



# P&G Sales Leadership Seminar



## ATTENTION SOPHOMORES

### Experience the life of a P&G Sales Account Manager

*Participants will have the opportunity to interview for an internship the following summer!*

#### WHAT IS THE SALES LEADERSHIP SEMINAR AND WHY SHOULD I ATTEND?

The Sales Leadership Seminar provides a 2 day, all expenses paid, in depth look at P&G Sales. This highly selective program was created for top-tiered undergraduate students in their sophomore year of study. This program is specifically designed to attract diverse students as well as other students meeting eligibility criteria requirements.

During the Seminar, you will experience the strategic role of P&G Sales and have the opportunity to interview for an internship with us next summer. In Sales at P&G, we connect with customers to develop and lead joint value for both their company and P&G. Sales creates and leads the delivery of P&G's in-market strategies, positioning our Company, our Customers, and Shoppers to win. As part of one of the world's best sales management programs, our Sales team derives insights from data to create winning selling propositions. During the Seminar, you will also have the opportunity to meet and network with our Senior Executives, recent Sales new hires and other top students from across the country.

#### HOW TO APPLY:

1. Go to [PGCareers.com](http://PGCareers.com) and click [search jobs](#).
2. Select **Sales** and **Student Programs/Seminar** in the job field.
3. Click on **"New User"** to create a user name and password or enter the information you have registered previously. Once registered, submit your application by completing all of the requested information.
4. Once you have submitted the application, please complete the assessments immediately following. **NOTE:** These assessments are vital to be considered for participation in the program.

#### WHO:

We are looking for top undergraduate students (BS, and BA) currently in their sophomore year. P&G Sales seeks a broad range of majors including Sales & Marketing Operations, Business Administration, Management & Operations, Retail Management or Marketing are preferred, but not required.

#### WHEN:

The P&G Sales Leadership Seminar will be held July 27th & 28th, 2016 in Cincinnati, Ohio, P&G World Headquarters.

