

*Top 10 Things You Should  
Know About Civil  
Litigation in Small Businesses*

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A FREE REPORT

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# Top 10 Things You Should Know About Civil Litigation in Small Businesses

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1. What you see on TV is not what civil litigation is like in the real world.
2. An individual can self-represent, but it is difficult to know the law and loopholes like an attorney does.
3. The case will never move as slowly as the Defendant wants it to.
4. The case will never move as quickly as the Plaintiff wants it to.
5. The huge jury awards and settlement amounts you read/hear about are rare; do not expect anything like that in your case.
6. Be prepared to pay attorneys' fees and costs as the case proceeds; contingency fees are usually limited to certain types of cases.
7. Not every case provides the right to a trial by jury (nor is every case appropriate for a jury trial).
8. PA provides 3 places for suits: Magisterial District Justice courts, state courts, and federal courts; 1, 2 or all types of courts might be available in a particular case.
9. The case will be emotional for the parties; the attorneys must remain detached to represent their clients.
10. Settlement is always best for both parties.