

## From The Scout Executive:

### Council Hires Southern Service Area District Director



I am happy to announce that effective May 8, 2015, Nicholas Long, III Senior District Executive with the Occoneechee Council, BSA will be the District Director of the Southern Service Area and serving WORD District as their Executive living in Onslow County.



Nick is an Eagle Scout, Wood Badge recipient, Vigil Member OA and comes from a Scouting family. His father is presently the Council Commissioner for Occoneechee Council. More importantly, Nick has a strong history of success, raising over \$85,000 in Moore County last year and has recruited many volunteers to be active on the District Committee. He is well liked by his district volunteers. Nick was well received by those volunteers who met him during his two days interviewing in East Carolina Council. Welcome to Nick Long, III to East Carolina Council professional staff.

### Lanouette Accepts Job in Old North State Council

Congratulations to Matthew Lanouette who has been hired as the District Director for a district in Greensboro, NC which is the Old North State Council, effective May 1. Matt has served both Caswell and Blackbeard Districts and been the Advisor to the Order of the Arrow Lodge, Day Camp and Popcorn Sales.



### Council Hires Chef to Manage Boddie Dining Facility

I am pleased to announce that East Carolina Scout

Reservation has hired Rachael Leopold, New Bern, NC, as the Head Chef for Camp Boddie and Pamlico Sea Base. Rachael is a graduate of the Culinary Institute of America at Hyde Park, NY. She has extensive experience in a variety of cooking environments, including Canal House Café in Harpers Ferry and Apuwanmis C.C. in Rye, NY. She comes highly recommended by East Carolina University where she serves 150 active college students daily.

Ms. Leopold as part of East Carolina Council team and our summer camp staff.

When you have meeting, team building activities birthday parties or other business, personal or family event functions, think about the facilities and services at East Carolina Scout Reservation.

## East Carolina Council Scores Gold on Journey to Excellence in March

At the end of March East Carolina Council scored 1,625 points compared to 1,100 at the end of March 2014. Of the 15 items that were scored in March the council's score increased on 14 of the items compared to last March. The only area of decrease was in the number of endowment dollars contributed. For the first time in a while our density served and membership growth areas both had increases.

Congratulations to our volunteers, staff and professionals for contributing to this growth and continue program improvement.

### **Office Staff Is Appreciated**

One of the groups that I appreciate the most in East Carolina Council is our office staff. Places you can see their quality work includes orders from the Scout Shop. Unlike the National Scout Shops your orders are mailed to you the same day they are received, unless they are received extremely late in the day. They ship them to you at a cheaper rate than the National Supply Service ships to you.

Every time the phone rings, it is answered by a human in three rings. Eagle Scout applications, unit earning applications and tour permits are all handled promptly and efficiently. Advancement, membership and facility use permits are all handled quickly and entered into our systems.

Training records, whether submitted on the right form or not are always entered into the unit records. Thank you notes for the Friends of Scouting Campaign are quickly mailed out upon receiving the gift. When the right system and approvals have been followed, checks for bills are usually returned to volunteers in the same week they are received.

Our office staff are highly knowledgeable about the Scouting program and are willing to search out answers when they do not know the answers. Thanks to those of you that remember our office staff with gifts of biscuits, doughnuts or just your words of thanks. Below are listed our office staff and some of the daily duties they carry out.

**Teresa Rose** - Office Manager, Scout Shop Customer Orders, meeting notices, tour permits, tour permits, central filing system, office staff, covering the scout shop, cash security systems, phone and computer systems, phone coverage, scout executive and director of field service administrative services, Executive Board Meetings, Executive Board records, Saturday Scout Shop coverage, mailings.

**Sylvia Ward** – Accounting Specialist – accounts payable, payroll, budget planning, United Way budget preparation, employee records, district budget tracking, audit, financial statements, Saturday Scout shop coverage.

**Judy Phillips** – Membership, training and advancement records, Philmont and National Jamboree, Eagle, Scoutmaster Merit and Heroism Awards facility use scheduling, tour permits, Silver Beavers, Insurance, Saturday Scout Shop Coverage

**Julie Sanderson** – FOS Clerk - Friends of Scouting administration, summer camp registration, popcorn record keeping, activity registration, Scout Shop coverage, event registration, Saturday Scout Shop coverage.

**Rebecca Lane** - Scout Shop sales, Scout shop order shipping, inventory, ordering.  
**How Can I Support Our Office Staff**

**Order From The Scout Shop –** The Scout Shop is not self-supporting. Order first from your local council Scout Shop. It's faster, cheaper and helps the overall budget. Inventory is ordered based on last year's sales. Ordering locally helps us stock what is needed. Several years ago we had to decrease Saturday hours and weekly staff due to failing Scout Shop Sales. We receive less than 2% of on-line sales from the National Scout Shop and none of the sales from Raleigh, Wilmington or local distributor sales.

**Participate In Family FOS Campaign –** We look at Family FOS totals as a reflection of your desire / need for services from the Scout Service Center / Scout Shop. Show your support of their efforts through participating in your District's Family FOS Campaign.

Yours in Scouting spirit,

*Ray*

H. Ray Franks