

# The "Nekkid" Truth: Six Principles of Building a Real Estate Business

## FOR A FULFILLING REAL ESTATE CAREER!

Learn how to get started building a solid business by laying the ground work of the basic principle of service to the public.

Understand the road blocks to a successful career and learn to avoid difficulties, and in turn, serve the client/customer as a true professional.

Attend this class and have some of your "now what" and "what next" questions answered.

**WHEN:** (Thursday) May 28, 2015 (am)  
Registration: 8:15 am to 8:25 am  
Class: 8:30 am to 12:30 pm

**WHERE:** Spokane Association of REALTORS  
1924 N. Ash Street

**INSTRUCTOR:** Linda Miller

**COST:** SAR Member: \$40 early; \$55 regular.  
Non-SAR Member: \$55 early; \$70 regular.

**LATEST DAY FOR EARLY REGISTRATION IS 10 DAYS PRIOR TO CLASS DATE**

**Online Credit Card Enrollment also available! [www.SpokaneRealtor.com](http://www.SpokaneRealtor.com)**

**4 CLOCK HOURS**  
Real Estate Agents



### EDUCATION REGISTRATION FORM

**The "Nekkid" Truth: Six Principles of Building a Real Estate Business May 28, 2015 (am)**

Name \_\_\_\_\_ SAR Member # \_\_\_\_\_

Office \_\_\_\_\_ Office Phone # \_\_\_\_\_ Email \_\_\_\_\_

Credit Card Billing Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

\_\_\_ Visa \_\_\_ MC For \$ \_\_\_\_\_ Card # \_\_\_\_\_

Expires \_\_\_\_\_ Signature \_\_\_\_\_

### MAKE CHECK PAYABLE TO S.A.R. AND MAIL TO:

**Spokane Association of REALTORS®  
1924 N. Ash Street, Spokane, WA 99205**

*Cancellation Policy: A refund will be granted until 3:30 p.m. three days prior to class after which time there will be a 50% refund. Anyone not showing for registration the day of the class will not be given a refund.*