



2016 EDUCATIONAL SEMINAR SPONSORSHIP OPPORTUNITIES IHLAEF & HEat Risk Management Seminar

Thursday, September 29, 2016 Hilton Chicago







ABOUT THE ILLINOIS HOTEL & LODGING ASSOCIATION

The Illinois Hotel & Lodging Association (IHLA) is a not-for-profit, 501 (c) (6) trade association that represents the lodging industry in Illinois. IHLA members consist of over 500 hotels and their employees throughout the state as well as related industry partners and suppliers. IHLA provides significant benefits to its members by protecting against government intrusion, educating through quality, relevant seminars and webinars, and providing promotional exposure and access to current industry news, resources, and contacts through IHLA's website, marketing initiatives, member programs, and networking events.

IHLA EDUCATIONAL FOUNDATION

The Illinois Hotel & Lodging Association Educational Foundation (IHLAEF) is the not-for-profit, 501 (c) (3) educational arm of IHLA. Incorporated in 1992, IHLAEF has been a primary source of scholarship assistance for deserving Illinois college students pursuing hospitality management degrees throughout the country, awarding over \$350,000 since its inception. The Foundation focuses on three major initiatives: Scholarships, Educational Programming, and High School to Career Curriculum & Workforce Development.

Scholarships

Each year, IHLAEF awards academic scholarships to deserving Illinois college students pursuing hospitality management degrees throughout the country. The Educational Foundation Scholarship Committee reviews all applications and determines the amount of scholarships to be awarded. Funds are raised through corporate and individual contributions and annual fundraising efforts, and scholarships are available in amounts ranging from \$2,000 up to \$5,000 per academic year.

RISK MANAGEMENT SEMINAR

The 2016 IHLAEF Risk Management & Security Symposium will feature several educational sessions and speakers discussing security, general liability, and HR issues that IHLA hotel members are currently facing. The afternoon will include speaker Q&A and networking breaks then wrap up with a reception where attendees can mingle and enjoy appetizers and cocktails. All event proceeds benefit the IHLA Educational Foundation Scholarship Program.

| RISK MANAGEMENT SEMINAR SPONSOR BENEFITS | Title \$2,000 (Limit 1) | Platinum \$1,000 | Gold \$750 | Silver \$500 |
|--|-------------------------------|---------------------|---------------|-----------------|
| Name or Logo in Event Title | ✓ | | | |
| Name in Press Release | ✓ | ✓ | | |
| Opportunity to Give Remarks to Event Attendees | ✓ | | | |
| Verbal Recognition in IHLA Welcome Remarks | ✓ | ✓ | ✓ | ✓ |
| Opportunity to Network with Attendees | ✓ | ✓ | ✓ | ✓ |
| Logo Inclusion on Onsite Signage* | ✓ | ✓ | ✓ | ✓ |
| Opportunity to Distribute Product & Informational Materials at Event | ✓ | ✓ | ✓ | ✓ |
| Opportunity to Provide Branded Signage at Event | ✓ | ✓ | Limited | Limited |
| Logo Inclusion in IHLA Member E-Blasts & E-newsletters with Link to Sponsor Website* | ✓ | ✓ | ✓ | ✓ |
| Logo on Ticket Registration Webpage with Link to Sponsor Website* | ✓ | ✓ | ✓ | ✓ |
| Social Media Campaigns: Facebook & Twitter | ✓ | ✓ | ✓ | ✓ |
| Access to Attendee Contact Information after Event | ✓ | ✓ | | |
| Complimentary Seminar Tickets | 8 | 6 | 4 | 2 |
| Opportunity to Purchase Seminar Tickets at Discounted Rate of \$30 (\$60 Retail Price) | ✓ | ✓ | ✓ | ✓ |
| Publicly Visible Alignment with IHLA's Educational Foundation | ✓ | ✓ | ✓ | ✓ |





^{*}Highest contributing sponsors receive larger and more prominent logo placement.



2016 IHLAEF SEMINAR SPONSORSHIP OPPORTUNITIES

TITLE SPONSORSHIP (LIMIT 1): \$2,000

- Name or Logo in Event Title
- Name in Press Release
- Opportunity to Give Remarks to Event Attendees (3 Minutes)
- Verbal Recognition in IHLA Welcome Remarks
- Opportunity to Network with Attendees
- Logo Inclusion on Onsite Signage*
- Opportunity to Distribute Product & Informational Materials at Event
- Opportunity to Provide Branded Signage at Event
- Logo Inclusion in IHLA Member E-Blasts & E-newsletters with Link to Sponsor Website*
- Logo on Ticket Registration Webpage with Link to Sponsor Website*
- Social Media Campaigns: Facebook & Twitter
- Access to Attendee Contact Information after Event
- 8 Complimentary Seminar Tickets
- Opportunity to Purchase Additional Seminar Tickets at Discounted Rate of \$30 (\$60 Retail Price)
- Publicly Visible Alignment with IHLA's Educational Foundation

PLATINUM SPONSORSHIP: \$1,000

- Name in Press Release
- Opportunity to Give Remarks to Event Attendees (3 Minutes)
- Verbal Recognition in IHLA Welcome Remarks
- Logo Inclusion on Onsite Signage*
- Opportunity to Distribute Product & Informational Materials at Event
- Opportunity to Provide Branded Signage at Event
- Logo Inclusion in IHLA Member E-Blasts & E-newsletters with Link to Sponsor Website*
- Logo on Ticket Registration Webpage with Link to Sponsor Website*
- Social Media Campaians: Facebook & Twitter
- Access to Attendee Contact Information after Event
- 6 Complimentary Seminar Tickets
- Opportunity to Purchase Additional Seminar Tickets at Discounted Rate of \$30 (\$60 Retail Price)
- Publicly Visible Alignment with IHLA's Educational Foundation





GOLD SPONSORSHIP: \$750

- Opportunity to Give Remarks to Event Attendees (3 Minutes)
- Verbal Recognition in IHLA Welcome Remarks
- Logo Inclusion on Onsite Signage*
- Opportunity to Distribute Product & Informational Materials at Event
- Opportunity to Provide Branded Signage at Event (Limited)
- Logo Inclusion in IHLA Member E-Blasts & E-newsletters with Link to Sponsor Website*
- Logo on Ticket Registration Webpage with Link to Sponsor Website*
- Social Media Campaigns: Facebook & Twitter
- 4 Complimentary Seminar Tickets
- Opportunity to Purchase Additional Seminar Tickets at Discounted Rate of \$30 (\$60 Retail Price)
- Publicly Visible Alignment with IHLA's Educational Foundation

SILVER SPONSORSHIP: \$500

- Opportunity to Give Remarks to Event Attendees (3 Minutes)
- Verbal Recognition in IHLA Welcome Remarks
- Logo Inclusion on Onsite Signage*
- Opportunity to Distribute Product & Informational Materials at Event
- Opportunity to Provide Branded Signage at Event (Limited)
- Logo Inclusion in IHLA Member E-Blasts & E-newsletters with Link to Sponsor Website*
- Logo on Ticket Registration Webpage with Link to Sponsor Website*
- Social Media Campaigns: Facebook & Twitter
- 2 Complimentary Seminar Tickets
- Opportunity to Purchase Additional Seminar Tickets at Discounted Rate of \$30 (\$60 Retail Price)
- Publicly Visible Alignment with IHLA's Educational Foundation

IN-KIND SPONSORSHIP: TRADE

• In-Kind Sponsorships are customizable and dependent on the estimated dollar value of the donated product. Product needs include items that can be used as raffle prizes and other products that will enhance the attendee experience.





SPONSORSHIP COMMITMENT FORM

| IHLAEF 2016 OFFICERS | SPONSORSHIP LEVELS: | | | |
|--|--|---|--|--|
| CHAIRMAN Ron Vlasic | ☐ Title: \$2,000 ☐ Platinum: \$1,000 | ☐ Silver: \$5000 ☐ In-Kind Trade | | |
| VICE CHAIRMAN David Sowell | ☐ Gold: \$750 | | | |
| TREASURER Dale McFarland | Company Name: | als) | | |
| SECRETARY Ed Copeland | Contact Name: | | | |
| PRESIDENT & CEO Marc Gordon | Address: City, State, Zip: | | | |
| BOARD MEMBERS | Phone: | E-mail: | | |
| Carol Brown, PhD Rich Cialabrini Kim Corrigan Paul Daly Shevket Dardovski Mike Feigenbaum Misty Johanson Arnie Karr Ginny Morrison | Value & Description of In-Kind Contribution (If applicable): | | | |
| Michelle Ohlhaber David Prentiss, CHA Andy Schwebel Lisa Timbo | Contributor's Signature: | Date: | | |
| IHLA 2016 OFFICERS | ☐ Invoice Me ☐ Pay with Credit Card | | | |
| CHAIRMAN Nabil Moubayed | • | Exp: | | |
| VICE CHAIRMAN Dean Lane TREASURER Tom Robertson | Your contribution is tax-deductib | Billing Zip Code: Be to the extent allowed by IRS Laws. EIN #: 36-380956. Son to: | | |
| SECRETARY Mark Lauer | 27 E. Monroe St. Suite 1200 Chicago, IL 60603 | | | |
| PRESIDENT & CEO | | | | |

We sincerely thank you for your generous support!

For Additional Questions, Information, & Customized Options Contact:

Karrie Teel Director of Education & Communications 312-346-3135 x233 KTeel@IllinoisHotels.org



Marc Gordon

THI AFE 2016 OFFICERS