

## **Automotive Service Association Midwest**

Now serving Missouri, Kansas, Iowa, Nebraska, Arkansas and Oklahoma

### **Des Moines Area**Automotive Service Professionals



# Tire Sales Roundtable Discussion: Increasing Shop Profits While Reducing Risks

### Tuesday, September 15 6:30-8:30 pm

**LOCATION:** 

#### The Machine Shed

11151 Hickman Rd Urbandale, IA 50322

ASA members - \$25 Non-Members - \$30 Includes dinner & training

Space is limited—RSVP by Sept 11th

Join us during this roundtable discussion where we will discuss offering tire sales to not only increase profits, but also as a customer retention tool. Understand why you should offer tires and what new revenue opportunities are available by doing so. Also discover important tire identification details that could save lives.

Attendees will share ideas on the sales process and learn the 5 steps to the tire sale. They will also have the opportunity to discuss their own shop's policies regarding tire inspection and safety.

This event is great for everyone in your shop! It contains important information for Owners, Managers, Service Advisors and Technicians. Don't miss out on this roundtable discussion and learn how to increase your profits while reducing risk today!

Registration Form	
Company:	Phone:
Attendees:	
Credit Card :	
Name on the Card:	
Exp. Date:	CVC Code:
Billing Address:	Zip:
Fax to	o 816.817.2260
Or call ASA-M	idwest at 816.781.5801



**Coming Soon to Des Moines:** 

Tuesday, October 20 Information Coming Soon!

Tuesday, November 17 Information Coming Soon!

You may request the sender not to send future faxes to your fax machine by calling 866.205.9658, ext 60940 or faxing 816.817.2260 and identifying the number of your fax machine. InfoFax distributed by ASA Midwest—www.asa-midwest.org

ASA Midwest \* 244 W Mill St., Suite 105 \* Liberty, MO 64068