

U.S. AMSOIL Dealer and Preferred Customer Ordering, Freight & Discount Information

Freight Terms

- The AMSOIL Dealer and PC freight and handling rates apply on shipments to any point in the contiguous United States on products stocked in AMSOIL distribution centers (DCs). See below for Alaska and Hawaii.
- Routing requests may be included with normal freight orders. However, because AMSOIL INC. uses the most economical method of transportation, the final decision on routing pre-paid freight orders rests with AMSOIL.
- Orders can be shipped, "freight collect", or, "third party billing", by UPS, FedEx and many LTL common carriers if special routing instructions are required. The carrier's name and customer account number must be supplied at the time of order placement. Freight rates, payment method, routing instructions and other details are handled directly between the commercial account and carrier.
- Customers can request lift gate service at the time of ordering if they do not have a method of unloading large orders, 30- and 55-gallon drums or totes. Not all carriers offer this service, so when requesting it please allow additional time for delivery. AMSOIL charges customers and accounts a flat rate of \$30 for all lift-gate-required deliveries. Customers will be prompted to accept or decline lift gate service on all qualifying orders placed online or over the telephone.
- Other special requests can result in additional charges by the freight carrier.

U.S. AMSOIL Dealer & Preferred Customer Purchase & Freight Discount Schedule

Dealers and Preferred Customers are eligible for purchase and freight discounts on product orders. Just total up the wholesale cost of the order, look at the Purchase & Freight Discount Schedule and deduct the percentage shown from the total.

Total Cost of Order	Deduct This Amount
\$1,250.00 to \$2,999.99	2%
\$3,000.00 to \$5,049.99	4%
\$5,050.00 to \$7,199.99	6%
\$7,200.00 to \$9,999.99	8%
\$10,000.00 or more	10%

U.S. AMSOIL Dealer & Preferred Customer Freight & Handling Rates

Effective February 1, 2014

Weight, lbs.	Price
Under 1	\$7.10
1- 2.9	\$8.10
3-6.9	\$8.65
7-13.9	\$9.10
14-21.9	\$9.85
22-39.9	\$0.47 per lb.
40-59.9	\$0.38 per lb.
60-99.9	\$0.37 per lb.
100-249.9	\$0.34 per lb.
250-499.9	\$0.30 per lb.
500-999.9	\$0.22 per lb.
1,000-1,999.9	\$0.18 per lb.
2,000-4,999.9	\$0.17 per lb.
5,000 and over	\$0.14 per lb.

Shipments to Alaska

AMSOIL has partnered with Carlile Logistics to provide warehousing, distribution and other order fulfillment services for AMSOIL product orders in Alaska. For all orders, add 7.5 percent to the total product cost for extra freight expenses. Additional freight and handling rates will be applied for in-state shipments. Visit www.amsoil.com/StoreFront/ShippingInformation.aspx for details regarding available services, freight & handling rates, warehouse location and contact information. Freight charges will not be calculated or included in order totals when orders are placed online or by telephone due to the number of shipping options and complexity of freight rates within Alaska. Appropriate charges will be determined and applied when orders are shipped.

Shipments to Hawaii

Hawaiian orders are shipped using the most cost-effective method, and orders are charged freight costs at the time the order is shipped. Small parcel shipments are typically shipped via USPS Flat Rate Boxes. Contact the USPS for current package options and rates. Contact the AMSOIL Distribution Center in Portland, Ore. at (503) 620-5213 with specific product and packaging questions. Postal-mail-accepted addresses or PO Boxes are necessary for delivery through the US Post Office. Aerosol spray cans and fuel additives can only be shipped via SURFACE-ONLY parcel post and can take up to six weeks to deliver. Orders shipped from more than one Distribution Center incur separate freight charges. Please review the order for indicated Superior-only items.

Group Shipments

Group shipments must consist of two or more customers' orders that will be shipped to one destination. When placing these orders, specify that they are group ship. The Dealer who is coordinating the group ship will be charged a discounted freight rate for these combined orders that will be shipping to one location. This Dealer is also responsible for the collection of freight costs for these combined orders. **Note that special-order and Superior-only items will be charged freight and handling from Superior, Wis.**

Pickup Orders

- Orders may be picked up at an AMSOIL Distribution Center. Pickup orders must be placed in advance by calling 1-800-777-7094 or going online to myaccount.amsoil.com. Allow two hours for processing prior to arrival.

Sales Tax

- AMSOIL charges sales tax and applicable environmental/recycling fees.
- Dealers and Preferred Customers can submit a Uniform Sales Tax Certificate (G495) to apply for tax-exempt status. Forms and other tax details are available online at myaccount.amsoil.com.
- Dealers and Preferred Customers who are tax exempt in their states of residence and intend to pick up products from an out-of-state AMSOIL distribution center can complete

and return to AMSOIL INC. a Uniform Sales Tax Certificate (G495). Doing so allows Dealers and Preferred Customers to pick up products without paying sales tax to the state in which the DC is located since they are taking the products into another state for resale.

- AMSOIL Dealers do not need to register to collect sales tax. Taxes are automatically calculated on the suggested retail prices of a Dealer's order. When a Dealer sells product and charges sales tax, the Dealer can keep the sales tax amount because this tax has already been collected and paid by AMSOIL to the respective state/province. This is valid as long as the tax rate charged is the same as the rate that AMSOIL charges on the original purchase. For Preferred Customers, sales tax will be charged on the purchase price of the product.
- Dealers ordering for personal use must either notify the telephone operator before giving them the part number to be ordered, or check the "personal use" option on an online order form. In both cases, orders may be placed that contain both resale and personal-use items. For Dealers, taxes will automatically calculate based on the suggested retail price. Therefore, Dealers ordering for personal use must notify the telephone operator before giving the item number to be ordered. Be sure to tell the operator which items are for personal use as each item is placed in the order.

Payment Methods

Dealers picking up orders can pay by check. Dealers having orders shipped must pay by credit card.

Dealer Exchange Policy Guidelines

- Product may be exchanged within 90 days of purchase with no restocking fee.
- Product must be unopened currently marketed products in resalable condition.*
- Special-order items cannot be exchanged or returned.
- Products received in exchange must be of equal or greater value than those returned. Commission credits are not paid on product exchanges.
- No exchanges will involve cash refunds or credits.
- Products must be returned to an AMSOIL distribution center at the Dealer's expense.
- Dealers who ship product ineligible for exchange to an AMSOIL distribution center are notified upon receipt and ineligible product is held for 30 days.

Preferred Customer Return/Exchange Policy Guidelines

- Products must be unopened currently marketed products in resalable condition.*
- Products may be returned within 30 days of order date for full refund of purchase price and sales tax. No refund will be issued for freight charges.
- Products may be exchanged within 90 days of order date with no restocking fee.
- Products received in exchange must be of equal or greater value than those returned.
- No exchange will involve cash refunds or credits.
- Special-order items cannot be exchanged or returned.
- Products must be returned to an AMSOIL distribution center at the customer's expense. Products stocked only at Superior, Wis., such as literature and filters from AMSOIL aftermarket partners, must be shipped back to Superior.
- Customers who ship product ineligible for exchange to an AMSOIL distribution center are notified upon receipt and the ineligible product is held for 30 days.

"Currently marketed" refers to the product's formulation and packaging. "Resalable condition" refers to the condition of the product itself and all packaging required to resell the product.

The Distribution Center Manager will make the final determination regarding the condition and acceptance of all products considered for a return or exchange. In situations where products do not meet the return/exchange guidelines, the customer will be contacted for disposition or return of any non-compliant products. In these cases, the customer is also responsible for return freight costs.