

September 17-18, 2016

Saturday, Sept 17th (8am - 5pm)

Sunday, Sept 18th (8am - Noon)

Kansas City

Hilton Garden Inn
5800 College Boulevard
Overland Park, KS 66211

AdvisorFix

Transformational Service Advisor

Results Focused Sales Workshop

Act today! Limited seats available!

Sign me up! Fax to 816.817.2260

Attendee Name

Shop Name

Address

City

State

Zip

Phone

Email address

Credit Card Number

Exp Date

CVC

Name on Card

Billing Address

Billing Zip Code

Signature

*Are you ready
to transform
your sales skills?*

If you're looking for a breakthrough in your sales, this is the workshop for you. Join Jeremy for an action packed transformational 2-day workshop that is guaranteed to increase your sales, profits, and create client for life referral relationships. This interactive workshop will walk you through the 4 pillars of sales success that all service advisors need to master.

Pillar 1 - Lead Conversion. Learn the skills needed to maintain a 70% closing ratio with today's telephone price shopper.

Pillar 2 - Vehicle Intake. Discover how to create additional sales during the write-up process.

Pillar 3 - Sales Presentation. Create your personalized professional sales presentation designed to deliver amazing results.

Pillar 4 - Sales Objections. Improve your ability to close difficult sales and master the art of moving beyond the first no.

The top 1% of Service Advisors in North America have mastered all 4 Pillars and continue to enhance their skills through practice and repetition. By following Jeremy's personal success strategy of PDR - Practice, Drill, and Rehearse, you'll leave the workshop with a newfound energy, passion, and inspiration for creating greatness within your business and life. Attendees must be willing to participate and perform role plays as this is an active participation course.

Early Bird Savings!
if you sign up by August 19
Only \$499 (Save \$200)

**Fees increase
August 20**
**Regular price:
\$699**

fee includes lunch & refreshment breaks each day

Rooms available at Hilton
Garden Inn for \$139 /night
before August 26, 2016
Call 913-345-2661 for
hotel reservations

www.advisorfix.com

For more info about this class
816-415-4000