## **Another Successful Employment Story**

Lakeita Hannah moved back to Delaware from Georgia after obtaining her Bachelor's Degree in Marketing. Upon her return, she ventured into a successful EBay sales business with a family member; however, after a couple of years she determined she had a need for more financial stability. In the fall of 2013, she sought the support of DVI for vocational rehabilitation services to help her secure a new position.



Figure 1: Lakeita Hannah

Lakeita was searching for a flexible position that provided the opportunity to work from home and had potential for growth. The DVI vocational rehabilitation staff assisted Lakeita through career counseling, job preparation and development techniques such as resume revisions, interview coaching and technology assessment. After a comprehensive job search, she obtained a position at Capital One in the fall of 2014. The Customer Service position matched Lakeita's job skills perfectly and provided her the flexibility of performing most of her job at home. Since beginning her position, she has received a favorable ninety day review and two pay increases.

Lakeita continues to meet with DVI staff for ongoing counseling to assist with her career advancement goals. In addition, Capital One has a lot of excellent possibilities for career advancement that Lakeita has already begun to pursue. She quickly registered with their Career Consulting Program which provides career counseling and development services. She is excited to pursue a career in marketing and will possibly relocate to another state in the future. Someone who is as intelligent, resourceful and organized, like Lakeita is sure to have continued success.