

ICG Summer Analyst CMO

US - Institutional Clients Group - Summer Analyst - Capital Markets Origination - New York

You're the brains behind our work.

You're ready to bring your knowledge from the classroom to the boardroom, and Citi wants to help you get there. Whether it's honing your skills or building your network, we know that success can't come without growth. Our programs equip you with the knowledge and training you need to play a valuable role on your team, and establish a long-term career here. At Citi, we value internal mobility, and career growth is not a question of if, but when.

Citi's Institutional Clients Group is looking for Summer Analysts to join the Capital Markets Origination (CMO) team in North America. The CMO group works with our corporate and government clients to develop, structure, and implement financing packages to meet their capital needs. The division is comprised of over 16 different groups that provide many traditional Investment Banking experiences (managing client relationships and working with them to develop strategic and tactical financing plans), while also incorporating a heavy focus on the ever-changing markets, similar to Sales & Trading. As a Capital Markets Origination Summer Analyst, you will join an intensive training program, where you will receive in-depth education on a variety of these topics to learn the fundamentals of the Analyst role, and you will be immersed in Citi's culture.

We provide you with the knowledge and skills you need to succeed.

We're committed to teaching you the ropes. The CMO Summer Analyst Program trains and grows key players in today's changing economic environment, and will equip them with the knowledge and training they need to help companies and governments raise capital in new and innovative ways. The 10 week Summer Analyst program starts in June and will kick off with a week of training, followed by nine weeks on a specific desk. In the Summer Analyst role, you will have the opportunity to network with peers across Citi through various activities including a team building activity in association with a local charity. Top performing Summer Analysts will be hired to join the following year's CMO Analyst Program.

Your typical day will look something like this.

- Contribute to overall fixed income and equity relationships
- Work and interact with corporate clients
- Originate, market, structure, and execute fixed income and equity transactions
- Demonstrate ways to limit interest rate and credit risk through the use of derivatives

We want to hear from you if...

You will earn a Bachelor's degree by June 2017

You currently maintain a GPA of 3.3 or above

Who we think will be a great fit...

If you enjoy deconstructing and analyzing new situations, value and hard work creativity, and are motivated by creating a lasting impact with clients, the Citi CMO Analyst Program is a great step in your career. A dedication to learning and a true passion for the business are vital. As industries all over the globe continue to restructure and grow, we are hiring professionals who have a global perspective on the future of banking, and want to make an impact on the corporate level. We value diversity of people and experiences and know you do as well. We'll also be looking for:

- Demonstrated commitment to personal growth and career development, a strong desire to learn, and success in team environments
- Strong communication, planning, and organizational skills
- Interest in building relationships with investors and raising capital
- Unquestioned commitment to integrity ethical decision-making

Application Instructions: Candidates must apply through Citi's online application system at www.uncampus.citi.com in addition to the application process specific by your school. Please apply on Citi's website using the following parameters:

Region: US

Business Division: Institutional Clients Group

Program: Summer Analyst

Business Area: Capital Markets Origination

Location: New York