

THE POWER OF ANALYSIS™

How to Analyze Small Residential Investment Properties

**TUESDAY, SEPT. 17 AT THE SAR WITH CRIS ANDERSON, ESQ.
FROM 9:00 AM TO NOON --- 3.0 CLOCK HOURS**

- Receive update on 1031 law and tax changes recently passed taking effect in 2013
- Learn what all investors need to know about the benefits real estate has compared to other “more typical” investments
- Learn to calculate before-tax and after-tax cash flows
- Understand cap rate and gross rent multiplier methods of determining approximate value
- Learn to analyze cash-on-cash returns (return on investment) and return on equity models
- Learn how lenders view investment property and how to calculate debt coverage ratios
- Use real life case studies and examples to illustrate key concepts

COST: SAR Member: \$30 early; \$45 regular
Non-SAR Member: \$45 early; \$60 regular

**EDUCATION REGISTRATION FORM
The Power of Analysis Sept. 17, 2013 (A.M.)**



Name _____
Office _____
Office Phone # _____ Email _____
Office Address _____
City _____ State _____ Zip _____
__ Visa __ MC for \$ _____ Card # _____
3 digit security code _____ Expires _____
Signature _____

OR
**MAKE CHECK PAYABLE TO S.A.R. AND MAIL TO:
Spokane Association of REALTORS®
1924 N. Ash Street, Spokane, WA 99205**

Online Credit Card Enrollment also available! www.SpokaneRealtor.com (Education)

Cancellation Policy: A refund will be granted until 3:30 p.m. three days prior to class after which time there will be a 50% refund. Anyone not showing for registration the day of the class will not be given a refund.