

# WMRA 2012 First Quarter

		Whistler (*)	Park City (**)	Steamboat	Sun Valley (**)	Vail	Big Sky	Tahoe	Teton
	# of Agents	125	764	321	258	644	77	655	446
<b># of Active Listings</b>	Homes	142	681	357	372	407	95	542	214
	Condos	439	563	501	327	951	180	246	153
	Land	82	761	625	212	274	201	441	206
	Other***	90	126	329	125	207	20	168	56
	<b>Total</b>	<b>753</b>	<b>2,131</b>	<b>1,812</b>	<b>1,036</b>	<b>1,839</b>	<b>496</b>	<b>1,397</b>	<b>629</b>
	% Chng Prev Yr	-5%	-15%	-8%	-12%	-9%	-14%	-38%	-6%
<b># of Units Sold</b>	Homes	25	131	42	59	75	7	212	34
	Condos	92	133	68	58	138	31	44	19
	Land	3	51	14	3	18	5	47	12
	Other***	15	14	28	3	6	2	16	5
	<b>Total</b>	<b>135</b>	<b>329</b>	<b>152</b>	<b>123</b>	<b>237</b>	<b>45</b>	<b>319</b>	<b>70</b>
	% Chng Prev Yr	15%	-10%	3%	31%	-7%	29%	13%	-1%
<b>Total Volume Sold</b>	Homes	\$ 40,045,300	\$ 108,420,203	\$ 28,094,251	\$ 31,755,105	\$ 100,095,900	\$ 5,644,000	\$ 118,100,789	\$ 46,373,750
	Condos	\$ 53,558,850	\$ 99,561,733	\$ 29,131,908	\$ 21,103,330	\$ 161,045,300	\$ 9,314,238	\$ 15,698,350	\$ 9,714,655
	Land	\$ 2,328,000	\$ 19,787,805	\$ 7,099,930	\$ 231,500	\$ 6,754,500	\$ 917,500	\$ 11,106,100	\$ 13,855,523
	Other***	\$ 1,473,500	\$ 3,372,250	\$ 6,284,500	\$ 795,000	\$ 4,318,788	\$ 517,000	\$ 1,690,700	\$ 7,985,000
	<b>Total</b>	<b>\$97,405,650</b>	<b>\$231,141,991</b>	<b>\$70,610,589</b>	<b>\$53,884,935</b>	<b>\$272,214,488</b>	<b>\$16,392,738</b>	<b>\$146,595,939</b>	<b>\$77,928,928</b>
	% Chng Prev Yr	21%	-8%	-1%	-11%	-1%	-24%	10%	-14%
<b>Average Sales Price</b>	Homes	\$ 1,601,812	\$ 827,635	\$ 668,911	\$ 538,222	\$ 1,334,612	\$ 806,286	\$ 557,079	\$ 1,363,934
	Condos	\$ 582,161	\$ 748,584	\$ 428,410	\$ 363,851	\$ 1,166,995	\$ 300,459	\$ 356,781	\$ 511,298
	Land	\$ 776,000	\$ 387,996	\$ 507,138	\$ 77,167	\$ 375,250	\$ 183,500	\$ 236,300	\$ 1,154,627
	Other***	\$ 98,233	\$ 240,875	\$ 224,446	\$ 265,000	\$ 719,798	\$ 258,500	\$ 105,669	\$ 1,597,000
	<b>Total</b>	<b>\$ 721,523</b>	<b>\$ 702,559</b>	<b>\$ 464,543</b>	<b>\$ 438,089</b>	<b>\$ 1,148,584</b>	<b>\$ 364,283</b>	<b>\$ 459,548</b>	<b>\$ 1,113,270</b>
	% Chng Prev Yr	5%	3%	-5%	-32%	7%	-41%	-2%	-12%
<b>Median Sales Price</b>	Homes	\$ 1,195,000	\$ 479,000	\$ 430,000	\$ 190,000	\$ 562,000	\$ 880,000	\$ 384,500	\$ 755,000
	Condos	\$ 438,812	\$ 388,150	\$ 245,750	\$ 200,500	\$ 477,500	\$ 200,000	\$ 261,750	\$ 314,600
	Land	\$ 978,000	\$ 200,000	\$ 126,625	\$ 75,000	\$ 105,000	\$ 140,000	\$ 85,000	\$ 550,000
	Other***	\$ 79,000	\$ 120,000	\$ 220,000	\$ 85,000	\$ 269,200	\$ 258,500	\$ 101,500	\$ 1,035,000
	<b>Total</b>	<b>\$ 465,000</b>	<b>\$ 399,000</b>	<b>\$ 250,000</b>	<b>\$ 190,000</b>	<b>\$ 472,500</b>	<b>\$ 225,000</b>	<b>\$ 181,625</b>	<b>\$ 590,000</b>
	% Chng Prev Yr	8%	25%	-1%	-48%	5%	-43%	1%	-1%

\*Canadian Dollar  
 (\*\*) Disclosure:  
 Undisclosed sales are reported at 95% of list price

\*\*\*Fractional Ownership, Commercial, Mobile Homes, Multi-Family