



Product Information Bulletin

Number: 8616
Date: April 22, 2015
Division: Wayne Dalton
Product Family: Rolling Service Doors
Product Series: Rolling Steel product
Issue: New shorter lead times on standard configured product

To: All Wayne Dalton Dealers
From: Jennifer Malcuit, Product Manager, Rolling Steel

In an effort to be a better business partner with you our Wayne Dalton Dealers, our Dalton Rolling Steel Plant has been participating in several lead time reduction initiatives. These initiatives will help us to react quicker in servicing our customers' needs.

These initiatives have already made an impact in getting our product to you sooner. We have now been able to **reduce** our standard configured 7 business day **lead time** to **5 business days** plus the next truck.

We are not done pushing for better performance and are continuing to conduct Kaizen studies in several areas of our plant processes including sales, technical service, scheduling and manufacturing to identify more opportunities to further reduce lead times to our customers.

We truly appreciate your continued business.

Thanks,

A handwritten signature in black ink that reads "Jennifer Malcuit". The signature is written in a cursive, flowing style.