

**B.E.A.R. Education Center**  
**25300 Bernwood Drive, Suite 1**  
**Bonita Springs, Florida 34135**  
**(239) 992-6771 www.BonitaEsteroRealtors.com**



# Sizing Up Appraisals

**Thursday, July 30th**

**9:00 - 10:30 am**

**1.5 BEAR Credits**

**Free with PREP Pass/\$5 Board Members**  
**\$15 MLS Only/ \$20 Non-Members**



## **“How Did The Appraiser get that value?”**

**Do you know what the maximum adjustment is, how it can kill your deal and how to apply it to your current situation? Did you know that the price per square foot can't be used to substantiate the value of a home?**

**Avoid wasting your time and wasting the time and money of your clients working on deals that have no chance on appraising. NAR recently reported that almost 40% of financed deals don't close due to appraisal values.**

**Get the knowledge you need to avoid becoming part of the statistic.**



**Sponsored by:**



**Instructor: Scott DiGregorio**



**OceanTitle**

**\* Cancellation Refund Policy:** When a class is cancelled by B.E.A.R., a full refund will be given. When you have registered for a class and must cancel, 48 business hours is required with notification by email to [Meighan@BonitaSpringsRealtors.com](mailto:Meighan@BonitaSpringsRealtors.com) for a full refund. No refunds will be issued if notice is not given within 48 business hours. Emergency cancellations will be considered on a case by case basis.