

# Automotive Service Professionals



## Automotive Service Association Midwest

Now serving Missouri, Kansas, Iowa, Nebraska, Arkansas and Oklahoma

### Springfield Automotive Service Professionals



### Finding Your Roadmap to Profitability

Presented by Dave Justice  
Labor Profit Management

Tuesday, October 11 2016  
6:30- 9:00 pm

#### LOCATION:

**O'Reilly**

230 S Barnes  
Springfield, MO 65802

\$25 for ASA-Midwest Members

\$30 for non-members

Includes dinner & training

**RSVP BY OCTOBER 4th**

This class provides your shop a digital process to effectively measure & manage employee productivity, efficiency and effective labor rate to improve shop profitability.

In this class you will learn

- Measure and manage your technicians' productivity and efficiency
- Determine your effective labor rate to make sure your service advisors are charging properly and not discounting too much
- Compare your techs' performance against established quotas and goals
- Help you find the hidden labor profits in your business, without the need to add staff, or spend money on advertising or equipment

### Registration Form

Company: \_\_\_\_\_ Phone: \_\_\_\_\_

Attendees: \_\_\_\_\_

Credit Card : \_\_\_\_\_

Name on the Card: \_\_\_\_\_

Exp. Date: \_\_\_\_\_ CVC Code: \_\_\_\_\_

Billing Address: \_\_\_\_\_ Zip: \_\_\_\_\_

**Fax to 816.817.2260**

**Or call ASA-Midwest at 816.781.5801**



**Mark Your Calendars!  
Christmas Party  
December 13th**

**Coming Soon to Springfield:**

**November 15th  
Technician Efficiency**

**December 13th  
Galloway Station**

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