



NEW ENGLAND HOME CARE & HOSPICE CONFERENCE AND TRADE SHOW

S P O N S O R & E X H I B I T P R O S P E C T U S

**MAY 16-18, 2016
FOXWOODS CASINO
MASHANTUCKET, CONNECTICUT**

For more information on Sponsor and Exhibit opportunities, contact:

Laurie Belden, Trade Show Manager
laurie@homecarealliance.org
(207) 213-6125

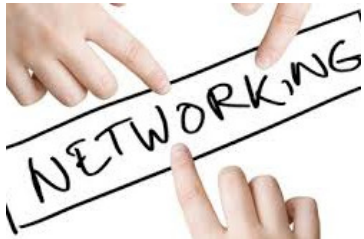


PREMIUM SPONSORSHIPS

Gold, Silver and **Bronze** sponsors receive premium benefits and visibility including:

- Premium exhibit space in the Exhibit Hall
- Complimentary advertisement in the Conference Program
- Company logo prominently displayed on the conference website
- Signage prominently displayed at conference registration and at main entrance of ballroom
- Limited number of complimentary and reduced-rate registrations for the event
- Advanced copy of attendee list, as well as final attendee list post-event
- Recognition of Premium Sponsorship on slideshow played frequently in general ballroom
- Reserved banquet table in the general ballroom
- Ability to include company literature in conference tote bag
- Distinguishing ribbon on badges of company representatives

In addition, Premium Sponsors are the first to greet home care and hospice leaders with their complimentary admission to the special President's Pre-conference and Reception.



GENERAL SPONSORSHIPS

Our General Sponsors receive a wide array of valuable benefits including:

- Company logo displayed on the conference website
- Company acknowledged in Conference Program
- Limited number of complimentary and/or reduced-rate registrations for company representatives to attend conference
- Recognition of General Sponsorship on slideshow played frequently in general ballroom
- Distinguishing ribbon on badges of company representatives

EXHIBIT OPPORTUNITIES

\$795/State Assoc. Member ~ \$1,225/Non-Member

Distinguish your company from your competitors by putting your product or service front-and-center! Standard exhibit package includes:

- Skirted table, two folding chairs, waste basket and identification signage
- Trade Show attendance for two company representatives (\$50 for each additional representative to attend Trade Show)
- A special reduced registration fee of \$200 for each representative to attend the full Conference

**EXHIBIT
HERE
GET NOTICED**

ADVERTISING OPPORTUNITIES

Advertising in the Conference Program & Exhibit Hall Guide assures your company information gets in the hands of each participant. Company is responsible for designing and submitting artwork.

Full Page: \$500 1/2 Page: \$350 1/4 Page: \$200

Premium Sponsorships



GOLD SPONSOR ALSO RECEIVES:

- Advertisement inside front cover of conference program
- 4 complimentary conference registrations
- 2 reduced-rate conference registrations
- Opportunity to provide brief remarks and introduce Keynote Speaker at “invitation only” President’s Pre-conference
- Company logo on conference tote bag



SILVER SPONSOR ALSO RECEIVES:

- Advertisement inside back cover of conference program
- 2 complimentary conference registrations
- 2 reduced-rate conference registrations
- Opportunity to provide brief remarks at “invitation only” President’s Pre-conference
- Company logo on conference water tumbler



BRONZE SPONSOR ALSO RECEIVES

- Advertisement inside conference program
- 2 complimentary conference registrations
- 1 reduced-rate conference registration
- Opportunity to distribute company literature at “invitation only” President’s Pre-conference

\$5,500.00

LIMITED TO ONE COMPANY PER SESSION

General Sponsorships

KEYNOTE & GENERAL SESSION SPONSOR

Additional benefits include:

- One 10' x 8' exhibit booth with 6' exhibit table in Exhibit Hall
- Opportunity to introduce session and speaker
- Signage prominently displayed during sponsored event
- 1 complimentary conference registration
- 2 reduced-rate conference registrations
- Opportunity to include company literature in conference bags
- Advanced copy of attendee

\$5,000

LIMITED TO ONE COMPANY
PER SESSION

EXHIBIT HALL RECEPTION CO-SPONSOR

Additional benefits include:

- One 10' x 8' exhibit booth with 6' exhibit table in Exhibit Hall
- Signage positioned on/near hors d'oeuvre and drink stations
- 1 complimentary conference registration
- 2 reduced-rate conference registrations
- Opportunity to include company literature in conference bags
- Company logo on cocktail napkins
- Advanced copy of attendee list

Honeywell
Life Care Solutions

\$4,250
TWO STILL
AVAILABLE

KEYCARD SPONSOR

Additional benefits include:

- One 10' x 8' exhibit booth with 6' exhibit table in Exhibit Hall
- Sponsor logo displayed on hotel keycards distributed to conference attendees
- 1 complimentary conference registration
- 2 reduced-rate conference registrations
- Opportunity to include company literature in conference bags
- Advanced copy of attendee list

KINNSER
SOFTWARE

LUNCHEON BUFFET

Additional benefits include:

- One 10' x 8' exhibit booth with 6' exhibit table in Exhibit Hall
- Individualized signage displayed during sponsored event
- Company logo on/near buffet
- 1 complimentary conference registration
- 2 reduced-rate conference registrations
- Opportunity to include company literature in conference bags
- Advanced copy of attendee list

\$3,750

LIMITED TO ONE COMPANY
PER LUNCHEON

BREAKFAST BUFFET

Additional benefits include:

- One 10' x 8' exhibit booth with 6' exhibit table in Exhibit Hall
- Individualized signage displayed during sponsored event
- Company logo on/near buffet
- 1 complimentary conference registration
- 2 reduced-rate conference registrations
- Opportunity to include company literature in conference bags
- Advanced copy of attendee list

ANSAPHONE, INC.

REFRESHMENT BREAK SPONSOR

Additional benefits include:

- Your company's name will be prominently displayed at break stations
- 1 complimentary conference registration
- 1 reduced-rate conference registration

\$3,000

LIMITED TO THREE COMPANIES

General Sponsorships (cont'd) & Exhibit Opportunities

LANYARD SPONSOR

Additional benefits include:

- Company name imprinted on conference name tag lanyard*
- 1 complimentary conference registration
- 1 reduced-rate conference registration

**The sponsoring company is responsible for ordering, paying for, and shipping lanyards to venue. Conference staff will provide guidance on selecting product to ensure compatibility with conference name badges.*



CHARGING LOUNGE SPONSOR

Additional benefits include:

- Visibility with special signage while providing our attendees the *power* to stay connected during the conference
- 1 complimentary conference registration
- 1 reduced-rate conference registration



MEMENTO SPONSOR

Additional benefits include:

- Ability to provide a corporate item imprinted with your corporate logo (such as pens, post-its, notepads, hand sanitizer, highlighters, mints, etc) for inclusion in the conference tote bag*
- 1 complimentary conference registration

**The sponsoring companies are responsible for ordering, paying for, and shipping items to venue.*

\$ 1,000
UNLIMITED

FRIEND SPONSOR

Additional benefit include:

- 1 reduced-rate conference registration

\$550.00
UNLIMITED

DEMO SHOWCASE

Additional benefit include:

Personally inviting select attendees to a 30 minute session in semi-private area to showcase your products/services (must be a registered Exhibitor).

EXHIBIT BOOTH FEES

\$ 795 / State Association Member

\$ 1,225 / Non-Member

EXHIBIT SCHEDULE (TENTATIVE)

Tuesday, May 17, 2016

11:00 – 2:00 pm Exhibitor Set-Up & Registration
2:30 – 4:00 pm Exhibit Hall Opens with Desserts
5:00 – 6:30 pm Exhibit Hall Reception

Wednesday, May 18, 2016

7:30 – 8:30 am Breakfast with Exhibitors
9:30 – 10:30 am Morning Break with Exhibitors
12:45 – 2:00 pm Networking Lunch, Raffle and Closing Program*

**to be held in the general session ballroom*

CONVENTION SERVICES

Shipping of exhibitor materials and booth set up will be coordinated through Capital Convention Contractors (CCC). A Vendor Kit with full details will be sent to exhibitors who are “paid in full” approximately 60 days prior the conference.

PRIZES AND RAFFLE

A fun and lively raffle will be orchestrated during the closing lunch in the general ballroom. Due to the volume of wonderful prizes raffled off during this event, exhibitors who wish to participate in the closing giveaway must provide prize information to Laurie Belden (laurie@homecarealliance.org) by Friday, May 6, for scheduling purposes. The exhibitor is responsible for collecting business cards or raffle tickets for their drawing. During closing lunch, participating exhibitors will have the opportunity to come to the podium to publically draw and announce the name of the prize winner from the submitted “Exhibit Hall Passports.”

Vendor Agreement

EXHIBIT BOOTH PARAMETERS

Standard booth dimensions are 8' deep and 10' wide and includes pipe and drape, 6' skirted table, two folding chairs, waste basket, and identification signage. For the safety and courtesy of others, exhibits may not project beyond the space allotted and isles must be kept clear for traffic.

ASSIGNMENT OF EXHIBIT SPACE

Exhibits will only be permitted in the official exhibit area. Exhibitor space assignment will be determined in order of receipt of paid registration.

SHARING OF EXHIBIT SPACE

Exhibitors/vendors/companies cannot share an exhibit table or space. Anyone violating this agreement will be asked to pay immediately by either check or credit card. With an advance request, every reasonable accommodation will be made to locate exhibitors wishing to be placed next to each other.

SHARING OF SPONSORSHIPS

Sponsors/vendors/companies cannot share or split a sponsorship or sponsor benefits. Only one company per paid registration will receive sponsor benefits.

PROTECTION OF EXHIBIT SPACE

Nothing shall be posted, tacked, nailed, screwed, or otherwise attached to columns, walls, floors, or other parts of the hotel or conference exhibit hall area without permission of the partnership* conference site representative. Packing, unpacking and assembly of exhibits shall be done in designated areas and conform to instructions from the "partnership."

CANCELLATION POLICY

Notification of cancellation must be received in writing and submitted to laurie@homecarealliance.org, on or before Friday, April 8, to receive a refund (less a 30% administrative fee). No refunds will be made for cancellations after that date AND all outstanding balances will be due in full.

DEFAULT OCCUPANCY

An exhibitor who fails to occupy contracted space is not relieved of the obligation to pay for such space at the full rental price and partnership* shall have the right to use that space.

LIABILITY

The exhibitor will make no claim of any kind against the "partnership"* or the hotel for any loss, damage or destruction of goods, or for any injury that may occur while participating in the show, nor for any damages of any nature or character whatsoever.

PAYMENT

Sponsorships and exhibits are not considered *confirmed* until payment is received. For your convenience, both check and credit card payments through PayPal are now acceptable forms of payment. Vendors who arrive at the conference, but who have not paid, will not be allowed to set up exhibit space, nor will they be allowed to attend conference workshops (if registered to do so). If your check is returned for non-sufficient funds, you expressly authorize your account to be electronically debited or bank drafted for the amount of the check plus any applicable fees. Checks should be made payable to the **Home Care Alliance** and mailed to:

Home Care Alliance
Attn: Laurie Belden
P.O. Box 227, Manchester, ME 04351-0227

CONTRACTOR SERVICES

Capital Convention Contractors (CCC) has been secured to provide the setup of the exhibit area. Upon receipt of your paid exhibitor registration, your contact information will be provided to CCC. Approximately 60 days prior to the conference, CCC will send you a Vendor Kit that will include information regarding shipping, ordering electricity and internet hook-up, as well as furniture upgrades. Exhibitors are solely responsible for arranging for services with CCC and are also responsible for payment of any additional fees associated with services and/or upgrades.

**For the purpose of this Agreement, the New England home care associations "partnership" includes Connecticut Association for Healthcare at Home, Home Care & Hospice Alliance of Maine, Home Care Alliance of Massachusetts, Home Care Association of New Hampshire, Rhode Island Partnership for Home Care, and the VNAs of Vermont; organizers of the New England Home Care & Hospice Conference and Trade Show.*