

# Advocacy in Mediation- Advanced Mediation Training

The West Virginia State Bar  
Bridgeport, West Virginia

July 20, 2016

8:30 - 8:40

*Late Registration/Welcome/Introduction*

Anita R. Casey, Esq., Executive Director  
The West Virginia State Bar

8:40 - 9:30

*“Before Anything Else, Preparation is the Key to Success” –  
The Importance of Preparation in Mediation*

Charles S. Piccirillo, Esq.  
Shaffer & Shaffer, PLLC  
Madison, WV

9:30 - 10:20

*“Mediating Effectively” - The Do’s and Don’ts in Negotiations*

Frank S. Fragale, Esq.  
Charleston, WV

10:20 - 10:50

**BREAK**

10:50 - 11:40

*“It Ain’t Over ‘til it’s Over” – Dealing with Impasse*

Thomas G. Steele, Esq.  
Steele Law Office  
Clarksburg, WV

11:40 - 12:30

*“Are We Done Yet?” – Tying Up the Loose Ends at Mediation*

James I. Stealey, Esq.,  
Stealey Law Firm, PLLC  
Parkersburg, WV

12:30 - 1:30

**LUNCH**

1:30 – 2:20                    *“I Get By with a Little Help from my Mediation Skills” – Handling Lawyer Dissatisfaction and Depression*

Brenda A. Waugh, Esq.  
Martinsburg, WV

2:20-3:10                    *“Seize the Day” – Strategies for Utilizing the Mediator to your Advantage*

Elliot G. Hicks, Esq.  
Hicks Resolutions  
Charleston, WV

3:10-3:30                    **BREAK**

3:30 – 4:45                    *“Make the Most of Your Mediation” – Panel Presentation*

*Panelists:*

Dino S. Colombo, Esq.  
Colombo Law Office  
Morgantown, WV

Lee M. Hall, Esq.  
Jenkins Fenstermaker, PLLC  
Huntington, WV

William E. Galeota, Esq.  
Steptoe & Johnson PLLC  
Morgantown, WV

Lee Javins, Esq.  
Bailey, Javins & Carter, LC  
Charleston, WV

*Moderator:*

Monica N. Haddad, Esq.  
Monica Haddad Mediation  
Morgantown, WV

