

Automotive Service Professionals



Automotive Service Association Midwest

Now serving Missouri, Kansas, Iowa, Nebraska, Arkansas and Oklahoma

**Kansas City Area
Automotive Service
Professionals**

**Tuesday, September 16, 2014
Dinner & Training 6:30-8:30pm**



**Incentive Based Pay:
Proper Pay= Proper Results**
Video Training by Maylan Newton

LOCATION:

Zarda BBQ

11931 W 87th Street Pwky
Lenexa, KS 66215

\$25 for ASA-Midwest Members
\$30 for non-members

Includes dinner & training

RSVP BY SEPTEMBER 12th

This video training with Maylan Newton offers a comprehensive look at the pitfalls associated with a poorly designed pay plan versus the Benefits of a WIN/WIN pay plan.

We will explore the truths and myths of pay plans of the past as well as the good, the bad and the ugly side of each. We will also take a look at a fresh 21st century approach that pays for showing up, and bonuses for specific production goals, which in a sense, makes the employee responsible for their paycheck instead of you!

Registration Form ...

- Pay at the door (cash or check)
 Pay by credit card (use form below or register online)

Company: _____ Phone Number: _____

Attendees: _____

Credit Card #: _____ Exp. Date: _____ CVC Code: _____

Name on the Card: _____ Amount: _____

Billing Address: _____ Zip Code: _____

FAX TO 816.817.2260 Or call ASA-Midwest at 816.781.5801

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