

# JOB OPENING: EXECUTIVE DIRECTOR, SUTPHIN BOULEVARD BUSINESS IMPROVEMENT DISTRICT (BID)

#### POSITION DESCRIPTION

The Sutphin Boulevard Business Improvement District (BID) is seeking to hire an Executive Director. The Executive Director is responsible for the administration, financial management, and day-to-day activities of the BID, and, will report to the BID's Board of Directors.

## ORGANIZATION DESCRIPTION

The Sutphin Boulevard BID covers a six block long commercial area in Downtown Jamaica, Queens that encompasses the borough's largest transportation hub and Supreme and Civil Courthouses – Sutphin Boulevard from Hillside to 94<sup>th</sup> Avenues.

## **MISSION**

The mission of the Sutphin Boulevard BID is to improve the district through providing supplemental sanitation services, including litter removal, sidewalk maintenance, and streetscape improvements; promotion and marketing through a variety of initiatives; and, to act as an advocate on behalf of the constituents in the BID's commercial corridor. For more information, visit our website – <a href="https://www.sutphinblvdbid.org">www.sutphinblvdbid.org</a>

## **RESPONSIBILITIES**

The BID Executive Director's responsibilities include, but are not limited to:

- Manage BID's finances and payroll.
- Supervise staff, contractors, and consultants.
- Oversee all contracted services, including the BID's sanitation contract.
- Ensure compliance with BID's by-laws, policies and procedures, and contract with the City of New York, including procurement of all goods and services, issuing requests for proposals, and monitoring/maintaining all vendor, contractor and consultant relationships.
- Prepare annual operating budget, track adherence to the budget, maintain all organizational records, and provide the Board with periodic management reports, operating statements, and cost and program analyses.
- Prepare strategic plans and goals for the Board, assure adherence to these plans, and provide
  the Board with periodic management reports, operating statements, and program assessments,
  as requested.
- Organize and attend all meetings of the Board of Directors, Members, and Committees.
- Fundraise.
- Oversee the BID's supplemental sanitation program.
- Oversee retail attraction and façade improvement initiatives/programs.
- Conduct ongoing outreach to stakeholders, including BID property owners and commercial tenants.
- Act as an advocate for the BID with relevant City, State, and Federal agencies.
- Act as a liaison to press and media contacts, market and promote the BID district in local and citywide media outlets.

- Represent the BID at public and government meetings, hearings, community and member forums, and other events.
- Improve and expand relationships with corporate, community, government, and institutional partners to carry out organizational mission and objectives.
- Develop, implement, and expand marketing programs, public relations strategies, special events, and BID promotions for BID businesses.
- Manage and oversee of all communications including responding to BID members inquiries, media requests, annual report, newsletters, BID website and e-communications.
- Create BID marketing and promotional materials.

#### **QUALIFICATIONS**

A successful candidate for this position will have at least 3 years of experience working in some combination of the following areas: economic development, constituent services, non-profit management, government/public policy, small-business assistance, or urban planning.

## A Bachelor's degree is required. A Master's degree in a related field is preferred.

- Must understand the nature of BIDs and the role they play in the City, as well as the political landscape.
- A demonstrated record of leadership and success in strategic planning and problem solving.
- Substantive administrative, contract-management, and financial management experience, with a preference for non-profit management experience.
- Familiarity with retail and/or small-business management and development.
- Marketing and special event programming experience.
- Experience with fundraising and grant writing.
- Excellent writing skills.
- Excellent interpersonal, communication, and organizational skills.
- Excellent computer skills, with Adobe Creative Suite preferred.
- Familiarity with the Downtown Jamaica community preferred.
- Knowledge of and/or experience working with City government.

#### **APPLICATION PROCESS**

To apply, please submit a resume, cover letter, and a one-page sample of your professional writing. Email the documents, in PDF format, to <a href="mailto:sutphinblvdbid@verizon.net">sutphinblvdbid@verizon.net</a>. Use the subject line "Executive Director Position."

The deadline for application is Friday, September 11, 2015. Only those candidates who are being considered will be contacted.

Salary Range: \$50,000 - \$60,000. Commensurate with experience. This position includes health insurance.

Please do not contact the BID office directly regarding this employment opportunity.