

Automotive Service Professionals



Automotive Service Association Midwest

Now serving Missouri, Kansas, Iowa, Nebraska, Arkansas and Oklahoma

Central Missouri Area Automotive Service Professionals



Question Based Selling

Presented by
Barry Barrett

**2 1/2 hours of quality
management training!**

**Tuesday, June 21, 2016
6:00 - 9:00pm**

LOCATION:

**Bandana's BBQ
3405 Clark Lane
Columbia, MO**

**\$49 for ASA-Midwest Members
\$75 for non-members**

Includes dinner & training

RSVP by June 14th

Barry Barrett will be live via webinar delivering some very valuable information for Service Advisors on how to strengthen sales through question-based selling.

Learn the 12 reasons why you should ask questions. Attendees will also gain knowledge on the basics to questioning, including what questions to start with and the two different types of questions you should ask your customer.

Every attendee will leave with a step-by-step plan that can be implemented immediately so you can start seeing an increase in sales the very next day.

Registration Form

Company: _____ Phone: _____

Attendees: _____

Credit Card : _____

Name on the Card: _____

Exp. Date: _____ CVC Code: _____

Billing Address: _____ Zip: _____

**Fax to 816.817.2260
Or call ASA-Midwest at 816.781.5801**



Coming Soon to Central MO:

**JULY
Details Coming Soon!**

**AUGUST
No Meeting**

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