



OSD's March to Savings Month!

144 Deals from 134 Statewide Contract Vendors!

OSD's March to Savings!

A Month of Deals and Discounts on Statewide Contract Goods and Services



To celebrate Procurement Month and COMMBUYS' second anniversary, the Operational Services Division is proud to launch a first-of-its-kind sales event that includes offers from more than 130 Statewide Contract Vendors. The March 2016 Sales Event starts on March 1, 2016, and it includes more than 140 sale/discount offers which are in addition to the discounts posted in the Vendors' catalogs.

We thank the Statewide Contract Vendors for their participation in this exciting event and we encourage all Buyers to take advantage of these special offers, which expire on March 31, 2016. Remember to use Promo Code **"Sale2016"** on your Purchase Order to receive the discount.

Participation is simple

1. Review OSD's list of Eligible March to Savings Deals and Discounts featured in this catalog;
2. Follow your organization's prescribed method for purchasing from Statewide Contracts - process the Purchase Order through COMMBUYS or send the Purchase Order directly to the Vendor;
3. Enter Promo Code **"Sale2016"** on your Purchase Order to receive the discount:
 - A. COMMBUYS buyers must enter the Sale2016 Promo Code in the **Special Instructions** field on the Requisition. Buyers purchasing from a PunchOut must include the Sale2016 Promo Code in the **Special Instructions** field on the G2B Requisition after Punching Out from the vendor's catalog.*
 - B. All others buyers must prominently display the Sale2016 Promo Code on the top of the Purchase Order.
 - C. Orders placed without the Promo Code will not be eligible for the additional discounts.
4. Discounts will be applied by the Vendor during invoicing.

* Please Note: For Government Scientific Source PunchOut purchases (HSP41), buyers also will need to remit a copy of the PO Print form via email to Jeannie Ruiz at jruiz@govsci.com to receive the discount.

March to Savings Resources

- Eligible Deals and Discounts
- All Statewide Contract User Guides
- COMMBUYS Help Desk Staff: COMMBUYS@state.ma.us or 1-888-627-8283

CLT07 Clothing, Uniforms, Footwear, Accessories and Personal Care Items

Statewide Contract Vendor	Additional Discount Offer
All Sports Heroes Uniforms, Sporting Goods & Promotions	10% Off Alpha Broder, Champion, Charles River, and SanMar Outerwear Brands and 10% Off Miscellaneous Alpha Broder, Blackinton, Champion, Charles River, Pacific Headwear, and SanMar Products
Aramark Uniform Services	10% Off Outerwear
Kenai Sports, LLC	5% Off All Contract Purchases
MG Products LLC	Free Artwork and Graphic Design up to \$60 on All Contract Purchases of \$500 or More

FAC64 Security, Surveillance, Access Control Systems

Statewide Contract Vendor	Additional Discount Offer
Autoclear LLC	7% Off All Contract Purchases
Graybar Electric Co. Inc.	1% Off All Contract Purchases
Industrial Video and Control	20% Off All Contract Purchases
Ironman Inc.	5% Off All Ironvideo and BUILDMYNVR Products
Stone & Berg Company, Inc.	25% off Norton Closer Size 3-6 AL or Dk Amber (689/690)

FAC76 Maintenance, Repair & Operations (MRO) Products, Supplies and Equipment

Statewide Contract Vendor	Additional Discount Offer
Carr Hardware & Supply Co.	10% Off Benjamin Moore and Pratt & Lambert Paint
Ferguson Enterprises	5% Off Cop Fit Water Heaters, Black Maleable
Frank P. McCartin Co. Inc.	5% Off Orders of \$500 or More for Viega Propress items
Graybar Electric Co. Inc.	1% Off All Contract Purchases
Richmond Hardware	5% Off All Contract Purchases

Use Promo Code: SALE2016

FAC77 Landscaping, Tree Trimming, Catch Basin, Snow Removal

Statewide Contract Vendor	Additional Discount Offer
ESI Environmental Services, Inc.	5% Off All Contract Purchases
Mayer Tree Service Inc.	3% Off Category 4 Tree Trimming and Removal 3% Off Category 6 Turf and Landscape Integrated Pest Management
Mountain View Landscapes and Lawncare, Inc.	10% Off Landscaping, Ground Maintenance
Pioneer Landscapes, Inc.	5% Off All Contract Purchases
PJC Organic	10% Off All Contract Purchases
REWC Land Management Inc.	2% Off All Contract Purchases

FAC78 Moving and State Surplus Disposal Services

Statewide Contract Vendor	Additional Discount Offer
Olympia Moving & Storage	15% Off Storage
Roger Sitterly & Son Inc.	2% Off All Contract Purchases
William Lowe & Sons Corp.	10% Off All Contract Purchases

FAC79 Landscaping, Green Roof Products, Playground Equipment

Statewide Contract Vendor	Additional Discount Offer
Big Toys	5% Off Playground Equipment & Services – Discount Applied to Products
DesignBuilt LLC dba Childscapes	2% Off All Contract Purchases
Helena Chemical Company	5% Off All Helena Branded Fertilizers and Helena Branded Products
Marturano Recreation Company (MRC)	30% Off All GameTime Modular Structures
New England Recreation Group, Inc.	3% Off All Contract Purchases
New England Recycling Co., Inc.	6% Off Category 3 – 3/4" Screened Loam – 28 yd Minimum Load
ProBark Industries Inc.	3% Off Category 3 – Compost and Mulch

Use Promo Code: SALE2016

FAC80 Water Treatment Chemicals and Systems & Services

Statewide Contract Vendor Additional Discount Offer

Cascade Water Services, Inc.	10% Off All Contract Purchases
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FAC81 Janitorial Services Environmentally Preferable

Statewide Contract Vendor Additional Discount Offer

BestPro Cleaning, LLC	1% Off All Contract Purchases
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C.M. Cleaning Company	2% Off Pre-Treat, Shampoo, and Deodorizing of Carpets; and Floor Refinishing
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S.J. Services, Inc.	10% Off the First Month's Invoice of a Cleaning/Custodial Contract Executed During the Month of March
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Star Building Services, Inc.	2% Off All Contract Purchases
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T&T Janitorial Services & Sales, Inc.	2% Off All Contract Purchases
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FAC82 Hazardous/Universal, Medical, and Electronic Waste Disposal and Emergency Response

Statewide Contract Vendor Additional Discount Offer

Enpro Services, Inc.	5% Off All Contract Purchases
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PC Survivors of Mass, LLC	20% Off On-Site Data Destruction
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FAC85 Environmentally Preferable Cleaning Products/Services/Equipment/Supplies

Statewide Contract Vendor Additional Discount Offer

Clean Cut Solutions	4% Off All Contract Purchases
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Unisource Worldwide, Inc. (XPDEX)	5% Off Tradex Gloves, Diversey Chemicals, Gojo Skincare, and Rubbermaid Products
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FAC86 Solid Waste/Recycling Services

Statewide Contract Vendor Additional Discount Offer

Capital Paper Recycling, Inc.	5% Off All Contract Purchases
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Republic Services	Temporary Open Top Containers Orders in the Month of March will Receive Free Delivery and Two Weeks' Rental Free; and 20% Off the First Invoice for Any New Permanent Trash or Recycling Services Ordered During March
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Universal Shredding, LLC	3% Off All Contract Purchases for New State Customers to Universal Shredding that Place Orders During the Month of March
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FAC88 Lawns and Grounds Equipment, Parts and Services

Statewide Contract Vendor	Additional Discount Offer
Ariens Company - Gravely	2% Off All Contract Purchases
Carey Auto	4% Off All Contract Purchases
Cason's Equipment	2% Off All Contract Purchases
Chadwick-BaRoss, Inc.	3% Off All Contract Purchases
Mayer Power Products Inc.	3% Off Category 6 – 2 Cycle/4 Cycle Power Equipment
The Boston Lawnmower Company	2% Off All Contract Purchases

FAC91 Designated DCAMM Solar PV Inspection Services

Statewide Contract Vendor	Additional Discount Offer
Alares LLC	10% Off Solar Inspections

FAC93 Security Services, Fence Rental and Private Investigative Services

Statewide Contract Vendor	Additional Discount Offer
Alliance Detective & Security Service, Inc.	1% Off All Contract Purchases
Eagle Investigative Services (EIS)	10% Off All Contract Purchases
Four Seasons Investigations	1% Off All Contract Purchases
Frasco, Inc.	5% Off All Contract Purchases
Internal Security Associates, LLC	0.5% Off All Contract Purchases
U.S. Security Associates, Inc.	5% Off All Contract Purchases

FAC96 Records Management, Storage and Archiving

Statewide Contract Vendor	Additional Discount Offer
Apex Information Security Inc.	Free Storage in March if You Sign with Apex During the Month of March
Iron Mountain	Paper Records Storage - Free Receiving and Entry and Initial Move Transportation for All New Accounts for the First 90 Days.
The Maverick Group, Inc.	5% Off All Contract Purchases

FAC96 Records Management, Storage and Archiving (continued)

Statewide Contract Vendor

Additional Discount Offer

Universal Shredding, LLC 3% Off All Contract Purchases for New State Customers to Universal Shredding that Place Orders During the Month of March

William B. Meyer, Inc. 100% Off Initial Transfer Services

FIR04 Public Safety Equipment, Supplies, Services and Repairs

Statewide Contract Vendor

Additional Discount Offer

Adamson Industries Corp. 5% Off Whelen Products

Airgas 10% Off All Contract Purchases

Body Armor Outlet, LLC 10% Off 5.11, TruSpec, Elbero, and Under Armour

Capone Communications 1% Off All Contract Purchases

Central Equipment LLC 5% Off Blackinton Badge Orders

Cyber Communications 1% Off Motorola Mobile and Portable Radios

Easton Electronics Inc. 25% Off All Contract Purchases

Fire Equipment, Inc. 5% Off All Contract Purchases

Fire Tech and Safety 5% Off All Contract Purchases

L. W. Bills Company 10% Off L. W. Bills Manufacture Products

Marcus Communications 5% Off All Model Kenwood, Hytera, Tait, EF Johnson Radios and Accessories, Batteries Included

Witmer Public Safety Group
(The Firestore and the Officer Store) 2% Off All Contract Purchases

Safety Inc. 10% Off All Safety Eyewear – See Website (www.esafetyinc.com) for All Models; 10% Off Equipment Repair and Service, Portable Instruments (i.e Indoor Air Quality Monitors, Noise Dosimeters, Papr Servicing, Gas Detectors, Water Level Meters)

HSP38 Healthcare Equipment, Furniture, Furnishings

Statewide Contract Vendor

Additional Discount Offer

Associated X-Ray Imaging Corp. 2% Off All Contract Purchases

Use Promo Code: SALE2016

HSP40 Medical Commodities

Statewide Contract Vendor	Additional Discount Offer
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Westnet, Inc.	10% Off Halyard Gloves
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HSP41 Lab Supplies, Minor Equipment, Furnishings

Statewide Contract Vendor	Additional Discount Offer
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Environmental Express	15% Off All Contract Purchases
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Government Scientific Source, Inc.	1% Off All Contract Purchases
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Safety Inc.	10% Off All Safety Eyewear – See Website (www.esafetyinc.com) for All Models; and 10% Off Equipment Repair and Service, Portable Instruments (i.e Indoor Air Quality Monitors, Noise Dosimeters, Paper Servicing, Gas Detectors, Water Level Meters)
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Westnet, Inc.	10% Off Halyard Gloves
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ITC47 IT Hardware, Project Management, Integration

Statewide Contract Vendor	Additional Discount Offer
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BNMC (Bredy Network Management Corporation)	10% Off All Category 6 Professional Services
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ITC54 Data/Telephony, Cable Products & Services

Statewide Contract Vendor	Additional Discount Offer
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Graybar Electric Co. Inc.	1% Off All Contract Purchases
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INNO4 LLC	5% Off All Product Pricing 25% Off Application Visibility and Risk Security Assessment
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Use Promo Code: SALE2016

ITS53 Project Services Solution Providers

Statewide Contract Vendor

Additional Discount Offer

Advizex Technologies LLC

Free 1-Day Network (Wired/Wireless) Assessment
Free 1-Day Cloud Readiness Assessment
Free 1-Day VMware Assessment.
Call Vendor for Details (Michael Covell @ 857-257-4395).

Cognizant Technology Solutions

10% Off Hourly Rate for Information Technology Staff

ITS53 Project Services Technical Specialists

Statewide Contract Vendor

Additional Discount Offer

INNO4 LLC

10% Off All Contract Purchases

Myrmidon Networks, Inc.

10% Off All Contract Purchases

Soltrix Technology Solutions, Inc.

10% Off Regularly Priced \$28/Hour Services for Software Programming, Sharepoint Configuration & Consulting, and Website Development

ViewPoint Government Solutions

10% Off All One-Time Services for Integration and Migration

ITS53 Staff Augmentation Full Service

Statewide Contract Vendor

Additional Discount Offer

Sullivan and Cogliano

5% Off All Contract Purchases

ITT46 Network Services (Includes Cellular)

Statewide Contract Vendor

Additional Discount Offer

AT&T

Purchase a Sonim XP5 for \$0.99 (retail \$399.99) when Activated with AT&T's ePTT at the Contracted Price of \$18.99

Sprint Solutions

Sprint Port-In Credit of \$150.00 per Line for Smart Phones; \$100.00 per Line for Feature Phones. Call Vendor for Details (Mark Zurcher @ 781-883-7747).

Use Promo Code: SALE2016

ITT50 Covered Voice and Data Communication Systems and Service (VoIP)

Statewide Contract Vendor

Additional Discount Offer

Advizex Technologies LLC

Free 1-Day Network (Wired/Wireless) Assessment;
Free 1-Day Cloud Readiness Assessment;
Free 1-Day VMware Assessment.
Call Vendor for Details (Michael Covell @ 857-257-4395).

Altura Communications Solutions

10% Off AVAYA PBX Labor for Add, Moves, Changes;
10% Off All AVAYA PBX Professional Services (Update PBX with Latest Patches and Firmware); and
10% Off All AVAYA New Purchases on Licenses and Software

CDW Government LLC

2% Off All Contract Purchases

Fulton Communications of
Massachusetts (AKA: Vertical)

2% Off All Contract Purchases

Metropolitan Telephone Company

1% Off Hardware and 2% Off Hardware Orders over \$100,000.00

ITT57 Two-Way Radio Systems, Equipment and Services

Statewide Contract Vendor

Additional Discount Offer

Comtronics Corp

Save \$1,200 when You Purchase 10 MOTORBO XPR 7000 or SL 7000 Series Radios and Trade In 10 Eligible Units

Cyber Communications

1% Off Motorola Mobile and Portable Radios

Icom America Inc.

4% Off Amateur, Avionics, Landmobile, Marine, Systems, and WLAN Products and Accessories

Marcus Communications

5% Off All Model Kenwood, Hytera, Tait, EF Johnson Radios and Accessories, Batteries Included

OFF35 Art and Instructional School Supplies

Statewide Contract Vendor

Additional Discount Offer

Kurtz Bros., Inc.

2% Off All Contract Purchases from Catalog 122 - 2016 (All Items on Pages 2-659)

Use Promo Code: SALE2016

OFF36 Office Supplies, Recycled Paper, and Envelopes

Statewide Contract Vendor

Additional Discount Offer

xpedx, LLC a Veritiv Company

4% Off Category 2 Group 2A Georgia Pacific 8.5 x 11 20lb White 30% PCW Copy Paper; Item #5275430

OFF38 Office, School, Library Furniture, Accessories and Services

Statewide Contract Vendor

Additional Discount Offer

Creative Office Pavilion

3.5% Off Category 5 – Demountable Walls

Donnegan Systems, Inc.

15% Off All Contract Purchases

Interior Resources, Inc.

5% Off Category 6, Upholstered Furniture and Occasional Tables, School Furniture; Orders Over \$3,000

Palmieri Furniture Ltd.

6% Off Category 7 – Library Furniture Only

OFF39 Postage and Mail Processing Equipment, Accessories, Services and Supplies

Statewide Contract Vendor

Additional Discount Offer

Pitney Bowes

\$250-\$1,000 Trade-In Credit on Upgrades for DM500 through DM1100 Mailing Systems. Contact Vendor for List of Qualifying Systems and Additional Terms (Bob Mailo @ 781-291-1719).

OFF40 Audio, Video, Studio Production, Presentation Equipment and Systems, Peripherals, Supplies, Accessories and Services

Statewide Contract Vendor

Additional Discount Offer

AVI-SPL

25% Off Polycom RealPresence Group 500 or 700 Plus RealPresence Media Suite Appliance or Virtual edition. 25% Off Polycom RealPresence Media Suite Pro Upgrade license. Contact Vendor for Bundle Details (Charles Marasco @ 603-320-6799).

Carousel Industries of North America

8% Off Polycom Brand Video Products; 3% Off Polycom Brand Audio Products. 15% Off All Vidyo Products, 10% Off All Haivision Products, and 10% Off All Carousel Services.

Ockers Company

2% Off All Contract Purchases; 5% Off Clear Touch Interactive Displays

W.B. Hunt Co., Inc

5% Off GoPro, Promaster, and All Tripods

Use Promo Code: SALE2016

OFF44 Print, Copy, Mail Services, Promotional Products

Statewide Contract Vendor	Additional Discount Offer
Advertising Products Corporation	5% Off All Contract Purchases (Maximum Discount \$250.00 Per Order)
Boston Business Printing	12% Off All Contract Purchases
DBS Industries, Inc., D/B/A Diversified Business Systems (DBS)	15% Off for Any Agency that has not Placed Any Orders with DBS in the Last Two Years (since 2/28/14); 10% Off for a Current Agency that Places an Order for a New Item Not Previously Placed with DBS in the Past Year (since 2/28/15); 4% Off Any Report Order Previously Placed with DBS in the Past Year (since 2/28/15)
MG Products LLC	Free Artwork on All Contract Purchases of \$500 or More
Millennium Printing Corporation	10% Off All Promotional Products
RR Donnelley	10% Off Commercial Print Orders Over \$100.00
Sterling Printing	10% Off Up to \$100 on New, First-Time Orders for Categories 1, 2 and 4.

PRF48 Foreign Language Interpretation and Translation Services

Statewide Contract Vendor	Additional Discount Offer
CETRA Language Solutions	5% Off All Contract Purchases
Cross Cultural Communication Systems, Inc.	1.5% Off Face-to-Face Interpreting & Written Translations
Eduardo Berinstein Translations LLC (ebtranslations)	5% Off All Contract Purchases
Language Bridge, LLC	1% Off All Interpretation and Translation Services
Language Connections	10% Off All Contract Purchases

Use Promo Code: SALE2016

PRF60 Media, Marketing, Advertising and Event Planning

Statewide Contract Vendor	Additional Discount Offer
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Allen Roche Group	20% Off Agency Fees
Lindsay Hill Design	20% Off Category 2 (Creative Services)

PRF61 Management Consultants, Program Coordinators and Planners

Statewide Contract Vendor	Additional Discount Offer
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ATC Group Service LLC	10% Off Environmental Consulting Services Category
BLUE SAGE Consulting, Inc.	5% Off All Contract Purchases
Ernst & Young	\$0 - \$1M = 5% Off All Contract Purchases; \$1M - \$1.5M = 10% Off All Contract Purchases; \$1.5M - \$2M = 15% Off All Contract Purchases
Geolnsight, Inc.	5% Off All Contract Purchases
GOPI BALA LLC	20% Off All Contract Purchases
HRP Associates, Inc.	10% Off Environmental Training Services
North Passage Associates, LLC	30% Off All Contract Purchases
Public Safety Strategies Group LLC	10% Off All Contract Purchases
Self Esteem Boston Educational Institute	50% Off Training Needs Assessment When Training is Ordered Through Self Esteem Boston
The Mauch Group LLC	20% Off All Contract Purchases
Weisman Consulting LLC	20% Off Writing Effective Emails, Presentation Skills Training, SMART Conversations® Workshops, Professional Development Coaching – three-month program, Project Management Training, Strategic Planning, Customer Service Training

Use Promo Code: SALE2016



PRF62 Energy Consulting Services

Statewide Contract Vendor

Additional Discount Offer

Competitive Energy Services LLC	10% Off Clean Energy Systems and Technology Analysis and Research; Energy Research and Analysis Service
Efficiency Energy LLC	10% Off All Contract Purchases
October Engineering	10% Off Energy Project Advisory and Consulting Services

VEH96 Light, Medium, Heavy Duty OEM and Non-OEM Motorized Vehicle Parts, Refined Motor Oil, Lubricants

Statewide Contract Vendor

Additional Discount Offer

Dennison Lubricants	3% Off All Products
Uni-Select/Auto Plus	10% Off Brake Pads and Shoes/Brake Drums and Rotors; Oil, Air and Fuel Filters; Batteries; Wiper Blades and Washer Fluid for Orders Placed via COMMBUYS PunchOut Catalog ONLY

VEH98 Purchase of Vehicles: Gasoline, Hybrid and Other Alternative Fuel Vehicles

Statewide Contract Vendor

Additional Discount Offer

Colonial Ford, Inc.	5% Off Base Vehicle Price of 2015 PI Sedan (PPV004) – While Supplies Last
Manchester Sports Center, Inc.	1% Off All Contract Purchases

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