

### **ARTISAN ROTATIONAL TRAINING PROGRAM (ART PROGRAM) – Sales & Marketing Track**

Looking for a career opportunity where you will gain exposure to multiple business lines while simultaneously accelerating your professional development? The Artisan Rotational Training program (ART program) gives a small, talented pool of 2016 college graduates the opportunity to be part of a successful sales and marketing team while setting them up for a potential long-term career at a growing, global investment management firm.

The ART program provides a unique view of our firm with three distinct rotations across different business teams and locations, including Milwaukee, WI and one of our other principal offices. This program provides participants with the opportunity to collaborate with leaders across the firm, including investment professionals, sales and marketing professionals and senior management. You will be immersed in our sales and marketing environment where you will experience firsthand Artisan Partners' differentiated approach to business development. Additionally, throughout the program, you will be supported with customized mentoring, training and career development. Following successful completion of the ART program, there is a strong likelihood that associates will be offered a full-time position on one of Artisan Partners' sales teams.

During the first rotation, you will gain valuable marketing experience and insight into Artisan Partners' unique investment culture. This initial rotation will provide you with fundamental business and industry knowledge as you work with our marketing support teams writing request for proposal (RFP) responses, producing client reports and developing commentary, thought leadership pieces and other content on behalf of our investment teams. Upon completion of the marketing support rotation, you will move to our intermediary sales and client service team. Here, you will spend time on the road with our financial advisor and broker dealer sales professionals. The focus of this rotation is learning about Artisan Partners' sales process. Your third and final rotation is with the institutional team, where you will further develop your sales and marketing skills, working with institutional clients. At the end of the program, you will have unparalleled experience and perspective around what it takes to be a key sales and marketing professional in the investment industry.

#### **WHAT THE ART PROGRAM INCLUDES:**

- Three assignments doing meaningful work supporting Artisan Partners' sales and marketing efforts
- Invaluable exposure to senior business leaders across the firm
- Partnership with an assigned mentor
- Participation in marketing meetings, conferences and networking events
- The opportunity to be an impactful member of a team
- Competitive compensation and benefits package

#### **THE QUALITIES WE'RE SEEKING:**

- High potential, high achieving college seniors (MBAs not considered for this program); minimum GPA of 3.2
- Individuals with diverse backgrounds, talents and perspectives
- All majors welcome; we want the most proactive, motivated and talented students (actual business experience not necessary, but relevant internships a plus)
- Excellent verbal and written communication skills and the ability to multitask and work in a fast-paced environment
- Individuals that are ready to dive into new situations, think creatively and roll up their sleeves
- Individuals with a commitment to the program, the investment management industry and a long-term focus on sales and client service
- Candidates must be able to work in the U.S. without visa sponsorship (now or in the future)

**ABOUT ARTISAN PARTNERS:**

Artisan Partners is a global investment management firm that provides a broad range of high value-added investment strategies in growing asset classes to sophisticated clients around the world. Since 1994, the firm has been committed to attracting experienced, disciplined investment professionals to manage client assets. Artisan Partners' autonomous investment teams oversee a diverse range of investment strategies across multiple asset classes. Strategies are offered through various investment vehicles to accommodate a broad range of client mandates.

The firm's principal offices are located in Milwaukee, San Francisco, Atlanta, New York, Kansas City and London.

**WHAT'S NEXT?:**

If you believe the ART program is a good fit for you, please send resume and cover letter to **[careers@artisanpartners.com](mailto:careers@artisanpartners.com)**.

*Artisan Partners Limited Partnership is an equal opportunity employer.*