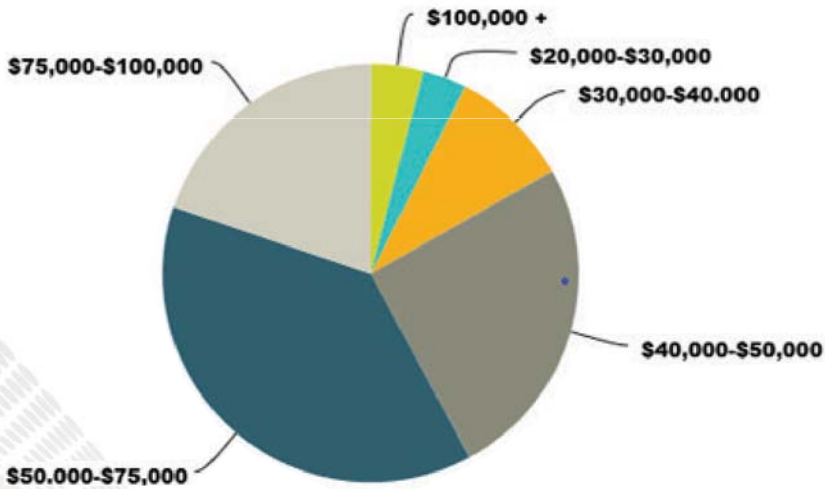




# **2014 NAMAS Salary Survey Results**

April 2015

# 2014 Auditor Salary Range



Answer Choices	Responses
\$100,000 +	4.0%
\$20,000-\$30,000	3.4%
\$30,000-\$40,000	9.4%
\$40,000-\$50,000	25.3%
\$50,000-\$75,000	38.1%
\$75,000-\$100,000	19.8%

**Last year's salary survey** for 2013 found that the salary average for medical auditors was noted to be in the range of \$50,000 - \$75,000.

For the current year's finding for 2014, the average salary for medical auditors still falls in this same category; however, it shows a sharp increase in those making higher than the national average.

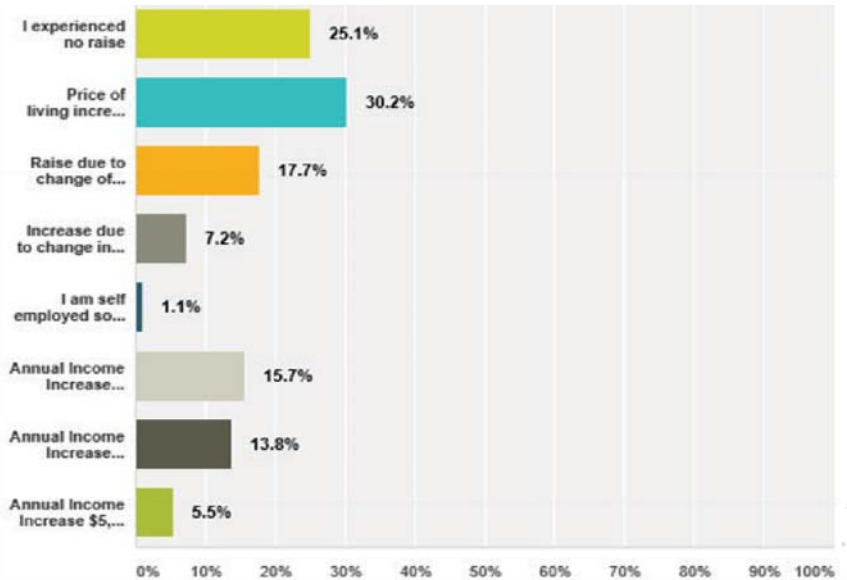
The auditing industry is oftentimes compared to the field of coding, and in a direct comparison coders were noted, by the coding association AAPC, to average \$48,593 annually.

Based on industry standards this would indicate that those with auditing experience who are placed in an auditing role have the earning potential increase of \$10,000 on average.

# Wage Increases

**Through a tough year of EHR implementations** and ICD-10 preparations most auditors received little to no increase in compensation; however, notice the percentage of those who did experience a salary increase through a change in position within the same organization.

The rates of increase are especially noteworthy as the lowest increase is still noted at an average of \$1 an hour increase.

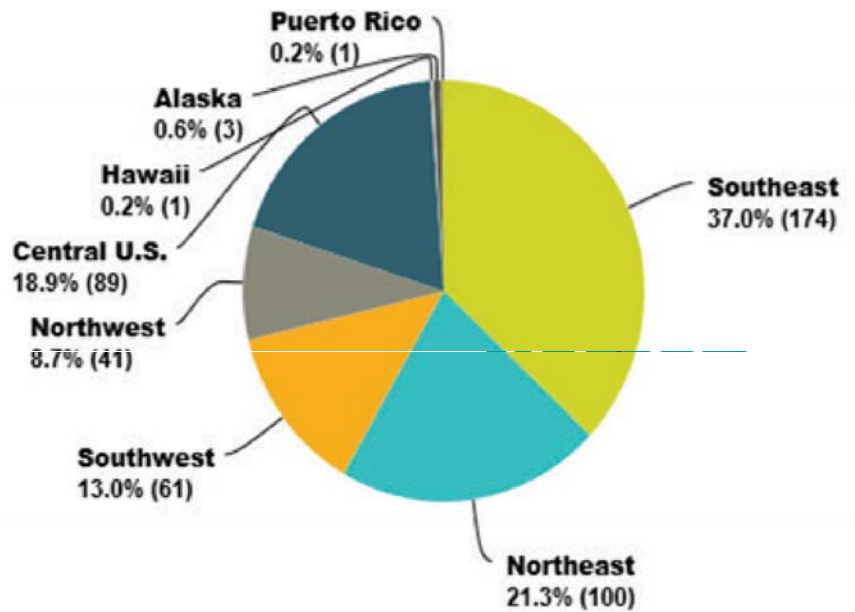


Answer Choices	Responses
▼ I experienced no raise	25.1%
▼ Price of living increase only (standard annual raise)	30.2%
▼ Raise due to change of position	17.7%
▼ Increase due to change in employment	7.2%
▼ I am self employed so this is not applicable	1.1%
▼ Annual Income Increase <\$2,000	15.7%
▼ Annual income increase \$2,000-\$5,0000	13.8%
▼ Annual Income Increase \$5,000 +	5.5%

# Geographic Responses

The results of the salary survey included a broad range of geographical submissions.

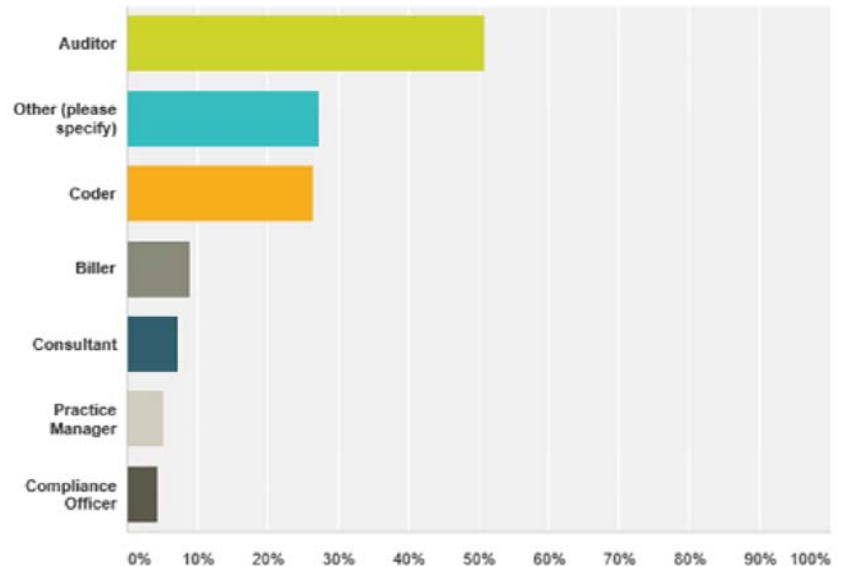
As noted by the graph, there were a wide variety of responses from all regions. This enabled a very diverse median of response.



Answer Choices	Responses
▼ Southeast	37.0%
▼ Northeast	21.3%
▼ Southwest	13.0%
▼ Northwest	8.7%
▼ Central U.S.	18.9%
▼ Hawaii	0.2%
▼ Alaska	0.6%
▼ Puerto Rico	0.2%
▼ Another Country	0.0%



## Job Position



### In the findings of our salary

**survey,** it was important that we identify not just the job titles of the respondents, but also the job capacity that these individuals were functioning in.

The findings of the survey reveal that most of the auditors responding are operating daily in an auditor capacity in their current job duties.

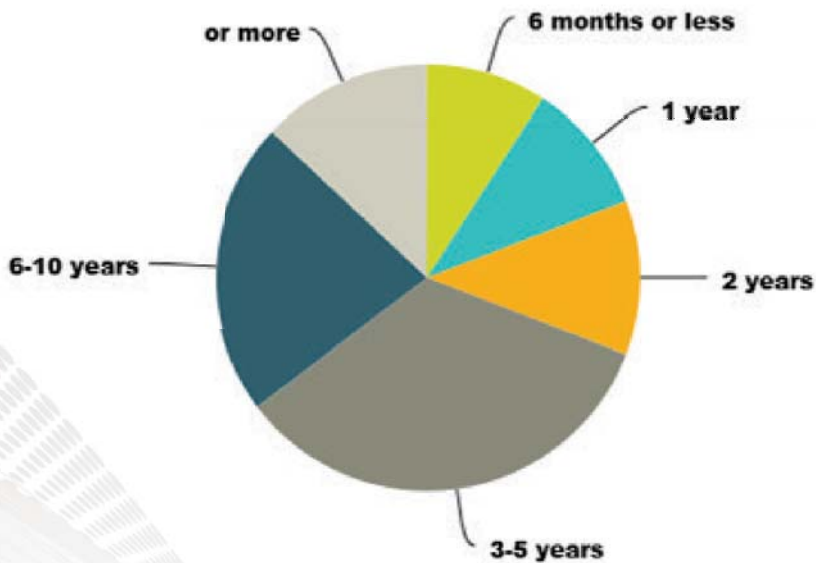
It is not surprising to note that the second largest category are auditors that are functioning as coders, as this is often found in many healthcare settings.

As to the “other” category, we have included a sampling of what roles these respondents most commonly reported.

### Other categories:

- **Analyst**
- **Clinical Documentation Improvement**
- **Manager**
- **Data Analyst**
- **Fraud Investigator**

# Medical Auditing Experience



Answer Choices	Responses
6 months or less	9.1%
1 year	10.0%
2 years	11.7%
3-5 years	33.8%
6-10 years	22.3%
11 years or more	13.0%

**Based on the findings of the average salaries** as well as the wage increases, the years of experience noted by the respondents are reflected.

Smaller healthcare entities will cross train and perform on the job training for employees with little to no auditing experience. The larger scale auditing positions

and including management, consultants, and compliance auditors would be expected by virtue of the position to have more experience as well as a higher income.