Major Accounts Executive, Ext. 412

[cyndi.ellman@chanel-corp.com](mailto:cyndi.ellman@chanel-corp.com)

**Lucette Comiré**, Commercial/Training

Director - F&B, Ext. 437

[lucette.comire@chanel-corp.com](mailto:lucette.comire@chanel-corp.com)

**Nathalie Roy**, Director, Operations, Ext. 323

[nathalie.roy@chanel-corp.com](mailto:nathalie.roy@chanel-corp.com)

**Sylvain Gagnon**, Executive Vice-President, Ext. 340

[sylvain.gagnon@chanel-corp.com](mailto:sylvain.gagnon@chanel-corp.com)

**Brands:** Chanel

## CLARINS

815 Desserte est, Autoroute 13

Laval, Quebec H7W 5N4

**Tel:** (450) 688-0144

**Toll Free:** (800) 361-5582

**Fax:** (450) 688-0087

[www.clarins.com](http://www.clarins.com)

**Danielle La Roche**, National Director

Public Relations

[dlaroche@clarins.ca](mailto:dlaroche@clarins.ca)

**Caroline Morin**, Marketing Director –

Clarins Division

[cmorin@clarins.ca](mailto:cmorin@clarins.ca)

**Christine Dallaire**, General Manager,

Clarins Groupe Canada

[cdallaire@clarins.ca](mailto:cdallaire@clarins.ca)

**Josée Beaulieu**, Marketing Director –

CFG Division

[jbeaulieu@clarins.ca](mailto:jbeaulieu@clarins.ca)

**Karine Chevalier**, Human Resources Director

[kchevalier@clarins.ca](mailto:kchevalier@clarins.ca)

**Louise Villaggi**, Senior Vice-President, Finance

and Operations

[lvillaggi@clarins.ca](mailto:lvillaggi@clarins.ca)

**Vilma Di Lalla**, Vice President, Sales and

Marketing – CFG division

[vdilala@clarins.ca](mailto:vdilala@clarins.ca)

**Brands:** Clarins, Thierry Mugler, Azzaro, Pürminerals, Burberry, Van Cleef & Arpels, Nuxe, MontBlanc, Boucheron, Lanvin, Swarovski, Jimmy Choo, Repetto, Bio-Beauté



## COLGATE-PALMOLIVE CANADA INC.

Two Morneau Shepell Centre, 6th Floor

895 Don Mills Rd.

Toronto, Ontario M3C 1W3

**Tel:** (416) 421-6000

**Fax:** (416) 425-3382

[www.colgate.ca](http://www.colgate.ca)

**James Napolitano**, President

[jim\\_napolitano@colpal.com](mailto:jim_napolitano@colpal.com)

**Georgina Sofronas**, Manager, Regulatory Affairs

(416) 422-7802

**Fax:** (416) 696-9539

[georgina\\_sofronas@colpal.com](mailto:georgina_sofronas@colpal.com)

**Margaret Turnbull**, Senior Regulatory Affairs

Specialist

[margaret\\_turnbull@colpal.com](mailto:margaret_turnbull@colpal.com)

**Samantha Boulukos**, VP of Marketing

[samantha\\_boulukos@colpal.com](mailto:samantha_boulukos@colpal.com)

**Brands:** Colgate, Speed Stick, Lady Speed Stick,

Palmolive, Irish Spring, Softsoap, Skin Bracer

## COMBE INCORPORATED

1101 Westchester Ave

White Plains, New York 10604

**Tel:** (914) 694-5454

**Toll Free:** (800) 873-7400

**Fax:** (914) 872-2376

[www.combe.com](http://www.combe.com)

**Richard Grabarz**, International Regulatory  
Manager

**Fax:** (914) 697-7708

[rgrabarz@combe.com](mailto:rgrabarz@combe.com)

**Anthony M. Santini**, Senior Vice President,

General Counsel & Secretary

(914) 461-4657

**Fax:** (914) 697-7708

[asantini@combe.com](mailto:asantini@combe.com)

**Fred Giel**, General Counsel

[fgiel@combe.com](mailto:fgiel@combe.com)

**Jane Wildman**, Senior Vice President

**Fax:** (914) 697-7708

[jwildman@combe.com](mailto:jwildman@combe.com)

**Jerome S. Darby**, Senior Vice President, Operations

(914) 461-4040

[jdarby@combe.com](mailto:jdarby@combe.com)

**Paul Kenny**, Vice President of Sales

North America

**Fax:** (914) 697-7708

[pkenny@combe.com](mailto:pkenny@combe.com)

**Pushpa Rao**, Sr. Director, Global Regulatory Affairs

**Fax:** (914) 697-7708

# BRAND MEMBERS

rpushpa@combe.com

**Richard G. Powers**, Executive VP, Combe Inc. & President, Combe NA

rpowers@combe.com

## COMBE INCORPORATED

200 Shelhouse Drive  
Rantoul, Illinois 61866

**Tel:** 217-893-4490

**Fax:** 217-892-8805

**John P. Smith**, Director, Quality Assurance

jsmith@combe.com

**Brands:** Just For Men Haircolour; Just For Men Colouring Gel for Mustache, Beard & Sideburns, Grecian Formula 16, Grecian Plus Foam, Lady Grecian, Grecian 5 Haircolour; Grecian 5 Colouring Gel for Mustache, Beard & Sideburns, Just 5, Aqua Velva, Brylcreem, Lectric Shave, Williams Mug Soap, Johnson's Foot Soap, Vagisil Powder, Vagisil Intimate Moisturizer, Vagisil Foam

## COSNOVA INC.

55 Fifth Avenue, Suite 1403  
New York, New York 10003

**Tel:** (646) 519-3460

**Fax:** (212) 228-3431

www.cosnova.com

**Jeffery Wagstaff**, CEO

(646) 519-3461

j.wagstaff@cosnova.com

**Linda Cangialosi**, Planning Manager

l.cangialosi@cosnova.com

**Matt Little**, Supply Chain Manager

(646) 519-3465

m.little@cosnova.com

**Mirjam Burghardt**, Head of Quality Assurance

1-49-6196-76156-1860

m.burghardt@cosnova.com

**Brands:** Essence, Catrice

## COTY CANADA INC.

1255 Trans-Canada Highway, Suite 200  
Dorval, Quebec H9P 2V4

**Tel:** (514) 421-5050

**Fax:** (514) 421-4538

www.coty.com

**Amaury Devallois**, General Manager

**Ellee Platis**, Human Resources Director and Legal, Ext. 5068



ellee\_platis@cotyinc.com

**Jerôme Dujoux**, Senior Director of Marketing, Coty Beauty, Ext. 5161

jerome\_dujoux@cotyinc.com

**Julie Johnson-Loyer**, Executive Assistant to General Manager

(514) 421-5192

julie\_johnson-loyer@cotyinc.com

**Kathleen McGuire**, Director Commercial Supply Chain (514) 421-5102

kathleen\_N\_mcguire@cotyinc.com

**Meghan O'reilly**, Corporate Regulatory Affairs Manager

meghan\_o'reilly@cotyinc.com

**Robert Spensieri**, Business Unit CFO, Ext. 5066

robert\_spensieri@cotyinc.com

## COTY CANADA INC.

2320 Bristol Circle, Suite 3  
Oakville, Ontario L6H 5S3

**Tel:** (905) 829-5150

**Fax:** (905) 829-5158

**Diane Sonnenberg**, Senior Director Sales & Marketing - Coty Prestige, Ext. 254

diane\_sonnenberg@cotyinc.com

**Laura D'Andrea**, Senior Director Sales, Coty Beauty

laura\_d'andrea@cotyinc.com

**Mavis Fraser**, Director of Marketing - Coty Prestige, Ext. 249

mavis\_fraser@cotyinc.com

**Brands:** Coty Prestige Brands: Balenciaga, Bottega Veneta, Calvin Klein, Chloé, Davidoff, Jennifer Lopez, JOOP!, Kenneth Cole, Gwen Stefani, Lancaster, Marc Jacobs, philosophy, Roberto Cavalli, Sarah Jessica Parker, Truth or Dare by Madonna and Vera Wang. Coty Beauty Brands: adidas, Baby Phat, Beyoncé Knowles, Celine Dion, David and Victoria Beckham, Exclamation, Faith Hill, GUESS?, Halle Berry, Heidi Klum, Jovan, Lady Gaga, Nautica, N.Y.C. New York Colour, Nicole by OPI, OPI, Playboy, Rimmel, Sally Hansen, Stetson, Tim McGraw, and Tonino Lamborghini

## CVL COSMETICS NORTH AMERICA

6300 Avenue Auteuil, Suite 204  
Brossard, Quebec J4Z 3P2

**Tel:** (450) 890-0900

**Fax:** (450) 890-1118

www.valmontamerica.com

# BRAND MEMBERS

**Cedric Roget**, CEO, Ext. 232

cedric.roget@evalmont.ca

**Jenny Lai**, Representative, Ext. 224

jenny.lai@evalmont.ca

**Brands:** Valmont Skin Care Products

## **DEB WORLDWIDE HEALTHCARE INC.**

76 Adams Blvd.

Brantford, Ontario N3S 7V2

**Tel:** (519) 759-1051

**Fax:** (519) 759-6384

www.debgroup.com

**Corinne Van Kampen**, Regulatory Affairs

Manager, North America

corinne.vankampen@debgroup.com

**Brands:** antiseptic handwash, hand sanitizers, Deb®

## **DECIEM BEAUTY GROUP**

517 Richmond St. E.

Toronto, Ontario M5A 1R4

**Tel:** (416) 203-3992

www.deciem.com

**Brandon Truaxe**, President & CEO

bt@deciem.com

**Prudvi Kaka**, Innovations Director

pk@deciem.com

**Brands:** Inhibitif, Fountain, Hand Chemistry, Grow Gorgeous, AB Crew, HIF, Hylamide, Niod

## **DERMALOGICA CANADA LTD.**

720 King Street, Suite 300

Toronto, Ontario M5V 2T3

**Tel:** (416) 368-2286

**Fax:** (416) 368-7155

www.dermalogica.ca

**Melissa Daniels**, General Manager, Ext. 511

mdaniels@dermalogica.ca

**Brands:** Dermalogica

## **ELIZABETH ARDEN (CANADA) LIMITED**

505 Apple Creek Blvd Unit 2

Markham, Ontario L3R 5B1

**Tel:** (905) 948-9990

**Fax:** (905) 948-8112

www.elizabetharden.com

**Robin Mitchell**, General Manager

(905) 944-7401

**Fax:** (905) 948-8770

robin.mitchell@elizabetharden.com



**Anand Kr**, Supply Chain & Logistics Manager

(905) 944-7462

anandkr@elizabetharden.com

**Dana Scott**, Director of Sales

(905) 944-7420

dana.scott@elizabetharden.com

**Danielle Latino**, Human Resources Manager

(905) 944-7407

danielle.latin@elizabetharden.com

**Harvey Remz**, Director Scientific & Regulatory Affairs

harvey.remz@elizabetharden.com

**Jim Summers**, Quality Assurance Manager

ElizabethArdenQACanada@bell.net

**Michael Schuck**, Director of Finance

(905) 944-7419

michael.schuck@elizabetharden.com

**Tanya Willer**, Director Marketing, PR and Education

tanya.willer@elizabetharden.com

**Brands:** Elizabeth Arden, Prevage, Intervene, Ceramide, Elizabeth Taylor, Britney Spears, Hilary Duff, Danielle Steel, Halston, Alfred Sung, Bob Mackie, Lulu Guinness, Nanette Lepore, Hummer, Badgley Mischka, Juicy Couture, Giorgio, White Diamonds, Pretty, Red Door, 5th Avenue, Green Tea, John Varvatos, Taylor Swift

## **ELIZABETH GRANT INTERNATIONAL INC.**

375 Kennedy Rd.

Scarborough, Ontario M1K 2A1

**Tel:** (416) 510-0299

**Toll Free:** (877) 751-1999

**Fax:** (416) 510-0949

www.elizabethgrant.com

**Margot Grant Witz**, VP Creative Global

Direction, Ext. 242

margot@elizabethgrant.com

**Brands:** Elizabeth Grant Skin Care

## **ENERGIZER PERSONAL CARE**

6733 Mississauga Road, Suite 700

Mississauga, Ontario L5N 6J5

**Tel:** (905) 363-2700

**Fax:** (905) 363-2114

**James MacIntosh**, General Manager

(905) 363-2702

james.macintosh@energizer.com

**Christine Jew**, Marketing

cjew@energizer.com

# BRAND MEMBERS

**Eric Treschuk**, Director of Marketing  
(905) 363-2704

**Fax:** (905) 363-2115

eric.treschuk@energizer.com

**Giselle Smejda**, Senior Brand Manager

Giselle.Smejda@Energizer.com

**Ludjane Fiorillo**

LudjaneC.Fiorillo@energizer.com

**Stacey Bender**

StaceyL.Bender@energizer.com

**Brands:** Hawaiian Tropic, Playtex, Wet Ones,  
Banana Boat, Schick

**ÉPILLYSS - ESF**

9101 Du Parcours

Anjou, Quebec H1J 2Y1

**Tel:** (514) 327-6734

www.epillyss.com

**Stephane Huot**, President

stephane.huot@epillyss.com

**Alice Soares**, Assistant Director

**Martine Plumet**, International Sales Director

martine.plumet@epillyss.com

**Brands:** Épillyss depilatory wax

**ESTÉE LAUDER COMPANIES R&D**

155 Pine Lawn Rd, Suite 150 S

Melville, New York 11747-3258

www.elcompanies.com

**Kenneth D. Marenus**, Senior Vice-President

Regulatory Affairs Worldwide

(631) 531-1542

kmarenus@estee.com

**Lucille Van Baaren**, Vice President,

Regulatory Affairs Worldwide

(631) 622-5141

lvanbaar@estee.com

**ESTÉE LAUDER COMPANIES**

767 Fifth Ave.

New York, New York 10153

**Tel:** (212) 572-4200

www.esteeauder.com

**Jennifer Romer**, Vice-President & Legal Counsel

(212) 277-2381

jromer@estee.com

**Maureen Weiss**, Vice-President & Legal Counsel

(212) 277-2382

mweiss@estee.com

**Steffi Bogart**, Senior Vice-President &  
Deputy General Counsel

**E**

(212) 277-2380

sbogart@estee.com

**Andrea Lewis-Allan**, Vice-President &  
Legal Counsel

(212) 277-2344

aallan@estee.com

**ESTÉE LAUDER COMPANIES**

130 Bloor St. W., Suite 801

Toronto, Ontario M5S 1N5

**Tel:** (416) 413-5250

**Fax:** (416) 413-5297

**Philippe Warnery**, General Manager

(416) 413-5261

pwarnery@estee.ca

**Artur Klepacz**, Brand Manager,

Clinique Canada

(416) 413-5256

aklepacz@estee.ca

**Hector Padilla**, Brand Manager,

Aramis Designer Fragrances & Smashbox

hpadilla@estee.ca

**Julie Sutherland**, Brand Manager,

Estée Lauder Canada

jsutherland@estee.ca

**Kelly Dawson**, Director Sales Administration,

Clinique

(416) 413-5298

kdawson@estee.ca

**Tricia Veteri**, Regional Programming

Director, Estée Lauder Canada

(416) 413-5272

tveteri@estee.ca

**ESTÉE LAUDER COMPANIES**

161 Commander Blvd.

Agincourt, Ontario M1S 3K9

**Tel:** (416) 292-1111

**Fax:** (416) 292-3495

**Don Ye**, Executive Director, Quality

Assurance

(416) 297-2906

dye@estee.ca

**Sue Montgomery**, Director of Manufacturing

(416) 297-2952

smontgom@estee.ca

**ESTÉE LAUDER COMPANIES**

200 Bentley Street

Markham, Ontario L3R 3L1

**Tel:** (905) 470-7877

**Fax:** (905) 470-7818

**Cintia Nardi**, Executive Director, Operations

# BRAND MEMBERS

(905) 946-5153  
cnardi@estee.ca

## **ESTÉE LAUDER COMPANIES**

201 Bentley St.  
Markham, Ontario L3R 3L1

**Tel:** (905) 470-7877  
**Fax:** (905) 470-7818

**Lorinda Loftonbrook**, Executive Director,  
Global Regulatory Affairs & Government  
Relations

(905) 513-2364  
lloftonb@estee.ca

**Ana Ivic**, Supervisor, Global Regulatory Affairs  
(905) 513-2379

aivic@estee.ca

## **Bhama Selvakamalan**

(905) 513-2359  
bselvaka@estee.ca

**Madiha Alam**, Regulatory Analyst  
(905) 513-2385

maalam@estee.ca

**Rachel Painter**, Vice-President, R&D  
(905) 513-2380

rpainter@estee.ca

## **ESTÉE LAUDER COMPANIES**

Aveda Corp., 4000 Pheasant Ridge Dr.  
Blaine, Minnesota 55449

**Tel:** (763) 951-4158  
**Toll Free:** (800) 283-3224

www.aveda.com

**Suzanne Hagen**, Director, Regulatory,  
Micro & Safety

shagen@aveda.com

## **ESTÉE LAUDER COMPANIES**

Make-Up Art Cosmetics (MAC)

360 Adelaide St W Suite 301  
Toronto, Ontario M5V 1R7

**Tel:** (905) 470-7877

**Taposhi Gandhi**, Brand Manager

(905) 513-2532  
tgandhi@estee.com

**Rob McGee**, Executive Director, MAC Field Sales  
(905) 513-2521

rmcgee@maccosmetics.com

**Brands:** Aerin Beauty, Aramis, Aveda, Bobbi Brown, Bumble and bumble, Clinique, Coach, Darphin, Donna Karan Cosmetics, Ermenegildo Zegna, Estée Lauder, Jo Malone London, Kiton, Lab Series, La Mer, MAC, Michael Kors, Ojon, Origins, Prescriptives, Smashbox, Marni, Tory Burch, Tom Ford Beauty, Tommy Hilfiger



## **EVERGREEN CONSUMER BRANDS ULC**

100 Delta Park Blvd.  
Brampton, Ontario L6T 5E7

**Tel:** (905) 458-7002

**Fax:** (905) 458-8650

www.evergreenbrands.net

**Richard Crispi**, CEO

rcrispi@evergreenbrands.net

**Mike Crispi**, VP

mcrispi@evergreenbrands.net

**Brands:** Silkience, Lavoris, Spa Haus, Redline,  
Dubble Bubble, Equate, Tame, Pearle

## **FRAMESI SPA**

S.S. dei Giovi, 135

Paderno Dugnano

Milano - Italy 20037

**Tel:** 01+390299040441

www.framesi.it

**Fabio Franchina**, CEO & President

**Fax:** 01+39029101318

ffranchina@framesi.it

**Brands:** Framcolor, Silis, Color Lover,

By - Be You, Morphosis

## **COSMÉTIQUES FRANCE LAURE**

11970 Albert-Hudon

Montreal-Nord, Quebec H1G 3K3

**Tel:** (514) 335-0121

**Toll Free:** (800) 361-1361

**Fax:** (514) 335-6258

www.francelaure.com

**Bruno Fantin**, President

info@francelaure.com

**Marie-Josée Henri**

mjhenri@francelaure.com

**Brands:** France Laure Skin and Body Care

## **GALDERMA CANADA INC.**

105 Commerce Valley Drive W., Suite 300

Thornhill, Ontario L3T 7W3

**Tel:** (905) 762-2500

**Fax:** (905) 762-2505

www.galderma.ca, www.cetaphil.ca

**Trent Mayers**, Director, Regulatory, Medical &  
Technical Affairs

trent.mayers@galderma.com

**Antonella Fiedler**, Manager, OTC Business Unit

antonella.fiedler@galderma.com

**Eva Chadwick**, Associate, Regulatory &  
Technical Affairs

# BRAND MEMBERS

eva.chadwick@galderma.com  
**Wendy Adams**, General Manager  
wendy.adams@galderma.com  
**Brands:** Cetaphil

## **GOJO CANADA, INC.**

P.O. Box 991  
Akron, Ohio 44309-0991  
**Tel:** (330) 255-6000  
**Toll Free:** 1 (800) 321-9647  
**Fax:** (330) 255-6116  
www.gojo.com  
**Mike Dolan**, Science & Technology VP  
(330) 255-6294  
dolanm@gojo.com  
**Beth Glasgow**, Senior Regulatory Affairs  
Specialist  
(330) 255-6771  
glasgowb@gojo.com  
**Joseph S. Kanfer**, Chief Executive Officer  
**Karen Vongratana**, Regulatory Affairs  
Specialist  
(330) 255-6832  
vongratk@gojo.com  
**Kristin Hartzell**, Senior Manager, Regulatory  
(330) 255-6739  
hartzellk@gojo.com  
**Mark Lerner**, Chief Operating Officer  
**Pinio DeGoes**, Regulatory Affairs Director  
(330) 255-6419  
degoesp@gojo.com  
**Brands:** GOJO®, PROVON, PURELL, MICRELL

## **HENKEL CONSUMER GOODS CANADA INC.**

2515 Meadowpine Blvd  
Mississauga, Ontario L5N6C3  
**Tel:** (905) 816-4634  
**Fax:** (905) 814-5391  
www.dialcanadacorp.com  
**Peter Guenther**, Sr VP & General Manager –  
Canada  
peter.guenther@henkel.com  
**Brad Martens**, Finance Manager  
brad.martens@henkel.com  
**Genevieve Zimanyi**, Director of Beauty Care  
genevieve.zimanyi@henkel.com  
**HENKEL CONSUMER GOODS  
CANADA INC.**  
19001 North Scottsdale Road



Scottsdale, Arizona 85255  
**Tel:** (480) 754-5322  
**Fax:** (480) 754-1066  
www.henkelna.com  
**Carl D'Ruiz**, Regulatory Compliance  
(480) 754-5788  
**Fax:** (480) 754-1066  
Carl.Druiz@us.henkel.com  
**Joan Bergstrom**, Research Fellow, Regulatory Affairs  
Joan.Bergstrom@us.henkel.com  
**Brands:** Dial®, Dial Complete®, Tone®, Coast®, Pure  
& Naturelle®, Right Guard®, Dry Idea®, Soft & Dri®

## **INSTITUT ESTHEDERM CANADA INC.**

4200 boul. St-Laurent, Suite 525  
Montreal, Quebec H2W 2R2  
**Tel:** (514) 270-3763  
**Fax:** (514) 270-6201  
www.esthderm.ca  
**Elyasmine Ghellal**, Regulatory Affairs  
e.ghellal@esthderm.ca  
**Hedid Durand**, General Manager  
d.durand@naosgroup.com  
**Brands:** Institut Esthderm

## **ISOMERS**

105 Tycos Dr.  
Toronto, Ontario M6B 1W3  
**Tel:** (416) 787-2465  
**Fax:** (416) 787-6580  
www.isomers.ca  
**Darius Majlesi**, President  
darius@isomers.ca  
**Manuela Marcheggiani**, CEO  
manuela@isomers.ca  
**Mehrzad Midavoodi**, GM  
mehrzad@isomers.ca  
**Brands:** Isomers Skin Care/Cosmetics

## **JOHNSON & JOHNSON INC.**

88 McNabb Street  
Markham, Ontario L3R 5L2  
**Tel:** (905) 968-2352  
**Toll Free:** (800) 361-8068  
**Fax:** (905) 968-2400  
www.jnjcanada.com  
**Louisa Greco**, President  
lgreco@its.jnj.com  
**Alina Orza**, Regulatory Affairs Associate  
aorza@its.jnj.com

# BRAND MEMBERS

**David Pothas**, Vice-President Commercial Sales  
(905) 968-2241  
dpothas@its.jnj.com

**Dora Gelntis**, Manager, Regulatory Affairs  
(905) 968-2128  
dgelntis@its.jnj.com

**Felicia Mohammed**, Regulatory Manager  
(905) 968-2171  
fmohamm3@its.jnj.com

**Glen Murphy**, Sr. Director, Regulatory Affairs  
GMurphy3@its.jnj.com

**John-Paul Dowson**, Director, Market Access  
& External Affairs  
(905) 968-2278  
jdowson@its.jnj.com

**Philloza Suleman**, Senior Manager, Regulatory  
Affairs  
(905) 968-2010  
psuleman@its.jnj.com

**Shelley Kohut**, Director, Communications &  
Public Affairs  
(514) 251-5548  
skohut@its.jnj.com

**Sona Arslan**, Regulatory Affairs Associate  
(905) 968-2374  
SArslan1@its.jnj.com

**Todd Breedon**, Director Regulatory Affairs  
(905) 968-2226  
Fax: (905) 968-2103  
tbreedon@its.jnj.com

**Brands:** Johnson & Johnson Baby Products,  
Neutrogena, Clean & Clear, Aveeno, RoC,  
Lubriderm, Listerine Pocket Paks, Listerine  
Whitening, Polysporin Eczema, Bengay

## **KAO CANADA INC.**

75 Courtneypark Drive W., Unit 2  
Mississauga, Ontario L5W 0E3  
Tel: (905) 670-7890  
Fax: (905) 670-9379  
www.kaobrand.com

**Paul Nunnari**, President  
paul.nunnari@kao.com

**Heather Carney**, Director of Marketing  
heather.carney@kao.com

**Ron Puistonen**, Director, Finance &  
Administration  
ron.puistonen@kao.com

## **KAO USA**

2535 Spring Grove Avenue  
Cincinnati, Ohio 45214

**J** Tel: (513) 421-1400

**Shareika Medonza**, Senior Regulatory Affairs  
Specialist  
(513) 455-5582

shareika.medonza@kao.com

**Brands:** Ban<sup>®</sup>, Bioré<sup>®</sup>, Curél<sup>®</sup>, Guhl<sup>®</sup>, Jergens<sup>®</sup>,  
John Frieda<sup>®</sup>, Goldwell, KMS California

## **KLOX TECHNOLOGIES**

275 Boul. Armand-Frappier  
Laval, Quebec H7V 4A7

Tel: (450) 680-4540

Fax: (450) 680-4549

www.kloxtechnologies.com

**Flor Del Pilar Arana**, Director of Regulatory  
Affairs & Compliance  
farana@kloxtechnologies.com

**Brands:** Cosmetic/New Medical Devices

## **L'OCCITANE CANADA CORP.**

2700 Dufferin St., Unit 89  
Toronto, Ontario M6B 4J3

Tel: (416) 781-2688

Fax: (416) 781-2077

www.ca.loccitane.com

**Nicolas Veto**, President and CEO, Ext. 230  
nveto@ca.loccitane.com

**David McConnachie**, Country Manager  
dmcconnachie@us.loccitane.com

**Denyse Deane**, Head of Marketing  
ddeane@loccitane.ca

**Janette Cheng**, National HR Manager  
jcheng@loccitane.ca

**Judi Germaine**, National Wholesale Manager  
jgermaine@ca.loccitane.com

**Muhammad Khan**, Director of Finance, Ext. 227  
mkhan@ca.loccitane.com

**Tracy Jay**, National Sales Manager  
tjay@loccitane.ca

**Brands:** L'Occitane

## **L'ORÉAL CANADA INC.**

1500 University St., Suite. 600  
Montréal, Quebec H3A 3S7

Tel: (514) 287-4800

Fax: (514) 287-1968

www.loreal.ca

**Frank Kollmar**, President & CEO  
(514) 287-4836

fkollmar@ca.loreal.com

# BRAND MEMBERS

## **Dominique Soussan**, President Active

Cosmetics Division

(514) 287-4836

dsoussan@ca.loreal.com

## **François Roberge**, Vice-President, Scientific &

Regulatory Affairs

(514) 281-2771

froberge@ca.loreal.com

## **Ido Wallach**, Chief Financial Officer

(514) 287-4946

iwallach@ca.loreal.com

## **Ikdeep Singh**, President, Consumers Product Division

(514) 287-4836

isingh@ca.loreal.com

## **Nadia Petrolito**, General Counsel & Chief

Communications Officer

(514) 281-2681

npetrolito@ca.loreal.com

## **Quoc Chay**, President, Professional

Products Division

(514) 287-4843

qchay@ca.loreal.com

## **Sophie Berrest**, President L'Oréal Luxe Division

(514) 287-4871

sberrest@ca.loreal.com

## **Teresa Menna**, Manager, Corporate

Citizenship & Internal Communications

(514) 287-4613

tmenna@ca.loreal.com

## **Virginie Hotte-Dupuis**, Manager External

Communications & Philanthropy

(514) 287-4618

vhottedupuis@ca.loreal.com

## **Brands:** L'Oréal Professional, Pureology,

Kérastase, Shu Uemura Art of Hair, Redken,

Matrix, Carita, Décléor, L'Oréal Paris, Ombrelle,

Garnier, Maybelline New York, Essie, NYX, Lancôme,

Biotherm, Giorgio Armani, Yves Saint-Laurent, Ralph

Lauren, Kieh'l's, Shu Uemura, Cacharel, Diesel, Guy

Laroche, Paloma Picasso, Urban Decay, Maison

Martin Margiela, Viktor & Rolf, Clarisonic, Vichy,

LaRoche-Posay, SkinCeuticals, Roger & Gallet,

The Body Shop

## **LA PRAIRIE GROUP AG**

Industriestrasse 8

Volketswil, Zurich CH-8604

**Tel:** +41 44 947 84 55

**Fax:** +41 44 947 81 08



www.laprairie.com

## **Helga Gaden**, Director Safety, Quality &

Regulatory Affairs

helga.gaden@laprairiegroup.com

## **Yoeujin Brongo**, Manager of Regulatory Affairs

yi.brongo@laprairie.com

**Brands:** La Prairie

## **LAROSH DERMOCOSMETIC LABORATORIES INC.**

11 Canadian Rd., Unit 1

Scarborough, Ontario MIR 5G1

**Tel:** (416) 285-5228

**Fax:** (416) 285-6228

## **Hamidreza Vanaki**, President, Ext. 301

h.vanaki@actcosmetics.ca

## **Biljana Potkonjak**, QA/QC Manager, Ext. 305

b.potkonjak@actcosmetics.ca

## **Shawn Meschi**, Executive Manager, Ext. 302

shawn.m@act-cosmetics.com

**Brands:** Larosh

## **LISE WATIER COSMÉTIQUES INC.**

5600 ch de la Côte-de-Liesse

Mont-Royal, Quebec H4T 4L1

**Tel:** (514) 735-2309

**Fax:** (514) 735-7339

www.lisewatier.com

## **Pierre Plassard**, President

pierreplassard@lisewatier.com

## **Anne Favre**, Vice-President, Marketing

annefavre@lisewatier.com

## **Daphné Mollot**, Vice-President, Research & Development

daphnemollot@lisewatier.com

## **Lynn Lauzier**, Vice-President, National Sales

lynnlauzier@lisewatier.com

## **Manon Roy**, Director, Quality Control & Quality Assurance

manonroy@lisewatier.com

## **Nadine Pelletier**, Vice-President and CFO

nadinepelletier@lisewatier.com

## **Steve Côté**, Vice-President, Operations

stevecote@lisewatier.com

## **Sylvain Harbec**, Director, Formation

sylvainharbec@lisewatier.com

**Brands:** Lise Watier, Neiges, Ivresse, Neiges Homme, Eau de Mer, Capteur de Rêves, Lift & Firm, Système Anti-rides, Hydra-Temps Éclat +

# BRAND MEMBERS

## **LVMH FRAGRANCE BRANDS CANADA LTD.**

2 Bloor Street W., Suite 1602  
Toronto, Ontario M4W 3E2

**Tel:** (416) 929-3499

**Fax:** (416) 929-3490

[www.givenchy.com](http://www.givenchy.com)

**David Titheridge**, General Manager  
[david.titheridge@lvmhcapc.com](mailto:david.titheridge@lvmhcapc.com)

**Fiona Lees**, Senior Marketing Manager  
[fiona.lees@givenchy.com](mailto:fiona.lees@givenchy.com)

**Nellie Resendes**, National Sales Manager  
[nellie.resendes@lvmhcapc.com](mailto:nellie.resendes@lvmhcapc.com)

**Vincent Foulon**, Controllor  
[vincent.foulon@lvmhcapc.com](mailto:vincent.foulon@lvmhcapc.com)

**Brands:** Givenchy - Dahlia Noir, Play for her, L'Interdit, Eau de Givenchy, Givenchy III, Monsieur de Givenchy, Ysatis, Organza, Amargie, Xeryus, Xeryus Rouge, Pi, Blue Label, Hot Couture, Indecence, Very Irresistable Givenchy, Ange Ou Demon, Givenchy Le Makeup, Kenzo - Flower, Amour, L'Eau Par Kenzo, Eaux de Fleurs, Kenzo Pour Homme, Fendi - Fan Di Fendi, Fan Di Fendi Pour Homme

## **GROUPE MARCELLE INC.**

9200 ch de la Côte-de-Liesse  
Lachine, Quebec H8T 1A1

**Tel:** (514) 631-7710

**Toll Free:** (800) 387-7710

**Fax:** (514) 631-8312

[www.marcelle.com](http://www.marcelle.com)

**David Cape**, President, Ext. 236  
[david.cape@groupemarcelle.com](mailto:david.cape@groupemarcelle.com)

**Annie Larivière**, Director of Finance, Ext. 434  
[annie.lariviere@groupemarcelle.com](mailto:annie.lariviere@groupemarcelle.com)

**Annie Trotier**, Director, Human Resources, Ext. 426  
[annie.trotier@groupemarcelle.com](mailto:annie.trotier@groupemarcelle.com)

**Christine Barvinek**, Vice President, Sales  
(519) 220-1853

[christine.barvinek@groupemarcelle.com](mailto:christine.barvinek@groupemarcelle.com)

**François Lafortune**, Vice President, Marketing,  
Ext. 215

[francois.lafortune@groupemarcelle.com](mailto:francois.lafortune@groupemarcelle.com)

**Geneviève Clermont**, Director, Research and  
Development, Ext. 220

[genevieve.clermont@groupemarcelle.com](mailto:genevieve.clermont@groupemarcelle.com)

**Isabel Picard**, Manager of Consumer Relations,  
Ext. 210

[isabel.picard@groupemarcelle.com](mailto:isabel.picard@groupemarcelle.com)

**Jean-François Ménard**, Quality Assurance/



Quality Control Manager, Ext. 631

[jean-francois.menard@groupemarcelle.com](mailto:jean-francois.menard@groupemarcelle.com)

**Luc Simard**, Vice President, Operations, Ext. 611

[luc.simard@groupemarcelle.com](mailto:luc.simard@groupemarcelle.com)

**Michael Cape**, Chairman, Ext. 126

**Brands:** Marcelle, Annabelle

## **MARY KAY COSMETICS LTD.**

2020 Meadowvale Blvd  
Mississauga, Ontario L5N 6Y2

**Tel:** (905) 858-0020

**Fax:** (905) 858-8972

[www.marykay.ca](http://www.marykay.ca)

**Lynda Rose**, General Manager  
(905) 814-2609

[lynda.rose@mkcorp.com](mailto:lynda.rose@mkcorp.com)

**Dawn Gerry**, National Director, Marketing  
[dawn.gerry@mkcorp.com](mailto:dawn.gerry@mkcorp.com)

**Jeff Grigg**, Director, Supply Chain &  
Distribution

(905) 814-2604

[jeff.grigg@mkcorp.com](mailto:jeff.grigg@mkcorp.com)

**Krystle Marshall**, Supervisor Regulatory  
Affairs & Quality Assurance

(905) 814-2603

[krystle.marshall@mkcorp.com](mailto:krystle.marshall@mkcorp.com)

**Marijana Klapic**, Supervisor, Communications,  
PR & Creative

[marijana.klapic@mkcorp.com](mailto:marijana.klapic@mkcorp.com)

**Michelle Haurilak**, Director, PR, Digital &  
Product Marketing

[michelle.haurilak@mkcorp.com](mailto:michelle.haurilak@mkcorp.com)

**Tricia Greco**, Director Human Resources &  
Sales Force Services

(905) 814-2600

[tricia.greco@mkcorp.com](mailto:tricia.greco@mkcorp.com)

**Brands:** Mary Kay

## **MD+SPA SOURCE LTD.**

#1-2010 30th Avenue NE  
Calgary, Alberta T2E 7K9

**Tel:** (403) 234-0290

**Fax:** (877) 685-9656

[www.md-spasource.com](http://www.md-spasource.com)

**Vivienne O'Keeffe**, Business Development  
[vivienne@md-spasource.com](mailto:vivienne@md-spasource.com)

**Wendy Smeltzer**, Medical Director

[wendy@mediqueskincare.com](mailto:wendy@mediqueskincare.com)

**Brands:** Medique

## MÈREADESSO INC.

120 Eglinton Ave. E., Suite 602  
Toronto, Ontario M4P 1E2

**Tel:** (416) 824-6853  
www.mereadesso.com

**Linda Stephenson**, Founder/CEO  
linda@mereadesso.com

**Brands:** Mèreadesso

## MIRACLE 10 COSMETICS INC.

310 North Queen Street, Suite 203  
Toronto, Ontario M9C 5K4

**Tel:** (416) 622-0606 Ext 222  
**Fax:** (416) 622-0754

www.miracle10.com  
**Ann Marie MacDonald**, President  
ann@miracle10.com

**Alexa Cain**, Director of Sales & Marketing  
alexa@miracle10.com

**Brands:** Miracle 10

## NISIM INTERNATIONAL

510 Applewood Cres.  
Vaughan, Ontario L4K 4B4

**Tel:** (905) 532-0773  
**Fax:** (905) 532-9744

www.nisim.com  
**John Nikolaou**, President  
john@nisim.com

**Laura Nikolaou**, Operations Manager  
laura@nisim.com

**Tom Davidson**, CEO  
tom@nisim.com

**Brands:** Nisim, Kalo, FAST

## PARFUMS CHRISTIAN DIOR CANADA

365 Bloor St. E., Suite 2002  
Toronto, Ontario M4W 3L4

**Sue Connelly-King**, Vice-President, Ext. 303  
sue.connelly-king@lvmhdiorca.com

**Barbara Consorti**, Director Credit/Customer Relations  
(732) 346-6881

**Fax:** (732) 346-4497  
barbara.consorti@lvmhuspc.com

**Melanie St. Amour**, Marketing Manager  
(212) 931-2126  
melanie.stamour@lvmhuspc.com

**Meredith Goodman**, Marketing Director,  
Skincare/Foundation  
(212) 931-2236



meredith.goodman@lvmhuspc.com

**Scott Johnson**, VP Operations P&C North America  
(212) 931-2203

scott.johnson@lvmhuspc.com  
**Brands:** Christian Dior

## PIERRE FABRE DERMO-COSMÉTIQUE CANADA INC.

9955, Avenue de Catania, office 115  
Brossard, Quebec J4Z 3V5

**Tel:** (450) 676-9035  
**Toll Free:** 1 (877) 441-2011

**Fax:** (450) 676-5302  
www.pierre-fabre.com

**Linda Tibbits**, General Manager  
ltibbits@pfdccanada.com

**Francois David**, Directeur des Ventes commercial  
fdavid@pfdccanada.com

**Julie Struthers**, QC & RA Manager, Ext. 348  
jstruthers@pfdccanada.com

**Katherine Carette**, Directrice Marketing  
Pôle Dermo-Pharmacie & RP, Ext. 323  
kcarette@pfdccanada.com

**Brands:** A-Derma, Avène, Ducray, Elancyl, Galenic,  
Klorane, Pierre-Fabre Dermatologie, Rene Furterer

## PRESTILUX INC.

3537 Le Corbusier Blvd  
Laval, Quebec H7L 4Z4

**Tel:** (450) 963-5096  
**Fax:** (450) 963-1179

www.prestilux.com

**Jacques D.-Pérusse**, Executive Chairman,  
Ext. 2230

jperusse@prestilux.com

**François Carlier**, President  
fcarlier@prestilux.com

**Brands:** Bioderma, Uriage, Filorga; Professional  
Skin Care: Naturopathica, Algorithem; Prestige  
Beauty: Pupa, Misslyn, Jack Black, ARTDECO;  
Fragrances: Parlux (Rihanna, Jay-Z, Kenneth Cole,  
Vince Camuto), Maurer & Wirtz (Baldessarini,  
4711, Strellson), Lalique, Comptoir Sud Pacifique

## PROCTER & GAMBLE INC.

P.O. Box 355, Station A  
Toronto, Ontario M5W 1C5

**Tel:** (416) 730-4711

**Fax:** (416) 730-4771  
www.pg.com

# BRAND MEMBERS

**Susan Nieuwhof**, Corporate Communications  
(416) 730-4152  
nieuwhof.se@pg.com

**Carol Ritter**, General Counsel & Secretary  
(416) 730-4344  
ritter.cj@pg.com

**Gulnara Gabidullina**, Regulatory & Technical Relations  
(416) 730-4937  
gabidullina.g@pg.com

**Thom Lachman**, President  
(647) 309-4208  
lachman.tl@pg.com

**Brands:** Aussie, Clairol, Cover Girl, Crest, Gillette, Head & Shoulders, Herbal Essences, Ivory, Olay, Old Spice, Pantene, Scope, Secret, Venus

## PUIG

5399 Eglinton Ave W., Suite 202  
Toronto, Ontario M9C5K6

**Tel:** (905) 829-5150

**Toll Free:** (800) 263-5070

**Fax:** (905) 829-5158

**Lisa Curtis**, General Manager, ext 201  
lisa.curtis@puig.com

**Fiona Johnstone**, Marketing Manager, Ext. 225  
fiona.johnstone@puig.com

**Garrick Griffith**, Assistant Marketing Manager  
ext 205  
garrick.griffith@puig.com

**Kim Del Torre**, Director, Market Development  
ext 202  
kim.deltorre@puig.com

**Lisa Perry**, Trade Marketing Manager, ext 206  
lisa.perry@puig.com

**Brands:** Prada, Nina Ricci, Carolina Herrera, Paco Rabanne, Valentino

## QUADRANT COSMETICS CORP.

20 West Beaver Creek Road  
Richmond Hill, Ontario L4B 3L6

**Tel:** (416) 921-2913

**Fax:** (416) 921-2811

www.quadrantcosmetics.com

**Michael D. McLaughlin**, President & CEO, Ext. 227  
michael@quadrantcosmetics.com

**Anne Tillman-Graham**, Vice President,  
Commercial Director, Ext. 223  
annegraham@quadrantcosmetics.com

**Teresa Miles**, Vice President, Finance and



Operations, Ext. 282  
tmiles@quadrantcosmetics.com

**Angie Maglaris**, Marketing Manager  
amaglaris@quadrantcosmetics.com

**Colleen Martin**, Supply Chain Manager  
cmartin@quadrantcosmetics.com

**Natasha Bjelakovic**, Marketing Manager  
nbjelakovic@quadrantcosmetics.com

**Ani Cangul**, Executive Assistant, Ext. 230  
acangul@quadrantcosmetics.com

**Brands:** Hugo Boss, D&G, Dolce & Gabbana, Lacoste, Gucci, Escada, Bond 007, Puma, Mexx, Bourjois Paris, Calibre Beauté, a division of Quadrant Cosmetics Corp. Dsquared, Trussardi, Oscar de la Renta, No Bleeding Lips, No Dark Shadows, Jurlique Skin Care, Nougat London, Institut Karite Paris, Evian Brumisateur, Herbswork - Skin Republic

## RECKITT BENCKISER

1680 Tech Avenue, Unit #2  
Mississauga, Ontario L4W 5S9

**Tel:** (905) 283-7069

**Fax:** (905) 283-7001

www.rb.com  
**Taniya Mann**, Director, Regulatory &  
Government Affairs  
taniya.mann@rb.com

**Manustivi Gupta**, Regulatory / Strategic  
Operations Lead  
manustivi.gupta@cb.com

**Prashant Chettri**, Senior Regulatory Associate  
prashant.chettri2@rb.com

**Brands:** Veet, Lysol, Durex, Lanacane, Cepacol

## REVLON CANADA INC.

1590 South Gateway Road  
Mississauga, Ontario L4W 0A8

**Tel:** (905) 276-4500

**Fax:** (905) 276-5221

www.revlon.com

**Simon Worraker**, SVP & General Manager,  
Latin America & Canada  
(905) 897-6521

simon.worraker@revlon.com

**David Adler**, Manager, Regulatory Affairs &  
Quality Compliance  
(905) 897-4737

**Fax:** (905) 897-6516

david.adler@revlon.com

**Deborah Neff**, Vice President, Marketing

# BRAND MEMBERS

(905) 897-6542

deborah.neff@revlon.com

**Gini Ozan**, Director of Operations

(905) 897-5840

**Fax:** (905) 897-4752

gini.ozan@revlon.com

**Lisa Gerardi**, Brand and Public Relations Manager

lisa.gerardi@revlon.com

**Maria Suller**, Instrumental Laboratory Technician

maria.suller@revlon.com

**Jim Amos**, General Manager, Revlon

Professional Canada

(905) 897-4588

jim.amos@revlon.com

**Brands:** Revlon, Almay, Mitchum, Outrageous, Gatineau

## RGR PHARMA LTD.

103 Crystal Harbour Dr.

LaSalle, Ontario N9J 3R6

**Tel:** (519) 734-6600

**Fax:** (519) 272-9501

www.rgrpharma.com

**Roger Odette**, President

roger@rgrpharma.com

**Chuck Thomas**, Director of Sales

chuck@rgrpharma.com

**Daniel Deschamps**, Business Development

daniel@rgrpharma.com

**Isabel Cisneros**, Regulatory Affairs

isabel@rgrpharma.com

**Krystal Blake**, Accounts Payable

krystal@rgrpharma.com

**Margaret Odette**, Vice President

margaret@rgrpharma.com

**Brands:** Marketing and Distribution of Skin Health Products

## SHAKLEE CANADA INC.

3100 Harvester Road, Unit 7

Burlington, Ontario L7N 3W8

**Tel:** (905) 681-1422

**Toll Free:** (800) 263-6674

**Fax:** (905) 681-6690

www.shaklee.ca

**Michael Rowlands**, Director of Operations,

Ext. 230

mrowlands@shaklee.com

**Annabel Gills**, QA Manager, Ext. 205

agills@shaklee.com

**Donna Hilts**, Product Marketing Coordinator,



Ext. 221

dhilts@shaklee.com

**Brands:** Shaklee, Enfuselle, ProSanté, AirSource, Get Clean

## SHISEIDO (CANADA) INC.

303 Allstate Parkway

Markham, Ontario L3R 5P9

**Tel:** (905) 763-1250

**Fax:** (905) 763-1892

www.shiseidoca.com

**Louanne McGrory**, Executive Vice President – Sales and Marketing, Ext. 303

lmcgrory@shiseidoca.com

**Fernando Duque**, Corporate Planning Manager, Ext. 243

fduque@shiseidoca.com

**Takahiro Iwabuchi**, Director, Shiseido America Research Center

takahiroiwabuchi@shiseidoatc.com

**Brands:** Shiseido, Cle de Peau, Nars, Issey Miyake, Jean Paul Gaultier, Narciso Rodriguez, Serge Lutens, Elie Saab, Salvatore Ferragamo

## SOPAR INTERNATIONAL INC.

1875 boul Lionel-Bertrand

Boisbriand, Quebec J7H 1N8

**Tel:** (450) 433-8918

**Fax:** (450) 434-2608

**Gaston Grégoire**, President & Director General

ggregoire@soparc.ca

**Christine Renaud**, Brand Manager

crenaud@soparc.ca

**Michel Grégoire**, Vice-President

mgregoire@soparc.ca

**Susan Masse**, General Sales Director

smasse@soparc.ca

**Susan Sabato**, General Sales Manager

(416) 518-8254

ssabato@soparc.ca

**Brands:** Guinot, Phytomer, Swiss Line

## STOGRYN SALES LTD.

6808 82nd Avenue

Edmonton, Alberta T6B 0E7

**Tel:** (800) 661-7025

**Fax:** (780) 469-0970

www.stogryn.ca

**Glenn Stogryn**, President/Owner

glenn@stogryn.ca

# BRAND MEMBERS

## **Maryse Kearns**, QA Administrator

maryse@stogryrn.ca

**Brands:** Comfort Zone, jane iredale,  
Pink Wipes, Institut DERMed, St. Tropez,  
NuFace, Ascenta Skin, CyberDERM

## **UNILEVER CANADA**

160 Bloor Street E., Suite 1500  
Toronto, Ontario M4W 3R2

**Tel:** (416) 415-3000

**Fax:** (416) 964-8831

www.unilever.ca

## **John Coyne**, Vice President, Legal &

External Affairs, General Counsel

john.coyne@unilever.com

## **Alan MacDonald**, Senior Environmental & Regulatory Specialist

(416) 963-4786

**Fax:** (416) 963-4717

alan.macdonald@unilever.com

## **Elizabeth Quijano**, Go To Market Senior

Quality Lead-HPC

Elizabeth.Quijano@unilever.com

## **Patrizia Barone**, Director of Regulatory Affairs

Patrizia.Barone@unilever.com

## **Paul Hughes**, Senior Regulatory Affairs Manager

(416) 963-4778

**Fax:** (416) 963-4790

paul.hughes@unilever.com

**Brands:** Dove, Lever 2000, Vaseline, Pond's,  
Pears, Q-Tips, Finesse, Salon Selectives, Degree,  
Thermasilk, V05, Alberto European, TRESemmé,  
St. Ives, Noxzema, Nexxus

## **VALEANT COSMÉDERME**

2805 Place Louis R. Renaud

Laval, Quebec H7V 0A3

**Tel:** (450) 688-7768

**Fax:** (450) 688-4647

## **Carl St. Pierre**, Executive Director & General Manager

carl.stpierre@valeant.com

## **Bojana Cecez**, Regulatory Affairs

bojana.cecez@valeant.com

## **Isabelle Villeneuve**, R&D and Marketing Director, Ext. 302

isabelle.villeneuve@valeant.com

**Brands:** Laboratoire Dr Renaud, Thalyspa, Make  
Me Up, Premiology; also private label manufacturing



## **YVES ROCHER NORTH AMERICA INC.**

2199 boul Fernand Lafontaine

Longueuil, Quebec J4G 2V7

**Tel:** (450) 442-9555

**Fax:** (450) 442-8516

## **Christina Hane**, Director, Communications & Public Relations, Ext. 2158

christina.hane@yrnet.com

## **Annie Julien**, Quality Assurance Director

annie.julien@yrnet.com

## **Annie-Claude Lachance**, Communication & PR Manager

annie-claude.lachance@yrnet.com

## **Josiane Bourget**, Product Manager, Ext. 2120

josiane.bourget@yrnet.com

## **Linda Chaussée**, Spécialiste Affaires

Réglementaires

linda.chaussee@yrnet.com

## **Séverine Delemer**, Retail and Marketing Director

severine.delemer@yrnet.com

**Brands:** Yves Rocher

# CUSTOM MANUFACTURERS

## COMPANIES THAT PROVIDE FINISHED PERSONAL CARE PRODUCTS TO BRAND OWNERS

### APOLLO HEALTH AND BEAUTY CARE

1 Apollo Place  
Toronto, Ontario M3J 0H2

**Tel:** (416) 758-3700

**Fax:** (416) 758-3701

www.apollocorp.com

**Derek Sanderson**, Director, Research & Development, Ext. 203

dsanderson@apollocorp.com

**Aru Moorthy**, Compliance Coordinator

amoorthy@apollocorp.com

**Mai Nguyen**, Regulatory Affairs Coordinator, R&D

mnguyen@apollocorp.com

**Supp:** custom manufacturing

### ASSURED PACKAGING

6080 Vipond Drive  
Mississauga, Ontario L5T 2V4

**Tel:** (905) 565-1410

**Fax:** (905) 565-1420

www.assuredpackaging.com

**Wayne Houston**, Senior Vice-President, General Manager, Ext. 113

whouston@kgpackaging.com

**Paul Germaine**, Senior Vice-President Sales & Marketing

pgermaine@assuredpackaging.com

**Peter Skorbinski**, Director of QA & Technical Services

pskorbinski@assuredpackaging.com

**Walter Drozdowsky**, Vice-President, Finance & Administration, Ext. 116

wdrozdowsky@assuredpackaging.com

**Supp:** custom manufacturing and packaging of aerosols

### COSMETICA LABORATORIES INC.

1960 Eglinton Avenue E.  
Toronto, Ontario M1L 2M5

**Tel:** (416) 615-2400

**Fax:** (416) 615-2399

www.cosmeticalabs.com



**Marlene Oilgisser**, President  
moilgisser@cosmeticalabs.com

**Bella Recto**, Director, Quality Control/Quality Assurance, Ext. 235

brecto@cosmeticalabs.com

**Lida Mahal**, Vice-President Research & Innovation, Ext. 230

lmahal@cosmeticalabs.com

**Michael Kehoe**, CEO, Ext. 483

mkehoe@cosmeticalabs.com

**Mimi Robertson**, Controller

mrobertson@cosmeticalabs.com

**Pinki Patel**, Director, Product Development, Ext. 320

ppatel@cosmeticalabs.com

**Robert Murray**, CFO, Ext. 310

rmurray@cosmeticalabs.com

**Supp:** custom manufacturer and packager of cosmetics, skin care, bath and body products

### CRYSTAL CLAIRE COSMETICS

20 Overlea Boulevard  
Toronto, Ontario M4H 1A4

**Tel:** (416) 421-1882

**Fax:** (416) 421-5025

www.crystalclaire.com

**Micky Yeung**, Assistant to CEO

micky@crystalclaire.com

**George Gomes**, Q A Manager

georgeg@crystalclaire.com

**Jessie Qian**, Regulatory Compliance Specialist

jessieq@crystalclaire.com

**Tom Yang**, Regulatory Compliance

Coordinator

tomy@crystalclaire.com

**Supp:** Custom Manufacturer - Colour Cosmetics

## CSR COSMETIC SOLUTIONS

149 Victoria Street  
Barrie, Ontario L4N 2J6

**Tel:** (705) 728-5917

**Fax:** (705) 728-8262

www.csrscs.ca

**Stephen Blanchet**, President/Director, Ext. 288

sblanchet@csrscs.ca

**Gena Clark**, R&D Supervisor

gclark@csrscs.ca

**Marie Wilson**, Plant Manager

mwilson@csrscs.ca

**Ron Green**, Director of Technical Services

rgreen@csrscs.ca

**Supp:** custom manufacturing of personal care, skin care, colour cosmetics, bath and body care, fragrances and turnkey service operations

## HUNTER AMENITIES INTERNATIONAL LTD.

1205 Corporate Drive  
Burlington, Ontario L7L 5V5

**Tel:** (905) 331-2855

**Fax:** (905) 331-2832

www.hunteramenities.com

**Bill Fiorillo**, VP Sales & Marketing

bfiorillo@hunteramenities.com

**Michael Giorgi**, QA/QC Manager

mgiorgi@hunteramenities.com

**Berny Amiel**, Chief Executive Officer, Ext. 224

bamiel@hunteramenities.com

**John D. Hunter**, President, Ext. 223

jhunter@hunteramenities.com

**Tobias Schmalz**, Director of Operations, Ext. 288

tschmalz@hunteramenities.com

**Supp:** custom manufacturing and packaging of soaps & liquids

## KIK CUSTOM PRODUCTS

2000 Kipling Avenue  
Etobicoke, Ontario M9W 4J6

**Tel:** (416) 740-7400

**Fax:** (416) 741-8172

www.kikcorp.com

**Steve Thompson**, Group Business Manager

sthompson@kikcorp.com

**Hal Donly**, Regional General Manager

hdonly@kikcorp.com

## KIK CUSTOM PRODUCTS

13 Bethridge Road  
Rexdale, Ontario M9W 1M6



**Tel:** 416-740-7400

**Fax:** 416-743-4302

**Javorka Zupan**, Technical Director, Ext. 351

jzupan@kikcorp.com

**Supp:** custom manufacturing

## KNOWLTON PACKAGING INC. CORPORATE DIVISION

315 rue Knowlton  
Knowlton, Quebec J0E 1V0

**Tel:** (450) 243-6161

**Fax:** (450) 243-0559

www.kdc-companies.com

**Nick Whitley**, President & CEO

nwhitley@kdc-companies.com

**Charles Galaise**, Manager, Product

Development - R&D

cgalaise@kdc-companies.com

**Janice Patterson**, Manager Quality Systems, Ext. 431

**Fax:** (450) 243-1152

janice.patterson@kdc-knowlton.com

**Jean Ferland**, Director Supply Chain/Logistics, Ext. 345

jean.ferland@kdc-companies.com

**Mario Allaire**, Division President, Knowlton & Toronto

mallaire@kdc-companies.com

**Pierre Prud'homme**, Executive Vice President & CEO, Ext. 240

pprudhomme@kdc-companies.com

**Julie Poirier**, Administrative Assistant, Quality Systems

julie.poirier@kdc-knowlton.com

**July Fortin**, Executive Assistant, Ext. 325

july.fortin@kdc-knowlton.com

**Supp:** custom manufacturing

## LABORATOIRE DU-VAR INC.

1460 rue Graham-Bell  
Boucherville, Quebec J4B 6H5

**Tel:** (450) 641-4740

**Fax:** (450) 641-4743

www.du-var.com

**Marie-Claude Nadeau**, Vice President Development

mcnadeau@du-var.com

**Emmanuelle Bédard**, Scientific Director

ebedard@du-var.com

**Louise Nadon**, V.P. Executive

lnadon@du-var.com

**Mélanie Trudeau**, Business Development

Director

mtrudeau@du-var.com

**Pierre Trudeau**, President

ptrudeau@du-var.com

**Supp:** custom manufacturing, cosmetics & natural health products

## NEUCO IMAGE GROUP INC.

1905 Lionel-Bertrand

Boisbriand, Quebec J7H 1N8

**Tel:** 514-381-7190

**Fax:** 514-381-7059

www.neuco-image.com

**Michael Korenberg**, President & CEO, Ext. 242

mkorenberg@neuco-image.com

**Bob Oommen**, VP Sales & Marketing

boommen@neuco-image.com

**Debbie Buder**, Senior Director Sales, Ext. 248

debbie.buder@neuco-image.com

**Denis Martin**, R&D Director, Ext. 232

dmartin@neuco-image.com

**Joy Berkson**, Executive Vice President, Ext. 244

jberkson@neuco-image.com

**Karen Symonds**, Supervisor Sales & Product

Development, Ext. 247

ksymonds@neuco-image.com

**Supp:** Mirage, Ultrachic, Enchanté, Imagination, Liquid Assets, Groovy Chick

## SHANDEX PERSONAL CARE MANUFACTURING INC.

5 Herriott St.

Perth, Ontario K7H 3E5

**Tel:** (613) 267-1881

**Fax:** (613) 267-7293

**Jennifer Shannon**, Vice President

jenshannon@shandex.com

**Becky Martinez**, Product Development &

Marketing Manager

bmartinez@shandex.com

**Garry Churchill**, Director of Quality

Management

gchurchill@shandex.com

**Mark Taylor**, QA, R&D Manager

mtaylor@shandex.com

**Supp:** private label manufacturer



## SIGAN INDUSTRIES GROUP

296 Orenda Rd West

Brampton, Ontario L6T4X6

**Tel:** (905) 456-8888

**Fax:** (905) 456-8808

**Dean Gangbar**, President

dean@siganindustries.com

**Dennis Ong**, COO

dennis@siganindustries.com

**Manjit Singh**, Executive Vice-President

manjit@siganindustries.com

**Preeti Kaur**, Director, Quality Assurance/

Quality Control

preeti@siganindustries.com

**Supp:** custom manufacturer

## TOTAL BODY CARE

120A Van Kirk Dr.

Brampton, Ontario L7A 1B1

**Tel:** (905) 495-6204

**Fax:** (905) 495-9212

www.totalbodycare.com

**Craig Hubbard**, Exec VP of Operations

craig@totalbodycare.ca

**Bill Ivey**, Compounding Manager

bivey@totalbodycare.ca

**Isabella Innone**, QC/Laboratory

iinone@totalbodycare.ca

**Supp:** HBA manufacturer



# ASSOCIATE MEMBERS

## SUPPLIERS OF MEDIA, GOODS AND SERVICES RELATED TO THE PRODUCTION AND SALE OF PERSONAL CARE PRODUCTS

### **I MILK2SUGARS PR**

64B Prince St.  
Montreal, Quebec H3C 2M8

**Tel:** (514) 807-9578

www.1milk2sugarspr.com

**Priya Chopra**, President & CEO

priya@1milk2sugarspr.com

**Supp:** Public Relations & Events

### **ABICH INC.**

5160 Decarie Blvd., Suite 330  
Montreal, Quebec H3X 2H9

**Tel:** 0 (039) 032-3586 Ext 239

www.abich.it

**Elena Bocchietto**, President

**Michela Pollastri**, Laboratory Chief Officer

michela.pollastri@abich.ca

**Paola Perelli Cippo**, Regulatory Affairs  
Specialist

paola.perelli@abich.it

**Supp:** Contract Research Organization (CRO),  
providing research and analysis to manufacturers  
of cosmetics and other consumer products

### **ACCURISTIX**

2844 Bristol Circle  
Oakville, Ontario L6H 6G4

**Tel:** (905) 829-9927

**Fax:** (905) 491-3000

www.accuristix.com

**Dean Berg**, Vice-President Business  
Development, Ext. 2232

dberg@accuristix.com

**Merna S. Buchanan**, Director Client  
Solutions, Ext. 2359

mbuchanan@accuristix.com

**Reg Sheen**, Executive Officer, Ext. 2293  
rsheen@accuristix.com

**Tanis Gardner**, Executive Vice-President, Ext. 2233  
tgardner@logistics.ca

**Supp:** warehousing, distribution, logistics



### **ASHLAND CANADA CORP.- ASHLAND SPECIALTY INGREDIENTS**

905 Winston Churchill Blvd.  
Mississauga, Ontario L5J 4P2

**Tel:** (800) 465-5094

**Ruthann Mekita**

(908) 243-3535

rmekita@ashland.com

### **ASHLAND INC.**

1005 Route, 202 / 206  
Bridgewater, New Jersey 08807

**Toll Free:** (800) 465-5094

www.ashland.com

**Catherine Joy**, Vice-President North America  
Consumer

cjoy@ashland.com

**Denise Crotty**, Product Regulatory  
dcrotty@ashland.com

**Helene Paty**, Product Regulatory  
hpaty@ashland.com

**Jeffrey A. Rogers**, North America Sales  
Leader

jarogers@ashland.com

**Pierre Varin**, Director of Sales, Care Specialties  
pvarin@ashland.com

**Supp:** Advantage®, Allianz OPT®, Antaron®/  
Ganex®, Aquaflex®, Cavamax® Cyclodextrin;  
Ceraphyl® emollients; Conditioneze®, Cerasynt®  
& Emulsynt® emulsifiers; Copolymer/Gaffix®,  
Escalol® UV absorbers, Gafquat®, Gantrez®,  
Lubrajel®, Orchid Complex®, Omnirez®, Prolipid®,  
M-Pyrol, BLO, THF solvents; PVP and PVP/VA  
polymers; PVP Iodine, Plasdone®, Polyplasdone®  
& Ferronyl®; Si-Tec® Silicones; Stabileze®, Styleze®,  
Rapithix®, Terry Labs Aloe Vera, Shea Butter;  
Vital ET®; CAPTIVATES® micro-encapsulate,  
AquaStyle®, UltraThix P-100®, Vincience Bio Active  
Skincare ingredients, Allantoin, Preservatives,  
Flexithix®, Polectron®/Antara, Natrosol®,  
Cellulosic gums; KLUCEL®, BeneceI®, Supercol®  
guar gum; N-HANCE® cationic guar gum

## ASSOCIATE MEMBERS

### ATS HEALTHCARE

100 Vaughan Valley Blvd.  
Vaughan, Ontario L4H 3C5

**Tel:** (416) 744-4900

**Fax:** (416) 744-4935

www.atshealthcare.ca

**Bryan McMahon**, Vice President Sales

bcmahon@ats.ca

**Jerry Newton**, Business Development Manager

jernew@ats.ca

**Michael Andlauer**, CEO, Ext. 206

mandlauer@ats.ca

**Supp:** transportation and distribution services

### B.A. CONSULTANT SERVICES INC.

5115 Maingate Drive, Unit 8  
Mississauga, Ontario L4W 1G4

**Tel:** (905) 238-6813

**Fax:** (905) 238-6958

**Billie Ang**, President

billie@baconsultant.ca

**Supp:** consulting: GMP, cosmetic & drugs OTC registration, qa management

### BASF CANADA INC.

100 Milverton Dr., 5th floor  
Mississauga, Ontario L5R 4H1

**Tel:** (289) 360-1300

**Fax:** (289) 360-6003

www.basf.com

**Sean Maguire**, Regional Sales Manager

(289) 360-6172

sean.maguire@basf.com

**Benoye Mani**, Product Regulations USA

(973) 245-7483

benoye.mani@basf.com

**James K. Delahay**, Senior Product Regulations Specialist

(973) 245-7614

james.delahay@basf.com

**Jean-Elie Sayegh**, Technical Account Manager

(514) 488-9325

jean-eli.sayegh@basf.com

**Lili Cretu**, Technical Sales Specialist

(289) 360-6107

lili.cretu@basf.com

**Marina Filler**, Product Regulatory Specialist

(973) 245-6696

marina.filler@basf.com

**Mayeana Kamara**, Product Regulations USA



(973) 245-6267

Mayeana.Kamara@basf.com

**Peko Rasic**, Product Regulations - North America

(973) 245-6698

peko.rasic@basf.com

**Tawanna Lipscomb**, Regulatory Affairs-Home & Personal Care

(973) 245-7795

tawanna.lipscombe@basf.com

**Thanh Vu**, Product Regulatory Specialist

(289) 360-6163

thanh.n.vu@basf.com

**Supp:** polymers: Luviskol®, PVP & VA, Luvimer®, Luviset®, Ultrahold® emulsifiers & solubilizers: Cremophor® UV absorbers: Uvinul® Quaternary compounds: Luviquat® Vitamins, Active Ingredients

### BELLWYCK PACKAGING SOLUTIONS

21 Finchdene Square  
Toronto, Ontario M1X 1A7

**Tel:** (416) 752-1210

**Fax:** (416) 752-9677

**Greg Keizer**, Senior Vice-President, Sales & Marketing

gkeizer@bellwyck.com

**John Vella**, Co-CEO, Ext. 302

jvella@bellwyck.com

**Jeff Sziklai**, Co-CEO

jsziklai@bellwyck.com

**Sandra Cyr**, Sales Representative, Ext. 316

scyr@bellwyck.com

**Manon Bouchard**, Directeur Régional, Division Soin de la Santé

(450) 934-0977

**Fax:** (450) 934-1235

mbouchard@bellwyck.com

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**Fax:** (416) 286-3885

www.cal-laboratories.com

**Christian Sood**, Vice President

csood@cal-laboratories.com

**Supp:** Product development, product research, product testing and claims support, quality control

## CARL GEFFKEN CONSULTANTS

56 Meadow Circle Road  
Brantford, Connecticut 06405

**Tel:** 203-453-9778

**Fax:** 203-453-5557

**Carl Geffken**, President

cjgef@aol.com

**Supp:** regulatory consulting

## THE CENTRAL GROUP

5526 Timberlea Boulevard  
Mississauga, Ontario L4W 2T7

**Tel:** (905) 238-8400

**Fax:** (905) 238-8127

www.centralgrp.com

**Domenic Cecol**, Chief Design Officer/VP of Marketing

domenic.cecol@centralgrp.com

**Bobbie McMeekin**, Director of Marketing

bobbie.mcmeekin@centralgrp.com

**Debbie Yeung**, Marketing Coordinator

Debbie.Yeung@centralgrp.com

**Greg J. Wege**, Director of Sales

greg.wege@centralgrp.com

**Jeff Macgregor**, Business Manager, Client Solutions

jeff.macgregor@centralgrp.com

**Jennifer Rinzler-Claps**, Business Manager, Client Solutions

jrinzlerclaps@centralgrp.com

**Patti Abraham**, Senior Business Manager, Client Solutions

pattia@centralgrp.com

**Paul Deschamp**, Senior Business Manager, Client Solutions

pauld@centralgrp.com

**Trevor Harling**, Director of Sales

trevorh@centralgrp.com

**Yannike Guekjian**, Marketing Manager, Client Solutions



Solutions

yannikeg@centralgrp.com

**Supp:** custom manufactured packaging & point of purchase displays

## CEROY INC.

106-53 Woodbridge Avenue  
Woodbridge, Ontario L4L 9K9

**Tel:** (905) 851-9630

www.ceroy.com

**Roy Cetlin**, President

(416) 540-3657

ceroyinc@sympatico.ca

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34 Clayson Rd  
Toronto, Ontario M9M 2G8

**Tel:** (416) 741-9264

**Fax:** (416) 741-6642

www.ctc.ca

**Kathie Taylor**, Senior Vice-President

ktaylor@ctc.ca

**Brian Smith**, Technical Sales Representative

bsmith@ctc.ca

**Linda Coccari**, Purchasing Manager

lcoccari@ctc.ca

**Monika Melao**, Personal Care Manager

mmelao@ctc.ca

**Richard Viflanzoff**, Compliance Officer

(416) 747-3114

rviflanz@ctc.ca

**Sandy Gentile**, Technical Sales Representative

sgentile@ctc.ca

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**Tel:** (514) 920-0001

**Fax:** (514) 920-0066

www.consultpharm.com

**Audrey Trecasse**, Business Development Manager

## ASSOCIATE MEMBERS

audreytrecasse@consultpharm.com

**Nathalie LePage**, Quality Assurance Director  
nlepage@consultpharm.com

**Supp:** regulatory affairs and quality assurance consultants

### **CRODA CANADA LIMITED**

1700 Langstaff Rd., Suite 1000  
Vaughan, Ontario L4K 3S3

**Tel:** (905) 886-1383

**Fax:** (905) 886-4753

www.croda.com

**Cameron Abid**, General Sales Manager  
cameron.abid@croda.com

**Jean-Michel Simard**, Account Manager,  
Personal Care - Quebec  
jean.michel.simard@croda.com

**Sally Hashemi**, Account Manager Personal  
Care, Ontario & Western Provinces  
sally.hashem@croda.com

**Teena Warrin**, Product Safety Regulatory  
Affairs (PSRA) Manager  
teena.warrin@croda.com

**Supp:** supplier of specialty additives

### **DELL TECH LABORATORIES LTD.**

UWO Research Park, 100 Collip Circle  
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**Tel:** (519) 858-5021

**Fax:** (519) 858-5026

www.delltech.com

**Stephen Chambers**, President  
schambers@delltech.com

**Supp:** regulatory consulting, label review, MSDS  
preparation, cosmetic DIN & NHP submissions,  
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### **DICKINSON WRIGHT LLP**

199 Bay St., Suite 2200, Commerce Court West  
Toronto, Ontario M5L 1G4

**Tel:** (416) 777-4035

**Fax:** (416) 865-1398

www.dickinsonwright.com

**Wendy Hulton**, Partner  
whulton@dickinsonwright.com

**Supp:** legal services



### **DOW CORNING**

162 Guelph St., Suite 262  
Georgetown, Ontario L7G 5X7

**Tel:** 905-702-0087

**Toll Free:** 800-248-2481

**Fax:** 905-702-0069

**Jennifer Gibson**, Commercial Manager  
jennifer.gibson@dowcorning.com

### **DOW CORNING**

3551 boul St Charles, bureau 624  
Kirkland, Quebec H9H 3C4

**Tel:** (989) 496-7653

**Patrick Maucieri**, Account Specialist  
p.maucieri@dowcorning.com

**Supp:** silicone products, formulation assistance

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2 Bloor St. W., Suite 402  
Toronto, Ontario M4W 3E2

**Tel:** (416) 800-5073

www.exactmedia.io

**David Grism**, CMO, SVP Brand Strategy  
dg@exactmedia.io

**Ray Cao**, CEO

rc@exactmedia.io

**Daniel Rodic**, SVP Retail Network  
dr@exactmedia.io

**Supp:** sampling and e-commerce

### **EXPERCHEM LABORATORIES INC.**

1111 Flint Rd., Unit 36  
Downsview, Ontario M3J 3C7

**Tel:** (416) 665-2134

**Fax:** (416) 665-9251

www.experchemlab.com

**Barbara Kovensky**, President  
barbarakovensky@experchemlab.com

**David Gordon**, Vice-President & Secretary-  
Treasurer

davidgordon@experchemlab.com

**Sohil Mana**, Vice-President of Operations  
sohilmana@experchemlab.com

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### **FLEURARÔME LIMITÉE**

585 boul. Industriel  
St-Eustache, Quebec J7R 6C3

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**Toll Free:** (800) 361-4093

## ASSOCIATE MEMBERS

**Fax:** (450) 491-2079

[www.fleurarome.com](http://www.fleurarome.com)

**Jean-Roch Piché**, President

[jrp@fleurarome.com](mailto:jrp@fleurarome.com)

**Supp:** fragrances for cosmetic industry

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181 Lakeshore Rd. E.

Mississauga, Ontario L5G 1G2

**Fax:** (905) 271-3640

[www.focalpointresearch.ca](http://www.focalpointresearch.ca)

**Robert Ross-Fichtner**, President & CEO

(905) 271-2709 Ext 222

[rob@focalpointresearch.ca](mailto:rob@focalpointresearch.ca)

**Jennifer Porter**, General Manager, Ext. 229

[jennifer@focalpointresearch.ca](mailto:jennifer@focalpointresearch.ca)

**Nathan John**, Senior Regulatory Affairs &

Quality Associate

[nathan@focalpointresearch.ca](mailto:nathan@focalpointresearch.ca)

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**Tel:** (416) 486-4900

**Fax:** (416) 486-4035

[www.metronews.ca](http://www.metronews.ca)

**Robyn Payne**, Marketing & Research Director

[robyn.payne@metronews.ca](mailto:robyn.payne@metronews.ca)

**Supp:** Newspaper

### **THE GLOBE AND MAIL**

444 Front Street W.

Toronto, Ontario M5V 2S9

**Tel:** (416) 585-5508

[www.theglobeandmail.com](http://www.theglobeandmail.com)

**Andrew Saunders**, Vice President, Advertising Sales

[asaunders@globeandmail.com](mailto:asaunders@globeandmail.com)

**Caroline Medwell**, National Sales Manager

[cmedwell@globeandmail.com](mailto:cmedwell@globeandmail.com)

**Erika Lang**, Digital Sales Manager

[elang@globeandmail.com](mailto:elang@globeandmail.com)

**Gottfried Wirth**, Sales Manager, Retail

[gwirth@globeandmail.com](mailto:gwirth@globeandmail.com)

**Grace Monik-Paris**, Account Manager

(416) 585-5507



[gmonik-paris@globeandmail.com](mailto:gmonik-paris@globeandmail.com)

**Hugo LaChance**, Sales Manager, Quebec Region (Montréal)

[hlchance@globeandmail.com](mailto:hlchance@globeandmail.com)

**Jane Avery**, Account Manager

[javery@globeandmail.com](mailto:javery@globeandmail.com)

**Jo-Anne Visconti**, Director, Advertising Sales

[jvisconti@globeandmail.com](mailto:jvisconti@globeandmail.com)

**Nancy Love**, Account Manager

[nlove@globeandmail.com](mailto:nlove@globeandmail.com)

**Robert Hope**, Account Manager

[rhope@globeandmail.com](mailto:rhope@globeandmail.com)

**Shelagh Tarleton**, Senior Manager, Lifestyle Brands

[starleton@globeandmail.com](mailto:starleton@globeandmail.com)

**Teena Poirier**, Director Content Marketing

Group

[tpoirier@globeandmail.com](mailto:tpoirier@globeandmail.com)

**Supp:** newspaper/media

### **GOWLING LAFLEUR HENDERSON LLP**

160 Elgin St., Suite 2600

Ottawa, Ontario K1P 1C3

**Tel:** (613) 786-0163

**Fax:** (613) 788-3455

[www.gowlings.com](http://www.gowlings.com)

**Joel B. Taller**, Partner

[joel.taller@gowlings.com](mailto:joel.taller@gowlings.com)

**Lewis Retik**, Partner

[lewis.retik@gowlings.com](mailto:lewis.retik@gowlings.com)

### **GOWLING LAFLEUR HENDERSON LLP**

100 King St. W., Suite 1600

Toronto, Ontario M5X 1G5

**Tel:** 416-862-7525

**Fax:** 416-862-7661

[www.gowlings.com](http://www.gowlings.com)

**Brenda Pritchard**, Partner

[brenda.pritchard@gowlings.com](mailto:brenda.pritchard@gowlings.com)

**Supp:** legal services

### **GRAPHIC PACKAGING INTERNATIONAL CANADA ULC**

7830 Tranmere Dr.

Mississauga, Ontario L5S 1L9

**Tel:** (905) 678-8211

**Fax:** (905) 678-7462

[www.cascades.com](http://www.cascades.com)

**Karen Blumel**, Account Manager

[karen\\_blumel@cascades.com](mailto:karen_blumel@cascades.com)

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**Fax:** (310) 581-3488

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**Dan Kolhoff**, Director of Global Compliance

(310) 581-6329

**Fax:** (310) 310-6690

[dkolhoff@guthy-renker.com](mailto:dkolhoff@guthy-renker.com)

**Jen Harmon**, Senior Director, G/R Canada

[jharmon@guthy-renker.com](mailto:jharmon@guthy-renker.com)

**Supp:** direct response television featuring electronic retailing through broadcast television, cable & satellite, as well as telemarketing, direct mail & retail channels

## **HILL TOP RESEARCH**

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Winnipeg, Manitoba R3L 2W2

**Tel:** (204) 453-1835

**Fax:** (204) 475-4029

[www.hill-top.com](http://www.hill-top.com)

**Elsie Kohoot**, Site Manager, Ext. 229

[ekohoot@hill-top.com](mailto:ekohoot@hill-top.com)

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## **HOLLYWOOD ALLIANCE CANADA INC.**

1992 Yonge St., Suite 202  
Toronto, Ontario M4S 1Z7

**Tel:** (416) 485-7555

**Fax:** (416) 485-2229

**Allan Lever**, President

[allanlever@hollywoodal.ca](mailto:allanlever@hollywoodal.ca)

**Kathy Borenstein**, Marketing Manager

[kathyborenstein@hollywoodal.ca](mailto:kathyborenstein@hollywoodal.ca)

**Supp:** brand management

## **G I HUMBER COLLEGE OF APPLIED ARTS & TECHNOLOGY**

School of Business/Fashion Arts Program, North Campus

205 Humber College Blvd.

Etobicoke, Ontario M9W 5L7

**Tel:** 416-675-6622

**Fax:** 416-675-1609

**Avril Carnovale**, Associate Dean, The Business School

[avril.carnovale@humber.ca](mailto:avril.carnovale@humber.ca)

**Antonietta Perretta**, Program Manager,

Cosmetics and Spa Management

(416) 675-3111 Ext 4089

[antonietta.perretta@humber.ca](mailto:antonietta.perretta@humber.ca)

**Supp:** education

## **ICON DIGITAL PRODUCTIONS INC.**

25 Sims Crescent

Richmond Hill, Ontario L4B 1C9

**Tel:** (905) 889-2800

**Fax:** (905) 889-2874

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**Peter Evans**

[peter@icondigital.com](mailto:peter@icondigital.com)

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**Tel:** (310) 545-3223

**Fax:** (310) 546-6204

[www.intlcosmetics.com](http://www.intlcosmetics.com)

**Janet Blaschke**, Chief Executive Officer

[janet@intlcosmetics.com](mailto:janet@intlcosmetics.com)

**Deborah Rediet**, Regulatory Affairs Manager

[deborah@intlcosmetics.com](mailto:deborah@intlcosmetics.com)

**Georgia Boehm**, VP of Regulatory Affairs

[georgia@intlcosmetics.com](mailto:georgia@intlcosmetics.com)

**Supp:** regulatory consulting

## **INTERTEK**

2233 Argentia Road, Suite 308

Mississauga, Ontario L5N 2X7

**Tel:** (905) 542-2900

**Fax:** (905) 542-1011

[www.intertek.com](http://www.intertek.com)

**Karen Levins**, Senior VP, Global Business Development & Marketing

## ASSOCIATE MEMBERS

karen.levins@intertek.com

**Christine Forcier**, Program Manager, Medical Devices Cosmetics

christine.forcier@intertek.com

**Heather Cormack**, Conference Coordinator

heather.cormack@intertek.com

**Kristin Gruaz**, VP North America Retail Initiative

kristin.gruaz@intertek.com

**Lauren Reidy**, Global Marketing, Business Assurance

lauren.reidy@intertek.com

**Neil Chapman**, VP Intertek Chemicals & Pharmaceuticals, NA

neil.chapman@intertek.com

**Ruud Overbeek**, VP, Global Health,

Environmental & Regulatory Serv

ruud.overbeek@intertek.com

**Tracy Veale**, Marketing Manager

tracy.veale@intertek.com

**Supp:** Product development, Analytical Testing, Clinical Testing, Corporate Social Responsibility, Sustainability, Certification, Global Market Access, Regulatory and Safety Assessment Support Services

### THE KIT

1 Yonge St., 4th Fl.

Toronto, Ontario M5E 1E6

**Tel:** (416) 869-4248

**Fax:** (416) 869-4605

www.thekit.ca

**Giorgina Bigoni**, Publisher

gb@thekit.ca

**Christine Loureiro**, Editor-in-Chief

cl@thekit.ca

**Supp:** Media

### L.V. LOMAS

99 Summerlea Rd.

Brampton, Ontario L6T 4V2

**Tel:** (905) 458-1555

**Toll Free:** (800) 575-3382

**Fax:** (905) 458-0722

www.lvlomas.com

**Devin Chan**, Senior Vice-President of Marketing  
Ext. 288

dchan@lvlomas.com

**Doreen Filfoil, P. Eng.**, Quality, Safety & Regulatory Compliance Manager, Ext. 4217



dkilfoil@lvlomas.com

**Janice Cukier**, Marketing Manager, Ext. 664  
jcukier@lvlomas.com

**Jim Leamen**, Regulatory Affairs Coordinator  
Ext. 209

jleamen@lvlomas.com

**Mark Smith**, SBU Sales Manager

msmith@lvlomas.com

**Nadia Lunn**, Technical Sales Representative  
nlunn@lvlomas.com

**Nagui Iskandar**, Technical Sales Representative  
niskandar@lvlomas.com

**Supp:** surfactants, emollients, carbomers, thickening agents, vegetable and nut oils, fragrance and flavour additives, emulsifiers, humectants, silicones, colourants, pH modifiers, sensory modifiers, UV filters, gellants, abrasives, amino acids, rheology modifiers, extracts

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1 Maritime Ontario Blvd

Brampton, Ontario L6S 6G4

**Tel:** (905) 792-6180

**Fax:** (905) 799-1961

www.logisticsalliance.com

**John Mowat**, President

johnmowat@logisticsalliance.com

**Bob Hawkins**, General Manager, Inbound Program

bobhawkins@logisticsalliance.com

**Chris Hamm**, Vice President Finance & Administration

chrishamm@logisticsalliance.com

**Dan Vieira**, Director of Marketing &

Business Development

danvieira@logisticsalliance.com

**John Derosé**, Vice-President

johnderose@logisticsalliance.com

**Melanie Mowat**, Director, Customer Service

melaniemowat@logisticsalliance.com

**Tara Mowat**, Vice President

taramowat@logisticsalliance.com

**Supp:** logistics management and consulting services

## ASSOCIATE MEMBERS

### LYNDEN INTERNATIONAL LOGISTICS CO.

10 Corrine Court  
Vaughan, Ontario L4K 4T7

**Tel:** (800) 265-6756

**Fax:** (905) 879-0123

www.lynden.com

**Caroline Lalonde**, Director, Business Development  
clalonde@lynden.com

**Adrian Peluffo**, Director, Administration & Client Services  
apeluffo@lynden.com

**Kevin Gillies**, Vice-President, General Manager  
kgillies@lynden.com

**Robbie Prest**, Director, Regulatory Affairs & Quality Assurance  
rprest@lynden.com

**Supp:** Storage and distribution of Natural Health Products

### MACLAREN CORLETT LLP

1424-50 O'Connor St.  
Ottawa, Ontario K1P 6L2

**Tel:** 613-233-1146

**Fax:** 613-233-7190

www.macorlaw.com

**Gordon Greenwood**, Partner  
ggreenwood@macorlaw.com  
**Supp:** legal services

### MCCARTHY CONSULTANT SERVICES INC.

1151 Gorham St Unit 8  
Newmarket, Ontario L3Y 8Y1

**Tel:** (905) 836-0033

**Fax:** (905) 836-0006

www.mccarthyconsultant.com

**David McCarthy**, President  
dmccarthy@mccarthyconsultant.com

**Dorothy Partridge**, Office Manager  
dpartridge@mccarthyconsultant.com

**Tessa Hogerwaard**, Director, Client & Associate Services  
thogerwaard@mccarthyconsultant.com

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### THE MELROSE GROUP

81 Beaconsfield Ave.  
Toronto, Ontario M6J 3J3

**Tel:** (647) 971-8141

www.melrosegroup.ca

**George Barron**, Managing Director  
george@georgebarron.ca

**Supp:** represents manufacturers and brands, distributors and agencies as a sales (leadership) representative and key account vendor partner

### MILLER THOMSON LLP

40 King Street West, Suite 5800, P.O. Box 1011  
Toronto, Ontario M5H 3S1

**Tel:** (416) 595-8593

**Fax:** (416) 595-8695

www.millერთhompson.com

**Jennifer Bishop**, Partner  
jbishop@millერთhompson.com

**Catherine Bate**, Partner  
cbate@millერთhompson.com

**Kelly Harris**, Associate  
kharris@millერთhompson.com

**Lonnie Brodtkin-Schneider**  
(514) 871-5449

lbrodtkinschneider@millერთhompson.com

**Supp:** legal services

### MORNEAU SHEPELL LTD.

895 Don Mills Rd., Suite 700  
Toronto, Ontario M3C 1W3

**Tel:** (416) 445-2700

**Fax:** (416) 445-7989

www.morneaushepell.com

**Marilynne Madigan**, Managing Partner  
mmadigan@morneaushepell.com

**Corinne Vickers**, Consultant  
cvickers@morneaushepell.com

**Paola Tuxworth**, Associate Consultant  
ptuxworth@morneaushepell.com

**Rosie Youssef**, Sales & Marketing Coordinator  
RYoussef@morneaushepell.com

**Supp:** Benefits Consulting

## ASSOCIATE MEMBERS

### NUCRO-TECHNICS

2000 Ellesmere Rd Unit 16  
Scarborough, Ontario M1H 2W4

**Tel:** (416) 438-6727

**Fax:** (416) 438-3463

[www.nucro-technics.com](http://www.nucro-technics.com)

**John Fanaras**, President, Ext. 232  
[fanaras@nucro-technics.com](mailto:fanaras@nucro-technics.com)

**Albert Licollari**, Director, Toxicology  
[licollari@nucro-technics.com](mailto:licollari@nucro-technics.com)

**Constantine J. Fanaras**, Marketing &  
Technical Affairs Associate  
[cfanaras@nucro-technics.com](mailto:cfanaras@nucro-technics.com)

**Faye Niarchos**, Director, Quality Assurance  
[niarchos@nucro-technics.com](mailto:niarchos@nucro-technics.com)

**Karen Fortunato**, Director, Microbiology  
[fortunato@nucro-technics.com](mailto:fortunato@nucro-technics.com)

**Karen Lopez**, Director, Analytical Chemistry  
Laboratory  
[lopez@nucro-technics.com](mailto:lopez@nucro-technics.com)

**Mora Ma**, Quality Control Associate  
[ma@nucro-technics.com](mailto:ma@nucro-technics.com)

**Pamela Fanaras**, Director of Scientific Affairs  
[pfanaras@nucro-technics.com](mailto:pfanaras@nucro-technics.com)

**Vicky Strumas**, Quality Control Associate  
[strumas@nucro-technics.com](mailto:strumas@nucro-technics.com)

**Supp:** research and development, quality control  
analytical laboratory, chemistry, microbiology,  
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### OPTUMINSIGHT (CANADA) INC.

4 Innovation Dr  
Dundas, Ontario L9H 7P3

**Tel:** (905) 689-3980

**Fax:** (905) 689-1465

[www.optum.com/life-sciences/navigate-regulation.ht](http://www.optum.com/life-sciences/navigate-regulation.ht)

**Mary Speagle**, Executive Director, Canadian  
Regulatory Affairs  
(905) 690-5775

[mary.speagle@optum.com](mailto:mary.speagle@optum.com)

**Doreen Steen**, Senior Director, Quality +  
Compliance  
(905) 690-5785

[doreen.steen@optum.com](mailto:doreen.steen@optum.com)

**Hetal Mokashi**, Director, Regulatory Affairs  
(905) 690-5540

[hetal.mokashi@optum.com](mailto:hetal.mokashi@optum.com)

**Michele Richardson**, Director, Regulatory  
Affairs, Environmental



(905) 690-5579

[michele.richardson@optum.com](mailto:michele.richardson@optum.com)

**Penny Wilks ND**, Senior Manager, Regulatory  
Affairs

(905) 690-5545

[penny.wilks@optum.com](mailto:penny.wilks@optum.com)

**Supp:** regulatory and pharmacovigilance,  
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notifications, DIN applications,  
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### ORCHARD INTERNATIONAL

275 Superior Blvd Unit I  
Mississauga, Ontario L5T 2L6

**Tel:** (905) 564-9848

**Fax:** (905) 564-8570

**Shelley Wishart**, President, Ext. 224  
[swishart@orchardintl.com](mailto:swishart@orchardintl.com)

**Colin Stone**, QA/QC Manager, Ext. 286  
[cstone@orchardintl.com](mailto:cstone@orchardintl.com)

**Katie Sevier**, QA / QC Manager, Ext. 266  
[ksevier@orchardintl.com](mailto:ksevier@orchardintl.com)

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private label, gift items, package assembly

### QUADRA CHEMICALS LTD.

3901 F.X. Tessier  
Vaudreuil, Quebec J7V 5V5

**Tel:** (450) 424-0161

**Fax:** (450) 424-9458

[www.quadraingredients.com](http://www.quadraingredients.com)

**Anne Marie Infilise**, Business Manager –  
Health and Personal Care  
(450) 510-5707

[anne\\_marie\\_infilise@quadrachemicals.com](mailto:anne_marie_infilise@quadrachemicals.com)

**Caron Michelle**, Strategic Account Manager  
[michelle\\_caron@quadra.ca](mailto:michelle_caron@quadra.ca)

**Rachel Tordjman**, Account Manager  
(450) 510-5752

[rachel\\_tordjman@quadra.ca](mailto:rachel_tordjman@quadra.ca)

### QUADRA CHEMICALS LTD.

1100 Blair Rd  
Burlington, Ontario L7M 1K9

**Tel:** (905) 809-6358

## ASSOCIATE MEMBERS

**Fax:** (905) 336-9263

**Joe Ryan**, Product Manager  
(705) 787-0372

joe\_ryan@quadrachemicals.com

**Karen Dhanraj**, Sales Representative

karen\_dhanraj@quadra.ca

**Milly Ntregkas**, Industry Manager-Cosmetics  
& Personal Care

milly\_ntregkas@quadra.ca

**Tara Conley**, Senior Regulatory Affairs Specialist

Tara\_Conley@quadra.ca

### **QUADRA CHEMICALS LTD.**

7930 Vantage Way

Delta, British Columbia V4G 1A8

**Tel:** (604) 940-2313

**Fax:** (604) 940-1626

**Henry Wu**, Account Manager

henry\_wu@quadra.ca

**Supp:** chemical distribution

### **QUALITY HOME PRODUCTS**

8701 Jane Street, Unit C

Vaughan, Ontario L4K 2M6

**Tel:** (905) 660-4311

**Fax:** (905) 660-9355

**Derek Sutton**, President & CEO, Ext. 234

derek@qhpltd.com

**Amit Agarwal**, QA/Compliance Manager, Ext. 236

aagarwal@qhpltd.com

**David Sutton**, President & General

Manager, Ext. 224

david@qhpltd.com

**Debbie Ingram**, Director, Product

Management

dingram@qhpltd.com

**Tom Traikos**, Vice-President, Operations

ttraikos@qhpltd.com

**Supp:** distributor

### **READER'S DIGEST**

250 Bloor St E Suite 502

Toronto, Ontario M4W 1E6

**Tel:** (416) 925-8941

**Fax:** (416) 920-6571

**Erin Schnarr**, Director, Integrated Sales &

Marketing Solutions

(416) 927-3172

erin.schnarr@rd.com

**Robert Goyette**, Editor-in-Chief

(514) 940-7309



robert.goyette@rd.com

**Supp:** magazine advertising

### **ROBIC**

1001, Square-Victoria, Bloc E, 8th Floor

Montreal, Quebec H2Z 2B7

**Tel:** (514) 987-8850

**Fax:** (514) 845-7874

www.robic.com

**Jason Moscovici**, Lawyer, Associate

moscovici@robic.com

**Supp:** legal services

### **ROGERS COMMUNICATIONS**

One Mount Pleasant Rd., 8th Fl.

Toronto, Ontario M4Y 2Y5

**Fax:** (416) 764-1431

**Melissa Ahlstrand**, Group Publisher Fashion  
and Beauty

melissa.ahlstrand@rci.rogers.com

**Supp:** magazine advertising-Chatelaine, Flare,

LOULOU, Hello! Canada

### **ROUGE MEDIA GROUP**

250 The Esplanade - The Keep

Toronto, Ontario M5A 4J6

**Tel:** (416) 360-8120

www.rougemediagroup.com

**Alison Jacobs**, Vice President

alison.jacobs@rougemediagroup.com

**Supp:** media

### **SCARLET & JULIA INC**

87 Prince St. Suite 140

Montreal, Quebec H3C2M7

**Tel:** (514) 360-5990

**Fax:** (514) 866-2461

www.scarletandjulia.com

**Joel Roussin**, President

jroussin@scarletandjulia.com

**Marlene Couture**, Director Marketing &

Communications

mcouture@scarletandjulia.com

**Supp:** private sales destination dedicated to  
prestige beauty products

## ASSOCIATE MEMBERS

### **SDL CANADA**

1155 Metcalfe St. Office 1200  
Montreal, Quebec H3B2V6

**Tel:** (514) 844-2577  
www.sdl.com

**Benoit Desjardins**, Development Director  
bdesjardins@sdl.com

**Kaarin Gordon**, VP Life Sciences  
kgordon@sdl.com

**Supp:** labelling solutions

### **SENECA COLLEGE**

1750 Finch Ave E  
Toronto, Ontario M2J 2X5

**Tel:** (416) 491-5050  
**Fax:** (416) 491-3870

www.senecacollege.ca/fashion

**Rhonda Shupe**, Program Coordinator, CTM  
Ext. 26368

rhonda.shupe@senecacollege.ca

**Dale Peers**, Program Coordinator, EST, Ext. 22178  
dale.peers@senecacollege.ca

**Gitte Hansen**, Chair  
gitte.hansen@senecacollege.ca

**Paola Battiston**, Chair  
paola.battiston@senecacollege.ca

**Supp:** education and training

### **SHERIDAN COLLEGE**

1430 Trafalgar Rd.  
Oakville, Ontario L6H 2L1

**Tel:** 905-845-9430  
**Fax:** 905-815-4032

**Ann Callaghan**, Program Coordinator, Ext. 2410  
ann.callaghan@sheridanc.on.ca

**Supp:** education and training

### **ST. JOSEPH MEDIA CORPORATION**

111 Queen Street East, Suite 320  
Toronto, Ontario M5C 1S2

**Tel:** (416) 364-3333  
**Fax:** (416) 214-0917

**Orietta Minatel**, Publisher, Glow/Pure, Ext. 4060  
orietta.minatel@stjoseph.com

**Douglas Knight**, President  
(416) 955-4955  
douglas.knight@stjoseph.com

**Ken Hunt**, Publisher  
ken.hunt@stjoseph.com

**Lilia Lozinski**, Senior Vice-President  
Ext. 4046

**S**

lil.lozinski@stjoseph.com

**Annie Nord**, Executive Assistant  
Ext. 3121

annie.nord@stjoseph.com

### **MÉDIA ST. JOSEPH**

1155 rue University bureau 1301  
Montréal, Quebec H3B 3A7

**Tel:** 514-284-2552  
**Fax:** 514-284-4492

**Bettina Magliocco**, Eastern General Manager  
Ext. 229

bmagliocco@mediastjoseph.com

**Supp:** publishing, magazine advertising

### **STEINBERG & ASSOCIATES, INC.**

16 Mershon Lane  
Plainsboro, New Jersey 08536

**Tel:** (609) 799-1575  
**Fax:** (609) 799-5271

www.reportreaction.com

**David C. Steinberg**, President  
david@steinbergandassociates.com

**Supp:** regulatory consultant

### **STERICYCLE, EXPERT SOLUTIONS**

25 Ironside Crescent  
Toronto, Ontario M1X 1G5

**Tel:** (416) 412-2773  
**Toll Free:** (888) 259-4712  
**Fax:** (416) 212-7270

www.stericycle.com

**Alex Tamburini**, Director, Recalls & Returns  
atamburini@stericycle.com

**James Williams**, Director, Business  
Development  
(647) 288-3298

jwilliams1@stericycle.com

**Joseph Rizzo**, Recall Consultant  
joseph.rizzo@stericycle.com

**Supp:** reverse logistics services including  
refurbishing of seasonal products and prepacks;  
secure product destruction services; recycling,  
depackaging and bulking services; controlled  
liquidation services; returns processing;  
warehouse sales

**TC MEDIA**

25 Sheppard Avenue West, Suite 100  
Toronto, Ontario M2N 6S7

**Tel:** (416) 218-3663

**Fax:** (416) 218-3635

**Jacqueline Loch**, VP and Group Publisher,  
Consumer Solutions

Jacqueline.loch@tc.tc

**Kelly Whitelock**, General Sales Manager,  
Consumer Publications

kelly.whitelock@tc.tc

**Supp:** Elle Canada, Elle Québec, Canadian Living,  
Coup de pouce, Style at Home, Décormag

**TECHNOLOGY SCIENCES GROUP**

**(TSG) CANADA INC.**

1878 Devos Drive  
London, Ontario N5X 0G1

**Tel:** 519-936-2775

**Fax:** 519-936-2778

www.tsgcanada.ca

**Laurie Tyo**, Managing Director

ltyo@tsgcanada.ca

**Christopher Bruno**

cbruno@tsgusa.com

**Supp:** international consulting firm that combines  
a unique blend of scientific and regulatory  
expertise to ensure the approval, and ongoing  
compliance, of chemically related products

**TRIBUTE ENTERTAINMENT  
MEDIA GROUP**

71 Barber Greene Rd.  
Toronto, Ontario M3C 2A2

**Tel:** (416) 445-0544

**Fax:** (416) 445-2894

www.tribute.ca

**Sandra Stewart**, President, Ext. 126

sstewart@tribute.ca

**Brian Stewart**, CEO, Ext. 125

bstewart@tribute.ca

**Supp:** entertainment/lifestyle multi-media –  
publishers of Tribute, En Primeur, Teen Tribute,  
Producers of Tribute TV, tribute.ca, enprimeur.ca,  
winnipegmovies.com, frontrowcentre.com,  
film-can.com, foodinc.ca, vancouvermovies.ca,  
torontomovies.ca, edmovieguide.com,  
cinemacalgary.com, montrealmovies.ca,  
halifaxtheatres.ca, horairemontreal.com



**WOMEN IN LEADERSHIP AND  
BUSINESS CONFERENCE**

37 Simcoe Close SW  
Calgary, Alberta T3H 4N4

**Tel:** (403) 234-7004

www.wilbconference.com

**Ildi Arlette**, Founder

ildi@resultscontinuum.com

**Supp:** leadership and development of executives  
and established entrepreneurs

## CUSTOM MANUFACTURERS

Apollo Laboratories Inc.  
Assured Packaging  
Cosmetica Laboratories Inc.  
Crystal Claire Cosmetics Inc.  
CSR Cosmetic Solutions  
Hunter Amenities International Ltd.  
Kao Canada Inc.  
Knowlton Packaging Inc. - Corporate Division  
KIK Custom Products  
Laboratoire Du-Var Inc.  
Neuco Image Group Inc.  
Orchard International Inc.  
Shandex Personal Care Manufacturing Inc.  
Sigan Industries Group  
Total Body Care Inc.  
Valeant Cosméderme

## DISTRIBUTORS

Accuristix  
Ashland Canada Corp.  
Centura Brands Inc.  
Cosmétiques France Laure  
Institut Esthederm Canada Inc.  
Knowlton Packaging Inc. - Corporate Division  
L.V. Lomas  
Quadrant Cosmetics Corp.  
Quality Home Products



# RETAIL MEMBERS

**DIRECTLY OPERATE RETAIL OUTLETS THAT FEATURE  
“PRIVATE LABEL” OR OTHER EXCLUSIVE PRODUCT LINES**

## **HOLT RENFREW & CO., LIMITED**

60 Bloor St. W., Suite 300  
Toronto, Ontario M4W 3B8

**Tel:** (416) 922-2333

**Wayne Peterson**, Divisional Vice President for  
Cosmetics

(416) 960-2974

wayne.peterson@holtrenfrew.com

**Anna-Maria Alonzo**, Buyer - Cosmetics and  
Skincare

Anna-Maria.Alonzo@HoltRenfrew.com

**Brooke Andrews**, Merchant Marketing

Manager, Cosmetics

(416) 960-7816

brooke.andrews@holtrenfrew.com

**Genny Hogg**, Buyer - Cosmetics

Genny.Hogg@HoltRenfrew.com

**Karin Horber-Morton**, Manager, Logistics &  
Vendor Relations

Karin.Horber-Morton@HoltRenfrew.com

**Marina Yos**, Coordinator, Vendor Relations

Marina.Yos@HoltRenfrew.com

**Shawn Blayney**, Senior Coordinator, Vendor  
Relations

Shawn.Blayney@HoltRenfrew.com

**Souheil Gideon**, Buyer - Fragrances and Novelty

souheil.gideon@holtrenfrew.com

**Brands:** Sisley, Hermès, Estée Lauder, Clinique,  
Bobbi Brown, Cartier, Bulgari, La Prairie, YSL  
Beauté, Jo Malone, Armani, Chanel, Lancôme,  
Laura Mercier, Darphin, Kiehl's, Tom Ford, Creed,  
Crème de La Mer, Shu Uemura, Nars

## **HUDSON'S BAY COMPANY**

8925 Torbram Rd  
Brampton, Ontario L6T 4G1

**Tel:** (905) 792-4535

**Fax:** (905) 792-5274

**Shelley Rozenwald**, Chief Beauty Adventurer  
(905) 792-6469

shelley.rozenwald@hbc.com

**Grace Zhang**, Buyer Cosmetics

**H**  
**K**

grace.zhang@hbc.com

**Heather Josey**, Buyer Prestige Fragrances  
(905) 595-7816

heather.josey@hbc.com

**Krista Hynes**, Buyer Cosmetics

krista.hynes@hbc.com

**Lisa Autio-Gandhu**, DVP / DPM

lisa.autio-gandhu@hbc.com

**Nancy Cunha**, Buyer Cosmetics

nancy.cunha@hbc.com

**Sandy Santucci**, Buyer Cosmetics

sandy.santucci@hbc.com

**Victoria Shepherd**

victoria.shepherd@hbc.com

## **HUDSON'S BAY COMPANY**

401 Bay Street, Suite 1410  
Toronto, Ontario M5H 2Y4

**Tel:** (905) 792-6277

**Fax:** (416) 861-4836

**Geri McCuish**, Director, the Bay Marketing  
Activation & PR

(416) 861-6768

geri.mccuish@hbc.com

**Lori Walker**, ADMM

lori.walker@hbc.com

**Sabrina Fiacco-Hazel**, Senior Manager  
Community Investment

(416) 861-4905

sabrina.fiacco-hazel@hbc.com

**Stephen Lawson**, Senior Legal Counsel

(416) 861-6888

**Fax:** (416) 861-4200

stephen.lawson@hbc.com

## **KATZ GROUP CANADA LTD.**

5965 Coopers Ave.  
Mississauga, Ontario L4Z 1R9

**Tel:** (905) 501-7800

**Fax:** (905) 502-9343

www.rexall.ca

**Anna Kaplan**, Director of Private Brands  
(905) 501-7809

**Fax:** (905) 502-5482

akaplan@rexall.ca

**Katerina Grohmann**, Product Development  
Manager

(905) 501-7906

**Fax:** (905) 502-5482

kgrohmann@rexall.ca

**Monica Cariati**, Product Development Manager

(905) 501-7838

mcariati@rexall.ca

**Brands:** Rexall**LONDON DRUGS LIMITED**

12831 Horseshoe Place

Richmond, British Columbia V7A 4X5

**Tel:** (604) 272-7400**Fax:** (604) 272-7579

www.londondrugs.com

**Mario Cioffitto**, Merchandise Manager, The  
Beauty Group**Fax:** (604) 448-1075

mcioffitto@londondrugs.com

**Dave MacDonald**, Business Unit Manager,  
Cosmetics**Fax:** (604) 448-1075

dmacdonald@londondrugs.com

**John Tse**, Executive Vice-President, Pharmacy  
and Cosmetics**Fax:** (604) 448-1075

jtse@londondrugs.com

**Tami Andrew**, Buyer, Cosmetics**Fax:** (604) 448-1075

tandrew@londondrugs.com

**Wendy Hartley**, Public Relations

(604) 817-2758

**Fax:** (604) 448-1075

wendyhartley@telus.net

**PHARMASAVE DRUGS (PACIFIC) LTD.**

5685 176A Street

Surrey, British Columbia V3S 4G8

**Tel:** (604) 575-5745

www.pharmasave.com

**Diana Del Negro**, Merchandising Manager

ddelnegro@pharmasavebc.ca

**Barb Burks**, National Senior Category Manager**Nanette Nielsen**, National Category Manager

nnielsen@bc.pharmasave.ca

**SALLY BEAUTY (CANADA)  
CORPORATION**

3001 Colorado Blvd.

Denton, Texas 76210

**Tel:** (940) 898-7500**Fax:** (940) 297-4990

www.sallybeauty.com

**Laurie Pan**, Sr. Director, Product Safety &  
Regulatory Affairs

(940) 297-4255

lpan@sallybeauty.com

**Allison David**, Regulatory Affairs Specialist

(940) 297-4513

adavid@sallybeauty.com

**Kelly Hasse**, Sr. Regulatory Affairs Specialist

(940) 297-4519

khasse@sallybeauty.com

**Kiara Fairman**, Quality Control Specialist

(940) 297-4590

kfairman@sallybeauty.com

**Nilsa Rivera**, Product Safety Scientist

(940) 297-4599

nrivera@sallybeauty.com

**Satyan Kalkunte**, Product Safety Scientist

(940) 297-4978

skalkunte@sallybeauty.com

**Brands:** distributor of branded and private  
label beauty products & supplies**SEARS CANADA INC.**

290 Yonge Street, Suite 700

Toronto, Ontario M5B 2C3

**Tel:** (416) 362-1711**Fax:** (416) 941-4352**Ronald Boire**, President and CEO

rboire@sears.ca

**Tiffany Braund**, Divisional Vice-President

tbraund@sears.ca

**Connie Kafes**, Buyer, Fragrances and Bath & Body

ckafes@sears.ca

**Diana Safadi**

dsafadi@sears.ca

**Enza Devakos**, Cosmetics Department Manager

edevakos@sears.ca

**Karen Bouchard**

kbouchard@sears.ca

**Katie Harper**, Director, Sustainable  
Operations

(416) 941-2011

**Fax:** (416) 941-4460

kharpe6@sears.ca

**Lauren Veitch**, Vice-President

lveitch@sears.ca

**Lenirose Espiritu**, Divisional Merchandise Manager

lespiri@sears.ca

**Teresa Malta**, Buyer, Cosmetics

tmalta@sears.ca

**SEPHORA CANADA**

600 Boulevard Maisonneuve, Suite 2400

Montreal, Quebec H3A 3J2

**Tel:** (514) 932-1616

**Fax:** (514) 933-5512

www.sephora.com

**Paul Matteis**, VP, Retail Operations

paul.matteis@sephora.com

**Marisa Caruso**, Director, Skincare

marisa.caruso@sephora.com

**Martine Bertrand**, Customs Compliance Manager

martine.bertrand@sephora.com

**Nathalie Renaud**, Merchandising, Translation

and Compliance Manager

Nathalie.renaud@sephora.com

**Brands:** Retailer of cosmetics and fragrances

**S**

**SHOPPERS DRUG MART/LOBLAW COMPANIES LIMITED**

243 Consumers Rd

North York, Ontario M2J 4W8

**Tel:** (416) 493-1220

**Fax:** (416) 491-5667

**Patrick Dean**, Senior Vice President, Front

Store & Category Management

(416) 490-2545

pdean@shoppersdrugmart.ca

**Cathy Masson**, Vice President, Category

Management, Beauty

(416) 490-2631

cmasson@shoppersdrugmart.ca

**Kelly Jessop**, Vice President, Category

Management, Personal Care, Ext. 2791

kjessop@shoppersdrugmart.ca

**Lynn Guthrie**, Legal Counsel

(416) 490-2672

lguthrie@shoppersdrugmart.ca

**Mandy Billings**, Manager, Product

Development, Beauty, Ext. 3363

mbillings@shoppersdrugmart.ca

**Tanya Quaestor**, Manager Quality Assurance

(and Regulatory), Ext. 5681

tquaestor@shoppersdrugmart.ca

**Sherry Casey**, Senior Director, Regulatory &

External Affairs

905-459-2500, Ext. 617415

sherry.casey@loblaw.ca

**Ian Gordon**, Senior Vice President, Loblaw

Brands

905-861-2287

ian.gordon@loblaw.ca

**Julie Pacheco**, Director, Corporate Brands

416-490-2915

Julie.pacheco@shoppersdrugmart.ca

**Deborah McClure**, Senior Category Director,

Health, OTC and Beauty, Market Division,

905-459-2500, Ext. 616549

deborah.mcclure@loblaw.ca

**Brands:** Quo, Life, Bath Retreat, Etival, Boots,

Soap & Glory, Yes to



# BRAND NAMES

4711 - Prestilux  
 5th Avenue - Elizabeth Arden  
 A-Derma - Pierre Fabre  
 AB Crew - Deciem Beauty Group  
 Acymer - Acymer  
 adidas - Coty  
 Aerin Beauty - Estée Lauder  
 Agent Provocateur Fragrances - ACI Brands  
 AirSource - Shaklee  
 Alfred Sung - Elizabeth Arden  
 Algoterm - Prestilux  
 All Clear® - Beauticontrol  
 Almay - Revlon  
 Amarige - LVMH Fragrances  
 Amour - LVMH Fragrances  
 Andrea EyeQ's Eye Makeup Remover Pads - ACI Brands  
 Ange Ou Demon - LVMH Fragrances  
 Anna Sui Cosmetics & Fragrances - ACI Brands  
 Annabelle - Groupe Marcelle  
 Aqua Velva - Combe  
 Aramis - Estée Lauder  
 Ardell Lashes & Brow Accessories - ACI Brands  
 Armani - Holt Renfrew  
 ARTDECO - Prestilux  
 Artistry - Amway  
 Ascenta Skin - Stogryn Sales  
 Aspen - Coty  
 Astor - Coty  
 Aussie - Procter & Gamble  
 Aveda - Estée Lauder  
 Aveeno - Johnson & Johnson  
 Avene - Pierre Fabre  
 Avon - Avon  
 Azzaro - Clarins  
  
 Baby Phat - Coty  
 Badgley Mischka - Elizabeth Arden  
 Baldessarini - Prestilux  
 Balenciaga - Coty  
 Ban® - Kao Canada  
 Banana Boat - Energizer Personal Care  
 Bath Retreat - Shoppers Drug Mart/Loblaws  
 Companies Limited  
 Beauti™ - Beauticontrol  
 Benefit - Benefit Cosmetics  
 Bengay - Johnson & Johnson  
 Betsey Johnson Fragrances - ACI Brands  
 Beyonce Knowles - Coty  
 Bio-Beauté - Clarins

A

C

Bioderma - Prestilux  
 Bioré® - Kao Canada  
 Biotherm - L'Oréal  
 Bliss Skincare - ACI Brands  
 Blue Label - LVMH Fragrances  
 Bob Mackie - Elizabeth Arden  
 Bobbi Brown - Estée Lauder, Holt Renfrew  
 Body Series - Amway  
 Bond 007 - Quadrant Cosmetics  
 Boots - Shoppers Drug Mart/Loblaws  
 Companies Limited  
 Bottega Veneta - Coty  
 Boucheron - Clarins  
 Bourjois Paris - Quadrant Cosmetics  
 Britney Spears - Elizabeth Arden  
 Broadway Nails - ACI Brands  
 Brylcreem - Combe  
 Bulgari - Holt Renfrew  
 Bumble & bumble - Estée Lauder  
 Burberry - Clarins

Cacharel - L'Oréal  
 Calvin Klein - Coty  
 Caprina - Canus  
 Capteur de Rêves - Lise Watier  
 Cargo Cosmetics - ACI Brands  
 Carita - L'Oréal  
 Cartier - Holt Renfrew  
 Catrice - Cosnova  
 Céline Dion - Coty  
 Cepacol - Reckitt Benckiser  
 Ceramic Glaze Nail Colour - ACI Brands  
 Ceramide - Elizabeth Arden  
 Cerruti - Coty  
 Cetaphil - Galderma  
 Chanel - Chanel, Holt Renfrew  
 Chloé - Coty  
 Chopard - Coty  
 Christian Dior - Parfums Christian Dior  
 Clairol - Procter & Gamble  
 Clarins - Clarins  
 Cle de Peau - Shiseido  
 Clean & Clear - Johnson & Johnson  
 CLEAN Fragrances - ACI Brands  
 Clinique - Estée Lauder, Holt Renfrew  
 Clubman - ACI Brands  
 Coach - Estée Lauder  
 Coast - Henkel  
 Colgate - Colgate-Palmolive

Comfort Zone - Stogryn Sales  
 Comptoir Sud Pacifique - Prestilux  
 Cover Girl - Procter & Gamble  
 Creed - Holt Renfrew  
 Crest - Procter & Gamble  
 Curel - Kao Canada  
 CyberDERM - Stogryn Sales

D&G - Quadrant Cosmetics  
 Danielle Steele - Elizabeth Arden  
 Darphin - Estée Lauder, Holt Renfrew  
 David and Victoria Beckham - Coty  
 Davidoff - Coty  
 Décléor - L'Oréal  
 Degree - Unilever  
 Dermalogica - Dermalogica  
 Desperate Housewives - Coty  
 Dial - Henkel  
 Dial Complete - Henkel  
 Diesel - L'Oréal  
 Dippity Do - Centura Brands  
 Disney (Cars, Princess, Frozen) - Centura Brands  
 Dolce & Gabbana - Quadrant Cosmetics  
 Donna Karan Cosmetics - Estée Lauder  
 Dove - Unilever  
 Dry Idea - Henkel  
 Dsquared - Quadrant Cosmetics  
 Dubble Bubble - Evergreen Consumer Brands  
 Ducray - Pierre Fabre  
 Dunhill Fragrances - ACI Brands  
 DUO Lash Adhesive - ACI Brands  
 Durex - Reckitt Benckiser

Eau de Givenchy - LVMH Fragrances  
 Eau de Mer - Lise Watier  
 Eaux de Fleurs - LVMH Fragrances  
 Elancyl - Pierre Fabre  
 Elastoplast - Beiersdorf  
 Elie Saab - Shiseido  
 Elizabeth Arden - Elizabeth Arden  
 Elizabeth Grant - Elizabeth Grant  
 Elizabeth Taylor - Elizabeth Arden  
 Enfuselle - Shaklee  
 English Laundry Fragrances - ACI Brands  
 Épilys - Épilys  
 Equate - Evergreen Consumer Brands  
 Ermenegildo Zegna - Estée Lauder  
 Escada - Quadrant Cosmetics  
 Esprit - Coty  
 Essence - Cosnova  
 Estée Lauder - Estée Lauder, Holt Renfrew  
 Étal - Shoppers Drug Mart/Loblaws Companies Limited  
 Eucerin - Beiersdorf  
 Evian Brumisateur - Quadrant Cosmetics  
 Exact - Loblaws  
 Exclamation - Coty

**C**  
**H**

Faith Hill - Coty  
 Fan Di Fendi Pour Homme - LVMH Fragrances  
 FAST - Nisim  
 Fendi - Fan di Fendi - LVMH Fragrances  
 Filorga - Prestilux  
 Finesse - Unilever  
 Fountain - Deciem Beauty Group  
 France Laure - France Laure  
 Freeze 24-7 Anti-aging Skincare - ACI Brands  
 Fusion Cosmetics - ACI Brands

Galenic - Pierre Fabre  
 Garnier - L'Oréal  
 Gatineau - Revlon  
 Get Clean - Shaklee  
 Gillette - Procter & Gamble  
 Giorgio - Elizabeth Arden  
 Giorgio Armani - L'Oréal  
 Givenchy - Dhalia Noir - LVMH Fragrances  
 Givenchy III - LVMH Fragrances  
 Givenchy Le Makeup - LVMH Fragrances  
 Glistar - Amway  
 GOJO® - Gojo Industries  
 Goldwell® - Kao Canada  
 Grecian 5 Colouring Gel for Mustache, Beard & Sideburns - Combe  
 Grecian 5 Haircolour - Combe  
 Grecian Formula 16 - Combe  
 Grecian Plus Foam - Combe  
 Green Tea - Elizabeth Arden  
 Grow Gorgeous - Deciem Beauty Group  
 Gucci - Quadrant Cosmetics  
 Guess? - Coty  
 Guhl® - Kao Canada  
 Guinot - Sopar  
 Guy Laroche - L'Oréal

Halle Berry - Coty  
 Halston - Elizabeth Arden  
 Hand Chemistry - Deciem Beauty Group  
 Hawaiian Tropic - Energizer Personal Care  
 Head & Shoulders - Procter & Gamble  
 Helena Rubinstein - L'Oréal  
 Hello Kitty - Centura Brands  
 Herbal Essences - Procter & Gamble  
 Herborist Skincare - ACI Brands  
 Herbswork - Skin Republic - Quadrant Cosmetics  
 Hèrmes - Holt Renfrew  
 HIF - Deciem Beauty Group  
 Hilary Duff - Elizabeth Arden  
 Home Skin Lab - Coty  
 Hoof Nail Implements - ACI Brands  
 Hot Couture - LVMH Fragrances  
 Hugo Boss - Quadrant Cosmetics  
 Hummer - Elizabeth Arden  
 Hylamide - Deciem Beauty Group  
 Hydra-Temps Éclat + - Lise Watier

Indecence - LVMH Fragrances  
 Inhibitif - Deciem Beauty Group  
 Institut DERMED - Stogryn Sales  
 Institut Esthederm - Institut Esthederm  
 Institut Karite Paris - Quadrant Cosmetics  
 Intervene - Elizabeth Arden  
 Irish Spring Colgate - Palmolive  
 Issey Miyake - Shiseido  
 Ivanka Trump - Prestilux  
 Ivory - Procter & Gamble  
 Ivresse - Lise Watier

Jack Black - Prestilux  
 Jane Iredale - Stogryn Sales  
 Jay-Z - Prestilux  
 Jean Paul Gaultier - Shiseido  
 Jennifer Lopez - Coty  
 Jergens® - Kao Canada  
 Jette Joop - Coty  
 Jil Sander - Coty  
 Jimmy Choo - Clarins  
 Jo Malone London - Estée Lauder, Holt Renfrew  
 John Frieda® - Kao Canada  
 John Varvatos - Elizabeth Arden  
 Johnson & Johnson Baby Products  
 - Johnson & Johnson  
 Johnson's Foot Soap - Combe  
 JOOP! - Coty  
 Jovan - Coty  
 Juicy Couture - Elizabeth Arden  
 Jurlique Skin Care - Quadrant Cosmetics  
 Just 5 - Combe  
 Just for Men Colouring Gel for Mustache, Beard &  
 Sideburns - Combe  
 Just for Men Haircolour - Combe

Kalo - Nisim  
 Karl Lagerfeld - Coty  
 Kate Moss - Coty  
 Kenneth Cole - Coty  
 Kenzo - Flower - LVMH Fragrances  
 Kenzo Pour Homme - LVMH Fragrances  
 Kérastase - L'Oréal  
 Kiehl's - L'Oréal, Holt Renfrew  
 Kim Kardashian - Prestilux  
 Kiss Nails - ACI Brands  
 Kiton - Estée Lauder  
 Klorane - Pierre Fabre  
 KMS California - Kao Canada  
 Kylie Minogue - Coty

L'Eau Par Kenzo - LVMH Fragrances  
 L'Interdit - LVMH Fragrances  
 L'Occitane - L'Occitane  
 L'Oréal Professional - L'Oréal  
 L'Oréal Paris - L'Oréal

**I**  
**M**

L.A.M.B. fragrance Gwen Stefani - Coty  
 La Coupe - Centura Brands  
 La Cross - Coty  
 La Mer - Estée Lauder  
 La Prairie - La Prairie, Holt Renfrew  
 La Roche-Posay - L'Oréal  
 La Voce by Renée Fleming - Coty  
 Lab Dr Renaud - Valeant Cosméderme  
 Lab Series - Estée Lauder  
 Lacoste - Quadrant Cosmetics  
 Lady Grecian - Combe  
 Lady Speed Stick - Colgate-Palmolive  
 Laliq - Prestilux  
 Lanacane - Reckitt Benckiser  
 Lancaster - Coty  
 Lancôme - L'Oréal, Holt Renfrew  
 Lanvin - Clarins  
 Larosh - Larosh  
 Laura Mercier - Holt Renfrew  
 Lavis - Evergreen Consumer Brands  
 Lectric Shave - Combe  
 Lever 2000 - Unilever  
 Li'l Goat's Petite Chèvre - Canus  
 Lierac Paris - Ales Groupe  
 Life - Shoppers Drug Mart/Loblaw Companies Limited  
 Lift & Firm - Lise Watier  
 Line Arrest™ - Beauticontrol  
 Lise Watier - Lise Watier  
 Listerine Pocket Paks - Johnson & Johnson  
 Listerine Whitening - Johnson & Johnson  
 Little Critters - Centura Brands  
 Lubriderm - Johnson & Johnson  
 Lulu Guinness - Elizabeth Arden  
 Lysol - Reckitt Benckiser

Maison Martin Margiela - L'Oréal  
 Make Me Up - Valeant Cosméderme  
 Make-Up Art Cosmetics (MAC) - Estée Lauder  
 Marc Jacobs - Coty  
 Marcelle - Groupe Marcelle  
 Marni - Estée Lauder  
 Marvel (Spiderman, Avengers) - Centura Brands  
 Mary Kay - Mary Kay Cosmetics  
 Matrix - L'Oréal  
 Maybelline New York - L'Oréal  
 Medique - MD-Spa  
 Mèreadesso - Mèreadesso  
 Mexx - Quadrant Cosmetics  
 Michael Kors - Estée Lauder  
 MICRELL - Gojo Industries  
 Microderm - BeautiControl  
 Milani Cosmetics - ACI Brands  
 Miracle 10 - Miracle 10  
 Miss Sixty - Coty  
 Miss Sporty - Coty  
 Misslyn - Prestilux

Mitchum - Revlon  
 Monsieur de Givenchy - LVMH Fragrances  
 MontBlanc - Clarins

N.Y.C. New York Color - Coty  
 Nailogics - BeautiControl  
 Nanette Lepore - Elizabeth Arden  
 Narciso Rodriguez - Shiseido  
 Nars - Shiseido  
 Natori - Prestilux  
 Natural Personal Care - Burt's Bees  
 Nature - Canus  
 Nature Shower - Amway  
 Naturopathica - Prestilux  
 Nautica - Coty  
 Neiges - Lise Watier  
 Neiges Homme - Lise Watier  
 Neutrogena - Johnson & Johnson  
 Nickelodeon (Dora, Teenage Mutant Ninja Turtles)  
 - Centura Brands  
 Nicole Miller - Prestilux  
 Nikos - Coty  
 Nina Ricci - Puig  
 Niod - Deciem Beauty Group  
 Nisim - Nisim  
 Nivea - Beiersdorf  
 No Bleeding Lips - Quadrant Cosmetics  
 No Dark Shadows - Quadrant Cosmetics  
 Nougat London - Quadrant Cosmetics  
 NuFace - Stogryn Sales  
 Nuxe - Clarins  
 NYX - L'Oréal

Ojon - Estée Lauder  
 Olay - Procter & Gamble  
 Old Spice - Procter & Gamble  
 Ombrelle - L'Oréal  
 Onyx Professional Nail Polish Removers -  
 ACI Brands  
 Organza - LVMH Fragrances  
 Origins - Estée Lauder  
 Oscar de la Renta - Quadrant Cosmetics  
 Outrageous - Revlon

Paco Rabanne - Puig  
 Palmolive - Colgate-Palmolive  
 Paloma Picasso - L'Oréal  
 Pantene - Procter & Gamble  
 Parlux - Prestilux  
 Paul & Joe Cosmetics - ACI Brands  
 Pearle - Evergreen Consumer Brands  
 Pears - Unilever  
 Peter Island - Amway  
 Phat Farm - Coty  
 Phyto Paris - Ales Groupe  
 Phytomer - Sopal

**M**  
**S**

Phytospecific Paris - Ales Groupe  
 Pi - LVMH Fragrances  
 Pierre Cardin - Coty  
 Pierre-Fabre Dermatologie - Pierre Fabre  
 Pink Wipes - Stogryn Sales  
 Play for her - LVMH Fragrances  
 Playboy - Coty  
 Playtex - Energizer Personal Care  
 Polysporin Eczema - Johnson & Johnson  
 Pond's - Unilever  
 Prada - Puig  
 PremiologyValeant - Cosmédérme  
 Prescriptives - Estée Lauder  
 Pretty - Elizabeth Arden  
 Prevage - Elizabeth Arden  
 Preven's Paris Face & Body Cleansing Wipes  
 - ACI Brands  
 ProSante - Shaklee  
 PROVON - Gojo Industries  
 Puma - Quadrant Cosmetics  
 Pupa - Prestilux  
 Pure & Naturelle - Henkel  
 PURELL - Gojo Industries  
 Pureology - L'Oréal  
 Pürminerals - Clarins  
  
 Q-Tips - Unilever  
 Queen Latifah - Prestilux  
 Quo - Shoppers Drug Mart/Loblaw Companies Limited

Ralph Lauren - L'Oréal  
 Rapid Lash Eyelash Renewal Serum - ACI Brands  
 Red Door - Elizabeth Arden  
 Redken - L'Oréal  
 Redline - Evergreen Consumer Brands  
 Reem Acra Fragrances - ACI Brands  
 Regeneration® - BeautiControl  
 Rene Furterer - Pierre Fabre  
 Repetto - Clarins  
 Revlon - Revlon  
 Rexall - Katz Group  
 Right Guard - Henkel  
 Rihanna - Prestilux  
 Rimmel - Coty  
 RoC - Johnson & Johnson  
 Roger & Gallet - L'Oréal  
 Roots - Coty

Sally Hansen - Coty  
 Salon Selectives Hair Care - ACI Brands  
 Salvatore Ferragamo - Shiseido  
 Sarah Jessica Parker - Coty  
 Satinique - Amway  
 Schick - Energizer Personal Care  
 Scope - Procter & Gamble  
 Sculptique® - Beauticontrol

Seché Nail Colour & Treatments - ACI Brands  
 Secret - Procter & Gamble  
 Secret AGEnt® - BeautiControl  
 Sekkisei Skincare - ACI Brands  
 Serge Lutens - Shiseido  
 Shaklee - Shaklee  
 Shania Twain - Coty  
 Shiseido - Shiseido  
 Shu Uemura art of Hair - L'Oréal  
 Silkience - Evergreen Consumer Brands  
 Sisley - Holt Renfrew  
 Skin Bracer - Colgate-Palmolive  
 SkinCeuticals - L'Oréal  
 Skinlogics® - Beauticontrol  
 Skylanders - Centura Brands  
 Smashbox - Estée Lauder  
 Soap & Glory - Shoppers Drug Mart/Loblaw  
 Companies Limited  
 Soft & Dri - Henkel  
 Softsoap - Colgate-Palmolive  
 Spa ESCAPE™ - BeautiControl  
 Spa Haus - Evergreen Consumer Brands  
 Speed Stick - Colgate-Palmolive  
 St. Tropez - Stogryn Sales  
 St. Tropez Self Tanning products - ACI Brands  
 Stetson - Coty  
 Stila Cosmetics - ACI Brands  
 Strawberry Shortcake - Centura Brands  
 Strellson - Prestilux  
 Sunlogics - BeautiControl  
 Surgi Waxes and Depilatories - ACI Brands  
 Swarovski - Clarins  
 Swiss Line - Sopar  
 Système Anti-rides - Lise Watier  
  
 Tabac - Prestilux  
 Tame - Evergreen Consumer Brands  
 Taylor Swift - Elizabeth Arden  
 Thalyspa - Valeant Cosméderme  
 The Body Shop - L'Oréal  
 Thermasilk - Unilever  
 Thierry Mugler - Clarins  
 Tim McGraw - Coty  
 Time Capsules™ - BeautiControl  
 Time To Go® - BeautiControl

**S**

Tom Ford Beauty - Estée Lauder, Holt Renfrew  
 Tommy Hilfiger - Estée Lauder  
 Tone - Henkel

**Z**

Tonino Lamborghini - Coty  
 Tory Burch - Estée Lauder  
 Trump Success - Prestilux  
 Trussardi - Quadrant Cosmetics

Urban Decay - L'Oréal  
 Uriage - Prestilux

Vagisil Foam - Combe  
 Vagisil Intimate Moisturizer - Combe  
 Vagisil Powder - Combe  
 Valentino - Puig  
 Valmont Skin Care Products - CVL Cosmetics  
 Van Cleef & Arpels - Clarins  
 Vanilla Fields - Coty  
 Vaseline - Unilever  
 Veet - Reckitt Benckiser  
 Venus - Procter & Gamble  
 Vera Wang - Coty  
 Very Irresistible Givenchy - LVMH Fragrances  
 Vichy - L'Oréal  
 Viktor & Rolf - L'Oréal  
 Vince Camuto - Prestilux  
 Vivienne Westwood - Coty

Wet Ones - Energizer Personal Care  
 White Diamonds - Elizabeth Arden  
 Williams Mug Soap - Combe  
 Wolfgang Joop - Coty

Xeryus - LVMH Fragrances  
 Xeryus Rouge - LVMH Fragrances

Yes to - Shoppers Drug Mart/Loblaw Companies Limited  
 Youthair - ACI Brands  
 Ysatis - LVMH Fragrances  
 Yves Rocher - Yves Rocher  
 Yves Saint Laurent - L'Oréal, Holt Renfrew

ZIRH Men's Skincare - ACI Brands



420 Britannia Road East, Suite 102, Mississauga, Ontario L4Z 3L5  
**T** 905.890.5161 **F** 905.890.2607 **E** [cctfa@cctfa.ca](mailto:cctfa@cctfa.ca) **W** [www.cctfa.ca](http://www.cctfa.ca)

# PACKAGING, MATERIALS, GOODS & SERVICES

## SUPPLIED BY ASSOCIATE MEMBERS

### Advertising - Agencies

McCarthy Consultant Services Inc.



### Cards & Tags

Bellwyck Packaging Solutions

### Advertising - Consumer Magazines

Reader's Digest  
Rogers Communications  
St. Joseph Media Corporation  
TC Media  
Tribute Entertainment Media Group



### Certificates of Free Sale

McCarthy Consultant Services Inc.

### Certification

Intertek

### Analytical Testing

Intertek

### Clinical Testing

Intertek

### Animal Toxicology Studies

Nucro-Technics

### Consultants - Compliance

Focal Point Research Inc.  
McCarthy Consultant Services Inc.

### Applicators

Orchard International

### Consultants - New Products

B.A. Consultant Services Inc.  
Canadian Analytical Laboratories  
Carl Geffken Consultants  
Consultpharm Inc.  
Dell Tech Laboratories Ltd.  
Experchem Laboratories Inc.  
Focal Point Research Inc.  
The Logistics Alliance Inc./Kigiriak  
Consulting Corp.  
McCarthy Consultant Services Inc.  
Nucro-Technics  
OptumInsight

### Assembly Contracting

Orchard International

### Benefits Consulting

Morneau Shepell Ltd.

### Bioanalytical

Nucro-Technics

### Blister

The Central Group

### Brand Management

Hollywood Alliance Canada Inc.  
The Melrose Group  
Scarlet & Julia  
SDL Canada

### Brushes (cosmetic)

Orchard International

### Consultants - Plant, Equipment, Regulatory

B.A. Consultant Services Inc.  
Carl Geffken Consultants  
Consultpharm Inc.  
Dell Tech Laboratories Ltd.  
Experchem Laboratories Inc.  
Focal Point Research Inc.  
International Cosmetics & Regulatory  
Specialists LLC  
McCarthy Consultant Services Inc.  
Nucro-Technics

# GOODS AND SERVICES

OptumInsight  
Steinberg & Associates, Inc.  
Stericycle Expert Solutions  
Technology Sciences Group (TSG)  
Canada Inc.

## **Containers - Corrugated**

The Central Group

## **Containers - Decorated**

The Central Group  
Orchard International

## **Containers - Glass**

Orchard International

## **Containers - Metal**

Orchard International

## **Containers - Paper**

Orchard International

## **Contract Publishing**

St. Joseph Media Corporation

## **Cosmetic Bags, Cases**

Orchard International

## **Displays, Display Cartons & Display Cards**

Bellwyck Packaging Solutions  
The Central Group  
Orchard International

## **E-Commerce**

Exact Media Network Inc.

## **Education**

Humber College of Applied Arts &  
Technology  
McCarthy Consultant Services Inc.  
Seneca College  
Sheridan College

## **Electronic Retailing**

Guthy-Renker Corp.

## **Filter Bags & Vessels**

Ashland Canada Corp.



## **Formulation Assistance**

BASF Canada Inc.  
Carl Geffken Consultants  
Consultpharm  
Croda Canada Limited

## **Gift Set Boxes**

The Central Group  
Orchard International

## **Global Market Access**

Intertek

## **Graphic Design**

Bellwyck Packaging Solutions  
The Central Group  
Graphic Packaging

## **Hotel Amenities**

Hunter Amenities

## **Identity & Branding**

The Central Group

## **Inventory Management**

Stericycle Expert Solutions

## **Leadership & Development**

Women in Leadership and Business  
Conference

## **Legal Services**

Dickinson Wright  
Gowling Lafleur Henderson  
Maclaren Corlett  
Miller Thomson  
Robic

## **Logistics**

Accuristix  
The Logistics Alliance Inc./Kigiriak  
Consulting Corp.  
McCarthy Consultant Services Inc.  
Lynden International Logistics  
Stericycle Expert Solutions

## **Manicure Implements**

Orchard International

## Market Research

CeRoy Inc.

## Media

Free Daily News Group  
The Globe and Mail  
The Kit  
Rouge Media

## Outsourcing Services

McCarthy Consultant Services Inc.  
Nucro-Technics  
Stericycle Expert Solutions

## Package Design

Bellwyck Packaging Solutions  
The Central Group  
Orchard International

## Packaging - Filling (liquids, creams & powders)

Assured Packaging  
Orchard International

## Packaging - Heat Seal Blisters

The Central Group

## Packaging - Novelty

The Central Group  
Graphic Packaging  
Orchard International

## Pencil Sharpeners

Orchard International

## Pencils (cosmetic)

Orchard International

## Perfume Atomizers

Orchard International

## Printing, Lithography, etc.

Bellwyck Packaging Solutions  
The Central Group  
Graphic Packaging  
ICON Digital Productions Inc.

## Product Development

Assured Packaging



Canadian Analytical Laboratories  
Consultpharm

Intertek  
McCarthy Consultant Services Inc.  
Orchard International

## Product Research

Canadian Analytical Laboratories  
Nucro-Technics  
SDL Canada

## Product Testing and Claims Support

Abich  
Canadian Analytical Laboratories  
Carl Geffken Consultants  
The Central Group  
Experchem Laboratories Inc.  
Hill Top Research  
McCarthy Consultant Services Inc.  
Nucro-Technics

## Public Relations

Imilk2sugars

## Quality Control

Canadian Analytical Laboratories  
Carl Geffken Consultants  
Consultpharm  
Experchem Laboratories Inc.  
McCarthy Consultant Services Inc.  
Nucro-Technics

## Reclamation/Recycling

Stericycle Expert Solutions

## Regulatory & Safety Assessment Support

Intertek

## Regulatory Graphics

McCarthy Consultant Services Inc.

## Regulatory/Labelling

Carl Geffken Consultants  
McCarthy Consultant Services Inc.  
SDL Canada

# GOODS AND SERVICES

## **Sampling**

Exact Media Network Inc.  
Nucro-Technics  
St. Joseph Media Corporation

## **Shrink Wrapping**

The Central Group  
Orchard International

## **Storage & Distribution of Natural Products**

Lynden International Logistics

## **Tote Boxes**

The Central Group  
Orchard International



## **Toxicology**

Nucro-Technics

## **Translation**

McCarthy Consultant Services Inc.

## **Transportation**

ATS Healthcare  
The Logistics Alliance Inc./Kigiriak  
Consulting Corp.  
McCarthy Consultant Services Inc.  
Stericycle Expert Solutions

## **Vacuum Forming**

The Central Group

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# RAW MATERIALS

## **Alcohols (Undenatured, Denatured & Specially Denatured)**

Ashland Canada Corp.  
L.V. Lomas Limited  
Quadra Chemicals Ltd.

## **Antiperspirants, Antacids**

Charles Tennant & Company (Canada) Ltd.

## **Bacteriostats**

Ashland Canada Corp.  
BASF Canada Inc.  
Charles Tennant & Company (Canada) Ltd.

## **Biological & Botanical Extracts**

Ashland Canada Corp.  
BASF Canada Inc.  
L.V. Lomas Limited

## **Carbon, activated**

Quadra Chemicals Ltd.

## **Chemicals (general & miscellaneous)**

Ashland Canada Corp.  
BASF Canada Inc.

Charles Tennant & Company (Canada) Ltd.  
Croda Canada Limited  
L.V. Lomas Limited  
Quadra Chemicals Ltd.

## **Detergents & Shampoo Concentrates**

BASF Canada Inc.  
Charles Tennant & Company (Canada) Ltd.  
L.V. Lomas Limited

## **Fungicides & Germicides**

Ashland Canada Corp.  
BASF Canada Inc.

## **Lanolin & Derivatives**

BASF Canada Inc.  
Charles Tennant & Company (Canada) Ltd.  
Croda Canada Limited

## **Oils - Animal, Vegetable & Fatty Derivatives**

Ashland Canada Corp.  
BASF Canada Inc.  
Croda Canada Limited  
L.V. Lomas Limited

## **Oils - Mineral & Petrolatums**

BASF Canada Inc.  
L.V. Lomas Limited

## **Pearl Essence**

Ashland Canada Corp.  
BASF Canada Inc.

## **Perfume & Flavour Compounds & Bases, Perfumery Raw Materials (incl. Aromatics, Essential Oils, etc.)**

BASF Canada Inc.  
Charles Tennant & Company (Canada) Ltd.  
Fleurarôme  
L.V. Lomas Limited

## **Preservatives**

Ashland Canada Corp.  
BASF Canada Inc.  
Charles Tennant & Company (Canada) Ltd.  
Croda Canada Limited  
L.V. Lomas Limited

## **Proteins**

Ashland Canada Corp.  
BASF Canada Inc.  
Croda Canada Limited

## **Silicones**

Dow Corning

## **Solvents**

Ashland Canada Corp.  
BASF Canada Inc.  
L.V. Lomas Limited  
Quadra Chemicals Ltd.

## **Sun Screen Agents**

Ashland Canada Corp.  
BASF Canada Inc.  
Charles Tennant & Company (Canada) Ltd.  
L.V. Lomas Limited  
Quadra Chemicals Ltd.

## **Surfactants (Dispersants, Emulsifiers, Wetting Agents, etc.)**

Ashland Canada Corp.  
BASF Canada Inc.  
Charles Tennant & Company (Canada) Ltd.  
Croda Canada Limited  
L.V. Lomas Limited  
Quadra Chemicals Ltd.

## **Talcs, Fillers & Pigments**

L.V. Lomas Limited

## **Viscosity Builders & Foam Stabilizers**

Ashland Canada Corp.  
BASF Canada Inc.  
Croda Canada Limited  
L.V. Lomas Limited  
Quadra Chemicals Ltd.

## **Vitamins**

BASF Canada Inc.  
Croda Canada Limited

## **Waxes**

Ashland Canada Corp.  
BASF Canada Inc.  
Croda Canada Limited  
L.V. Lomas Limited

## PERSONNEL – ALL MEMBERS

**A** Abid, Cameron, General Sales Manager - Croda Canada Limited  
 Abraham, Patti, Senior Business Manager, Client Solutions - The Central Group  
 Abrol, Christina, Regulatory Affairs Analyst - Avon Canada ULC  
 Adams, Wendy, General Manager - Galderma Canada Inc.  
 Adler, David, Manager, Regulatory Affairs & Quality Compliance - Revlon Canada Inc.  
 Ahlstrand, Melissa, Group Publisher Fashion and Beauty - Rogers Communications  
 Alam, Madiha, Regulatory Analyst - Estée Lauder Companies  
 Allaire, Mario, Division President, Knowlton & Toronto - Knowlton Packaging Inc. - Corporate Division  
 Alonzo, Anna-Maria, Buyer - Cosmetics and Skincare - Holt Renfrew & Co., Limited  
 Amiel, Berny, Chief Executive Officer - Hunter Amenities International Ltd.  
 Amos, Jim, General Manager, Revlon Professional Canada - Revlon Canada Inc.  
 Amroun, Rima, Marketing & Communications Manager - Ales Groupe Canada, Inc.  
 Andlauer, Michael, CEO - ATS Healthcare  
 Andrew, Tami, Buyer, Cosmetics - London Drugs Limited  
 Andrews, Brooke, Merchant Marketing Manager, Cosmetics - Holt Renfrew & Co., Limited  
 Ang, Billie, President - B.A. Consultant Services Inc.  
 Arana, Flor Del Pilar, Director of Regulatory Affairs & Compliance - Klox Technologies  
 Arlette, Ildi, Founder - Women in Leadership and Business Conference  
 Arslan, Sona, Regulatory Affairs Associate - Johnson & Johnson Inc.  
 Autio-Gandhu, Lisa, DVP / DPM - Hudson's Bay Company  
 Avery, Jane, Account Manager - The Globe and Mail

**B** Baltac, Gabriela, Chemist - Avon Canada ULC  
 Barone, Patrizia, Director of Regulatory Affairs - Unilever Canada  
 Barron, George, Managing Director - The Melrose Group  
 Barvinek, Christine, Vice President, Sales - Groupe Marcelle Inc.  
 Battiston, Paola, Chair - Seneca College  
 Beaulieu, Josée, Marketing Director - CFG Division - Clarins  
 Beauregard, André, President - Canus Goat's Milk Skin Care Products Inc.  
 Beauregard, Valerie - Canus Goat's Milk Skin Care Products Inc.  
 Bédard, Emmanuelle, Scientific Director - Laboratoire Du-Var Inc.  
 Bender, Stacey - Energizer Personal Care  
 Berg, Dean, Vice-President Business Development - Accuristix  
 Bergstrom, Joan, Research Fellow, Regulatory Affairs - Henkel Consumer Goods Canada Inc.  
 Berkson, Joy, Executive Vice President - Neuco Image Group Inc.  
 Berrest, Sophie, President L'Oréal Luxe Division - L'Oréal Canada Inc.  
 Berry, Gregory, Manager of Regulatory - BeautiControl, Inc.  
 Bertrand, Martine, Customs Compliance Manager - Sephora Canada  
 Bigoni, Giorgina, Publisher - The Kit  
 Billings, Mandy, Manager, Product Development, Beauty - Shoppers Drug Mart/Loblaws Companies Limited  
 Bishop, Jennifer, Partner - Miller Thomson LLP  
 Bjelakovic, Natasha, Marketing Manager - Quadrant Cosmetics Corp.  
 Blake, Krystal, Accounts Payable - RGR Pharma Ltd.  
 Blanchet, Stephen, President/Director - CSR Cosmetic Solutions

# PERSONNEL – ALL MEMBERS

- B** Blaschke, Janet, Chief Executive Officer - International Cosmetics & Regulatory Specialists LLC  
Blayney, Shawn, Senior Coordinator, Vendor Relations - Holt Renfrew & Co., Limited  
Blumel, Karen, Account Manager - Graphic Packaging International Canada ULC  
Bocchietto, Elena, President - Abich Inc.  
Bogart, Steffi, Senior Vice-President & Deputy General Counsel - Estée Lauder Companies  
Boire, Ronald, President and CEO - Sears Canada Inc.  
Borenstein, Kathy, Marketing Manager - Hollywood Alliance Canada Inc.  
Bouchard, Karen - Sears Canada Inc.  
Bouchard, Manon, Directeur Régional, Division Soins de la Santé - Bellwyck Packaging Solutions  
Boulukos, Samantha, VP of Marketing - Colgate-Palmolive Canada Inc.  
Bourget, Josiane, Product Manager - Yves Rocher North America Inc.  
Braund, Tiffany, Divisional Vice-President - Sears Canada Inc.  
Breedon, Todd, Director Regulatory Affairs - Johnson & Johnson Inc.  
Brongo, Yoeujin, Manager of Regulatory Affairs - La Prairie Group AG  
Bruyn, Maryon, Technical/Regulatory Analyst - Amway Canada Corporation  
Buder, Debbie, Senior Director Sales & Product Development - Neuco Image Group Inc.  
Burghardt, Mirjam, Head of Quality Assurance - Cosnova Inc.  
Burks, Barb, National Senior Category Manager - Pharmasave Drugs (Pacific) Ltd.
- C** Cain, Alexa, Director of Sales & Marketing - Miracle 10 Cosmetics Inc.  
Callaghan, Ann, Program Coordinator - Sheridan College  
Cangialosi, Linda, Planning Manager - Cosnova Inc.  
Cangul, Ani, Executive Assistant - Quadrant Cosmetics Corp.  
Cao, Ray, CEO - Exact Media Network Inc.  
Cape, David, President - Groupe Marcelle Inc.  
Cape, Michael, Chairman - Groupe Marcelle Inc.  
Carette, Katherine, Directrice Marketing Pôle Dermo-Pharmacie & RP - Pierre Fabre  
Dermo-Cosmétique Canada INC.  
Cariati, Monica, Product Development Manager - Katz Group Canada Ltd.  
Carlier, François, President - Prestilux Inc.  
Carney, Heather, Director of Marketing - Kao Canada Inc.  
Carnovale, Avril, Associate Dean, The Business School - Humber College of Applied Arts & Technology  
Caruso, Marisa, Director, Skincare - Sephora Canada  
Casey, Sherry, Senior Director, Regulatory & External Affairs - Shoppers Drug Mart/Loblaw Companies Limited  
Cecez, Bojana, Regulatory Affairs - Valeant Cosméderme  
Cecol, Domenic, Chief Design Officer/VP of Marketing - The Central Group  
Cetlin, Roy, President - CeRoy Inc.  
Chadwick, Eva, Associate, Regulatory & Technical Affairs - Galderma Canada Inc.  
Chambers, Stephen, President - Dell Tech Laboratories Ltd.  
Chan, Devin, Senior Vice-President of Marketing - L.V. Lomas  
Chaudhuri, Shan, Regulatory Affairs Manager - Burt's Bees (Clorox Company of Canada Ltd.)  
Chaussée, Linda, Spécialiste Affaires Réglementaires - Yves Rocher North America Inc.  
Chay, Quoc, President, Professional Products Division - L'Oréal Canada Inc.  
Cheng, Janette, National HR Manager - L'Occitane Canada Corp.  
Chettri, Prashant, Senior Regulatory Associate - Reckitt Benckiser  
Chevalier, Karine, Human Resources Director - Clarins  
Chopra, Priya, President & CEO - I milk2sugars PR  
Churchill, Garry, Director of Quality Management - Shandex Personal Care Manufacturing Inc.

# PERSONNEL – ALL MEMBERS

**C** Cioffitto, Mario, Merchandise Manager, The Beauty Group - London Drugs Limited  
Cisneros, Isabel, Regulatory Affairs - RGR Pharma Ltd.  
Clark, Gena, R&D Supervisor - CSR Cosmetic Solutions  
Clark, Jennifer, R&D Manager - Benefit Cosmetics LLC  
Clermont, Geneviève, Director, Research and Development - Groupe Marcelle Inc.  
Collée, Tobias, Country Manager - Beiersdorf Canada Inc.  
Comiré, Lucette, Commercial/Training Director - F&B - Chanel Inc.  
Connelly-King, Sue, Vice-President - Parfums Christian Dior Canada  
Consorti, Barbara, Director Credit/Customer Relations - Parfums Christian Dior Canada  
Côté, Steeve, Vice-President, Operations - Lise Watier Cosmétiques Inc.  
Couture, Marlene, Director Marketing & Communications - Scarlet & Julia Inc  
Coyle, John, Vice President, QA/Global Technical Services, Access Business Group - Amway  
Coyne, John, Vice President, Legal & External Affairs, Gen Counsel - Unilever Canada  
Cretu, Lili, Technical Sales Specialist - BASF Canada Inc.  
Crispi, Mike, VP - Evergreen Consumer Brands  
Crispi, Richard, CEO - Evergreen Consumer Brands  
Cunha, Nancy, Buyer Cosmetics - Hudson's Bay Company  
Curtis, Lisa, General Manager – Puig  
Cyr, Sandra, Sales Representative - Bellwyck Packaging Solutions

**D** D'Andrea, Laura, Senior Director Sales, Coty Beauty - Coty Canada Inc.  
Da Rocha, Marie, BUL Quality Assurance & Regulatory Affairs - Avon Canada ULC  
Dallaire, Christine, General Manager, Clarins Groupe Canada - Clarins  
Daniels, Melissa, General Manager - Dermalogica Canada Ltd.  
Darby, Jerome S., Senior Vice President, Operations - Combe Incorporated  
David, Allison, Regulatory Affairs Specialist - Sally Beauty (Canada) Corporation  
David, Francois, Directeur des Ventes commercial - Pierre Fabre Dermo-Cosmétique Canada INC.  
Davidson, Tom, CEO - Nisim International  
Dawson, Kelly, Director Sales Administration, Clinique - Estée Lauder Companies  
Dean, Patrick, Senior Vice President, Front Store & Category Management - Shoppers Drug Mart/  
Loblaws Companies Limited  
Deane, Denyse, Head of Marketing - L'Occitane Canada Corp.  
DeGoes, Plinio, Regulatory Affairs Director - Gojo Canada, Inc.  
Del Negro, Diana, Merchandising Manager - Pharmasave Drugs (Pacific) Ltd.  
Del Torre, Kim, Director, Market Development – Puig  
Delahay, James K., Senior Product Regulations Specialist - BASF Canada Inc.  
Delemer, Séverine, Retail and Marketing Director - Yves Rocher North America Inc.  
Derose, John, Vice-President - Logistics Alliance Inc./Kigiriak Consulting Corp.  
Deschamp, Paul, Senior Business Manager, Client Solutions - The Central Group  
Deschamps, Daniel, Business Development - RGR Pharma Ltd.  
Desjardins, Benoit, Development Director - SDL Canada  
Desrues, Raphael, General Manager - Ales Groupe Canada, Inc.  
Devakos, Enza, Cosmetics Department Manager - Sears Canada Inc.  
Devallois, Amaury, General Manager - Coty Canada Inc.  
Di Lalla, Vilma, Vice President, Sales and Marketing CFG division – Clarins  
Dolan, Mike, Science & Technology VP - Gojo Canada, Inc.  
Donati, Caroline, Manager - Corporate Communications - Avon Canada ULC  
Donly, Hal, Regional General Manager - KIK Custom Products

# PERSONNEL – ALL MEMBERS

## D

Dowson, John-Paul, Director, Market Access & External Affairs - Johnson & Johnson Inc.  
Drozdzowsky, Walter, Vice-President, Finance & Administration - Assured Packaging  
Dujoux, Jérôme, Senior Director of Marketing, Coty Beauty - Coty Canada Inc.  
Duque, Fernando, Corporate Planning Manager - Shiseido (Canada) Inc.  
Durand, David, General Manager - Institut Esthederm Canada Inc.

## E

Eastwood, Andrew, Senior Vice President Health & Beauty Division - ACI Brands  
Ellman, Cyndi, Major Accounts Executive - Chanel Inc.  
Espiritu, Lenirose, Divisional Merchandise Manager - Sears Canada Inc.  
Evans, Peter - ICON Digital Productions Inc.

## F

Fairman, Kiara, Quality Control Specialist - Sally Beauty (Canada) Corporation  
Fanaras, John, President - Nucro-Technics  
Fantin, Bruno, President - Cosmétiques France Laure  
Favre, Anne, Vice-President, Marketing - Lise Watier Cosmétiques Inc.  
Ferland, Jean, Director Supply Chain/Logistics - Knowlton Packaging Inc. - Corporate Division  
Fiacco-Hazel, Sabrina, Senior Manager Community Investment - Hudson's Bay Company  
Fiedler, Antonella, Manager, OTC Business Unit - Galderma Canada Inc.  
Filler, Marina, Product Regulatory Specialist - BASF Canada Inc.  
Fiorillo, Bill, VP Sales & Marketing - Hunter Amenities International Ltd.  
Fiorillo, Ludjane - Energizer Personal Care  
Forgione, Sam, Executive Vice-President - Centura Brands Inc.  
Fortin, July, Executive Assistant - Knowlton Packaging Inc. - Corporate Division  
Foulon, Vincent, Controller - LVMH Fragrance Brands Canada Ltd.  
Franchina, Fabio, CEO & President - Framesi Spa  
Fraser, Mavis, Director of Marketing - Coty Prestige - Coty Canada Inc.

## G

Gabidullina, Gulnara, Regulatory & Technical Relations - Procter & Gamble Inc.  
Gaden, Helga, Director Safety, Quality & Regulatory Affairs - La Prairie Group AG  
Gagnon, Sylvain, Executive Vice-President - Chanel Inc.  
Galaise, Charles, Manager, Product Development - R&D - Knowlton Packaging Inc. - Corporate Division  
Gandhi, Taposhi, Brand Manager - Estée Lauder Companies  
Gangbar, Dean, President - Sigan Industries Group  
Geffken, Carl, President - Carl Geffken Consultants  
Gelntis, Dora, Manager, Regulatory Affairs - Johnson & Johnson Inc.  
Gentz, Robin, Director, Government Affairs - North America - Burt's Bees (Clorox Company of Canada Ltd.)  
Gerardi, Lisa, Brand and Public Relations Manager - Revlon Canada Inc.  
Germaine, Judi, National Wholesale Manager - L'Occitane Canada Corp.  
Germaine, Paul, Senior Vice-President Sales & Marketing - Assured Packaging  
Gerry, Dawn, National Director, Marketing - Mary Kay Cosmetics Ltd.  
Gettings, Steve, VP Product Safety, Integrity & Regulatory Affairs - Avon Canada ULC  
Ghellal, Elyasmine, Regulatory Affairs - Institut Esthederm Canada Inc.  
Gibson, Jennifer, Commercial Manager - Dow Corning  
Gideon, Souheil, Buyer - Fragrances and Novelty - Holt Renfrew & Co., Limited  
Giel, Fred, General Counsel - Combe Incorporated  
Gills, Annabel, QA Manager - Shaklee Canada Inc.  
Giorgi, Michael, QA/QC Manager - Hunter Amenities International Ltd.

# PERSONNEL – ALL MEMBERS



Glasgow, Beth, Senior Regulatory Affairs Specialist - Gojo Canada, Inc.  
Gomes, George, Q A Manager - Crystal Claire Cosmetics  
Goodman, Meredith, Marketing Director, Skincare/Foundation - Parfums Christian Dior Canada  
Goraieb, Jeff, Co-President - ACI Brands  
Goraieb, John, Co-President - ACI Brands  
Gordon, Ian, Senior Vice President, Loblaw Brands - Shoppers Drug Mart/Loblaw Companies Limited  
Gordon, Kaarin, VP Life Sciences - SDL Canada  
Goyette, Robert, Editor-in-Chief - Reader's Digest  
Grabarz, Richard, International Regulatory Manager - Combe Incorporated  
Grant Witz, Margot, VP Creative Global Direction - Elizabeth Grant International Inc.  
Greco, Louisa, President - Johnson & Johnson Inc.  
Greco, Tricia, Director Human Resources & Sales Force Services - Mary Kay Cosmetics Ltd.  
Green, Ron, Director of Technical Services - CSR Cosmetic Solutions  
Greenwood, Gordon, Partner - Maclaren Corlett LLP  
Grégoire, Gaston, President & Director General - Sopar International Inc.  
Grégoire, Michel, Vice-President - Sopar International Inc.  
Griffith, Garrick, Assistant Marketing Manager - Puig  
Grigg, Jeff, Director, Supply Chain & Distribution - Mary Kay Cosmetics Ltd.  
Grisim, David, CMO, SVP, Brand Strategy - Exact Media Network Inc.  
Grohmann, Katerina, Product Development Manager - Katz Group Canada Ltd.  
Guekjian, Yannike, Marketing Manager, Client Solutions - The Central Group  
Guenther, Peter, Sr VP & General Manager - Canada - Henkel Consumer Goods Canada Inc.  
Gupta, Manustivi, Regulatory / Strategic Operations Lead - Reckitt Benckiser  
Guthrie, Lynn, Legal Counsel - Shoppers Drug Mart/Loblaw Companies Limited



Hagen, Suzanne, Director, Regulatory, Micro & Safety - Estée Lauder Companies  
Hamm, Chris, Vice President Finance & Administration - Logistics Alliance Inc./Kigiriak Consulting Corp.  
Hane, Christina, Director, Communications & Public Relations - Yves Rocher North America Inc.  
Hansen, Gitte, Chair - Seneca College  
Harbec, Sylvain, Director, Formation - Lise Watier Cosmétiques Inc.  
Harling, Trevor, Director of Sales - The Central Group  
Harper, Katie, Director, Sustainable Operations - Sears Canada Inc.  
Hartley, Wendy, Public Relations - London Drugs Limited  
Hartzell, Kristin, Senior Manager, Regulatory - Gojo Canada, Inc.  
Hasse, Kelly, Sr. Regulatory Affairs Specialist - Sally Beauty (Canada) Corporation  
Haurilak, Michelle, Director, PR, Digital & Product Marketing - Mary Kay Cosmetics Ltd.  
Hawkins, Bob, General Manager, Inbound Program - Logistics Alliance Inc./Kigiriak Consulting Corp.  
Henri, Marie-Josée - Cosmétiques France Laure  
Hilts, Donna, Product Marketing Coordinator - Shaklee Canada Inc.  
Hoang, Andy, Executive Director - Acymer Skincare & Cosmetics  
Hogg, Genny, Buyer - Cosmetics - Holt Renfrew & Co., Limited  
Hope, Robert, Account Manager - The Globe and Mail  
Horber-Morton, Karin, Manager, Logistics & Vendor Relations - Holt Renfrew & Co., Limited  
Hotte-Dupuis, Virginie, Manager External Communications & Philanthropy - L'Oréal Canada Inc.  
Houston, Wayne, Senior Vice-President, General Manager - Assured Packaging  
Hubbard, Craig, Exec VP of Operations - Total Body Care  
Hughes, Paul, Senior Regulatory Affairs Manager - Unilever Canada

# PERSONNEL – ALL MEMBERS



Hulton, Wendy, Partner - Dickinson Wright LLP  
Hunter, John D., President - Hunter Amenities International Ltd.  
Huot, Stephane, President - Épilylss - ESF  
Hynes, Krista, Buyer Cosmetics - Hudson's Bay Company



Ianni, Carmela, Coordinator, Public Relations - Amway Canada Corporation  
Infilise, Anne Marie, Business Manager - Health and Personal Care - Quadra Chemicals Ltd.  
Innone, Isabella, QC/Laboratory - Total Body Care  
Ivey, Bill, Compounding Manager - Total Body Care  
Ivic, Ana, Supervisor, Global Regulatory Affairs - Estée Lauder Companies  
Iwabuchi, Takahiro, Director, Shiseido America Research Center - Shiseido (Canada) Inc.



Jacobs, Alison, Vice President - Rouge Media Group  
Jay, Tracy, National Sales Manager - L'Occitane Canada Corp.  
Jensky, Jacqui, Manager, Technical Quality Services - Amway Canada Corporation  
Jessop, Kelly, Vice President, Category Management, Personal Care - Shoppers Drug Mart/Loblaw Companies Limited  
Jew, Christine, Marketing - Energizer Personal Care  
Johnson, Jeff, Manager, Business Relations - Amway Canada Corporation  
Johnson, Scott, VP Operations P&C North America - Parfums Christian Dior Canada  
Johnson-Loyer, Julie, Executive Assistant to General Manager - Coty Canada Inc.  
Johnstone, Fiona, Marketing Manager - Puig  
Josey, Heather, Buyer Prestige Fragrances - Hudson's Bay Company  
Joy, Catherine, Vice-President North America Consumer - Ashland Inc.  
Julian, Joan, Marketing Supervisor - Amway Canada Corporation  
Julien, Annie, Quality Assurance Director - Yves Rocher North America Inc.



Kafes, Connie, Buyer, Fragrances and Bath & Body - Sears Canada Inc.  
Kaka, Prudvi, Innovations Director - Deciem Beauty Group  
Kalkunte, Satyan, Product Safety Scientist - Sally Beauty (Canada) Corporation  
Kamara, Mayeana, Product Regulations USA - BASF Canada Inc.  
Kanfer, Joseph S., Chief Executive Officer - Gojo Canada, Inc.  
Kaplan, Anna, Director of Private Brands - Katz Group Canada Ltd.  
Kaur, Preeti, Director, Quality Assurance/Quality Control - Sigan Industries Group  
Kearns, Maryse, QA Administrator - Stogryn Sales Ltd.  
Kehoe, Michael, CEO - Cosmetica Laboratories Inc.  
Keizer, Greg, Senior Vice-President, Sales & Marketing - Bellwyck Packaging Solutions  
Kenny, Paul, Vice President of Sales North America - Combe Incorporated  
Khan, Muhammad, Director of Finance - L'Occitane Canada Corp.  
Kioussis, Soula, Business Unit Leader - Burt's Bees (Clorox Company of Canada Ltd.)  
Klapcic, Marijana, Supervisor, Communications, PR & Creative - Mary Kay Cosmetics Ltd.  
Klepacz, Artur, Brand Manager, Clinique Canada - Estée Lauder Companies  
Koezuka, Yasue, VP Legal - BeautiControl, Inc.  
Kohler, Matthew, Vice President, Marketing - Burt's Bees (Clorox Company of Canada Ltd.)  
Kohoot, Elsie, Site Manager - Hill Top Research  
Kohut, Shelley, Director, Communications & Public Affairs - Johnson & Johnson Inc.  
Kolhoff, Dan, Director of Global Compliance - Guthy-Renker Corp.  
Kollmar, Frank, President & CEO - L'Oréal Canada Inc.

# PERSONNEL – ALL MEMBERS



Korenberg, Michael, President & CEO - Neuco Image Group Inc.  
Kovensky, Barbara, President - Experchem Laboratories Inc.  
Kr, Anand, Supply Chain & Logistics Manager - Elizabeth Arden (Canada) Limited  
Kumar, Ash, Director, Health & Beauty Division - ACI Brands



La Roche, Danielle, National Director Public Relations - Clarins  
Lacey, Roberta, Director, Marketing - Avon Canada ULC  
Lachance, Annie-Claude, Communication & PR Manager - Yves Rocher North America Inc.  
LaChance, Hugo, Sales Manager, Quebec Region (Montréal) - The Globe and Mail  
Lachman, Thom, President - Procter & Gamble Inc.  
Lafortune, François, Vice President, Marketing - Groupe Marcelle Inc.  
Lai, Jenny, Representative - CVL Cosmetics North America  
Laing, Lawrence, Executive Vice-President of Production - Centura Brands Inc.  
Lalonde, Caroline, Director, Business Development - Lynden International Logistics Co.  
Lang, Erika, Digital Sales Manager - The Globe and Mail  
Lariviere, Annie, Director of Finance - Groupe Marcelle Inc.  
Larochelle, Sylvie, Director, Operations - Canus Goat's Milk Skin Care Products Inc.  
Latino, Dannielle, Human Resources Manager - Elizabeth Arden (Canada) Limited  
Lauzier, Lynn, Vice-President, National Sales - Lise Watier Cosmétiques Inc.  
Lawson, Stephen, Senior Legal Counsel - Hudson's Bay Company  
Lees, Fiona, Senior Marketing Manager - LVMH Fragrance Brands Canada Ltd.  
Leithman, Colleen, Senior Legal Counsel, Legal and Corporate Affairs - Avon Canada ULC  
Lenormand-Dauvergne, Nadege, General Manager - Canus Goat's Milk Skin Care Products Inc.  
Lepage, Nathalie, Quality Assurance Director - Consultpharm Inc.  
Lerner, Mark, Chief Operating Officer - Gojo Canada, Inc.  
Lever, Allan, President - Hollywood Alliance Canada Inc.  
Levins, Karen, Senior VP, Global Business Development & Marketing - Intertek  
Lewis-Allan, Andrea, Vice-President & Legal Counsel - Estée Lauder Companies R&D  
Lipscomb, Tawanna, Regulatory Affairs-Home & Personal Care - BASF Canada Inc.  
Lis, Aurelian, GM Americas - Benefit Cosmetics LLC  
Little, Matt, Supply Chain Manager - Cosnova Inc.  
Loch, Jacqueline, VP and Group Publisher, Consumer Solutions - TC Media  
Loftonbrook, Lorinda, Executive Director, Global Regulatory Affairs & Government Relations -  
Estée Lauder Companies  
Loureiro, Christine, Editor-in-Chief - The Kit  
Love, Nancy, Account Manager - The Globe and Mail



MacDonald, Alan, Senior Environmental & Regulatory Specialist - Unilever Canada  
MacDonald, Ann Marie, President - Miracle 10 Cosmetics Inc.  
MacDonald, Dave, Business Unit Manager, Cosmetics - London Drugs Limited  
Macgregor, Jeff, Business Manager, Client Solutions - The Central Group  
MacIntosh, James, General Manager - Energizer Personal Care  
Madigan, Marilynne, Managing Partner - Morneau Shepell Ltd.  
Maglaris, Angie, Marketing Manager - Quadrant Cosmetics Corp.  
Magliocco, Bettina, Eastern General Manager - St. Joseph Media Corporation  
Maguire, Sean, Regional Sales Manager - BASF Canada Inc.  
Mahal, Lida, Vice-President Research & Innovation - Cosmetica Laboratories Inc.

# PERSONNEL – ALL MEMBERS



Majlessi, Darius, President - Isomers  
Malta, Teresa, Buyer, Cosmetics - Sears Canada Inc.  
Mani, Benoye, Product Regulations USA - BASF Canada Inc.  
Mann, Taniya, Director, Regulatory & Government Affairs - Reckitt Benckiser  
Marcheggiani, Manuela, CEO - Isomers  
Marens, Kenneth, Senior Vice-President Regulatory Affairs Worldwide - Estée Lauder Companies R&D  
Marshall, Krystle, Supervisor Regulatory Affairs & Quality Assurance - Mary Kay Cosmetics Ltd.  
Marsolais, Jean, Director of Sales - Avon Canada ULC  
Martens, Brad, Finance Manager - Henkel Consumer Goods Canada Inc.  
Martin, Colleen, Supply Chain Manager - Quadrant Cosmetics Corp.  
Martin, Denis, R&D Director - Neuco Image Group Inc.  
Martin, Marilyn, Key Account Manager - Ales Groupe Canada, Inc.  
Martinez, Becky, Product Development & Marketing Manager - Shandex Personal Care Manufacturing Inc.  
Masse, Susan, General Sales Director - Sopar International Inc.  
Masson, Cathy, Vice President, Category Management, Beauty - Shoppers Drug Mart/Loblaw Companies Limited  
Matteis, Paul, VP, Retail Operations - Sephora Canada  
Mavrostomos, Maria, Director of Marketing - Centura Brands Inc.  
Mayers, Trent, Director, Regulatory, Medical & Technical Affairs - Galderma Canada Inc.  
McCarthy, David, President - McCarthy Consultant Services Inc.  
McClure, Deborah, Senior Category Director, Health, OTC and Beauty, Market Division - Shoppers Drug Mart/Loblaw Companies Limited  
McConnachie, David, Country Manager - L'Occitane Canada Corp.  
McCuish, Geri, Director, the Bay Marketing Activation & PR - Hudson's Bay Company  
McGee, Rob, Executive Director, MAC Field Sales - Estée Lauder Companies  
McGrory, Louanne, Executive Vice President - Sales and Marketing - Shiseido (Canada) Inc.  
McGuire, Kathleen, Director Commercial Supply Chain - Coty Canada Inc.  
McLaughlin, Michael D., President & CEO - Quadrant Cosmetics Corp.  
McMahon, Bryan, Vice President Sales - ATS Healthcare  
McMeekin, Bobbie, Director of Marketing - The Central Group  
Medonza, Shareika, Senior Regulatory Affairs Specialist - Kao USA  
Medwell, Caroline, National Sales Manager - The Globe and Mail  
Ménard, Gilles, Director, Sales - Canus Goat's Milk Skin Care Products Inc.  
Ménard, Jean-François, Quality Assurance/Quality Control Manager - Groupe Marcelle Inc.  
Menna, Teresa, Manager, Corporate Citizenship & Internal Communications - L'Oréal Canada Inc.  
Meschi, Shawn, Executive Manager - Larosh Dermocosmetic Laboratories Inc.  
Midavoodi, Mehrzad, GM – Isomers  
Miles, Teresa, Vice President, Finance and Operations - Quadrant Cosmetics Corp.  
Mills, Josephine, Executive Director, Global Government Affairs - Avon Canada ULC  
Minatel, Orietta, Publisher, Glow/Pure - St. Joseph Media Corporation  
Mitchell, Robin, General Manager - Elizabeth Arden (Canada) Limited  
Mohammed, Felicia, Regulatory Manager - Johnson & Johnson Inc.  
Mollot, Daphné, Vice-President, Research & Development - Lise Watier Cosmétiques Inc.  
Monik-Paris, Grace, Account Manager - The Globe and Mail  
Montgomery, Sue, Director of Manufacturing - Estée Lauder Companies  
Moorthy, Aru, Compliance Coordinator - Apollo Health and Beauty Care  
Morin, Caroline, Marketing Director - Clarins Division – Clarins  
Moscovici, Jason, Lawyer, Associate – Robic

# PERSONNEL – ALL MEMBERS

## M

Mowat, John, President - Logistics Alliance Inc./Kigiriak Consulting Corp.  
Mowat, Melanie, Director, Customer Service - Logistics Alliance Inc./Kigiriak Consulting Corp.  
Mowat, Tara, Vice President - Logistics Alliance Inc./Kigiriak Consulting Corp.  
Murphy, Glen, Sr. Director, Regulatory Affairs - Johnson & Johnson Inc.  
Murray, Robert, CFO - Cosmetica Laboratories Inc.

## N

Nadeau, Marie-Claude, Vice President Development - Laboratoire Du-Var Inc.  
Nadon, Louise, V.P. Executive - Laboratoire Du-Var Inc.  
Napolitano, James, President - Colgate-Palmolive Canada Inc.  
Nardi, Cintia, Executive Director, Operations - Estée Lauder Companies  
Nau, Tammie, VP, Research & Development - Benefit Cosmetics LLC  
Neff, Deborah, Vice President, Marketing - Revlon Canada Inc.  
Newton, Jerry, Business Development Manager - ATS Healthcare  
Nguyen, Mai, Regulatory Affairs Coordinator, R&D - Apollo Health and Beauty Care  
Nielsen, Nanette, National Category Manager - Pharmasave Drugs (Pacific) Ltd.  
Nieuwhof, Susan, Corporate Communications - Procter & Gamble Inc.  
Nikolaou, John, President - Nisim International  
Nikolaou, Laura, Operations Manager - Nisim International  
Nugent, Jane, General Manager, Benefit Canada - Benefit Cosmetics LLC  
Nunnari, Paul, President - Kao Canada Inc.

## O

O'Keeffe, Vivienne, Business Development - MD+Spa Source Ltd.  
O'reilly, Meghan, Corporate Regulatory Affairs Manager - Coty Canada Inc.  
Odette, Margaret, Vice President - RGR Pharma Ltd.  
Odette, Roger, President - RGR Pharma Ltd.  
Oilgisser, Marlene, President - Cosmetica Laboratories Inc.  
Ong, Dennis, COO - Sigan Industries Group  
Oommen, Bob, VP Sales & Marketing - Neuco Image Group Inc.  
Orza, Alina, Regulatory Affairs Associate - Johnson & Johnson Inc.  
Oudghiri, Abdel, Controller - Ales Groupe Canada, Inc.  
Ozan, Gini, Director of Operations - Revlon Canada Inc.

## P

Pacheco, Julie, Director, Corporate Brands - Shoppers Drug Mart/Loblaw Companies Limited  
Padilla, Hector, Brand Mgr, Aramis Designer Fragrances & Smashbox - Estée Lauder Companies  
Painter, Rachel, Vice-President, R&D - Estée Lauder Companies  
Pan, Laurie, Sr. Director, Product Safety & Regulatory Affairs - Sally Beauty (Canada) Corporation  
Patel, Pinki, Director, Product Development - Cosmetica Laboratories Inc.  
Patel, Snehal, Quality Control Coordinator - Centura Brands Inc.  
Patterson, Janice, Manager Quality Systems - Knowlton Packaging Inc. - Corporate Division  
Payne, Robyn, Marketing & Research Director - Free Daily News Group (Metro)  
Pedrero, Amy, Sr Manager, Regulatory Affairs, Global R&D & NA - Avon Canada ULC  
Peers, Dale, Program Coordinator, EST - Seneca College  
Pelletier, Nadine, Vice-President and CFO - Lise Watier Cosmétiques Inc.  
Perretta, Antonietta, Program Manager, Cosmetics and Spa Management - Humber College of Applied Arts & Technology  
Perron, Christel, Marketing Director - F&B - Chanel Inc.  
Pérusse, Jacques, Executive Chairman - Prestilux Inc.  
Perry, Lisa, Trade Marketing Manager - Puig

# PERSONNEL – ALL MEMBERS

**P** Peterson, Wayne, Divisional Vice President for Cosmetics - Holt Renfrew & Co., Limited  
Petrolioto, Nadia, General Counsel & Chief Communications Officer - L'Oréal Canada Inc.  
Petrovic, Goran, President - Avon Canada ULC  
Picard, Isabel, Manager of Consumer Relations - Groupe Marcelle Inc.  
Piché, Jean-Roch, President - Fleurarôme Limitée  
Plassard, Pierre, President - Lise Watier Cosmétiques Inc.  
Platis, Ellee, Human Resources Director and Legal - Coty Canada Inc.  
Plumet, Martine, International Sales Director - Épilysse - ESF  
Poirier, Julie, Administrative Assistant, Quality Systems - Knowlton Packaging Inc. - Corporate Division  
Poirier, Teena, Director Content Marketing Group - The Globe and Mail  
Pollastrì, Michela, Laboratory Chief Officer - Abich Inc.  
Pothast, David, Vice-President Commercial Sales - Johnson & Johnson Inc.  
Potkonjak, Biljana, QA/QC Manager - Larosh Dermocosmetic Laboratories Inc.  
Powers, Richard G., Executive VP, Combe Inc. & President, Combe NA - Combe Incorporated  
Pras, Sally, Regulatory Affairs Manager - Benefit Cosmetics LLC  
Pritchard, Brenda, Partner - Gowling Lafleur Henderson LLP  
Prud'homme, Pierre, Executive Vice President & CEO - Knowlton Packaging Inc. - Corporate Division  
Puistonen, Ron, Director, Finance & Administration - Kao Canada Inc.

**Q** Qian, Jessie, Regulatory Compliance Specialist - Crystal Claire Cosmetics  
Quaestor, Tanya, Manager Quality Assurance (and Regulatory) - Shoppers Drug Mart/Loblaw  
Companies Limited  
Quijano, Elizabeth, Go To Market Senior Quality Lead-HPC - Unilever Canada

**R** Rao, Pushpa, Sr. Director, Global Regulatory Affairs - Combe Incorporated  
Rasic, Peko, Product Regulations – North America - BASF Canada Inc.  
Recto, Bella, Director, Quality Control/Quality Assurance - Cosmetica Laboratories Inc.  
Reiner, Kevin, Sr. Regulatory Specialist - Burt's Bees (Clorox Company of Canada Ltd.)  
Remz, Harvey, Director Scientific & Regulatory Affairs - Elizabeth Arden (Canada) Limited  
Renaud, Christine, Brand Manager - Sopar International Inc.  
Renaud, Nathalie, Merchandising, Translation and Compliance Manager - Sephora Canada  
Renner, Chris, Business Unit Leader - Burt's Bees (Clorox Company of Canada Ltd.)  
Resendes, Nellie, National Sales Manager - LVMH Fragrance Brands Canada Ltd.  
Rinzler-Claps, Jennifer, Business Manager, Client Solutions - The Central Group  
Ritter, Carol, General Counsel & Secretary - Procter & Gamble Inc.  
Rivera, Nilsa, Product Safety Scientist - Sally Beauty (Canada) Corporation  
Rizzo, Joseph, Recall Consultant - Stericycle, Expert Solutions  
Roberge, François, Vice-President, Scientific & Regulatory Affairs - L'Oréal Canada Inc.  
Robertson, Mimi, Controller - Cosmetica Laboratories Inc.  
Robinson, Myles, President - Centura Brands Inc.  
Rodic, Daniel, SVP Retail Network - Exact Media Network Inc.  
Roget, Cedric, CEO - CVL Cosmetics North America  
Romer, Jennifer, Vice-President & Legal Counsel - Estée Lauder Companies  
Rose, Lynda, General Manager - Mary Kay Cosmetics Ltd.  
Ross-Fichtner, Robert, President & CEO - Focal Point Research Inc.  
Roussin, Joel, President - Scarlet & Julia Inc  
Rowlands, Michael, Director of Operations - Shaklee Canada Inc.

# PERSONNEL – ALL MEMBERS

**R** Roy, Manon, Director, Quality Control & Quality Assurance - Lise Watier Cosmétiques Inc.  
Roy, Nathalie, Director, Operations - Chanel Inc.  
Rozenwald, Shelley, Chief Beauty Adventurer - Hudson's Bay Company

**S** Sabato, Susan, General Sales Manager - Sopar International Inc.  
Sanderson, Derek, Director, Research & Development - Apollo Health and Beauty Care  
Santini, Anthony M., Senior Vice President, General Counsel & Secretary - Combe Incorporated  
Santucci, Sandy, Buyer Cosmetics - Hudson's Bay Company  
Saunders, Andrew, Vice President, Advertising Sales - The Globe and Mail  
Sayegh, Jean-Elie, Technical Account Manager - BASF Canada Inc.  
Schmalz, Tobias, Director of Operations - Hunter Amenities International Ltd.  
Schnarr, Erin, Director, Integrated Sales & Marketing Solutions - Reader's Digest  
Schreiber, Guy, President - Chanel Inc.  
Schuck, Michael, Director of Finance - Elizabeth Arden (Canada) Limited  
Scott, Dana, Director of Sales - Elizabeth Arden (Canada) Limited  
Selvakamalan, Bhama - Estée Lauder Companies  
Shannon, Jennifer, Vice President - Shandex Personal Care Manufacturing Inc.  
Shupe, Rhonda, Program Coordinator, CTM - Seneca College  
Simard, Luc, Vice President, Operations - Groupe Marcelle Inc.  
Simpson, Karen, Senior Marketing Manager - Avon Canada ULC  
Singh, Ikdeep, President, Consumers Product Division - L'Oréal Canada Inc.  
Singh, Manjit, Executive Vice-President - Sigan Industries Group  
Skorbinski, Peter, Director of QA & Technical Services - Assured Packaging  
Sloan, Lisa, Senior Brand Specialist, Beauty Division - ACI Brands  
Smejda, Giselle, Senior Brand Manager - Energizer Personal Care  
Smeltzer, Wendy, Medical Director - MD+Spa Source Ltd.  
Smith, John P., Director, Quality Assurance - Combe Incorporated  
Soares, Alice, Assistant Director - Épillyss - ESF  
Sofronas, Georgina, Manager, Regulatory Affairs - Colgate-Palmolive Canada Inc.  
Sonnenberg, Diane, Senior Director Sales & Marketing - Coty Prestige - Coty Canada Inc.  
Sood, Christian, Vice President - Canadian Analytical Laboratories  
Soussan, Dominique, President Active Cosmetics Division - L'Oréal Canada Inc.  
Speagle, Mary, Executive Director, Canadian Regulatory Affairs - OptumInsight (Canada) Inc.  
Spensieri, Robert, Business Unit CFO - Coty Canada Inc.  
St. Amour, Melanie, Marketing Manager - Parfums Christian Dior Canada  
St. Pierre, Carl, Executive Director & General Manager - Valeant Cosméderme  
Steinberg, David C., President - Steinberg & Associates, Inc.  
Stephenson, Linda, Founder/CEO - Mèreadesso Inc.  
Stewart, Brian, CEO - Tribute Entertainment Media Group  
Stewart, Sandra, President - Tribute Entertainment Media Group  
Stogryn, Glenn, President/Owner - Stogryn Sales Ltd.  
Struthers, Julie, QC & RA Manager - Pierre Fabre Dermo-Cosmétique Canada INC.  
Suleman, Philloza, Senior Manager, Regulatory Affairs - Johnson & Johnson Inc.  
Suller, Maria, Instrumental Laboratory Technician - Revlon Canada Inc.  
Summers, Jim, Quality Assurance Manager - Elizabeth Arden (Canada) Limited  
Sutherland, Julie, Brand Manager, Estée Lauder Canada - Estée Lauder Companies  
Sutton, Derek, President & CEO - Quality Home Products

# PERSONNEL – ALL MEMBERS

- S** Symonds, Karen, Supervisor Sales and Product Development - Neuco Image Group Inc.  
Sziklai, Jeff, Co-CEO - Bellwyck Packaging Solutions
- T** Taller, Joel B., Partner - Gowling Lafleur Henderson LLP  
Tamburini, Alex, Director, Recalls & Returns - Stericycle, Expert Solutions  
Tarleton, Shelagh, Senior Manager, Lifestyle Brands - The Globe and Mail  
Taylor, Kathie, Senior Vice-President - Charles Tennant & Company (Canada) Ltd.  
Taylor, Mark, QA, R&D Manager - Shandex Personal Care Manufacturing Inc.  
Thomas, Chuck, Director of Sales - RGR Pharma Ltd.  
Thompson, Steve, Group Business Manager - KIK Custom Products  
Tibbits, Linda, General Manager - Pierre Fabre Dermo-Cosmétique Canada INC.  
Tillman-Graham, Anne, Vice President, Commercial Director - Quadrant Cosmetics Corp.  
Titheridge, David, General Manager - LVMH Fragrance Brands Canada Ltd.  
Trecasse, Audrey, Business Development - Consultpharm Inc.  
Treschuk, Eric, Director of Marketing - Energizer Personal Care  
Trotier, Annie, Director, Human Resources - Groupe Marcelle Inc.  
Truaxe, Brandon, President & CEO - Deciem Beauty Group  
Trudeau, Mélanie, Business Development Director - Laboratoire Du-Var Inc.  
Trudeau, Pierre, President - Laboratoire Du-Var Inc.  
Tse, John, Executive Vice-President, Pharmacy and Cosmetics - London Drugs Limited  
Turnbull, Margaret, Senior Regulatory Affairs Specialist - Colgate-Palmolive Canada Inc.  
Tuxworth, Paola, Associate Consultant - Morneau Shepell Ltd.  
Tyler, Terry, Executive Director - Acymer Skincare & Cosmetics  
Tyo, Laurie, Managing Director - Technology Sciences Group (TSG) Canada Inc.
- V** Valtierra, Priscilla, Senior Regulatory Specialist - BeautiControl, Inc.  
Van Baaren, Lucille, Vice President, Regulatory Affairs Worldwide - Estée Lauder Companies R&D  
Van Kampen, Corinne, Regulatory Affairs Manager, North America - Deb Worldwide Healthcare Inc.  
Van Laare, Brent, Senior Manager - ACI Brands  
Vanaki, Hamidreza, President - Larosh Dermocosmetic Laboratories Inc.  
Veitch, Lauren, Vice-President - Sears Canada Inc.  
Vella, John, Co-CEO - Bellwyck Packaging Solutions  
Veteri, Tricia, Regional Programming Director, Estée Lauder Canada - Estée Lauder Companies  
Veto, Nicolas, President and CEO - L'Occitane Canada Corp.  
Vickers, Corinne, Consultant - Morneau Shepell Ltd.  
Vickers Tucker, Chris, President - Burt's Bees (Clorox Company of Canada Ltd.)  
Vieira, Dan, Director of Marketing & Business Development - Logistics Alliance Inc./Kigiriaki Consulting Corp.  
Villaggi, Louise, Senior Vice-President, Finance and Operations - Clarins  
Villeneuve, Isabelle, R&D and Marketing Director - Valeant Cosméderme  
Visconti, Jo-Anne, Director, Advertising Sales - The Globe and Mail  
Vlachich, John, Human Resources - ACI Brands  
Vongratana, Karen, Regulatory Affairs Specialist - Gojo Canada, Inc.  
Vu, Thanh, Product Regulatory Specialist - BASF Canada Inc.
- W** Wagstaff, Jeffery, CEO - Cosnova Inc.  
Walker, Lori, ADMM - Hudson's Bay Company

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Wallach, Ido, Chief Financial Officer - L'Oréal Canada Inc.  
Wang, Brian, Executive Director - Acymer Skincare & Cosmetics  
Warnery, Philippe, General Manager - Estée Lauder Companies  
Wege, Greg, Director of Sales - The Central Group  
Weiss, Maureen, Vice-President & Legal Counsel - Estée Lauder Companies  
Whitelock, Kelly, General Sales Manager, Consumer Publications - TC Media  
Whitley, Nick, President & CEO - Knowlton Packaging Inc. - Corporate Division  
Wildman, Jane, Senior Vice President - Combe Incorporated  
Willer, Tanya, Director Marketing, PR and Education - Elizabeth Arden (Canada) Limited  
Williams, James, Director, Business Development - Stericycle, Expert Solutions  
Wilson, Marie, Plant Manager - CSR Cosmetic Solutions  
Wirth, Gottfried, Sales Manager, Retail - The Globe and Mail  
Wishart, Shelley, President - Orchard International  
Worraker, Simon, SVP & General Manager, Latin America & Canada - Revlon Canada Inc.



Yang, Tom, Regulatory Compliance Coordinator - Crystal Claire Cosmetics  
Ye, Don, Executive Director, Quality Assurance - Estée Lauder Companies  
Yeung, Debbie, Marketing Coordinator - The Central Group  
Yeung, Micky, Assistant to CEO - Crystal Claire Cosmetics  
Yos, Marina, Coordinator, Vendor Relations - Holt Renfrew & Co., Limited  
Youssef, Rosie, Sales & Marketing Coordinator - Morneau Shepell Ltd.



Zeraldo, Jim, Vendor Manager - Centura Brands Inc.  
Zhang, Grace, Buyer Cosmetics - Hudson's Bay Company  
Zimanyi, Genevieve, Director of Beauty Care - Henkel Consumer Goods Canada Inc.  
Zupan, Javorka, Technical Director - KIK Custom Products



420 Britannia Road East, Suite 102, Mississauga, Ontario L4Z 3L5

**Tel:** 905.890.5161

**Fax:** 905.890.2607

**Email:** [cctfa@cctfa.ca](mailto:cctfa@cctfa.ca)

**Web:** [www.cctfa.ca](http://www.cctfa.ca)

For advertising inquiries, contact:

Michele Davis, CCTFA, 905-890-5161, ext. 229 [mdavis@cctfa.ca](mailto:mdavis@cctfa.ca)

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