

U.S. AMSOIL Commercial Account Ordering, Freight & Discount Information

U.S. AMSOIL commercial accounts are eligible for the following purchase and freight terms and discounts. Pricing and additional information regarding product orders are available in the AMSOIL U.S. Wholesale Price List (G3500) and in the Commercial Zone at myaccount.amsoil.com.

Freight Terms

The AMSOIL commercial account freight and handling rates apply on shipments to any point in the contiguous United States on products stocked in AMSOIL distribution centers (DCs). See shipping information in the Commercial Account Zone for Alaska and Hawaii.

Routing requests may be included with normal freight orders. However, because AMSOIL INC. uses the most economical method of transportation, the final decision on routing pre-paid freight orders rests with AMSOIL.

Orders can be shipped "freight collect" by UPS, FedEx and many LTL common carriers if special routing instructions are required. The carrier's name and account number must be supplied at the time of order placement. Freight rates, payment method, routing instructions and other details are handled directly between the commercial account and carrier.

AMSOIL U.S. Commercial Freight and Handling Rates

Effective February 1, 2014

Weight, lbs.	Price
Under 1	\$7.10
1-2.9	\$8.10
3-6.9	\$8.65
7-13.9	\$8.75
14-21.9	\$9.40
22-39.9	\$0.41 per lb.
40-59.9	\$0.37 per lb.
60-99.9	\$0.32 per lb.
100-249.9	\$0.31 per lb.
250-499.9	\$0.29 per lb.
500-999.9	\$0.22 per lb.
1,000-1,999.9	\$0.18 per lb.
2,000-4,999.9	\$0.17 per lb.
5,000 and over	\$0.14 per lb.

U.S. Commercial Freight and Handling Discount Schedule

AMSOIL INC. offers freight bill discounts based on the order total, provided the order is shipped to one destination. This discount is calculated on the total of the order before taxes, discounts or any miscellaneous charges are applied.

• **One half freight is paid if the order totals \$5,500.00 to \$10,999.99**

• **Full freight is paid if the order totals \$11,000.00 or more**

Pickup Orders

- Orders may be picked up at an AMSOIL Distribution Center. Pickup orders must be placed in advance by calling 1-800-777-7094 or going online to myaccount.amsoil.com. Please allow two hours for processing prior to arrival.

Sales Tax

- AMSOIL charges sales tax and applicable environmental/recycling fees.

- Accounts can submit a Uniform Sales Tax Certificate (G495) to apply for tax exempt status. Forms and other tax details are available online at myaccount.amsoil.com.

- Accounts that are tax exempt in their states of residence and intend to pick up products from an out-of-state AMSOIL distribution center can complete and return to AMSOIL INC. a Uniform Sales Tax Certificate (G495). Doing so allows the account to pick up products without paying sales tax to the state in which the DC is located since the account is taking the products into another state for resale.

U.S. AMSOIL Commercial Account Purchase Discounts

Commercial accounts are eligible for a purchase discount on product orders. The discount is based on the total gross purchases (cumulative) during the previous 12 months plus the current order being placed.

Purchase Discount Schedule

Total Account Cost of Order	Deduct This Amount
\$1,500.00 to \$4,499.99	2%
\$4,500.00 to \$7,499.99	4%
\$7,500.00 to \$10,499.99	6%
\$10,500.00 to \$15,499.99	8%
\$15,500.00 or more	10%

Commercial Account Return/Exchange Guidelines

- Products may be returned within 30 days of order date for full refund of purchase price and sales tax. No refund will be issued for freight charges.
- Products may be exchanged within 90 days of order date with no restocking fee.
- Must be unopened currently marketed products in resalable condition.*
- Special-order items cannot be returned or exchanged.
- Products received in exchange must be of equal or greater value than those returned.
- No exchanges will involve cash refunds or credits.
- Products must be returned to an AMSOIL distribution center at the customer's expense. Products stocked only in Superior, Wis., such as literature and filters from AMSOIL distribution partners, must be shipped back to Superior.
- Customers who ship product ineligible for return or exchange to an AMSOIL distribution center are notified upon receipt and the ineligible product is held for 30 days.

*"Currently marketed" refers to the product's formulation and packaging. "Resalable condition" refers to the condition of the product itself and all packaging required to resell the product.

The Distribution Center Manager will make the final determination regarding the condition and acceptance of all products considered for a return or exchange. In situations where products do not meet the return/exchange guidelines, the customer will be contacted for disposition or return of any non-compliant products. In these cases, the customer is also responsible for return freight costs.