

# 2016 PONY UP FOR THE KIDS SPONSORSHIP OPPORTUNITIES



Pony Up for the Kids X
Friday, June 24, 2016
Arlington Park Racecourse | Beverly D. Suite

#### ABOUT THE ILLINOIS HOTEL & LODGING ASSOCIATION

The Illinois Hotel & Lodging Association (IHLA) is a not-for-profit, 501(c)(6) trade association that represents the lodging industry in Illinois. IHLA members consist of over 500 hotels and their employees throughout the state as well as related industry partners and suppliers. IHLA provides significant benefits to its members by protecting against government intrusion, educating through quality, relevant seminars and webinars, and providing promotional exposure and access to current industry news, resources, and contacts through IHLA's website, marketing initiatives, member programs, and networking events.

#### IHLA EDUCATIONAL FOUNDATION

The Illinois Hotel & Lodging Association Educational Foundation (IHLAEF) is the not-for-profit, 501(c)(3) educational arm of IHLA. Incorporated in 1992, IHLAEF has been a primary source of scholarship assistance for deserving Illinois college students pursuing hospitality management degrees throughout the country, awarding over \$350,000 since its inception. The Foundation focuses on three major initiatives: Educational Programming, High School to Career Curriculum & Workforce Development, and Scholarships.

#### **Scholarships**

Each year, IHLAEF awards academic scholarships to deserving Illinois college students pursuing hospitality management degrees throughout the country. The Educational Foundation Scholarship Committee reviews all applications and determines the amount of scholarships to be awarded. Funds are raised through corporate and individual contributions and annual fundraising efforts, and scholarships are available in amounts ranging from \$2,000 up to \$5,000 per academic year.

#### PONY UP FOR THE KIDS X

Pony Up for the Kids is IHLAEF's Signature Fundraiser. In its 10th year, the event attracts IHLA members and young professionals ready for an exciting day at the races in the classy yet comfortable Beverly D. Suite at Arlington Park Racecourse. Guests mingle in the private room and covered walkout terrace with stunning bird's eye views of the track, indulge in the delicious fare and premium cocktails, and enjoy the benefit of a horseracing professional on hand to offer winning selections and betting strategies.

All event proceeds benefit the IHLA Educational Foundation Scholarship Program.









PONY UP FOR THE KIDS SPONSOR BENEFITS	Title \$3,000 (Limit 1)	Platinum \$2,000	Gold \$1,000	Silver \$750	Bronze \$500
Name or Logo in Event Title	✓				
Name in Press Release	✓	✓	✓		
Named Race & Trophy Presentation with 6 Winner's Circle Keepsake Photos & Name in Daily Racing Guide	✓				
Jumbotron Message on Park Scoreboard	✓				
Opportunity to Give Remarks to Event Attendees	✓				
Verbal Recognition in IHLA Welcome Remarks	✓	<b>√</b>	✓	<b>✓</b>	✓
Logo Inclusion on Onsite Signage*	✓	✓	✓	✓	✓
Opportunity to Distribute Product & Informational Materials at Event	✓	✓	✓	✓	✓
Opportunity to Provide Branded Signage at Event	✓	<b>✓</b>	✓	Limited	Limited
Logo Inclusion in IHLA Member E-Blasts & E-newsletters with Link to Sponsor Website*	✓	✓	✓	✓	✓
Logo on Ticket Registration Webpage with Link to Sponsor Website	✓	✓	✓	✓	✓
Social Media Campaigns: Facebook & Twitter	✓	<b>✓</b>	✓	<b>✓</b>	✓
Access to Attendee Contact Information after Event	✓	<b>√</b>	✓		
Pony Up Complimentary Event Tickets with Reserved Preferred Window Seating	8	6	3	2	1
Opportunity to Purchase Additional Pony Up Tickets at Discounted Rate of \$175 (\$200 Retail Price)	✓	✓	✓	✓	✓
Publicly Visible Alignment with IHLA's Educational Foundation	✓	✓	✓	✓	✓

<sup>\*</sup>Highest contributing sponsors receive larger and more prominent logo placement.





# 2016 PONY UP FOR THE KIDS SPONSORSHIP OPPORTUNITIES

# TITLE SPONSORSHIP (LIMIT 1): \$3,000

- Name or Logo in Event Title
- Name in Press Release
- Named Race & Trophy Presentation with 6 Winner's Circle Keepsake Photos & Name in Daily Racing Guide
- Jumbotron Message on Park Scoreboard (Limited Characters)
- Opportunity to Give Remarks to Event Attendees (3 Minutes)
- Verbal Recognition in IHLA Welcome Remarks
- Logo Inclusion on Onsite Signage\*
- Opportunity to Distribute Product & Informational Materials at Event
- Opportunity to Provide Branded Signage at Event
- Logo Inclusion in IHLA Member E-Blasts & E-newsletters with Link to Sponsor Website\*
- Logo on Ticket Registration Webpage with Link to Sponsor Website
- Social Media Campaigns: Facebook & Twitter
- Access to Attendee Contact Information after Event
- 8 Pony Up Complimentary Event Tickets with Reserved Preferred Window Seating (\$1,400 Value)
- Opportunity to Purchase Additional Pony Up Tickets at Discounted Rate of \$175 (\$200 Retail Price)
- Publicly Visible Alignment with IHLA's Educational Foundation

# PLATINUM SPONSORSHIP: \$2,000

- Name in Press Release
- Verbal Recognition in IHLA Welcome Remarks
- Logo Inclusion on Onsite Signage\*
- Opportunity to Distribute Product & Informational Materials at Event
- Opportunity to Provide Branded Signage at Event
- Logo Inclusion in IHLA Member E-Blasts & E-newsletters with Link to Sponsor Website\*
- Logo on Ticket Registration Webpage with Link to Sponsor Website
- Social Media Campaigns: Facebook & Twitter
- Access to Attendee Contact Information after Event
- 6 Pony Up Complimentary Event Tickets with Reserved Preferred Window Seating (\$1,110 Value)
- Opportunity to Purchase Additional Pony Up Tickets at Discounted Rate of \$175 (\$200 Retail Price)
- Publicly Visible Alignment with IHLA's Educational Foundation



# GOLD SPONSORSHIP: \$1,000

- Name in Press Release
- Verbal Recognition in IHLA Welcome Remarks
- Logo Inclusion on Onsite Signage\*
- Opportunity to Distribute Product & Informational Materials at Event
- Opportunity to Provide Branded Signage at Event
- Logo Inclusion in IHLA Member E-Blasts & E-newsletters with Link to Sponsor Website\*
- Logo on Ticket Registration Webpage with Link to Sponsor Website
- Access to Attendee Contact Information after Event
- 3 Pony Up Complimentary Event Tickets with Reserved Preferred Window Seating (\$600 Value)
- Opportunity to Purchase Additional Pony Up Tickets at Discounted Rate of \$175 (\$200 Retail Price)
- Publicly Visible Alignment with IHLA's Educational Foundation

## **SILVER SPONSORSHIP: \$750**

- Verbal Recognition in IHLA Welcome Remarks
- Logo Inclusion on Onsite Signage\*
- Opportunity to Distribute Product & Informational Materials at Event
- Opportunity to Provide Branded Signage at Event (Limited)
- Logo Inclusion in IHLA Member E-Blasts & E-newsletters with Link to Sponsor Website\*
- Logo on Ticket Registration Webpage with Link to Sponsor Website
- Social Media Campaigns: Facebook & Twitter
- Access to Attendee Contact Information after Event
- 2 Pony Up Complimentary Event Tickets with Reserved Preferred Window Seating (\$400 Value)
- Opportunity to Purchase Additional Pony Up Tickets at Discounted Rate of \$175 (\$200 Retail Price)
- Publicly Visible Alignment with IHLA's Educational Foundation

### **BRONZE SPONSORSHIP: \$500**

- Verbal Recognition in IHLA Welcome Remarks
- Logo Inclusion on Onsite Signage\*
- Opportunity to Distribute Product & Informational Materials at Event
- Opportunity to Provide Branded Signage at Event (Limited)
- Logo Inclusion in IHLA Member E-Blasts & E-newsletters with Link to Sponsor Website\*
- Logo on Ticket Registration Webpage with Link to Sponsor Website
- Social Media Campaigns: Facebook & Twitter
- Access to Attendee Contact Information after Event
- 1 Pony Up Complimentary Event Ticket with Reserved Preferred Window Seating (\$200 Value)
- Opportunity to Purchase Additional Pony Up Tickets at Discounted Rate of \$175 (\$200 Retail Price)
- Publicly Visible Alignment with IHLA's Educational Foundation

#### **IN-KIND SPONSORSHIP: TRADE**

 In-Kind Sponsorships are customizable and dependent on the estimated dollar value of the donated product. Product needs include items that can be used as raffle prizes, and other products that will enhance the attendee experience.

# SPONSORSHIP COMMITMENT FORM

<b>IHLAEF 2016 OFFICERS</b>	SPONSORSHIP LEVELS:				
<b>CHAIRMAN</b> Ron Vlasic	☐ Title: \$3,000 ☐ Platinum: \$2,000		Silver: \$750 Bronze: \$500		
VICE CHAIRMAN David Sowell	☐ Gold: \$1,000		In-Kind Trade		
<b>TREASURER</b> Dale McFarland	Company Name:				
SECRETARY Ed Copeland	Contact Name:				
PRESIDENT & CEO Marc Gordon					
BOARD MEMBERS	Phone:	F-mail:			
Carol Brown, PhD Rich Cialabrini Kim Corrigan Paul Daly Shevket Dardovski Mike Feigenbaum Misty Johanson Arnie Karr Ginny Morrison Michelle Ohlhaber David Prentiss, CHA			licable):		
Andy Schwebel	Contributor's Signature:		Date:		
Lisa Timbo  IHLA 2016 OFFICERS	<ul><li>☐ Check Enclosed</li><li>☐ Invoice Me</li><li>☐ Pay with Credit Card</li></ul>				
<b>CHAIRMAN</b> Nabil Moubayed	•		Exp:		
VICE CHAIRMAN Dean Lane	Name on Card: Billing Zip Code:  Your contribution is tax-deductible to the extent allowed by IRS Laws. EIN #: 36-3809567				
<b>TREASURER</b> Tom Robertson	Please e-mail, fax, or mail the <i>Illinois Hotel &amp; Lodging Asso</i>		send checks made payable to		
SECRETARY Mark Lauer	27 E. Monroe St. Suite 1200 Chicago, IL 60603				
PRESIDENT & CEO Marc Gordon	We sincerely thank you fo	or your generous su	pport!		

For Additional Questions, Information, & Customized Options Contact:

Karrie Teel Director of Education & Communications 312-346-3135 x233 KTeel@IllinoisHotels.org



THI AFE 2016 OFFICERS