

# Learn How to Sell with Integrity - and Get Results

## *Integrity Selling*®

Date: Tuesday, September 29, 2015

Time: 8:00 am - 5:30 pm

Location: Franciscan Oaks, 19 Pocono Rd., Denville, NJ



## THE PROGRAM & RESULTS

*Integrity Selling*® is a 4-month group training/coaching program. It begins with a one-day seminar, followed by eight 90-minute group coaching sessions (two per month for four months). This is not a training event where you "hope" to get results. ***This complete training program is real-time and action focused. It builds and reinforces "right habits" to increase sales 5% - 35%.***

### MATERIALS INCLUDED

- *Integrity Selling for the 21st Century Book*
  - Course Guide
  - 4 CD's
- *Action Pocket Guide*
- Pre/Post Call Planning Forms
- Behavioral Style Pads
  - *And much more*

### HOW TO REGISTER

To Register Call:

Cindy Sullivan  
Director of Client Relations  
201-852-1786

[csullivan@forwardfocusinc.com](mailto:csullivan@forwardfocusinc.com)

[www.forwardfocusinc.com](http://www.forwardfocusinc.com)

All-inclusive fee only \$1750

**Register by September 20th**

## WHAT'S IN *Integrity Selling*® FOR YOU:

- ⇒ Learn the secrets of becoming a rainmaker
- ⇒ Identify and overcome hidden resistance to sales
- ⇒ Provide a road map for selling
- ⇒ Provide tools for identifying your customers' buying and communication styles
- ⇒ Give you greater awareness of how to build effective long-term relationships and increase client retention
- ⇒ Learn how to build partnerships with your customers and turn objections into opportunities
- ⇒ Leverage your network through a more effective sales process
- ⇒ Improve your communication skills and grow your business



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