

ACCESS THE POSSIBILITIES

JOIN A TEAM
WHERE TALENT AND VALUES
WORK TOGETHER.



CORPORATE MANAGEMENT ASSOCIATE PROGRAM

Access National Bank

Access National Bank was founded in 1999 in Reston, Virginia, with a mission to provide financial solutions to businesses and professionals in Northern Virginia and metro Washington, DC. Our parent company, Access National Corporation, includes not only the commercial bank, but also divisions that specialize in residential mortgage lending and wealth management services.

At \$1.2 billion in assets, Access National has the scale to provide the sophistication of services offered by the mega banks, with the personal attention only a local community bank can offer. Teams of specialists cater to the unique needs of several industries, serving not only as skilled bankers, but also as trusted advisors, whether a client is facing a critical challenge or is seizing an exciting growth opportunity. Our industry team members: are active in related business and trade organizations; conduct educational programs; and host or sponsor networking events which help our clients interact in meaningful ways.

By upholding the company's values of innovation, integrity, efficiency, tailored service and opportunity, we have established a legacy of and ongoing commitment to providing exceptional service, a broad range of financial solutions, ready access to decision makers and deep local market and industry expertise. This legacy is only possible by hiring and retaining quality associates, who individually and collectively, make a positive difference for our clients, shareholders and communities.

Access National Corporation is an Equal Opportunity/Affirmative Action Employer. All qualified applicants will receive consideration without regard to sex, race, protected veteran status, or disability status.

Access National Corporation, NASDAQ: ANCX

ACCESS TO A FULFILLING AND CHALLENGING CAREER

Program Details:

Capitalize on your degree and launch your career with a high level of responsibility, challenge, opportunity and reward! Access National Bank's Corporate Management Associate (CMA) Program provides a path to management opportunities for highly-motivated college graduates. CMAs develop financial services knowledge and skills through direct experience, internal and outside professional training, and ongoing mentoring from leaders including the Bank President and CEO.

The Program begins with a six-month departmental rotation to provide CMAs with broad foundational knowledge of how the Bank: operates; serves clients; ensures compliance, safety and soundness; generates returns for shareholders; and enhances our community.

CMAs then prepare for a role in Commercial Lending through in-depth training on financial statement analysis, credit underwriting and risk management. CMAs also learn business development and client management skills. Continual mentoring and developmental feedback support all formal and experiential training to help ensure CMA success.

CMA Program Qualifications:

- BA or BS degree, preferably in Finance, Accounting, Economics or a related field (otherwise candidates should have 12 or more credit hours in business-related coursework)
- Academic excellence
- Sales-related work experience
- Demonstrated analytical and quantitative skills
- Team player with high initiative and integrity
- Demonstrated leadership abilities
- Excellent oral and written communication skills
- Genuine interest in banking and commercial relationship management as a career

Benefits:

Access National Bank offers competitive salaries and benefits. The CMA program is designed to help CMAs achieve their career aspirations through ongoing mentoring and professional training, all while taking advantage of the accessibility of the Northern Virginia market. Make a positive difference in the local economy by helping business clients grow and prosper, while working in a place where we take our mission seriously—but not ourselves. We strive to maintain a balanced environment that's casual and relaxed yet professional. Access is a dynamic, growing organization and we seek talented people who thrive on accomplishment.

"During my banking career, I've met hundreds of influential entrepreneurs and business leaders here in perhaps the most vibrant market in the United States. I've earned authority and responsibility beyond my expectations. It's been very hard work, but with the personal mentoring and support from the Access National Bank family, I feel I have become an integral member of the most successful community bank in Virginia."

—DAVID TALEBIAN, BS, VIRGINIA TECH, CLASS OF 2007

SVP, COMMERCIAL LENDING TEAM LEADER, ACCESS CMA CLASS OF 2008
