



...'Creating ACTION from Your Database'

90 seconds to discover **'What Do YOU Need to Sell More'?**

Check all that apply and then circle the top 3.

- 1) Better educate my customers
- 2) Making more effective use of my time
- 3) Getting more prospects to agree to see me
- 4) Becoming more professional
- 5) Network more effectively
- 6) Engaging in more effective methods of prospecting
- 7) Respond more effectively
- 8) Committing to a clear sales action plan
- 9) Develop more time to grow your business
- 10) Utilize your database more effectively

- 11) Convert prospects into loyal customers
- 12) Getting more business from present clients
- 13) Getting more referral business
- 14) Get more names on your database
- 15) Converting more email communication into sales
- 16) Deliver more powerful email sales letters
- 17) Advise customers of your upcoming products/events/seminars
- 18) Clarifying what to say to Ask for the Sale
- 19) Avoid the typical mistakes people make with newsletters
- 20) Know who reads your email communication and who doesn't

- 21) Have stronger follow up activity
- 22) Building better rapport with prospects and clients
- 23) Deliver a more effective survey
- 24) More effective communication
- 25) Apply 10 powerful revenue generating tips with email marketing
- 26) Close more sales online or the telephone
- 27) Asking more effective questions
- 28) A better understanding of building a strong business
- 29) Get more cash flow
- 30) Other _____

Name: _____ Phone: _____

My business is: _____

email: _____ Best time to call: _____

Please email to Gail Watson, gail@extracontact.com (or call 604-985-3739). We are here to help connect you in the areas that you need. We will call you to discuss *'How we can help you Sell More'!*

For more information on eXtra Contact, please visit our website, www.eXtraContact.com.