

Virginia Tech would like to invite applicants for the position of:

Assistant/Associate Director of Development / Assistant/Associate Regional Director

Virginia Tech is seeking dynamic road warriors and strategic relationship builders who can work with highly rated prospects and close major gifts. Ideal candidates will be equally enthusiastic about field research visits and solicitation visits. Dedicated and persistent professionals have the opportunity to join a results-driven and donor-centric advancement organization. The Assistant/Associate Director will need to maintain a robust pace, spending the majority of his/her time engaging with prospects and donors while being a true team player committed to collaborating and delivering on strategy and objectives.

Virginia Tech, founded in 1872 as a land-grant institution, is currently ranked as a Top 25 Public University by US News & World Report and a Top 25 Public Research University by the National Science Foundation. Through a combination of its three missions of learning, discovery, and engagement, Virginia Tech continually strives to accomplish the charge of its motto: Ut Prosim (That I May Serve). As the Commonwealth's most comprehensive university and its leading research institution, Virginia Tech serves a diverse population of 30,000+ students and 8000+ faculty and staff from over 100 countries, and is engaged in research around the world. Advancement at Virginia Tech offers opportunities for major gift fundraisers to help Invent the Future at Virginia Tech.

Reporting to the Director of Development or Sr. Regional Director of Major Gifts, the successful candidate will assist in carrying out the designated duties and responsibilities for the fundraising program. This highly motivated professional will be involved with the planning and implementation of the fundraising efforts in support of current operations, endowment, and other capital purposes from all private sources. She/he will fulfill the duties under the direction of, and in close cooperation with the reporting supervisor and the university's central development office.

The search is being conducted to fill multiple fundraising positions for University Development. We have current openings in the following areas:

- **Assistant/Associate Director of Development for the College of Engineering**
- **Assistant/Associate Director of Development for the Pamplin College of Business**
- **Assistant/Associate or Regional Director**

Please specify your preference for particular openings in your cover letter.

Please review the advertisement for additional positions that may be added during the advertisement period.

Interested candidates should apply online at www.jobs.vt.edu (Posting #AP0150137) and include with the faculty application, a cover letter, resume, and list of five references. For further information or individuals with disabilities desiring accommodation in the application process should notify the Human Resources Service Center, 540-231-9331, HRServiceCenter@vt.edu. A review of applications will begin after May 11, 2015.

To learn more about Virginia Tech and community, please visit:

<http://www.vt.edu/about/>

<http://www.vt.edu/index.php>

Living in Blacksburg: <http://hokiewellness.hr.vt.edu/SocialRecreation/LivinginBlacksburg.aspx>

Virginia Tech is an equal opportunity/affirmative action institution.